



QA Construction Services, Inc.
5811 Blue Bluff Road
Austin, TX. 78724
Phone: 512-637-6120

QA Project #: 9919

Potential Change Order #001

February 4, 2026

Attn: Garrett Osborne
City of Dripping Springs
Project Manager
511 Mercer Street PO Box 384
Dripping Springs, Texas 78620

Project: Stephenson School Building and Parking Lot

Re: PCO #001 - Audio-Video and Sound Reinforcement System

This potential change order proposal is for the costs associated with the Audio-Video and Sound Reinforcement System scope of work for the Stephenson School Building and Parking Lot project.

The total cost impact associated with this change is: \$189,681.06

Attached is a pricing summary and breakdown of costs for this potential change order.

This potential change order will result in a schedule impact of 0 calender days.

Very Truly Yours,

QA CONSTRUCTION SERVICES, INC. (CONTRACTOR)

BY: Shandy Ketchum

APPROVED BY: ARCHITEXAS (ARCHITECT/ENGINEER)

BY: _____

DATE: _____

APPROVED BY: CITY OF DRIPPING SPRINGS (OWNER)

BY: _____

DATE: _____



QA Construction Services, Inc.
5811 Blue Bluff Road
Austin, TX. 78724
Phone: 512-637-6120

QA Project #: 9919

Potential Change Order #001 - Pricing Summary

City of Dripping Springs
Attn: Garrett Osborne
Project: Stephenson School Building and Parking Lot

2/4/2026
Prepared by: Shandey Ketchey

Re: PCO #001 - Audio-Video and Sound Reinforcement System

Spec #	Description	Units	Qty.	Unit Cost	Total Cost
DIVISION 01 - GENERAL REQUIREMENTS	- N/A				
DIVISION 02 - EXISTING CONDITIONS	- N/A				
DIVISION 03 - CONCRETE	- N/A				
DIVISION 04 - MASONRY	- N/A				
DIVISION 05 - METALS	- N/A				
DIVISION 06 - WOODS, PLASTICS & COMPOSITES	- N/A				
DIVISION 07 - THERMAL & MOISTURE PROTECTION	- N/A				
DIVISION 08 - OPENINGS	- N/A				
DIVISION 09 - FINISHES	- N/A				
DIVISION 10 - SPECIALTIES	- N/A				
DIVISION 11 - EQUIPMENT	- N/A				
DIVISION 12 - FURNISHINGS	- N/A				
DIVISION 13 - SPECIAL CONSTRUCTION	- N/A				
DIVISION 21 - FIRE SUPPRESSION	- N/A				
DIVISION 22 - PLUMBING	- N/A				
DIVISION 23 - MECHANICAL	- N/A				
DIVISION 26 - ELECTRICAL	- N/A				

DIVISION	27 - DATA & COMMUNICATIONS				
	- Audio-Video Systems (QA Systems)	LS	1	\$175,007.02	\$175,007.02
DIVISION	28 - ELECTRONIC SAFETY AND SECURITY				
	- N/A				
DIVISION	31 - EARTHWORK				
	- N/A				
DIVISION	32 - EXTERIOR IMPROVEMENTS				
	- N/A				
DIVISION	33 - SITE UTILITIES				
	- N/A				
				Subtotal	\$175,007.02
	General Conditions				\$380.00
				Adjustment	\$0.00
				Subtotal	\$175,387.02
	OH&P (5%)				\$8,769.35
				Subtotal	\$184,156.37
	Payment & Performance Bond (3%)				\$5,524.69
				Subtotal	\$189,681.06
				Adjustment	\$0.00
				Potential Change Order #001 Total	\$189,681.06

PCO #001 INCLUSIONS:

IT/AV ROOM:

- Audiovisual system with networked audio, video, and controls.
- AV network PoE switch.
- AV and control processor.
- Network audio amplifier.
- Two (2) wireless presentation system.
- All in one video production system.
- Video encoder/decoder.
- Video distribution amplifier.
- Assisted listening transmitter.

