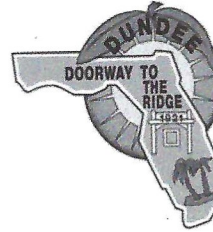


**TOWN OF DUNDEE  
PRICE QUOTE SHEET**



DATE: 10/26/2023

DEPARTMENT: Train Depot

NAME OF PERSON SECURING THE QUOTE: John Vice

GENERAL DESCRIPTION OF ITEM: To replace LED message sign with a new LED display 3ftx8ft

Vendor Selected:

**VENDOR #1**

COMPANY NAME: Petro LED

CONTACT NUMBER: 866-799-4353

NAME OF REPRESENTATIVE: Tim Oday

PRICE: \$16136.00

SHIPPING: included in price

COMMENTS: to replace the LED sign at the Train Depot does not include install

Vendor Selected:

**VENDOR #2**

COMPANY NAME: Golf State Signs

CONTACT NUMBER: 863-967-0659

NAME OF REPRESENTATIVE: Bill

PRICE: \$28,790.00

SHIPPING: included in price

COMMENTS: to replace the LED sign at the Train Depot / Installed by Vendor

Vendor Selected:

**VENDOR #3**

COMPANY NAME: Chilton LED signs, installation and service

CONTACT NUMBER: 863-353-8688

NAME OF REPRESENTATIVE: Chris

PRICE: \$29999.00

SHIPPING: included in price

COMMENTS: to replace the LED sign at the Train Depot / Installed By Vendor

DEPARTMENT DIRECTOR/SUPERVISOR: John Mathew (Signature)

DATE: 10/26/2023

FINANCE DIRECTOR APPROVAL: Jan (Signature)

DATE: 10/27/23

TOWN MANAGER APPROVAL: (Signature)

DATE: 10-26-23

ADDITIONAL COMMENTS: clerk

SOLE SOURCE JUSTIFICATION: \_\_\_\_\_



(866) 799-4353

## Cover Letter

Quote # 1

Jonathan,

Thank you for considering Petro LED for your needs. We are confident that you will be very satisfied with the products and services that we offer.

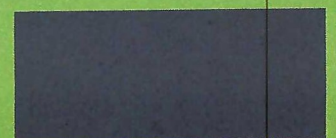
It was a pleasure to speak with you and learn more about your business needs, and I want to thank you for giving me the opportunity to tell you about the great advantages of the products and services from Petro LED. As we discussed, I'm convinced that our company is uniquely positioned to help increase the success of your business.

This proposal will give you more information on who we are and why you should choose us and our products. Once you have reviewed this proposal, I would very much like to discuss how you can put what we are offering you to use in your business.

Feel free to contact me at our office (866) 799-4353, at any time on my cell phone (512) 576-2034 or by email at [Tim.ODay@petroLEDsigns.com](mailto:Tim.ODay@petroLEDsigns.com). I look forward to hearing from you.

Sincerely,

Tim ODay  
Tim.ODay@PetroLEDsigns.com







(866) 799-4353

## Quote Details

**Date of Quote:** 2023-10-26

**Expiration Date:** 2023-11-25

**Quote Number:** 00983622

**Revision:** 1

**Bill to:**

**Ship to:**

Jonathan Vice  
Town of Dundee  
103 Main Street  
Dundee, FL  
33838

Town of Dundee

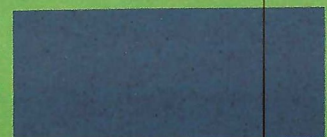
SKU	Description	Price	Qty	Discount	Extended Amount
889-2472	6mm Double Sided Full Color LED sign Outdoor Full Color LED Programmable Sign - Front Access - 6.6mm - 38 x 100 inches Warranty: 5 Years Pixel Pitch: 6.6mm Cabinet depth: 2.5" Pixel Composition: 1R1G1B Module Duty: Static Brightness (Nits): >10,000 nits Brightness(nits) - R: 550mcd, B: 350mcd, G: 2000mcd Module size: 12" x 24" Viewing Angle: Horizontal 160 / Vertical 120 LED Lifespan: OVER 100,000 HRS Control Method: Wi-Fi or Internet Software: WINDOWS BASED PROGRAM Input Power: AC 120V OR 220V Working Temperature: -30°F -- +130°F Number of colors: 251 Trillion Weather Protection Rating: IP 66 Graphics Type: Jpg, bmp, gif, avi, mpeg, asf, wmv, swf, Rm Usage Type: Outdoors	\$30,400.00	1	-\$15,200.00 0	\$15,200.00
Freight	Freight Freight shipping	\$936.00	1	\$0.00	\$936.00

**Discount** **-\$15,200.00**

Accepted (Print) \_\_\_\_\_

**Total** **\$16,136.00**

Signature: \_\_\_\_\_







(866) 799-4353

## 5 Year Limited Warranty

### Petro LED Gas Price Signs

#### **What does this limited warranty cover?**

This Limited Warranty applies to new Petro LED Gas Signs for normal use. Petro LED Gas Signs warrants that a covered product is free from defects in materials and workmanship, with the exceptions stated below.

