

1918 Neva Road, PO Box 267
Antigo, WI 54409
800.686.6886 or 715.623.7454
fax: 715.627.7504



dan@pomasl.com
kevin@pomasl.com
www.pomasl.com

August 27, 2023

Dodgeville Area Ambulance
300 W. Spring Street
Dodgeville, WI 53533

We are proud to provide our **Proposal for Demers MXP170 Ambulance** for your consideration.

The chassis will be a Ford F550 XLT 4x4 with a GVWR of 18,000 lbs. with the 6.7L PowerStroke diesel engine. Front and Rear Liquid Spring suspension will be installed.

| | |
|----------------------|---|
| \$ 358,737.00 | Demers MXP170 Ambulance |
| (\$ 4,000.00) | Ford FIN municipal discount |
| \$ 27,550.00 | New Stryker 6390 Power-LOAD cot loading system, includes installation |
| \$ 30,750.00 | New Stryker 6507 Power Pro 2 cot High Configuration per the configuration below |
| \$ 413,037.00 | Total Price Delivered to your Station |

Lead Time:

This is a Build-To-Order ambulance to meet your specific needs. The lead time for delivery would be **23 to 25 months**.

I have a stock unit slotted for April 2025. I could push out my stock unit and put your ambulance in its place. This would speed up delivery by about 8 months.

Payment Terms

No Down payment required. Full payment due upon delivery of the completed ambulance to your station.

Future Price Changes:

Demers Ambulance / Pomasl Fire Equipment will not be responsible for any commercial chassis price increases enacted by a Ford after the execution of a purchase agreement. Any Ford chassis price increases will be passed through to the Dodgeville Area Ambulance Service and will be documented on a Change Order.

Demers Ambulance has not and will continue to do everything in their power to NOT re-price any order received and in-house waiting for build. Once a purchase agreement is signed, we are holding the price

Prompt, Courteous Service since 1939



1918 Neva Road, PO Box 267
Antigo, WI 54409
800.686.6886 or 715.623.7454
fax: 715.627.7504



dan@pomasl.com
kevin@pomasl.com
www.pomasl.com

through the build to delivery. I cannot predict the future and cannot guarantee this policy will not change but to date, Demers is holding all prices on signed orders.

Stryker Pricing: I did my best to 'guess' what Stryker pricing would be in 23 to 25 months. I am confident the pricing I am providing for the Styker Power-LOAD and Power Pro 2 cot will be firm through the build date of your ambulance.

Stryker 6507 Power Pro 2 Cot Layout:

- Standard components
- 4-wheel lock
- Domestic English manual
- X-restraint package
- J hook
- Dual Power-LOAD and Performance-LOAD compatibility
- Battery 1
- Battery 2
- Battery charger
- XPS side rail
- Knee-Gatch / Trendelenburg (ability to raise knees)
- XPS G-rated mattress
- 3-stage IV pole
- Head end oxygen bottle holder
- Head end storage flat
- Pocketed back rest pouches
- Smart equipment management
- Patient right cot retaining post (for use with locking rail)
- 3-year X-frame warranty
- 2-year bumper-to-bumper warranty
- Domestic USA shipping

I am quoting the Power Pro 2 cot because of the lead time for the delivery of the new ambulance.

The Power Pro XT cot like you currently have will stop being manufactured at the end of 2023. If you wish to save some money, we could order the current Power Pro XT but it would need to be ordered in October or November to make sure you get it. This could be shipped to you and you could put it in service until the new ambulance would arrive.

Prompt, Courteous Service since 1939



1918 Neva Road, PO Box 267
Antigo, WI 54409
800.686.6886 or 715.623.7454
fax: 715.627.7504



dan@pomasl.com
kevin@pomasl.com
www.pomasl.com

Warranties

Demers Ambulance

- **OEM Materials – Bumper-To-Bumper: 2 Years / 75,000 Miles**
- **Module Structure: 25 Years / Unlimited Miles – Considered LIFETIME Warranty**
- **Cabinet Structure: 25 Years / Unlimited Miles – Considered LIFETIME Warranty**
- **Paint: 5 Years non-pro-rated / 180,000 Miles – Includes Corrosion**
- **Electrical: 5 Years/ 180,000 Miles**

Chassis Warranties: Standard OEM warranties as supplied by Ford, subject to change from Ford.

- 3-year / 36,000-mile base, bumper-to-pumper warranty
- 5-year / 60,000-mile powertrain warranty
- 5-year / 60,000-mile safety restraints
- 5-year / Unlimited miles corrosion (perforation only) limited warranty

Local Mobile Service by your dealer, Pomasl Fire.

We *humbly* ask you **choose Demers Ambulance and Pomasl Fire to supply you with your new ambulance.** We would be very proud to deliver another ambulance to the Dodgeville Area Ambulance Service!!!

If you have any questions or concerns, please **reach out to me anytime** via cell phone at **715-610-4210** or at the office at **1-800-686-6886** or via email at kevin@pomasl.com.

Sincerely,

A handwritten signature in black ink that reads "Kevin Pomasl".

Kevin Pomasl
Pomasl Fire Equipment

Prompt, Courteous Service since 1939