MULTI-USE A:

- Six (6) ceiling pendant speakers.
- Bluetooth audio receiver.
- Wall-mount controller.
- Two (2) video connection.

MULTI-USE B:

- Nine (9) ceiling pendant speakers.
- Two (2) surface mounted speakers.
- 10,000 lumen projector.
- 159" diagonal motorized projections screen.
- Video decoder.
- Two (2) video encoder - wall HDMI input.
- Bluetooth audio receiver.
- Wireless microphone system - four (4) hand held transmitters, four (4) lavalier transmitters, network charging station.
- Touch panel controller.
- Two (2) PTZ network camera
- Wall plate 4 channel XLR input.

Three (3) 2 channel XLR input (floor box)
Wireless AP for existing boardroom style microphones.

PCO #001 EXCLUSIONS:

Sales Tax

Overtime

Any items not specifically mentioned above.

CITY OF DRIPPING SPRINGS - STEPHENSON SCHOOL BUILDING AND PARKING LOT

Potential Change Order #001 (General Conditions) - Line Item Estimate

SPEC #	DESCRIPTION	UM	QUANTITY	UNIT COST	SUBTOTAL	TOTAL COST
Potential	GENERAL CONDITIONS					\$ 380.00
	- Project Executive (\$150/HR)(10% Time)	Hour	0	\$ 150.00	\$ -	
	- Superintendent (\$95/HR)	Hour	0	\$ 95.00	\$ -	
	- Project Manager (\$95/HR)	Hour	4	\$ 95.00	\$ 380.00	
	- MEP Coordinator (\$95/HR) (20% Time)	Hour	0	\$ 95.00	\$ -	
	- Project Engineer (\$75/HR)	Hour	0	\$ 75.00	\$ -	
	- Assistant Superintendent (\$75/HR)	Hour	0	\$ 75.00	\$ -	
	- Field Engineer (\$65/HR)	Hour	0	\$ 65.00	\$ -	
	- Safety Engineer (\$85/HR) (20% Time)	Hour	0	\$ 85.00	\$ -	
	- Safety Equipment	LS	0	\$ -	\$ -	
	- First Aid Supplies	LS	0	\$ -	\$ -	
	- Fire Extinguishers/Fire Watch	LS	0	\$ -	\$ -	
	- Daily Cleanup	LS	0	\$ 250.00	\$ -	
	- Final Clean	LS	0	\$ -	\$ -	
	- Temporary Construction Fence	LS	0	\$ 500.00	\$ -	
	- Traffic Control	LS	0	\$ -	\$ -	
	- 2-Way Radio Equipment	LS	0	\$ -	\$ -	
	- Fuel/Repair Maintenance	Mth	0	\$ -	\$ -	
	- Office Trailer/Field Office	LS	0	\$ -	\$ -	
	- Temporary Enclosures/Partitions	LS	0	\$ -	\$ -	
	- Building Protection	LS	0	\$ 500.00	\$ -	
	- Data/Internet Expenses (On Site)	Mth	0	\$ -	\$ -	
	- Mobile Phone Expenses	Mth	0	\$ -	\$ -	
	- Field Office Printing & Copying Expenses	LS	0	\$ -	\$ -	
	- Shop Drawing Printing	LS	0	\$ -	\$ -	
	- Postage & Delivery Expenses	LS	0	\$ -	\$ -	
	- Field Office Supplies/Materials	LS	0	\$ -	\$ -	
	- Parking Fees	LS	0	\$ -	\$ -	
TOTAL AMOUNT						\$ 380.00



QA Systems
5811 Blue Bluff Road Travis
County
Austin, Texas 78724
United States

sales@qasystems.com
(512) 637-6100
<http://qasystems.com>

Stephenson School Building AV (DIR)

City of Dripping Springs

511 Mercer Street Dripping Springs, Texas 78620 Dripping Springs
TX, 78620 usa

jweinstock@cityofdrippingsprings.com

(737) 701-9060

Presented By

QA Systems

Presented On

Feb 3, 2026

Version

2

Active Contracts

DIR-CPO-5698
HUB VID # 1742585949700
ESC Region 20 # 23022

PLEASE REFERENCE CONTRACT No. ON P.O.

