



STAFF REPORT
City of Dripping Springs
PO Box 384
511 Mercer Street
Dripping Springs, TX 78620

Submitted By: Lily Sellers, Dripping Springs Ranch Park Manager

Council Meeting Date: March 17th, 2026

Agenda Item Wording: **Approval of the Sponsorship Agreement between the City of Dripping Springs and Tellus Equipment Solutions for a duration of 24 months.**
Sponsor: Council Member Sherrie Parks

Agenda Item Requestor: Lily Sellers

Summary/Background: Dripping Springs Ranch Park Staff has been in conversation with Tellus Equipment Solutions to renew a sponsorship agreement. Dripping Springs Ranch Park has valued our relationship with Tellus and is excited to potentially continue the partnership. Having two tractors at our facility plays a crucial role in event success and productivity at our facility.

After trading in both Kioti Tractors (\$22,000 and \$23,000) for a total value of \$45,000, Dripping Springs Ranch Park purchased a John Deere tractor a total of \$30,464.64 in 2023.

Tellus John Deere supplied Dripping Springs Ranch Park with another tractor as the sponsorship tractor for 2 years. This agreement is brought forward for renewal with the following updates:

- Tractor provided will be a 5090E or 5100E to be utilized a maximum of 75 hours. Tellus will switch out the equipment upon maximum hours utilized or on an as needed basis.
- Additional Tellus signage on the announcer's booth.
- Additions to the Article 3 Item 2. Mention/ announcements of Tellus as a sponsor at events and on social media posts.
- Additions to Article 3 Item 3. Tellus reserves the right to display pricing of equipment on the leased tractor as well as any other equipment brought in for events.

**Commission
Recommendations:**

Dripping Springs Ranch Park Board voted unanimously to approve.

**Recommended
Council Actions:**

Staff recommends approving the Sponsorship Agreement

Attachments:

2026 – Tellus Sponsorship Agreement

Next Steps/Schedule:

Upon City Council approval, execute agreement.