

### **SPAY & NEUTER GRANT PROGRAM**

**Organization:** Council on Aging of Central Oregon

**Project:** Add spay and neuter services to the Pet Pals Program. The program currently provides complimentary pet food and supply deliveries, as well as access to veterinary services.

### Estimated impact/cost:

\$2,000 would provide an estimated 5-10 procedures

Dog Board 2021 funding recommendation: \$1,735

### Grants awarded in past five years:

FY22 Q1	\$1,700	Replace damaged canopies
FY21 Q2	\$1,200	Purchase canopies
FY21 Q2	\$2,500	Safety Improvements
FY21 Q1	\$2,100	Privacy panels and plexiglass barriers
FY20 Q4	\$2,500	Shelf Stable Meal Support program
FY20 Q3	\$1,800	Great Hall room divider purchase
FY20 Q1	\$2,000	Washer and dryer purchase
FY19 Q4	\$1,500	Volunteer Appreciation Event
FY18 Q4	\$1,750	Chair purchase

### Service Partner funding in past five years:

FY2022	\$40,000
FY2021	\$40,000
FY2020	\$40,000
FY2019	\$50,000
FY2018	\$30,000

## Deschutes County Spay and Neuter Grant Application 2021

A complete application will consist of the following:

- 1. This cover sheet, signed and dated.
- 2. Narrative responses to the questions which appear at the end of this document submitted on no more than three separate, single-sided, single-spaced pages.
- 3. Attachments as follows:
  - a. Proof of the organization's 501(c)(3) tax-exempt status in the form of a letter from the Internal Revenue Service (IRS).
  - b. An operating budget specific to the proposed program, project, or activity.
  - c. A financial statement that shows actual total revenue and expenditures for the most recently completed 12-month period.
  - d. A roster of the organization's current Board of Directors.

Submit the completed application electronically to <a href="mailto:laura.skundrick@deschutes.org">laura.skundrick@deschutes.org</a> no later than 5:00 p.m. on June 30, 2021. Late or incomplete applications will not be considered. Information or materials submitted instead of or in addition to those specifically requested in this application form will not be reviewed.

### **Contact Information**

Organization Name Council on Agir	ng of Central Oregon
Address 373 NE Greenwood Ave	
City Bend	Zip Code 97701
Phone Number <u>541-678-5483</u>	Alternate Phone Number
Fax Number <u>541-647-2689</u>	Email Address sremington@councilonaging.org; aivie@councilonaging.org
Website www.councilonaging.org	

### By signing below, I certify the following:

- 1. All information provided to Deschutes County in this application is correct.
- 2. I am authorized by the governing board of the stated organization to submit this grant application.
- 3. This organization is in good standing with the IRS and retains its official 501(c)(3) tax-exempt status.
- 4. This organization is located in Deschutes County.
- 5. Any proceeds from a grant award will be used in support of Deschutes County residents.

Print Name Steven Remington
Signature_ Stener Demigton
Title Director of Development
Date June 24, 2021

### On a separate sheet(s), please briefly answer the following questions:

- 1. Describe the history of your organization.
- 2. State the mission of your organization.
- 3. Describe the leadership and structure of your organization.
- 4. Describe the primary activities conducted by your organization.
- 5. Describe the specific program, project, or activity that a Spay and Neuter grant would support, if awarded.
- 6. Describe how this program, project, or activity would positively impact the goal of promoting or expanding spay and neuter procedures.
- 7. Explain the anticipated outcomes of this program, project, or activity and describe how success will be measured.

#### Attach:

- 1. Proof of the organization's 501(c)(3) tax-exempt status in the form of a letter from the Internal Revenue Service (IRS).
- 2. An operating budget specific to the proposed program, project, or activity.
- 3. A financial statement that shows actual total revenue and expenditures for the most recently completed 12-month period.
- 4. A roster of the organization's current Board of Directors.



Council on Aging of Central Oregon - Pet Pals Expansion Deschutes County Spay and Neuter Grant Program 2021

1. Describe the history of your organization.

For over 45 years, the Council on Aging of Central Oregon has been the only provider in Central Oregon focused solely on the well-being of older adults. Our purpose is to prevent hunger, improve health, and promote well-being, security, and independence among Central Oregon's most vulnerable older adults and their family members.