Project Overview

Project Overview

For the renovations of the Stephensonhool Building, we will provide a robust audiovisual system engineered to support the diverse requirements of the City of Dripping Springs. The comprehensive scope includes networked audio, video, and control solutions that facilitate flexible communication, presentations, and events within your upgraded space. Our experienced team will integrate modern AV technologies while ensuring compatibility with the building layout and infrastructure, delivering an intuitive user experience, seamless daily operation, and optimized performance for long-term reliability.

Scalable audio and video distribution will be achieved via QSC's Q-SYS platform, with extended coverage, flexible inputs/outputs, and powerful control interfaces for simple day-to-day system management. Collaboration, streaming, and hybrid communications will be supported through integrated conferencing features and user-friendly interfaces provided on touch panels and wall controllers.

Scope of Work

IT/AV Room:

- AV Network PoE Switch
- AV & Control Processor
- Network Audio Amplifier
- (2) Wireless Presentation System
- All-In-One Video Production System
- Video Encoder/Decoder
- Video Distribution Amplifier
- Assisted Listening Transmitter

Multi-Use A:

- (6) Ceiling Pendant Speakers
- Bluetooth Audio receiver
- Wall-Mount Controller
- (2) Video Connection

Multi-Use B:

- (9) Ceiling Pendant Speakers
- (2) Surface Mount Speakers
- 10000 Lumens Projector
- 159" Diagonal Motorized Projections Screen
- Video Decoder
- (2) Video Encoder - Wall HDMI Input

- Bluetooth Audio Receiver
- Wireless Microphone System
 - (4) Hand Held Transmitters
 - (4) Lavalier Transmitters
 - Network Charging Station
- Touch Panel Controller
- (2) PTZ Network Camera
- Wall-Plate 4 Channel XLR Input
- (3) 2 Channel XLR Input (Floor Box)
- Wireless AP for Existing Boardroom Style Microphones

Products

STEPHENSON SCHOOL BUILDING

ITEM	QTY	UNIT PRICE	TOTAL
Belden 4694R 0101000 #18 PE/GIFHDLDPVC SH FRPVC - Black	1	\$1,840.15	\$1,840.15
Miscellaneous Costs Allocated Allowance for Building Materials	1	\$7,777.21	\$7,777.21
QA Systems Equipment Rental Structure for building and lift rental	2	\$1,815.80	\$3,631.60
QA Systems Shipping Shipping, Logistics, and Handling	1	\$1,848.00	\$1,848.00
Shure MXCWAPT-A Access Point Receiver	1	\$3,557.94	\$3,557.94
Windy City Wire CAT6P-PUR 23 AWG 4 Pair Non-Shielded Plenum Category 6 Purple Jacket	4	\$388.70	\$1,554.80

STEPHENSON SCHOOL BUILDING > MULTI-USE A

ITEM	QTY	UNIT PRICE	TOTAL
Kramer Electronics TP-580R HDMI, bidirectional RS-232 and IR over HDBaseT twisted pair receiver	2	\$191.75	\$383.50

QSC AD-P6T-WH	6	\$293.25	\$1,759.50
6.5" Two-way pendant speaker, 70/100V transformer with 16? bypass, 135° conical DMT coverage, Includes cable and fastener for suspended Installation. Color - White.			
QSC C1	1	\$568.56	\$568.56
Single gang US, IP Wall Controller, PoE (includes white and black faceplates)			
QSC UND6IO-BT	1	\$1,021.20	\$1,021.20
4x2 Channel 2 Gang US, Dante/AES67 Wall Plate w/Bluetooth, RCA, 3.5 mm I/O, PoE (white and black faceplates included).			

