



Jeff Peskuski - Strategic Contract Manager – Central U.S. Region
Government & Omnia Partners Public Sector Program
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Graybar's Omnia Partners Public Sector / U.S. Communities Program:

<https://www.omniapartners.com/publicsector>

Graybar has been a long-term participant with Omnia Partners Public Sector / U.S. Communities, a cooperative purchasing organization serving the interests of government procurement. Omnia Partners helps facilitate state, local government and education agencies make purchases from existing bid awards through the use cooperative purchasing laws. We have a 23-year history as the awarded supplier for electrical & communication products for the Omnia Partners / U.S. Communities program. Graybar has over 20,000 current customers throughout the United States utilizing the program. Our contract participants invest less time and money in the procurement process, leveraging the work of other schools, cities, counties and state agencies nationwide. Omnia Partners and Graybar offer this contract pricing to agencies that register to participate through the Omnia website.

"Omnia Partners Public Sector / U.S. Communities is a Government Cooperative Purchasing program that was developed for Government by Government." Think of Omnia Partners as a contract manager who develops, coordinates and maintains lead agency solicited contracts on behalf of local government entities nationwide. The Omnia Partners / U.S. Communities program provides an alternative to multiple bid processes by establishing a competitively bid contract through a single lead agency. These contracts offer local Government customers no cost, non-binding and competitively priced national contracts that are easy to use, and in the Government customers case, gives a legal option to the three-bid process. Graybar's contract is based on the award from the City of Kansas City, MO.

Contract Information:

- Information on Graybar can be found at: www.graybar.com
- Most contract information is at www.graybar.com/omniapartners or at <https://www.omniapartners.com/graybar>
- Internally: All contract information, including pricing schedules and marketing documents, can be found in Sales Force or InfoSource at Departments > Corporate Sales > Omnia Partners - U.S. Communities. Price schedules are available to entity customers upon request

- Questions regarding Graybar's program can be directed to: Jeff Peskuski | Strategic Contract Manager | 630-640-4905 | jeff.peskuski@graybar.com

Graybar Omnia Partners Public Sector / U.S. Communities contract #: EV2370

Electrical, Lighting, Automation, IT/ Communications, Broadband, Networking, Wireless, Security Products and All Related Products, Services and Solutions.

Contract Highlights:

- Lead Public Agency: City of Kansas City
 - Term: Contract valid through Jan 31, 2025 with two remaining (2) year extension options
- Electrical / Lighting & IT-Communication / Broadband / Networking / Security contracts consolidated into one contract. Contract #: EV2370
- Tiered volume incentive for entities paid annually. Details located in the City of Kansas City master agreement.
- Services are available under this contract.

Eligible Agencies Include:

- State Agencies, Counties, Cities, Towns and Villages
- Specials Districts: Water, Municipal Utility, COOPS & ISPs, Airports, Transportation, Park Districts
- Public and Private Higher Education
 - Colleges, Universities, Technical Schools
- K-12 School Districts, Charter Schools & Other
- Non-Profits including Public Cooperatives, Churches, Education, Hospitals, YMCA & Other

Graybar Products Offered:

- **Electrical:** A complete and comprehensive offering of wholesale electrical supplies such as, but not limited to:
 - Conduit, Wire, Boxes, Fittings, Devices, Enclosures, Fuses, Power Distribution and Control and Related General Electrical Materials
- **Lighting:** A complete and comprehensive offering of wholesale lighting products such as, but not limited to:
 - Lamps, Ballasts, Fixtures, Controls, all related Lighting and LED Products
- **Automation:** A complete and comprehensive offering of wholesale Automation products such as, but not limited to:
 - Control, Logic, Automation, PLCs & Drives
- **IT / Communication, Broadband, Networking, Wireless & AV:** A complete and comprehensive offering of wholesale IT / communication, networking, broadband Infrastructure (FTTx), Audio Visual and Wireless supplies such as, but not limited to:
 - Networking & Wireless, Fiber Cabling & Hardware, Copper/Fiber Cabling, Connectivity and Termination, Electronics, Power Backup & Power Protection, Racks, Cabinets, Duct and Enclosures, Raceway, and Wire-Way

- **Security:** A complete and comprehensive offering of wholesale security products such as, but not limited to:
 - Cameras, Monitoring, Entrance Protection, Paging, Notification, Fire, and Intrusion
- **Related Maintenance, Repair and Operation (MRO) and Other Hard To Find Products:** A complete and comprehensive offering of related wholesale MRO and other products to support agency specific needs

Graybar Value Added / Vendor Managed Services:

- Our contract has a complete and comprehensive offering of value-added and vendor managed services to support products covered in our program.
- Services may be limited based on States general contractor license requirements or local jurisdiction mandates.
 - Services include but are not limited to: Inventory, Assessment, Engineering (to support contract products), Analysis, Engineering, Retro-Fit, Repair, Renovation, Installation, Start-Up, Testing, Emergency Preparedness or Recovery, Training, Integrated Services and Other Related Services to support the products we distribute through our contract.
 - Supply Chain - Logistical and Managed Services
 - Typical projects under the contract include:
 - Lighting & LED, Energy Management & Power Distribution, FTTH Broadband, Start-Up & Commissioning, Repair & Retrofit, Test & Certification, Power Conditioning & Back-Up, Data Center & Technology Upgrades, Security, Wireless, Systems Integration & Testing.
 - Services will be provided through established relationships we have with existing suppliers, contractors, integrators or agency preferred companies.
 - Costing for these services are set at a Not to Exceed Cost Plus 26%.
 - Pricing will be determined by the size and scope of the project and level of Graybar's involvement.

Jeff Peskuski
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 Government & Cooperative Programs