2. State the mission of your organization.

The mission of the Council on Aging is to advocate for, empower and guide older adults and their loved ones to live with independence and well-being, to help collectively create a community that grows older better, together.

3. Describe the leadership and structure of your organization.

Our Executive Director, with direction from our Board of Directors and Advisory Council, leads the organization of 24 employees and 400+ volunteers in implementing activities, and in realizing goals and objectives, in alignment with our mission, vision, and values.

4. Describe the primary activities conducted by your organization.

We are here to support and provide resources to our older adult community members with services including Meals on Wheels and Congregate Dining, Caregiver Support, Financial and Legal Assistance, Housing Options, In-Home Health and Activities of Daily Living Support, Medical/Dental/Vision/Hearing Assistance, Medicare Counseling (SHIBA), Pet Pals Assistance Programs and Isolation and Loneliness Initiatives (Caring Connections), and Case Management services.

5. Describe the specific program, project, or activity that a Spay and Neuter grant would support, if awarded.

The Council on Aging of Central Oregon recognizes that pets provide critical support and companionship for older adults. This has been increasingly true throughout the pandemic, when older people have been forced to isolate at home due to the impacts of COVID-19. Our agency's Pet Pals program offers our Meals on Wheels or Congregate clients pet food and supplies to assist in caring for their pets. This program provides complimentary pet food deliveries and supplies for up to three household pets per senior. We currently have 66 pets enrolled in this program, and continue to receive requests for food, supplies, and veterinary care.

Our program does not currently offer veterinary services and we deliver as much food and supplies as we are able to (approximately 1,600 lbs. each month). We have received many veterinary care requests from our clients and are preparing to begin work with a local non-profit that focuses on veterinary care for those that cannot afford it on their own. These



funds would help us add spay & neuter options to our expanded veterinary services program.

6. Describe how this program, project, or activity would positively impact the goal of promoting or expanding spay and neuter procedures.

Our Pet Pals goals are to reduce the financial burden of owning and caring for a pet and to help our clients care for and feed their pets with less worry. We are building a network of support for our MOW clients and their pets. When delivering meals and pet food to our clients, our volunteer drivers act as a point of contact for any pet care concerns. The volunteer will return a service request form to the main office to be screened and prioritized by a specific volunteer to then filter to the veterinarians. Through collaboration with the Hope Foundation, the Vets will dispatch and respond to each need on a priority basis. This is a new, additional aspect of our existing Pet Pals program designed to expand access to veterinary care for the elderly. We are requesting funds to specifically support spay and neuter procedures for our Pet Pals program so that these procedures can be included in the emergency care, vaccination and routine health screenings we are implementing.

7. Explain the anticipated outcomes of this program, project, or activity and describe how success will be measured.

We evaluate the success of our Pet Pals program by continually tracking the number of clients and number of pets served, along with the nature of the services and outcomes of the pet care. With these funds we expect to provide a minimum of 5-10 pets with the necessary procedure over the course of the next year. Success will be measured by our ability to provide the procedure and improve the lives of these pets and their older adult companions.

#### Please see Attached Documents:

- 1. Proof of the organization's 501(c)(3) tax-exempt status in the form of a letter from the Internal Revenue Service (IRS).
- 2. An operating budget specific to the proposed program, project, or activity.
- 3. A financial statement that shows actual total revenue and expenditures for the most recently completed 12-month period.
- 4. A roster of the organization's current Board of Directors.



### Pet Pals Program - Expansion

Expenses	<u>Items</u>	<u>Amount</u>
	Intake / Assessment Coordinator (2 hours / week)	\$ 2,000
	Veterinary Care (spay/neuter assessment, 50 home visits at \$100 ea)	\$ 7,000
	Spay & Neuter procedures (5-10 per annum)	\$ 2,000
	Pet Food (dog and Cat)	\$ 4,000
	Pet supplies (litter, animal carriers, leashes, crates)	\$ 1,500
	Transportation costs for emergency and critical pet care to clinics	\$ 1,000
	TOTAL Expenses	\$ 17,500
Funding	Source	<u>Amount</u>
	Council on Aging & other committed / pending requests	\$ 15,500.00
	Deschutes County	\$ 2,000.00
	TOTAL Funding	\$ 17,500.00