STEPHENSON SCHOOL BUILDING > MULTI-USE B

ITEM	QTY	UNIT PRICE	TOTAL
Da-Lite 29207G	1	\$21,995.40	\$21,995.40
Wireline ADV TNSD 159D HD1.1 Flangeless Wireline High Definition TV 16:9 78 X 139 HD Progressive 1.1			
QA Systems Shipping Shipping, Logistics, and Handling	1	\$803.00	\$803.00
Epson V11HA52920	1	\$17,749.90	\$17,749.90
EB-PU2010W WUXGA 3LCD Laser Projector with 4K Enhancement			
Chief CMA372 UNISTRUT ADAPTER	1	\$53.95	\$53.95
Chief CMS0305W ADJ. PIPE 36" TO 60" WHITE	1	\$151.39	\$151.39
Chief VCMUW HEAVY DUTY PROJECTOR MOUNT	1	\$451.10	\$451.10
Epson Professional ELPLW05 Wide zoom lens 1 for G7000/L1000 Series projector	1	\$1,749.90	\$1,749.90
QA SYS QA-MISC	1	\$500.00	\$500.00
Miscellaneous/ancillary materials for AV-Net Keystones			
QSC AD-P6T-WH	9	\$293.25	\$2,639.25
6.5" Two-way pendant speaker, 70/100V transformer with 16? bypass, 135° conical DMT coverage, Includes cable and fastener for suspended Installation. Color - White.			

QSC AD-S12-WH	2	\$889.20	\$1,778.40
12" Two-way surface speaker, 75° conical DMT™ coverage, includes X-Mount™ and weather input cup. Color - White.			
QSC D2I	3	\$848.70	\$2,546.10
Single gang US Dante/AES67 Wall Plate with 2 Mic/Line Inputs on XLR and 1/4" TRS combo connectors, PoE (includes white and black faceplates, Axiom bus expansion capable).			
QSC NC-12X80	1	\$3,415.50	\$3,415.50
12x Optical Zoom 80° Horizontal Field of View, PTZ Network Camera, PoE, with HDMI and SDI output. Includes PTZ-WMB1 wall mount bracket			
QSC NC-20X60	1	\$4,091.70	\$4,091.70
20x Optical Zoom 60° Horizontal Field of View, PTZ Network Camera, PoE, with HDMI and SDI output. Includes PTZ-WMB1 wall mount bracket.			
QSC NV-1-H-WE	2	\$976.35	\$1,952.70
The Q-SYS NV Series NV-1-H-WE is a single-channel HDMI wallplate encoder optimized for spaces where traditional rack-mount enclosures are not ideal, including flexible and divisible spaces or spaces with reconfigurable furniture.			
QSC NV-21-HU	1	\$1,656.00	\$1,656.00
4K60 4:4:4 Network Video Endpoint for Q-SYSEcosystem, software configurable as Encoder or Decoder. 1 HDMI 2.0 Input, 1 USB-C Input, 1 HDMI 2.0 output. Optional Software License to enable AV Bridging (SLQBR-P).			
Comprehensive NFHD18G-3PROBLK	1	\$14.51	\$14.51
3ft, NanoFlex™ Pro AV/IT Integrator Series™ Certified 4K 18G High Speed HDMI Cable Jet Black			
QSC TSC-70-G3	1	\$1,380.00	\$1,380.00
Q-SYS 7" PoE Touch Screen Controller for In-Wall Mounting. Color - Black only			
QSC UND6IO-BT	1	\$1,021.20	\$1,021.20
4x2 Channel 2 Gang US, Dante/AES67 Wall Plate w/Bluetooth, RCA, 3.5 mm I/O, PoE (white and black faceplates included).			
QSC UNDX2IO+	1	\$790.05	\$790.05
4x2 Channel 2 Gang US Dante/AES67 Wall Plate 2 Mic/Line In x 2 Out (XLR), Phoenix I/O, PoE (white and black faceplates included)			
Shure MXWAPX8--Z10	1	\$3,308.72	\$3,308.72
Access Point Transceiver With 8 Wireless Audio Channels For Use With MXW Next Wireless Transmitters			
Shure MXW1X/O--Z10	4	\$527.80	\$2,111.20
Microphone - Bodypack			
Shure MXW2X/SM58--Z10	4	\$540.80	\$2,163.20
Microphone - Handheld - SM58 Cartridge			

