

**Customer:**

**Quotes are valid for 30 days from the creation date or upon contract expiration, whichever occurs first.**

**A Purchase Order (PO) or Letter of Intent (LOI) including the below information is required to proceed with this sale. The PO or LOI will be returned if information is missing.**

Vendor: Deere & Company

- 2000 John Deere Run  
Cary, NC 27513
- Signature on all LOIs and POs with a signature line
- Contract name or number; or JD Quote ID
- Sold to street address
- Ship to street address (no PO box)
- Bill to contact name and phone number
- Bill to address
- Bill to email address (required to send the invoice and/or to obtain the tax exemption certificate)
- Membership number if required by the contract

**For any questions, please contact:**

**Caitlan Anglemyer**

Tellus Equipment Solutions  
13220 W Highway 290  
Austin, TX 78737

Tel: 737-910-4800

Email: [canglemyer@tellusequip.com](mailto:canglemyer@tellusequip.com)

Quotes of equipment offered through contracts between Deere & Company, its divisions and subsidiaries (collectively "Deere") and government agencies are subject to audit and access by Deere's Strategic Accounts Business Division to ensure compliance with the terms and conditions of the contracts.

**Quote Id:** 29293321

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**ALL PURCHASE ORDERS MUST BE MADE OUT  
TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580  
UEID: FNSWEDARMK53

**ALL PURCHASE ORDERS MUST BE SENT  
TO DELIVERING DEALER:**

Tellus Equipment Solutions  
13220 W Highway 290  
Austin, TX 78737  
737-910-4800

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Prepared For:

**Proposal For:**

**Delivering Dealer:**

Caitlan Anglemyer

Tellus Equipment Solutions  
13220 W Highway 290  
Austin, TX 78737

**Quote Prepared By:**

Caitlan Anglemyer  
canglemyer@tellusequip.com

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 737-910-4800

### Quote Summary

**Prepared For:**
**Delivering Dealer:**

**Tellus Equipment Solutions**  
 Caitlan Anglemyer  
 13220 W Highway 290  
 Austin, TX 78737  
 Phone: 737-910-4800  
 canglemyer@tellusequip.com

**USED EQUIPMENT SOLD AS IS WHERE IS.  
 NO WARRANTY IS WRITTEN OR IMPLIED  
 UNLESS REMAINING FACTORY WARRANTY  
 IS TRANSFERABLE.  
 CONSULT YOUR SALES TEAM FOR  
 DETAILS.**

**Quote ID:** 29293321  
**Created On:** 25 July 2023  
**Last Modified On:** 07 August 2023  
**Expiration Date:** 26 July 2023

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE 5100E CAB TRACTOR FT4 - 1P05100ECP6072920 <b>Contract:</b> TX BuyBoard Grounds Mtns Equip, Irrigation 706-23 (PG 67 CG 70) <b>Price Effective Date:</b>	\$ 84,897.22	\$ 69,615.72 X	1 =	\$ 69,615.72
2022 JOHN DEERE 520M Loader - 1P0520MXCND093333 <b>Contract:</b> TX BuyBoard Grounds Mtns Equip, Irrigation 706-23 (PG 67 CG 70) <b>Price Effective Date:</b>	\$ 7,596.00	\$ 5,848.92 X	1 =	\$ 5,848.92
<b>Equipment Total</b>				<b>\$ 75,464.64</b>

Trade In Summary	Qty	Each	Extended
2018 KIOTI RX7320 - UW5000101 PayOff	1	\$ 22,000.00	\$ 22,000.00 \$ 0.00
Total Trade Allowance			\$ 22,000.00
2018 KIOTI RX7320 PayOff	1	\$ 23,000.00	\$ 23,000.00 \$ 0.00

**Salesperson : X** \_\_\_\_\_

**Accepted By : X** \_\_\_\_\_

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Total Trade Allowance \$ 23,000.00

**Trade In Total \$ 45,000.00**

**Quote Summary**

Equipment Total	\$ 75,464.64
Trade In	\$ (45,000.00)
SubTotal	<b>\$ 30,464.64</b>
Est. Service Agreement Tax	\$ 0.00
Total	\$ 30,464.64
<b>Balance Due</b>	<b>\$ 30,464.64</b>

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_

# Selling Equipment

Quote Id: 29293321      Customer Name:

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## JOHN DEERE 5100E CAB TRACTOR FT4 - 1P05100ECP6072920

**Equipment Notes:** 7807 LB 2023

**Suggested List \***

**Hours:** 0

\$ 84,897.22

**Stock Number:** 84000541

**Selling Price \***

**Contract:** TX BuyBoard Grounds Mtn Equip, Irrigation  
 706-23 (PG 67 CG 70)

\$ 69,615.72

**Price Effective Date:**

\* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
697SP	JOHN DEERE 5100E TRACTOR CAB	1	\$ 76,482.00	18.00	\$ 13,766.76	\$ 62,715.24	\$ 62,715.24
<b>Standard Options - Per Unit</b>							
182A	LESS AUTOTRAC/ GREENSTAR HAR.	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
183A	JDLINK CAPABLE	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
0202	UNITED STATES COUNTRY	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
0409	5E FT4 PR ENGLISH OM	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
0500	LESS PACKAGE	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
1383	5E FT4 24/12 TRANSMISSION	1	\$ 1,809.00	18.00	\$ 325.62	\$ 1,483.38	\$ 1,483.38
1725	LOADER PREP PACKAGE	1	\$ 2,041.00	18.00	\$ 367.38	\$ 1,673.62	\$ 1,673.62
1950	LESS APPLICATION	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
2050	5E FT4 CAB STD	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
2120	AIR SUSPENSION SEAT	1	\$ 871.00	18.00	\$ 156.78	\$ 714.22	\$ 714.22
3025	EXHAUST CORNER POST CAB	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
3320	DUAL REAR SCV	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
3420	DUAL MID SCV	1	\$ 1,524.00	18.00	\$ 274.32	\$ 1,249.68	\$ 1,249.68
5112	18.4-30 IN.8PR R1BIAS	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
6040	FRONT AXLE MFWD	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
6118	12.4-24 IN.8PR R1BIAS	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
<b>Standard Options Total</b>			<b>\$ 6,245.00</b>		<b>\$ 1,124.10</b>	<b>\$ 5,120.90</b>	<b>\$ 5,120.90</b>
<b>Technology Options/Non-Contract/Open Market</b>							
1880	LESS RECEIVER	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
1900	LESS DISPLAY	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00

