

**DESCHUTES COUNTY**  
**FAIR & EXPO CENTER HVAC UPGRADE PROJECT**  
 2022 DDC CONTROLS AND VFD PROJECT - PROPOSAL / QUOTE REVIEW  
 PROJECT #: 2022-534

| COMPANY       | Quote #1 - Base Quote for EEM1 & EEM2 | Quote #2 - Alternate A-1 Replace End Devices | DDC & VFD Manufacturers | Cost Plus % | Base Wage Rate (if known) | Sub-Contractor Dollar Value | Contractor Guarantee | Performance / Payment Bond Rating & Cost | Comments                                                   |
|---------------|---------------------------------------|----------------------------------------------|-------------------------|-------------|---------------------------|-----------------------------|----------------------|------------------------------------------|------------------------------------------------------------|
| HMS Inc.      | \$ 272,975                            | \$ 62,997                                    | Distech/ ?              | 10%         | 180/hr                    | \$ 170,000                  | 1 Year               | ?                                        | No BOLI form submitted; Electrical by EC                   |
| Long Controls | \$ 347,482                            | \$ 459,184                                   | Distech/Danfoss         | ?           | ?                         | \$ 146,510                  | 1 Year               | ?                                        | BOLI Acknowledgement form not signed; Electrical by Tomco  |
| Alliant       | \$ 231,575                            | \$ 51,625                                    | Distech/ABB             | 15%         | \$140/hr                  | \$ 50,000                   | 1 Year               | 1.80%                                    | Apparent Low Bidder; Electrical by Tomco                   |
| CFH Controls  | \$ 266,366                            | \$ 138,804                                   | Distech/ABB             | 15%         | \$88.50/hr                | \$ 65,867                   | 1 Year               | 1.44%                                    | Self performing electrical. Sub mechanical work (Belimo's) |
| Sunbelt       | \$ 292,760                            | \$ 22,630                                    | Distech/Danfoss         | 15%         | \$130/hr                  | \$ 127,193                  | 1 Year               | 0.78%                                    | Electrical by EC                                           |

**Notes:**

| Bid Totals: |                   |            |
|-------------|-------------------|------------|
| 1           | Alliant Systems:  | \$ 283,200 |
| 2           | Sunbelt Controls: | \$ 315,390 |

|   |              |            |
|---|--------------|------------|
| 3 | HMS, Inc.    | \$ 335,972 |
| 4 | CFH Controls | \$ 405,170 |

|   |               |            |
|---|---------------|------------|
| 5 | Long Controls | \$ 459,184 |
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