Shure MXWDX8 Networked Docking Stations That Can Charge 8 MXW Next Transmitters Without Removing The Battery, Compatible With MXW Next Bodypack, Handheld, and Boundary Transmitters	1	\$1,476.00	\$1,476.00
Shure WL185MB/C-TQG Lavalier microphone, black, cardioid, TQG connector	2	\$124.15	\$248.30
Windy City Wire AC6BLK-5 5' C6 Patch Cbl Black	1	\$2.31	\$2.31

STEPHENSON SCHOOL BUILDING > AV-IT

ITEM	QTY	UNIT PRICE	TOTAL
Epiphan Video Pearl-2 Rackmount Ultimate All-in-one Live Video Production System	1	\$7,564.20	\$7,564.20
Comprehensive NFHD18G-3PROBLK 3ft, NanoFlex™ Pro AV/IT Integrator Series™ Certified 4K 18G High Speed HDMI Cable Jet Black	2	\$15.72	\$31.44
Kramer Electronics VM-2HDT 1:2+1 4K60 4:2:0 HDMI to Long Reach Hdbt Distribution Amplifier	1	\$695.50	\$695.50
Comprehensive NFHD18G-3PROBLK 3ft, NanoFlex™ Pro AV/IT Integrator Series™ Certified 4K 18G High Speed HDMI Cable Jet Black	1	\$13.90	\$13.90
Listen Technologies LS-55-072 RF transmitter with 4 receivers and 12-unit charging bay	1	\$2,301.75	\$2,301.75
Windy City Wire AC6BLK-5 5' C6 Patch Cbl Black	1	\$2.31	\$2.31
NETGEAR GSM4230UP-100NAS 24x1G PoE++ 1,440W 2x1G and 4xSFP Managed Switch (Americas)	1	\$2,182.95	\$2,182.95
QSC CX-Q 2K4 4-Channel 500W/CH Q-SYS Network Amplifier, Lo-Z, 70V, 100V direct drive, FlexAmp™, Mic/line Inputs, 100-240V.	1	\$2,187.30	\$2,187.30
Windy City Wire AC6BLK-5 5' C6 Patch Cbl Black	1	\$2.31	\$2.31

QSC NV-21-HU 4K60 4:4:4 Network Video Endpoint for Q-SYSEcosystem, software configurable as Encoder or Decoder. 1 HDMI 2.0 Input, 1 USB-C Input, 1 HDMI 2.0 output. Optional Software License to enable AV Bridging (SLQBR-P).	1	\$1,656.00	\$1,656.00
Windy City Wire AC6BLK-5 5' C6 Patch Cbl Black	1	\$2.31	\$2.31
QSC NV-32-H (CORE CAPABLE) 4K60 4:4:4 Network Video Endpoint for the Q-SYS Ecosystem, software configurable as Encoder or Decoder. 3 HDMI 2.0 Inputs, 2 HDMI 2.0 Outputs, on-board AV Bridging. Supports optional stand-alone "Q-SYS Core Mode" operation for audio DSP with local video switching (no encoding or decoding) and AV Bri	1	\$3,077.28	\$3,077.28
COOLM YU4802 48V 2A Power Supply Adapter AC 100-240V DC 48V2A Output 96W Power Adapter Interface 5.5 x 2.5mm Plug for PoE Switch/PoE Injector	1	\$49.49	\$49.49
QSC SLDAN-16-P Q-SYS Software-based Dante 16x16 Channel License, Perpetual.	1	\$414.00	\$414.00
Screenbeam 1100P ScreenBeam 1100 Plus	2	\$1,144.79	\$2,289.58
Comprehensive NFHD18G-3PROBLK 3ft, NanoFlex™ Pro AV/IT Integrator Series™ Certified 4K 18G High Speed HDMI Cable Jet Black	2	\$13.90	\$27.80

Summary

Product	\$120,490.36
Labor	\$54,516.66
Total Price	\$175,007.02

Clarifications and Assumptions

- New tariffs are being enacted in 2025, affecting businesses like ours that depend on imported equipment manufacturers. These tariffs have raised expenses across multiple sectors, and regrettably, we are experiencing these increased costs firsthand. Consequently, we cannot assure exact pricing depending on when purchase orders are provided. Hence, we may request an updated P.O. if pricing has changed. New quotes will also be influenced by these changes, as we are still uncertain about the current cost adjustments being applied.

