

BRIEFING PAPER
Western Metrology Sales, LLC
Request for Deschutes County Economic Development Fund (DCEDF)

Deschutes County Board of County Commissioners Meeting: February 4, 2026

Deschutes County Economic Development Fund Committee Meeting: December 1, 2025

Company Request: \$22,373.41

EDCO Recommendation: \$22,373.41/\$1,864.45 per employee

Application Date: December 1, 2025

Proposed Job Creation by January 31, 2027: 12 new employees to Deschutes County

Average Wage for New Employees (all positions, excluding commissions):

\$88,700 for six (6) transferred jobs

\$50,000-\$70,000 for three (3) CMM jobs

\$44,000-65,000 for three (3) CNC jobs

Deschutes County average wage for 2024: \$66,227

Industry: Machining of titanium castings

Website: [Western Metrology](https://www.westernmetrology.com)

Company Background:

Western Metrology Sales, LLC began operations in 2001. The company machines titanium castings for the aerospace industry utilizing computer numerical controlled (CNC) and coordinate measuring machines (CMM).

Due Diligence Committee:

The Due Diligence Committee met with the company owner, Tom Zitzelberger, on December 1, 2025. Tom provided an overview of the business, their products, history of how the business was started, recent financial performance and the proposed use of funds.

The Due Diligence Committee attendees:

Bruce Barrett, Central Oregon Commercial RE

Bill Kuhn, Deschutes County Treasurer

Chris Petty, Franchise Manager, Express Employment Professionals

The committee reviewed historical and recent financial statements and can confirm the company's recent revenue growth and acceptable financial condition. The Company's revenue has increased over the past three years and is expected to increase significantly over the next two years with the larger building and new equipment proposed. The company's expected cash flow is sufficient to service existing debt and the forgivable loan, if necessary. The Company plans to use this capital to purchase equipment to support expected growth.

EDCO Recommendation:

The Due Diligence Committee and EDCO are recommending a loan of \$1,864.45 per added employee (12) for a total of \$22,373.41 with the following conditions:

- Company hires 12 full-time employees by January 31, 2027, at an average annual wage ranging from \$44,000-\$70,000 for new hires and \$88,700 for employees transferred that will be new to Deschutes County for a total employment of 12 employees, and maintains that employment through January 31, 2028, or four consecutive quarters, under the standard Deschutes County contract for this program.
- Company provides quarterly employment reports and the ability to inspect complete financial statements from award date through termination of the yet-to-be executed agreement with Deschutes County.

Failure to meet the above provisions would result in partial or full repayment of the loan, with interest.