#### **How long does limited warranty coverage last?**

This limited warranty lasts for 5 years. A valid proof of purchase may be required to prove eligibility. If you do not have a valid proof of purchase, the limited warranty period will be measured from the date of sale from Petro LED Gas Signs' records.

#### **What does this limited warranty not cover?**

The limited warranty does not cover damage resulting from misuse, accident, modification or alteration to hardware or software, tampering, unsuitable physical or operating environment beyond product specifications, improper maintenance, or failure caused by a product for which Petro LED Gas Signs is not responsible. There is no warranty of uninterrupted or error-free operation. There is no warranty for product with removed or altered identification labels. PETRO LED GAS SIGNS DOES NOT PROVIDE ANY OTHER WARRANTIES OF ANY KIND, INCLUDING, BUT NOT LIMITED TO, THE IMPLIED WARRANTIES OR CONDITIONS OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. SOME JURISDICTIONS DO NOT ALLOW THE LIMITATION OF IMPLIED WARRANTIES, SO THIS LIMITATION MAY NOT APPLY TO YOU. Petro LED is not responsible for returning to you product which is not covered by this limited warranty.

#### **What must you do?**

If you are having trouble with a product, before seeking limited warranty service, first follow the troubleshooting procedures that Petro LED Gas Signs provides. To obtain limited warranty service, you must first obtain a Return Materials Authorization and ship-to address by contacting the Petro LED Gas Signs office listed on our website. Packaging guidelines can also be found on our website. You must pay any associated transportation charges, duties and insurance in shipping the sign to our logistics center.





(866) 799-4353

**What will Petro LED do?**

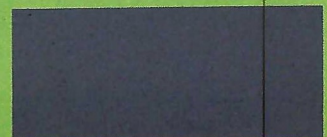
Petro LED Gas Signs will replace the defective part or sign with a functionally equivalent replacement product. Petro LED Gas Signs may replace your product with a product that was previously used, repaired and tested to meet Petro LED Gas Signs specifications. You receive title to the replaced product at delivery to carrier at Petro LED Gas Signs shipping point. Petro LED Gas Signs warrants that the replaced products are covered for the remainder of the original product warranty or 90 days, whichever is greater.

**How is our liability limited?**

PETRO LED GAS SIGNS AND ITS AFFILIATES, SUPPLIERS, DISTRIBUTORS, AND RESELLERS ARE NOT LIABLE FOR ANY OF THE FOLLOWING: 1) THIRD-PARTY CLAIMS AGAINST YOU FOR DAMAGES (OTHER THAN BODILY INJURY INCLUDING DEATH AND TANGIBLE PERSONAL PROPERTY; 2) LOSS OF, OR DAMAGE TO, YOUR DATA; OR 3) SPECIAL, INCIDENTAL, OR INDIRECT DAMAGES OR FOR ANY ECONOMIC CONSEQUENTIAL DAMAGES (INCLUDING LOST PROFITS OR SAVINGS), EVEN IF INFORMED OF THE POSSIBILITY. SOME JURISDICTIONS DO NOT ALLOW LIMITATION OF LIABILITY, INCIDENTAL DAMAGES, OR CONSEQUENTIAL DAMAGES, SO THE ABOVE LIMITATIONS MAY NOT APPLY TO YOU.

**How do local laws apply?**

THIS LIMITED WARRANTY GIVES YOU SPECIFIC LEGAL RIGHTS, AND YOU MAY ALSO HAVE OTHER RIGHTS WHICH VARY FROM JURISDICTION TO JURISDICTION.





Route # 2

**PROPOSAL BELOW**

Add 2 new back-to-back 3' x 8' full color 10 mm Dot Pitch Matrix (DPM) electronic displays install to replace the existing 91.25" x 34.5" units Installed in the bottom cabinet after trimming most of the existing aluminum retainers out Just below the top cabinet with new vinyl reading "Town of Dundee" on West side to replace the failing vinyl Manufacturer to supply easy to use software prior to install so you can practice. Includes 5 year parts warranty & spare parts kit, and Lifetime technical Support from manufacturer.

Included is Impact L E D storm & Vandalism Warranty. Video library from Manufacturer = \$28,790.00 No tax or permit assumed

Subtract \$2,700 if we utilize 15 mm D P M Modules

Additional charges if you want to set up Smart Phone communication most clients simply use the computer in the office near the sign

& WI-Fi the Messages to the on board computer in the signs .(Master / lave set up)

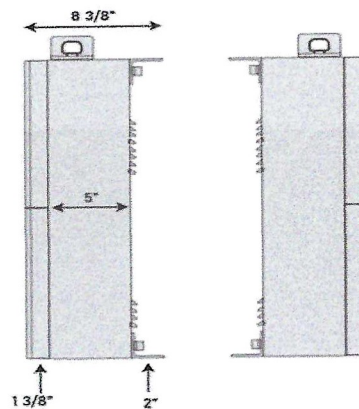
Pricing good for 60 days

Timing 6-8 weeks from approval , order, 50% deposit Balance due on install day please .