- Statement of work and pricing does not include any egregious unforeseen conditions that may be encountered during the course of an installation (i.e. existing equipment malfunction, insufficient conduit sizes).
- Assume that the existing equipment is in good working order and will perform as intended in the new system.
- QA Systems is not responsible for existing network or cable-related equipment.
- QA Systems assumes that all electrical work required for the installation will be done by an electrical contractor prior to installation.
- Assume existing cable pathways are accessible and can accommodate new system cabling as required.
- Pricing is based on normal work hours, M-F 8 am-5 pm

QA Systems' Limited Warranty

QA Systems (QAS) provides a 1-year workmanship warranty to the Client against defects in the installation and workmanship, beginning on the date of project substantial completion, unless specified by superseding contract documents. This pertains to any issues related to the function or performance of the audiovisual system and its component(s) as a direct result of the installation means and methods used. Issues specific to the function or performance of equipment, and not related to workmanship, are covered by the applicable manufacturer’s warranty for its duration and may be subject to additional Time and Materials (T&M) costs to the Client.

Extended Warranties can be negotiated between QAS and the Client to include extending the workmanship warranty, manufacturers’ warranties, and “enhanced” On-Site Service Call Response Times (see Service and Support Details)

Service Level Agreement (SLA)

Type of Service	Timeliness of Response
Support Call	Weekdays (Mon-Fri) 9AM-5PM: within (2) hours of receiving the call Weekends (Sat-Sun): unavailable unless outlined and costed in Contract
Support Email	Weekdays (Mon-Fri) 9AM-5PM: within (4) hours of receiving the email Weekends (Sat-Sun): unavailable unless outlined and costed in Contract
On-Site Support	Weekdays (Mon-Fri) 9AM-5PM: within (48) hours of receiving the support request Weekends (Sat-Sun): unavailable unless outlined and costed in Contract -See On-Site Service Call Response Times Definitions below for additional information
General Note: <i>If specific expertise is required, additional lead times may be required to address support issue(s).</i>	

Service and Support details:

- Scheduling Installation, Service & Support: On-site service calls and remote support calls can be scheduled during normal business hours, 9am-5pm Monday-Friday (excluding holidays) unless explicitly agreed upon by both parties.

- **On-Site Service Call Response Times Definitions:**

There are (3) tiered levels of response times, as outlined below. These are determined based on the selected contract options, and are only available if specifically called out in the Client-QAS contract. The default tier unless otherwise specified is STANDARD. MISSION-CRITICAL and IMPORTANT are both considered “enhanced” Response Times and the details are negotiated in the contract based on client location relative to the QAS office, and other factors.

- **MISSION-CRITICAL** -Audiovisual systems critical to the operation of the space/facility, and is classified as high-visibility, and/or event-driven, and/or deemed as imperative to the operation of the facility by the Client.
- **IMPORTANT** -Audiovisual systems are necessary to properly carry out the full functions of the space/facility and operations are diminished, and/or deemed as important by the Client.
- **STANDARD** -Audiovisual systems do not pose a significantly negative impact on the mission and operations of the facility/space and service work can be conducted as soon as reasonably achievable.

- **Repair/Replacement of parts:** If a component or part fails and is covered under the equipment manufacturer's warranty, QAS will assist the Client to arrange an exchange or return for the defective equipment to the manufacturer. All returns must be insured, and may include additional shipping charges by the Client.
- **Time and Materials (T&M) Service:** Issues that fall outside the workmanship warranty will be handled as a T&M Service. Time spent by QAS employees (and subcontractors) and materials needed to resolve the issue, are billed at standard rates and the Client agrees to pay for the service after the issue has been resolved.
- **Service Calls:** If we provide on-site service support and it is found that the issue is not due to a QAS workmanship-related issue, the Client agrees to pay T&M for the on-site service call. QAS will inform the client of such a condition prior to executing any further fixes, unless prior approval is given by the Client.