	(A)	(B)	(C)	(D)	(E)	(G)
			FY Month	12		
FY 2020 YTD P&L Actual vs Budget and vs YTD FY 2019	Current Month Actual June, 2020	YTD Actual FY 2020	YTD Budget FY 2020	YTD Actual less YTD Budget Variance	YTD Actual FY 2019	2020 Annual Budget
Revenue						
Family First (FFCRA) COVID-19 (\$180,191-allocation)	-	180,191	0	180191	0	-
CARES Act - COVID-19 (\$588,190-allocation)	227,686	478,311	0	478311	0	-
Federal & State Grant Revenue (Includes HCW)	113,394	1,867,617	2,086,209	(218,592)	2,202,136	2,086,209
Private & Local Grant Revenue	76,315	536,577	349,000	187,577	285,890	349,000
Program Income & Other	12,478	55,185	55,000	185	28,136	55,000
Investment Income	-	8,961	8,705	256	10,881	8,705
Total Revenue	429,873	3,126,842	2,498,914	627,928	2,527,042	2,498,91
<u>Expenses</u>						
Salaries, Benefits, and Taxes	107,076	1,402,470	1,359,484	(42,986)	1,190,760	1,359,48
Operations	60,698	394,505	336,705	(57,800)	383,897	336,70
Direct Costs (Includes HCW)	125,042	1,067,185	1,017,723	(49,462)	959,203	1,017,72
Other (Depreciation & Miscellaneous Expense)	-	191	300	109	374	30
Total Expenses	292,816	2,864,350	2,714,212	(150,138)	2,534,234	2,714,21
Net Operating Income (NOI)	137,057	262,492	(215,298)	477,790	(7,192)	(215,29
Add: Loan Principal Payment						
Add: Capital Contributions						
Add: Capital Pledges						
Change in Net Assets						
Notes:						
Actual revenue and expenses are reported on an a	ccrual basis as of	year-end. Full	GAAP.			

				12	2019/20	
FY 2020 YTD P&L Actual vs Budget and vs YTD FY 2019	Current Month Actual June, 2020	YTD Actual FY 2020	YTD Budget FY 2020	YTD Actual less YTD Budget Variance	YTD Actual FY 2019	2020 Annual Budget
Revenue						
Family First (FFCRA) COVID-19 (\$180,191-allocation)	-	180,191	0	180,191	0	0
CARES Act - COVID-19 (\$588,190-allocation)	227,686	478,311	0	478,311	0	0
Total COVID 19	227,686	658,502	0	658,502	0	0
Federal Contracts /Grants	34,116	1,051,181	1,246,706	(195,525)	1,326,238	1,246,706
State Contracts/Grants (Includes HCW)	79,278	816,437	839,503	(23,066)	875,898	839,503
Total Federal & State Grants	113,394	1,867,617	2,086,209	(218,592)	2,202,136	2,086,209
Local Government Grants	7,500	48,847	80,000	(31,153)	59,306	80,000
Foundation Grants	64,080	340,861	140,000	200,861	111,078	140,000
Donations/Gifts	4,735	146,870	129,000	17,870	115,507	129,000
Total Private & Local Grants	76,315	536,577	349,000	187,577	285,890	349,000
Program Income	3,090	24,089	25,000	(911)	25,377	25,000
Other Revenue	9,388	31,096	30,000	1,096	2,759	30,000
Total Program Income & Other	12,478	55,185	55,000	185	28,136	55,000
Investment Income	0	8,335	8,705	(370)	5,545	8,705
Unrealized Gain/Loss Investments	0	773	0	773	5,355	
Realized Gain (Loss)	0	(147)	0	(147)	(19)	
Total Investment Income	0	8,961	8,705	256	10,881	8,705
Total Revenue	429,873	3,126,842	2,498,914	627,928	2,527,042	2,498,914
	Revenue  Family First (FFCRA) COVID-19 (\$180,191-allocation) CARES Act - COVID-19 (\$588,190-allocation)  Total COVID 19  Federal Contracts /Grants State Contracts/Grants (Includes HCW)  Total Federal & State Grants  Local Government Grants Foundation Grants Donations/Gifts  Total Private & Local Grants  Program Income Other Revenue  Total Program Income & Other  Investment Income Unrealized Gain/Loss Investments Realized Gain (Loss)  Total Investment Income	Revenue   Family First (FFCRA) COVID-19 (\$180,191-allocation)   CARES Act - COVID-19 (\$588,190-allocation)   227,686	FY 2020 YTD P&L Actual vs Budget and vs YTD FY 2019	Revenue	Current Month   Actual   YTD Actual   FY 2020   YTD P&L Actual   June, 2020   FY 2020   YTD Budget   FY 2020   YTD Budget   YTD Budge	FY 2020 YTD P&L Actual vs Budget and vs YTD   Actual June, 2020   YTD Actual June, 2020   YTD Actual June, 2020   YTD Actual FY 2019   YTD Actual June, 2020   YTD Actual FY 2019   YTD Actual FY 20