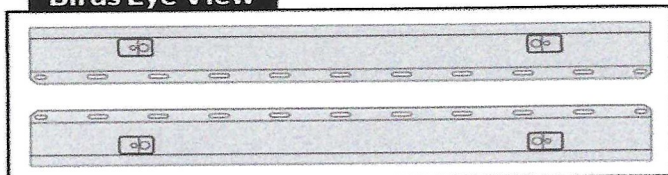
**Electronic Message Center Cabinets**

1. **Impact Electronic Message centers** come equipped with integrated slotted mounting angles and are designed to create incredible flexibility and convenience for any installation.

2. **Impact's Removable Lifting Hooks** are designed to make lifting the Electronic Message Center simple and safe. Impact recommends removing the lifting hooks after installation & reinstalling the bolt for a more aesthetically pleasing finished look.



**Birds Eye View**





STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION  
ELECTRICAL CONTRACTORS' LICENSING BOARD

LICENSE NUMBER: ES12000238

EXPIRATION DATE: AUGUST 31, 2024

THE SPECIALTY ELECTRICAL CONTRACTOR HEREIN IS CERTIFIED UNDER THE PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

DEHAVEN, WILLIAM FORD  
GULF STATE SIGNS INC  
1305 42 ST NW  
WINTER HAVEN FL 33881



ISSUED: 07/20/2022

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POLK COUNTY LOCAL BUSINESS TAX RECEIPT

ACCOUNT NO. 9772

CLASS: A

EXPIRES:

09/30/2023

OWNER NAME	LOCATION
WILLIAM F DEHAVEN	1305 42ND ST NW WINTER HAVEN

BUSINESS NAME AND MAILING ADDRESS	CODE	ACTIVITY TYPE
GULF STATE SIGNS INC GULF STATE SIGNS INC 1305 42ND ST NW WINTER HAVEN, FL 338811943	810000	LTD OTHER SERVICES

OFFICE OF JOE G. TEDDER, CFC * TAX COLLECTOR	THIS POLK COUNTY LOCAL BUSINESS TAX RECEIPT MUST BE CONSPICUOUSLY DISPLAYED AT THE BUSINESS LOCATION
--	--

PAID - 841203 07/18/2022 HSP TP 31.50 GULF STATE SIGNS INC

Bill DeHaven President [www.gulfstatesigns.com](http://www.gulfstatesigns.com)



Office: 863-967-0659  
Fax: 863-967-7235  
bill@gulfstatesigns.com  
1305 42nd St. N.W. Winter Haven, FL 33881

Chris DeHaven Foreman [www.gulfstatesigns.com](http://www.gulfstatesigns.com)



863-967-0659  
or 866-967-0659  
1305 42<sup>ND</sup>. St. N.W. Winter Haven Fl. 33881  
Email: chris.dehaven@gulfstatesigns.com

Route #3

Chilton LED, LLC  
28597 Hwy 27  
Dundee, FL 33838 US  
+1 8633538688  
chris@chiltonled.com  
www.chiltonled.com



# Estimate

## ADDRESS

Town of Dundee  
Town of Dundee  
PO Box 1000  
Dundee, FL 33838

ESTIMATE # 92903

DATE 06/06/2023

EXPIRATION DATE 10/31/2023

PRODUCT/SERVICE	DESCRIPTION	QTY	RATE	AMOUNT
<b>LED Digital Sign</b>	Replace Town of Dundee LED EMC Signs at Historic Train Depot  Double Sided 8' wide x 3' tall Chilton Cirrus MAXX LED EMC Sign 24 Sq Ft per side x 2 = 48 Sq Ft total 9mm, Full Color 5-year warranty IP 67 Outdoor Controller 240 VAC on 20 Amp Double Pull Breaker 4G Cellular Data Connection Service (\$25 per month after 5 years) Screen Hub V2 Software available from any Computer, Tablet, Phone with an internet connection. Ability to Control Multiple Displays from 1 account or multiple accounts 24 Hour Monitoring 2 Hours of Software Training	1	35,000.00	35,000.00
<b>Installation</b>	Removal and Recycle of previous LED Sign (\$250 ea. / \$500 total) Rewire Electrical for new LED Signs, Controller and LTE Data Connection (\$450) Mount and Install NEW LED EMC Signs (\$800)	1	1,750.00	1,750.00
<b>Vinyl Only</b>	FREE - Replace Peeling Lettering on sign over LED EMC's Red Lettering for "TOWN OF DUNDEE" 7" tall x 89" wide	2	0.00	0.00
<b>Discount</b>	Sales Special	1	-6,751.00	-6,751.00
Deposit - \$25,000			SUBTOTAL 29,999.00	
Due upon Completion - \$4,999			TAX 0.00	



TOTAL

**\$29,999.00**

Accepted By

Accepted Date