

**SUBMITTED BY:** Karl Rockwell, Public Works Director/City Engineer

**MANAGEMENT TEAM REVIEW:** Ana Urquijo, City Manager

**FOCUS AREA:** Other / NA

**ORGANIZATIONAL IMPROVEMENTS:** Well Improvements

**SUBJECT:** **BID AWARD to SMYTH INDUSTRIES, INC for the INSTALLATION of the EQUIPMENT for the New Water Production WELL #18.**

---

**EXECUTIVE SUMMARY:**

The city requested bids from qualified contractors to purchase and install the equipment for the new well # 18, located on a city-owned parcel at 410-16-001K, north of 15th Street, near the water tanks at 15th Street Park. The city received bids from three responsive bidders for this project. The lowest responsive bidder was Smyth Industries, Inc., at \$1,380,949.74.

**BACKGROUND:**

In an effort to increase much-needed water production, the city contracted with Carollo engineers and Arizona Beeman Drilling to design and construct a well shaft, which is now complete. The second phase of the well construction is equipping the well with pumps, motor, chlorination and hooking up the existing system.

The city expects this well to be a reliable water resource for many years to come. In 2025, the City of Douglas solicited bids from companies to purchase and install equipment at the Well No. 18 site. Three responsive bidders submitted proposals: Smyth Industries, Inc.; KE&G Construction, Inc.; and KWR Construction, Inc.

Smyth Industries, Inc. submitted a complete bid package, including all required forms and bid security, and was the lowest bidder at \$1,380,949.74. KE&G Construction, Inc. submitted the second-lowest bid at \$1,631,685.81, while KWR Construction, Inc. submitted the highest bid at \$2,098,572.09.

The project will be funded through a WIFA loan totaling \$2.1 million, which includes \$655,500 in forgivable principal. The loan requires the contractor to comply with Davis-Bacon prevailing wage requirements and American Iron and Steel provisions.

**DISCUSSION:**

Staff and Carollo Engineers, Inc. recommend awarding the bid to Smyth Industries, Inc. as the most qualified and responsive bidder.

**FISCAL IMPACT:**

\$1,380,949.74 to the Water Fund. A WIFA Loan was secured to pay for this project.

**Fiscal Year:** 2025/2026

**Amount Requested:**

**Budgeted:** Y / N

**Account (s):** 410-5455-431786

**“...I MOVE THAT THE MAYOR AND COUNCIL APPROVE THE BID AWARD TO SMYTH INDUSTRIES, INC. FOR THE INSTALLATION OF THE EQUIPMENT FOR THE NEW WATER PRODUCTION WELL #18.”**