		<b>Current Month</b>			YTD Actual less		
		Actual	YTD Actual	YTD Budget	YTD Budget	YTD Actual FY	2020 Annual
		June, 2020	FY 2020	FY 2020	Variance	2019	Budget
E	xpenses						
	Personnel Costs						
6010	Salaries & Wages	83,135	1,091,933	1,072,025	(19,908)	931,863	1,072,025
6020	Payroll Taxes	7,017	91,622	98,516	6,894	83,885	98,516
6030	Employee Benefits	16,925	218,914	188,943	(29,971)	175,012	188,943
	Total Personnel Costs	107,076	1,402,470	1,359,484	(42,986)	1,190,760	1,359,484
	Operations						
6110	Professional Services	18,397	80,753	55,608	, ,	58,266	55,608
6150	Insurance	6,117	30,344	30,000	(344)	29,583	30,000
6248	Client Recognition	-	0	500	500	1,668	500
6249	Volunteer Recognition	353	2,159	12,500		10,946	12,500
6250	Staff Recognition	(51)	5,977	4,300	(1,677)	3,753	4,300
6310	Rent	4,913	58,952	59,277	325	59,277	59,277
6350	Gas - Utilities	113	1,841	1,700	(141)	1,583	1,700
6352	Electricity - Utilities	585	9,510	8,250	(1,260)	7,157	8,250
6353	Garbage - Utilities	251	3,356	1,800	(1,556)	1,603	1,800
6354	Water - Sewer - Garbage	469	2,834	4,000	1,166	3,042	4,000
6355	Phone - Utilities	960	5,751	5,200	(551)	5,235	5,200
6356	Cell Phone - Utilities	904	7,353	8,280	927	7,400	8,280
6358	Data Plan - IPad	312	1,263	700	(563)	688	700
6405	Office Supplies	2,650	19,277	14,000	(5,277)	17,881	14,000
6440	Equipment	10,938	35,842	8,000	(27,842)	22,038	8,000
6429	Public Relations				0	0	
6500	Postage Marketing	51	3,139	1,550	(1,589)	4,462	1,550
6501	Postage General	64	2,848			3,151	3,200
6502	Dues & Subscriptions	734		15,183		11,278	15,183
6503	Printing - Marketing	115		4,400		0	4,400
6504	Advertising & Sponsorships	256	1	800		3,636	800