# Selling Equipment

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Technology Options Total		\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Dealer Attachments/Non-Contract/Open Market					
R127764	Weight, front suitcase 43 kg (95 lb) quantity of one	10	\$ 153.26	18.00	\$ 27.59 \$ 1,256.70 \$ 1,256.70
R262449	Front Weight Support, 55kg (121 lb)	1	\$ 637.62	18.00	\$ 114.77 \$ 522.85 \$ 522.85
<b>Dealer Attachments Total</b>			<b>\$ 2,170.22</b>		<b>\$ 390.67 \$ 1,779.55 \$ 1,779.55</b>
Value Added Services Total			<b>\$ 0.00</b>		<b>\$ 0.00 \$ 0.00</b>
<b>Total Selling Price</b>			<b>\$ 84,897.22</b>		<b>\$ 15,281.53 \$ 69,615.69 \$ 69,615.69</b>

**Original Factory Build Codes**

Code	Description
0202	UNITED STATES COUNTRY
0409	5E FT4 PR ENGLISH OM
0500	LESS PACKAGE
1383	5E FT4 24/12 TRANSMISSION
1725	LOADER PREP PACKAGE
182A	LESS AUTOTRAC/ GREENSTAR HAR.
183A	JDLINK CAPABLE
1880	LESS RECEIVER
1900	LESS DISPLAY
1950	LESS APPLICATION
2050	5E FT4 CAB STD
2120	AIR SUSPENSION SEAT
3025	EXHAUST CORNER POST CAB
3320	DUAL REAR SCV
3420	DUAL MID SCV
5112	18.4-30 IN.8PR R1BIAS
6040	FRONT AXLE MFWD
6118	12.4-24 IN.8PR R1BIAS

**2022 JOHN DEERE 520M Loader - 1P0520MXCND093333**

# Selling Equipment

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<b>Equipment Notes:</b> 1178 LB 2022	<b>Suggested List *</b>
Hours: 0	\$ 7,596.00
<b>Stock Number:</b> 84000387	<b>Selling Price *</b>
<b>Contract:</b> TX BuyBoard Grounds Mtnc Equip, Irrigation 706-23 (PG 67 CG 70)	\$ 5,848.92

**Price Effective Date:**

\* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
14B0P	2022 JOHN DEERE 520M STD FARM LOADER	1	\$ 9,593.00	23.00	\$ 2,206.39	\$ 7,386.61	\$ 7,386.61
<b>Standard Options - Per Unit</b>							
0202	USA	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
0409	OPERATORS MANUEAL ENGLISH	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
0500	LESS PACKAGE	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
1995	LESS MOUNTING FRAMES	1	\$ -1,541.00	23.00	\$ -354.43	\$ -1,186.57	\$ -1,186.57
2510	520M NSL 2 FUNCTION	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
4547	2FN OIL LINES	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
5995	LESS HOOD GUARD	1	\$ -437.00	23.00	\$ -100.51	\$ -336.49	\$ -336.49
6995	LESS BALLAST BOX	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
7710	SKID STEER CARRIER	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
8144	1850MM BUC SKID STEER CARR	1	\$ -19.00	23.00	\$ -4.37	\$ -14.63	\$ -14.63
<b>Standard Options Total</b>			<b>\$ -1,997.00</b>		<b>\$ -459.31</b>	<b>\$ -1,537.69</b>	<b>\$ -1,537.69</b>
<b>Total Selling Price</b>			<b>\$ 7,596.00</b>		<b>\$ 1,747.08</b>	<b>\$ 5,848.92</b>	<b>\$ 5,848.92</b>

**Original Factory Build Codes**

Code	Description
0202	USA
0409	OPERATORS MANUAL ENGLISH
0500	LESS PACKAGE
1995	LESS MOUNTING FRAMES
2510	520M NSL 2 FUNCTION
4547	2FN OIL LINES, H & PARTS
5995	LESS HOOD GUARD

# Selling Equipment

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6995	LESS BALLAST BOX
7710	SKID STEER CARRIER
8144	1850MM BUC SKID STEER CARR



# Trade-in

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 UEID: FNSWEDARMK53

<b>2018 KIOTI RX7320</b>	
<b>SN# UW5000101</b>	
<b>Machine Details</b>	
<b>Description</b>	<b>Net Trade Value</b>
2018 KIOTI RX7320	\$ 22,000.00
SN# UW5000101	
Your Trade In Description	
<b>Additional Options</b>	
Hour Meter Reading	980
<b>Total</b>	<b>\$ 22,000.00</b>
<b>2018 KIOTI RX7320</b>	
<b>Machine Details</b>	
<b>Description</b>	<b>Net Trade Value</b>
2018 KIOTI RX7320	\$ 23,000.00
Stock Number :	
Your Trade In Description	
<b>Additional Options</b>	
Hour Meter Reading	1080
PayOff	\$ 0.00
<b>Total</b>	<b>\$ 23,000.00</b>