



PREPARED BY: Heather Lund

Director Business Development

Two Men And A Truck

Each location is independently owned and franchised

### PROJECT SUMMARY

Company: Office Move
Contact: Danielle Robert

RE: Move



Dear Danielle and Team,

Thank you for giving TWO MEN AND A TRUCK® the chance to participate in the bidding process for your upcoming move! I appreciate you taking the time to speak with me and review your needs for your upcoming move. I've enjoyed interacting with you and look forward to working through any remaining details of the project. We understand that many times coordinating projects can be stressful, and our entire process has been strategically engineered to transform each move into a positive move forward for our customers.

Please know that we strive to maintain the highest standards for each move - and we've earned a **97 percent referral rating** among our customers to prove it. This satisfaction score reflects our professional approach, commitment to providing only skilled and vetted staff, and promise to provide the resources and equipment to manage moves safely and swiftly.

Please find our attached response for your review. It is reflective of our conversation and RFQ with you so far. It is flexible and subject to change if your needs change.

We look forward to assisting you with your upcoming moves.

BEST REGARDS

Leather und

Director of Business Development

### MEET THE TEAM

OUR EXPERT TEAM

#### **Heather Lund**

Director of Business Development, Project Manager

Heather manages the commercial sales process for our Madison location as well as our other four locations. An experienced Project Manager, Heather spearheads internal and external projects, providing valuable insight into negotiation, sales, and business-to-business development





#### **Hutch Heberer**

Operations Manager

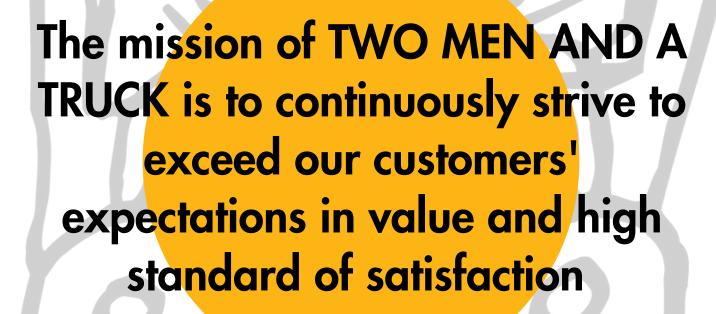
Hutch is our Operations Manager overseeing the day-to-day operations for both our Janesville and Madison locations. With over 10 years of management experience, He brings expertise in customer service, communication and leadership. He is passionate about ensuring both his team and customers are taken care of.

#### **Matthew Leider**

General Manager

Matthew's extensive past management experience means that he is right at home motivating large teams toward shared goals. He knows that businesses can't exist without people do Matthew spends his time helping our crew and developing them to become successful.





## Your Move Estimate

| SERVICES   | DISCRIPTION  | TOTAL  |
|--|--|--|
| Moving services  TBD - End Aug/Beg Sept  A signature | <ul> <li>Relocation Scope: Moving office equipment and misc items</li> <li>Movers: 10 of our highly trained, professional movers ensures efficient and careful handling of all items.</li> <li>Item Protection: We provide moving supplies such as dollies, padding, and speed packs to protect and secure items during transport.</li> <li>Minimized Disruption: Movers will work systematically to ensure the process is fast, organized, and minimizes disruption to the office environment.</li> <li>Damage Prevention: All steps will be taken to ensure no damage to the office furniture, items, or building during the move.</li> <li>5 Trucks</li> <li>All movers are background checked and bonded</li> <li>e is needed to indicate your approval of this</li> </ul> | \$12,820 includes, movers, truck, valuation an all equipment |
| Signature  | Date   |  |

This is a Flat Fee Estimate. Price is based on all information given to us at the time of our on-site. This can be adjusted to fit your needs and budget. Flat fee's include all time and equipment needed to complete the job. No other fee's will be assessed unless the scope of the move changes by the client.

#### Payment terms NET 15

Project plan can be adjusted to fit your needs. Dates to be determined.



Teenage brothers **Brig** and **Jon Sorber** founded the company in Lansing, Michigan, later franchised by their visionary mother, **Mary Ellen Sheets**, in **1989**.

Our mission at TWO MEN AND A TRUCK is to continuously strive to exceed customer expectations.

Our core purpose is to move people forward.

With 400+ locations, nearly 3,000 trucks, and operations in 46 states, Canada, Ireland, and the UK, we're locally owned and right in your neighborhood.

By **2025**, we've completed over **7 million** moves as a franchise group—and counting!

Each franchisee completes three weeks of training at our Lansing, Mich., headquarters, featuring a truck and custom training house.

In 2022, Entrepreneur magazine included us in Entrepreneur's "Franchise 500" list ranked at number 87.

In 2022, we ranked #13 in Entrepreneur's "Top

Franchises Under \$150k" and #1 in the moving/junk
removal category from 2020-2022.

# Let's work together

READY TO GET STARTED ?



Ready to have TWO MEN AND A TRUCK move your company forward? Reach out to your business consultant today to work out all the details and get you on our schedules.

Contact us at:
Heather Lund
608-332-5736
Heather.Lund@twomen.com