		Current Month Actual June, 2020	YTD Actual FY 2020	YTD Budget FY 2020	YTD Actual less YTD Budget Variance	YTD Actual FY 2019	2020 Annual Budget
6505	Marketing	446	5,015	8,182	3,167	13,997	8,182
6506	Outreach Events	(100)	428	2,500	2,072	2,583	2,500
6507	Promotional Items	-	724	1,500	776	6,777	1,500
6508	Printing - General	6,777	8,646	10,000	1,354	25,526	10,000
6511	Bank & Payroll Charges	682	6,233	4,700	(1,533)	4,598	4,700
6620	Equipment Maintenance	1,864	14,604	12,260	(2,344)	34,027	12,260
6630	Building / Maintenance	1,777	36,488	22,215	(14,273)	9,215	22,215
6820	Meeting /Conventions/Training	98	8,933	12,400	· ·	9,215	12,400
6830	Travel Employee Mileage	1,025	10,447	14,000	3,553	25,309	14,000
6831	Travel Employee Airfare	-	2,083	3,000	917		3,000
6832	Travel Employee Meals	-	461	1,200	739		1,200
6833	Travel Employee Hotels	-	1,375	5,000	3,625		5,000
6834	Travel Employee Non-Airfare	-	50	500	450		500
	Total Operations	60,698	394,505	336,705	(57,800)	383,897	336,705
	Direct Costs						
6410	Mealsites Catering	13,317	39,168	2,000	(37,168)	1,818	2,000
6411	Groceries Supplies	21,091	114,235	85,588	\ ' '	82,698	85,588
6414	Frozen Meals	5,095	99,934	111,540	\ ' '	114,682	111,540
6415	Mealsite Social Event	-	6,279	8,780	,	8,408	8,780
6420	Pet Food	-	-	-	-	701	-
6422	Mealsites Supplies	11,292	31,460	11,425	(20,035)	10,457	11,425
6425	Volunteer Mileage	2,254	24,808	22,000	` '	21,153	22,000
6427	Finger Prints	-	60	50	(10)	25	50
6710	Vehicle Fuel	62	1,435	2,500	1,065	2,309	2,500
6711	Vehicle Registration & Maintenance	239	2,571	1,000	(1,571)	632	1,000

		Current Month			YTD Actual less		
		Actual	YTD Actual	YTD Budget	YTD Budget	YTD Actual FY	2020 Annual
		June, 2020	FY 2020	FY 2020	Variance	2019	Budget
	Contracts Services (old line item)			-	-	716,320	-
7101	In-Home Care (Includes HCW)	23,600	302,175	388,800	86,625		388,800
7103	Respite Care	1,263	33,323	30,000	(3,323)		30,000
7104	Chore	-	444	2,000	1,556		2,000
7106	Home Repairs	-	2,833	5,000	2,167		5,000
7108	Legal	1,050	4,200	4,200	-		4,200
7111	Health/Medical Equipment	1,531	3,380	10,000	6,620		10,000
7201	Prineville Congregate	880	38,159	52,752	14,593		52,752
7202	Prineville MOW	6,540	67,708	63,301	(4,407)		63,301
7203	Madras Congregate	1,420	18,017	19,572	1,555		19,572
7204	Madras MOW	4,416	43,809	30,450	(13,359)		30,450
7205	Bend Congregate	345	4,955	5,250	295		5,250
7206	Redmond Congregate	2,516	28,453	28,644	192		28,644
7210	Redmond MOW	8,712	95,878	87,139	(8,739)		87,139
7209	La Pine Congregate	5,216	39,168	25,332	(13,836)		25,332
7302	Safe House	-		500	500		500
7401	Transportation	-		10,000	10,000		10,000
7501	Health Promotion	100	4,683	9,900	5,217		9,900
7110	Other Contract	-	5,950	-	(5,950)		
7211	Pass Through	14,103	54,103	-	(54,103)		-
	Total Direct Costs	125,042	1,067,185	1,017,723	(49,462)	959,203.21	1,017,723
	Other						
9999	Miscellaneous Expense	-	0	300	300	351	300
9020	Investment Expenses	-	191	-	(191)	23	-
	Total Other	-	191	300	109	374	300
	Total Expenses	292,816	2,864,350	2,714,212	(150,138)	2,534,234	2,714,212
	Total Expenses	232,010	2,004,330	Z,1 14,2 12	(130,136)	2,334,234	2,114,212
	Net Operating Income (NOI)	137,057	262,492	(215,298)		(7,192)	(215,298)

New Building - Capital	Current Month Actual June, 2020	YTD Actual FY 2020	Actual FY 2019	Actual FY 2018	Project to Date	
Revenue						
Grant Revenue - Received	28,000	128,289	74,890	-	203,179	
Grant Revenue - Pledged Non-Contingent	(27,500)	64,210	33,130	-	97,340	
Total	500	192,499	108,020	-	300,519	
Capital Costs						
Architect, Designer, Bldg Constl Fees	-	26,312	74,635	-	100,948	
Building Purchase			-	268,902	268,902	
Building Construction & Materials	-	28,663	5,080	31,950	65,693	
Furniture & Fixtures	2,518	14,364	42,489	-	56,853	
Capital Campaign	753	27,670	56,181	5,220	89,071	
Miscellaneous Expenses		5,835	1,039	-	6,874	
Total Capital Costs	3,271	102,844	179,425	306,072	588,341	

