

SERVICE PROPOSAL 2025

DODGEVILLE

At the heart of it all!

**TWO MEN
AND A
TRUCK®**

**JOIN OUR
TEAM**

MOVERS WHO CARE®

HOW'S MY DRIVING?
1-888-TMT-8900
29-58

TWOMEN.COM
608-278-0800



PREPARED FOR:
Danielle Robert

PREPARED BY:
Heather Lund
Director Business Development
Two Men And A Truck

Each location is independently owned and franchised

PROJECT SUMMARY

Company: Office Move
Contact: Danielle Robert
RE: Move



Dear Danielle and Team,

Thank you for giving TWO MEN AND A TRUCK® the chance to participate in the bidding process for your upcoming move! I appreciate you taking the time to speak with me and review your needs for your upcoming move. I've enjoyed interacting with you and look forward to working through any remaining details of the project. We understand that many times coordinating projects can be stressful, and our entire process has been strategically engineered to transform each move into a positive move forward for our customers.

Please know that we strive to maintain the highest standards for each move - and we've earned a **97 percent referral rating** among our customers to prove it. This satisfaction score reflects our professional approach, commitment to providing only skilled and vetted staff, and promise to provide the resources and equipment to manage moves safely and swiftly.

Please find our attached response for your review. It is reflective of our conversation and RFQ with you so far. It is flexible and subject to change if your needs change.

We look forward to assisting you with your upcoming moves.

BEST REGARDS

Heather Lund

Director of Business Development

MEET THE TEAM

OUR EXPERT TEAM

Heather Lund

**Director of Business Development,
Project Manager**

Heather manages the commercial sales process for our Madison location as well as our other four locations. An experienced Project Manager, Heather spearheads internal and external projects, providing valuable insight into negotiation, sales, and business-to-business development



Hutch Heberer

Operations Manager

Hutch is our Operations Manager overseeing the day-to-day operations for both our Janesville and Madison locations. With over 10 years of management experience, He brings expertise in customer service, communication and leadership. He is passionate about ensuring both his team and customers are taken care of.



Matthew Leider

General Manager

Matthew's extensive past management experience means that he is right at home motivating large teams toward shared goals. He knows that businesses can't exist without people so Matthew spends his time helping our crew and developing them to become successful.





The mission of TWO MEN AND A TRUCK is to continuously strive to exceed our customers' expectations in value and high standard of satisfaction



Your Move Estimate

SERVICES	DISCRIPTION	TOTAL
<u>Moving services</u> TBD - End Aug/Beg Sept	• Relocation Scope: Moving office equipment and misc items • Movers: 10 of our highly trained, professional movers ensures efficient and careful handling of all items. • Item Protection: We provide moving supplies such as dollies, padding, and speed packs to protect and secure items during transport. • Minimized Disruption: Movers will work systematically to ensure the process is fast, organized, and minimizes disruption to the office environment. • Damage Prevention: All steps will be taken to ensure no damage to the office furniture, items, or building during the move. • 5 Trucks • All movers are background checked and bonded	\$12,820 includes, movers, truck, valuation and all equipment

A signature is needed to indicate your approval of this proposal.

Signature

Date

This is a Flat Fee Estimate. Price is based on all information given to us at the time of our on-site. This can be adjusted to fit your needs and budget. Flat fee's include all time and equipment needed to complete the job. No other fee's will be assessed unless the scope of the move changes by the client.

Payment terms NET 15

Project plan can be adjusted to fit your needs. Dates to be determined.



ABOUT US

COMPANY INFORMATION & FUN FACTS

Teenage brothers **Brig** and **Jon Sorber** founded the company in Lansing, Michigan, later franchised by their visionary mother, **Mary Ellen Sheets**, in **1989**.

Our **mission** at **TWO MEN AND A TRUCK** is to continuously strive to exceed customer expectations. Our core purpose is to move people forward.

With **400+ locations**, nearly **3,000 trucks**, and operations in **46 states**, Canada, Ireland, and the UK, we're locally owned and right in your neighborhood.

By **2025**, we've completed over **7 million** moves as a franchise group—and counting!

Each franchisee completes three weeks of training at our **Lansing, Mich.**, headquarters, featuring a truck and custom training house.

In **2022**, Entrepreneur magazine included us in Entrepreneur's "**Franchise 500**" list ranked at number **87**.

In **2022**, we ranked **#13** in Entrepreneur's "**Top Franchises Under \$150k**" and **#1** in the moving/junk removal category from **2020-2022**.

Let's work together

READY TO GET STARTED ?



Ready to have TWO MEN AND A TRUCK move your company forward?
Reach out to your business consultant today to work out all the details and
get you on our schedules.

Contact us at:
Heather Lund
608-332-5736
Heather.Lund@twomen.com