

Request of Qualifications - Evaluation Form

RFQ Title:	Economic Development Consulting Services
Evaluators Name an title :	Ana Urquijo <i>City Manager</i>
Vendor Name:	Ramirez Advisors Inter-National, LLC

Date: 12/29/2025

Signature: *Ana Urquijo*

Category	Criteria & Context	Total Points	Points	Comments
Expertise	Relevant experience and qualifications of the firm and team members	25	25	
Project Approach	Understanding of the project scope and proposed methodology and based on the ongoing needs of the City of Douglas as described in the general scope of work	25	25	
References	References and past performance	25	23	great references/ would have liked to see bi-national and/or federal level as well.
Management	Consultant's management of the scope of services and schedule	25	25	
	Total Awarded	100	98	

1. Mexico Partnerships: a. Establish and strengthen relationships with Mexican businesses, government entities, and other key stakeholders. b. Facilitate cross-border economic initiatives, promoting mutual economic growth and collaboration. c. Develop strategies to capitalize on the City's strategic position on the U.S. - Mexico border.

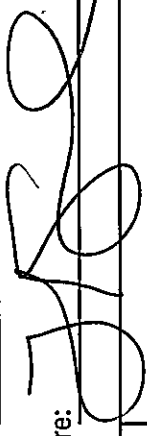
The submission package should include: a. Cover Letter introducing the firm and its interests in the venture, signed by the authorized representative. b. Identification of the firm including the name, address, phone number, website, and the name, title, and contact information of the designated point of contact. c. A detailed description of the firm's qualifications including experience and expertise in economic development, with an emphasis on relevant service areas outlined in the Scope of Services. d. Describe the firm's history including the names and bio or resume of each team member who will execute the proposed services. f. A detailed explanation of the firm's approach to addressing the City of Douglas' economic development objectives. An outline of how the firm will tailor its approach to the City's needs and identify the specific service areas the proposal addresses. g. Provide contact information for at least three references from past projects similar in scope and complexity. Please include project descriptions, services provided, and measurable outcomes achieved for each reference.

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RFQ Title:	Economic Development Consulting Services
Evaluators Name and title :	Jennifer Smith
Vendor Name:	Ramirez Advisors Inter-National, LLC

Date: 12/23/2025

Signature:

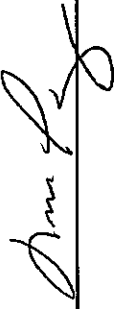


Category	Criteria & Context	Total Points	Points	Comments
Expertise	Relevant experience and qualifications of the firm and team members	25	25	Direct experience with City of Douglas.
Project Approach	Understanding of the project scope and proposed methodology and based on the ongoing needs of the City of Douglas as described in the general scope of work	25	25	Understands key stakeholders on each side of the border as well as possibilities for manufacturing near new LPOE.
References	References and past performance	25	25	
Management	Consultant's management of the scope of services and schedule	25	20	Missing schedule.
	Total Awarded	100	95	

Request of Qualifications - Evaluation Form

RFQ Title:	Economic Development Consulting Services
Evaluators Name an title :	Luis Pedroza, Deputy City Manager
Vendor Name:	Ramirez Advisors Inter-National, LLC

Date: 12/22/2025

Signature: 

Category	Criteria & Context	Total Points	Points	Comments
Expertise	Relavant experience and qualifications of the firm and team members	25	25	
Project Approach	Understanding of the project scope and proposed methodology and based on the ongoing needs of the City of Douglas as described in the general scope of work	25	25	
References	References and past performance	25	25	
Management	Consultant's management of the scope of services and schedule	25	24	
	Total Awarded	100	99	