

**KENNETH SCOTT BREWER, MBA**  
68199 Diamondhead Drive East  
Diamondhead, Mississippi 39525  
901-331-1247

---

**PROFESSIONAL OBJECTIVE:**

**EMPLOYMENT AND ACCOMPLISHMENTS:**

**ROTOLO CONSULTANTS, INC.**

**Vice President of Corporate Strategy and Business Development**  
January 2025– Present

Responsibilities Include: Leading and Team of Corporate Strategist, Business Developer and proposal writers with focus on Strategic Planning, Innovation and Growth Modeling, Business Development, Cross Functional Leadership, Establish Performance Metrics, Stakeholder Engagement, Risk Management, Research and Analysis, and Change Management

**Director Of Corporate Strategy**  
November 2022 – December 2024

Responsibilities Include: Strategic Planning, Business Development, Cross Functional Leadership, Performance Monitoring, Stakeholder Engagement, Risk Management, Research and Analysis, and Change Management

**Sr. Manager of Business Development**  
July 2009 – October 2022

Responsibilities Include: Develop Strategies To Increase Market Share Through Innovative Measures Aimed At Specific Targets Within The Governmental, State, Municipal, Multi-Family And Commercial Markets.

**Response Division**  
**Program Director**  
April 2010 - Present

Responsibilities Include: Development Of New Client Basis, Managing Housing Construction And Leasing. Provide Set-Up Human Resources And Management On Emergency Response For Environmental Services, Prepare Budgets And Provide Consulting For Environmental Clients.

**Corporate**  
**Division Manager**  
August 2007 – July 2009

Responsibilities Include: Oversight Of Five Distinct Offices In A Three State Territory. Managing And Coordinating All Scheduling And Horticultural Programs For 75+ Divisional Employees. Establishing A Divisional Budget And Implementing Tracking Guidelines To Insure We Are Meeting Budget Goals Top And Bottom-line, While Providing The Quality Customer Demands.

**Corporate**

**Branch Manager**

February 2001 -July 2007

Responsibilities Include: Branch Growth Through A Planned Incremental Process, Project Management, Client Relationships, Contract Negotiation, and Oversight of Divisions 80 And 81 North. Preparing Site Specific Quality Controls, Managing All Equipment, Client Relationships, G&A, And Personnel Directly Related To My Management Area.

**Golf Division****Director of Business Development**

November 2000 – February 2001

**Fore Star Golf****Director of Golf Operations**

July 1999 – November 2000

**Turtle Hill Golf Resort****General Manager**

October 1995 - June 1999

**EDUCATION:**

- ☐ MASTER OF BUSINESS ADMINISTRATION, Midwestern State University  
December 1995; G.P.A. 3.3
- ☐ BACHELORS OF BUSINESS ADMINISTRATION, Midwestern State University  
December 1993; G.P.A 3.1

**AWARDS:**

- ☐ Manager of the Year 2000 - 2001
- ☐ J.S. Bidwell Academic Scholarship 1991 - 1994
- ☐ Academic All-Conference 1991-1993
- ☐ MSU Varsity Football Captain 1993 - 1994
- ☐ Conference Champions 1989, 1991 And 1994

**ORGANIZATIONS / LICENSES:**

- ☐ Gulf Coast Business Council
- ☐ IFMA – LA Chapter
- ☐ Gulf Coast Facility Managers Assoc.
- ☐ Diamondhead Community Church
- ☐ Babe Ruth and USSSA Baseball
- ☐ American Marketing Association
- ☐ MS State License – Pest Control Ornamental Plants,  
Shade Trees and Lawns
- ☐ MS State License – Weed Control of Ornamentals and Turf
- ☐ MS State Certification – Commercial Applicator