This Limited Warranty does not include any issues related to misuse, abuse, improper handling care, Client facility electrical issues and humidity/temperature climate control outside of the manufacturer's required operational parameters and stated conditions, or if modifications were made that were not authorized by QAS and the Manufacturer(s). If any 3rd parties attempt to modify, repair, move, or otherwise work with the equipment and/or system related to the contracted scope, without expressed permission and guidance from QAS, will constitute all current warranties null and void by QAS. QAS can not guarantee the performance or compatibility of Owner Furnished Equipment (OFE) provided or included in the project scope. All OFE is considered "as-is" and does not carry an implicit or explicitly offered warranty or guarantee. QAS will make reasonable efforts to work with OFE, and if any incompatibilities or issues exist as a result of OFE integration, additional costs may be incurred by the Client for QAS to remedy.

Payment Terms

The total contract price shall be paid in full upon completion of work unless otherwise specified. When the total contract price exceeds \$15,000, the payment terms are as follows: 50% down payment at time of equipment order, 40% upon substantial completion, and the remaining 10% upon project closeout acceptance. If the project is phased or has a prolonged installation timeframe (greater than 1 calendar month), periodic payments will be made based on project scope completion percentage, and may include additional costs for logistics & equipment storage as necessary. Other payment terms may apply and the final agreed-upon terms between QAS-Client supercede the aforementioned payment terms. In the event that the buyer is non-compliant with the Payment Terms, the amount due may accrue additional costs and penalties.

Force Majeure

No parties will be liable to the other for delays or failure to perform due to causes beyond reasonable control, such as Acts of God, applicable authority intervention or prohibit, fire, disasters, 3rd party suppliers and equipment availability, and other applicable conditions. Each party will promptly inform the other of any Force Majeure event and make reasonable accommodations to perform contracted responsibilities.

Products & Delivery

Products turned over to the Client or delivered to a 3rd party's site are considered property of the recipient and QAS is not responsible for the care and/or safeguarding of products. QAS reserves the right to substitute equipment for similar products with the same or superior specifications, should any selected/specified equipment become unavailable at the time of ordering and/or project installation timeframe. QAS will make every reasonable effort to avoid this but cannot guarantee 3rd party manufacturer product availability. Returns are not authorized unless previously agreed upon and any equipment or project-related products and services that deem able to be returned may be subject to a restocking fee by the originator of the project, equipment, or service.

Work Site Preparation & Access

Work site location is assumed to be in a prepared condition for QAS to perform the required work. All electrical work required for the project work to be wholesome must be completed prior to QAS performing project work. Project facility and site access is assumed to be unimpeded during normal business hours, 9am-5pm Monday-Friday (excluding holidays), unless otherwise explicitly agreed to by both parties prior to the finalization of project pricing, or through a change-order process afterward. Any site-specific access needs such as security badges must be arranged by the Client prior to the installation date.

QA Systems has a unique approach to quoting and bidding opportunities, where a full project Work Breakdown Structure (WBS) and Bill of Materials (BOM) are created. This process allows us to provide incredible value to our clients and contractors because we fully analyze the project, flushing out questions/concerns/issues, and accounting for them in the proposal. We also provide in-depth Value-Engineering analysis to ensure the best-fit solution is proposed. This significantly cuts down on change orders and additional project costs, keeping you **ON BUDGET**.

We use industry-standard Project Management Institute (PMI) methods for executing and managing projects. This helps to ensure project communication and work is highly coordinated with stakeholders and thoughtfully executed. We track project percent (%) completion, schedules, etc. and this makes sure your project is **ON TIME**.

QA Systems is a **HUB Certified**, Full-Service AV Systems Integrator; with Design, Installation, and Maintenance Services. We have been in operation for over 25+ years and are located in the Heart of Texas: Austin! Please reach out to us if we can assist you in current or future projects. We are committed to having long-standing relationships with clients.

Let us know how we can assist you!

Signature

Signature

Date