



STAFF REPORT
City of Dripping Springs
PO Box 384
511 Mercer Street
Dripping Springs, TX 78602

Submitted By: Emily Nelson, Dripping Springs Ranch Park Manager

City Council Meeting Date: September 19, 2023

Agenda Item Wording: **Discuss and consider approval of a Sponsorship Agreement with John Deere/Tellus Equipment Solutions for the purchase of one tractor and lease of one tractor for use at the Dripping Springs Ranch Park.**

Agenda Item Requestor: *Council Member Sherrie Parks*

Summary/Background: After over a year of negotiation and building relationships, Tellus John Deere presented Dripping Springs Ranch Park with a Tractor Sponsorship proposal.

Dripping Springs Ranch Park will purchase a John Deere tractor for \$75,464.64. That total will decrease after trading in both Kioti Tractors (\$22,000 and \$23,000) for a total value of \$45,000, we will pay a total of \$30,464.64 for our new John Deere tractor.

Tellus John Deere will supply Dripping Springs Ranch Park another tractor as the sponsorship tractor. They will rotate that tractor to a new model every 150 hours of use. This agreement will be in place for 2 years. All specific terms are available in the attached sponsorship agreement.

Staff Recommendation: Staff does recommend a tractor sponsorship agreement with Tellus John Deere. DSRP Board was unable to vote due to not meeting a quorum for the September meeting. Chair Todd Purcell supports the agreement.

Attachments: Tellus John Deere Purchase/Trade-in Proposal
Tellus John Deere Tractor Sponsorship Agreement

Next Steps/Schedule: Execute Contract