



NOTICE OF INTENT TO AWARD

ISSUE DATE: 04/14/2025

SEALED BID NUMBER AND TITLE: 2025-01 Furnish Petroleum Fuels FY26

SEALED BID DEADLINE: April 11, 2025 4:00 PM **City Council Meeting Date:** May 1st, 2025

BIDDERS OF RECORD INCLUDE:

Bristol Bay Fuels

Vitus Terminals LLC

Based on the scoring criteria established in the Request for sealed bids, the City of Dillingham hereby provides notice of its intent to award the contract:

Vitus Terminals LLC

Any bidder who believes the contract has been improperly awarded may file a protest with the Acting City Clerk, Abigail Flynn, within 5 days from the date of this notice and appear in person before the City Council according to the provision of the Dillingham Municipal Code Section 4.30.100 E.

The entire Dillingham Municipal Code can be found on the City's website.

The successful vendor is instructed not to begin work, purchase materials, or enter into subcontracts relating to the project until both the recipient and the City have signed the contract and a Notice to Proceed has been issued. AS 36.30.365.

Sincerely,

A handwritten signature in blue ink, appearing to read "D. Decker", is placed over the word "Sincerely,".

Daniel Decker
City Manager (907)
842-5148

manager@dillinghamak.us

Company	Vitus		
Period to Cover	05/05/2025-06-30-2026		
Fixed Price	Yes for the first year		
Description	Est Qty in Gallons	Bid Price	Qty by Bid Price
No. 1 Diesel	75,000.00	5.6206	421,545.00
No. 2 Diesel	30,000.00	5.6206	168,618.00
Unleaded Gasoline	20,000.00	5.8848	117,696.00
Propane Delivered	375.00	0	-
Propane at Pump	150.00	0	-
		Vendor Total	707,859.00

Use of No. 1

Company	Bristol Bay Fuels (Bristol Alliance Fuels)		
Period to Cover	05/05/2025-06-30-2026		
Fixed Price	No - Tariffs could cause an increase to the rates		
Description	Est Qty in Gallons	Bid Price	Qty by Bid Price
No. 1 Diesel	75,000.00	-0.159	(11,925.00)
No. 2 Diesel	30,000.00	-0.159	(4,770.00)
Unleaded Gasoline	20,000.00	-0.259	(5,180.00)
Propane Delivered	375.00	0	-
Propane at Pump	150.00	0	-
		Vendor Total	(21,875.00)

Bristol Bay Fuels (Bristol Alliance Fuels)
 Company
 Period to Cover
 Lewis Byrne
 Only
 No - Tariffs could cause an increase to the rates
 Only providing a discounted fix rate

Vendor	Total
Vitus Terminals, LLC	707,859.00 fixed
Bristol Bay Fuels	785,849.10 example only
Variance	(77,990.10)

Selected	Qty by Bid Price
No. 1 Diesel	465,000.00
No. 2 Diesel	192,000.00
Unleaded Gasoline	124,920.00
Propane Delivered	2,806.50
Propane at Pump	1,122.60
Vendor Total	785,849.10

Mayor
Alice Ruby

City Manager
Daniel Decker



Dillingham City Council
Bertram Luckhurst
Michael Bennett
Steven Carriere
Curt Armstrong
Kaleb Westfall
Kevin McCambly

MEMORANDUM

Date: April 14, 2025
To: Dan Decker; Acting City Manager
From: Phil Baumgartner; Public Works Director
Subject: **FY26 2025-01 Petroleum Fuels Vendor selection**

I recommend we accept Vitus Terminals LLC's (Vitus) proposal (attached) to furnish fuel requirements.

It is my recommendation to proceed with executing the purchase/services outlined in Vitus' proposal to RFP 2025-01 Furnish Petroleum Fuels FY26 submitted on April 9, 2025. For most responsive and lower price reasons.

The RFP specified prices were to be fixed. Vitus provided a fixed **price** while Bristol Bay Fuels provided a qualified fixed **discount** with a caveat for tariffs.

Additionally, Vitus came in \$79,900.10 lower cost and provides for a one year renewal at the same rate with a one-time adjustment of the base price. Which is based on standard index and at a favorable month average rather than "spot" (single day) price.

Again, I recommend we proceed with issuing a Notice of Intent to Award the FY26 fuel contract to Vitus Terminals, LLC.

Phil Baumgartner

Public Works Director