	New Building - Expense	Actual June, 2020	YTD Actual FY 2020	Actual FY 2019	Actual FY 2018	Project to Date	
	Expenses						
	Operations						
6110	Profession Services				649	649	
3150	Insurance				684	684	
310	Rent	4,913	58,952	59,277	9,825	128,054	
350	Gas - Utilities		1,165	1,103	119	2,387	
352	Electricity - Utilities	447	6,628	4,182	603	11,413	
353	Garbage - Utilities	224	2,461	513	-	2,974	
354	Water - Sewer	223	1,226	1,194	432	2,852	
355	Phone - Utilities	240	1,086	1,688	290	3,064	
6422	Meal Site Supplies			1,196	-	1,196	
6440	Equipment		4,667	8,880	345	13,891	
620	Equipment Maintenance	2,049	2,628	6,358	1,525	10,510	
630	Building / Maintenance	1,106	20,744	15,671	3,795	40,210	
	Total Operations	9,201	99,555	100,061	18,267	217,883	
	Notes:						

Revenue	Current Month Actual April, 2021	YTD Actual FY 2020-21	FY Month  YTD Budget	10 YTD 2020-21	YTD 2020-21 Actual vs.		FY2020-2
Revenue	Actual		YTD Budget				EV2020
Revenue			FY 2020-21	Actual vs. Budget Variance	Budget Variance	YTD FY 19- 20 Actual	Annua Budge
1 - 10 - 10 - 10 - 10 - 10 - 10 - 10 -							
Family First (FFCRA) COVID-19	-	9,484	7,903	1,581	20%	118,935	9,4
CARES Act - COVID-19	-	140,834	117,362	23,472	20%	77,113	140,
Federal & State Grant Revenue (Includes HCW)	184,443	1,813,615	1,794,607	19,008	1%	1,680,147	2,153,
Private & Local Grant Revenue	32,612	549,057	385,417	163,641	42%	412,012	462,
Program Income & Other	2,668	33,888	24,120	9,768	40%	35,302	28,
Investment Income	-	18,170	7,500	10,670	142%	8,916	9,
Total Revenue	219,723	2,565,048	2,336,908	228,139	10%	2,332,425	2,804,
<u>Expenses</u>							
Salaries, Benefits, and Taxes	150,583	1,205,156	1,247,188	42,032	3%	1,190,519	1,496,
Operations	28,126	413,117	385,909	(27,207)	-7%	290,835	463,
Direct Costs (Includes HCW)	97,575	943,232	949,788	6,556	1%	848,264	1,139,
Other (Depreciation & Miscellaneous Expense)	-	501	-	(501)	#DIV/0!	191	
Total Expenses	276,285	2,562,006	2,582,885	20,879	1%	2,329,809	3,099,
Net Operating Income (NOI)	(56,563)	3,042	(245,977)	249,019		2,616	(295,
Add: Loan Principal Payment							
Add: Capital Contributions							
Add: Capital Pledges							
Change in Net Assets							
Notes:							

	We do not have a true monthly budget, we take the	e annuai budget /ˈi	<b>Z.</b>					
					10		2019/20	
		Current Month Actual April, 2021	YTD Actual FY 2020-21	YTD Budget FY 2020-21	YTD 2020-21 Actual vs. Budget Variance	YTD 2020-21 Actual vs. Budget Variance %	YTD FY 19- 20 Actual	FY2020-21 Annual Budget
	Revenue							
5110	Family First (FFCRA) COVID-19 (\$180,191-allocation)	-	9,484	7,903	1,581	20%	118,935	9,484
5110	CARES Act - COVID-19	-	140,834	117,362	23,472	20%	77,113	140,834
	Total COVID 19	-	150,318	125,265	25,053	20%	196,048	150,318
5110	Federal Contracts /Grants	123,117	1,271,812	1,189,226	82,586	7%	989,623	1,427,071
5111	State Contracts/Grants (Includes HCW)	61,326	541,803	605,381	(63,578)	-11%	690,524	726,457
	Total Federal & State Grants	184,443	1,813,615	1,794,607	19,008	1%	1,680,147	2,153,528
5210	Local Government Grants	10,048	87,206	128,333	(41,127)	-32%	33,847	154,000
5220	Foundation Grants	15,501	298,177	173,750	124,427	72%	244,972	208,500
5320	Donations/Gifts	7,063	163,674	83,333	80,341	96%	133,193	100,000
	Total Private & Local Grants	32,612	549,057	385,417	163,641	42%	412,012	462,500
5410	Program Income	2,663	26,576	20,000	6,576	33%	18,853	24,000
5420	Other Revenue	5	7,312	4,120	3,192	77%	16,449	4,944
	Total Program Income & Other	2,668	33,888	24,120	9,768	40%	35,302	28,944
4910	Investment Income	-	299	7,500	(7,201)	-96%	8,290	9,000
4930	Unrealized Gain/Loss Investments	-	16,508	=	16,508		773	
9010	Realized Gain (Loss)	-	1,362	_	1,362		(147)	
	Total Investment Income	-	18,170	7,500	10,670	142%	8,916	9,000
	Total Revenue	219,723	2,565,048	2,336,908	228,139	10%	2,332,425	2,804,290

		1.550		00911 00/30/2021				
		Current Month Actual April, 2021	YTD Actual FY 2020-21	YTD Budget FY 2020-21	YTD 2020-21 Actual vs. Budget Variance	YTD 2020-21 Actual vs. Budget Variance %	YTD FY 19- 20 Actual	FY2020-21 Annual Budget
	Expenses							
	Personnel Costs							
6010	Salaries & Wages	104,691	935,989	989,548	53,559	5%	927,217	1,187,458
6020	Payroll Taxes	8,068	64,872	75,701	10,829	14%	76,163	90,841
6030	Employee Benefits	37,824	204,296	181,939	(22,356)	-12%	187,139	218,327
	Total Personnel Costs	150,583	1,205,156	1,247,188	42,032	3%	1,190,519	1,496,626
	Operations							
6110	Professional Services	7,424	114,273	100,354	(13,919)	-14%	43,574	120,425
6150	Insurance	1,174	18,670		10,496		19,508	35,000
6248	Client Recognition	·	5,912		(5,496)	-1319%	-	500
6249	Volunteer Recognition	288	5,358	6,250	, ,		1,516	7,500
6250	Staff Recognition	613	2,386	2,083	(303)	-15%	5,974	2,500
6310	Rent	4,913	49,127	49,167	40	0%	49,127	59,000
6350	Gas - Utilities	153	2,672	1,667	(1,005)	-60%	1,613	2,000
6352	Electricity - Utilities	-	8,219	8,333	115	1%	8,359	10,000
6353	Garbage - Utilities	254	2,604	2,917	313	11%	2,854	3,500
6354	Water - Sewer - Garbage	12	2,433	2,500	67	3%	2,354	3,000
6355	Phone - Utilities		4,189	5,000	811	16%	4,324	6,000
6356	Cell Phone - Utilities	1,421	10,679	6,917	(3,763)	-54%	5,989	8,300
6358	Data Plan - IPad	116	1,165	1,083	(82)	-8%	950	1,300
6405	Office Supplies	1,314	17,028	11,667	(5,362)	-46%	15,508	14,000
6440	Equipment	-	14,630	25,049	10,419	42%	22,551	30,059
6501	Postage General	500	3,546	3,000	(546)	-18%	5,760	3,600
6502	Dues & Subscriptions	1,310	15,108	15,268	160	1%	13,035	18,321
6503	Printing & Collateral	117	16,340	7,390	(8,950)	-121%	9,260	8,868
6504	Advertising & Sponsorships  I:\Grants & Fundralsing\Grants\Delta	2,112			,		1,175	22,450 Page

6854	Direct Mail		9,246	13,750	4,504	33%	0	16,500
		Current Month Actual April, 2021	YTD Actual FY 2020-21	YTD Budget FY 2020-21	YTD 2020-21 Actual vs. Budget Variance	YTD 2020-21 Actual vs. Budget Variance %	YTD FY 19- 20 Actual	FY2020-21 Annual Budget
6505	Marketing	49	343	0	-342.66	#DIV/0!	4,570	-
6506	Outreach Events	-	500	417	(83)	-20%	528	500
6507	Promotional Items	-	15,193	667	(14,526)	-2179%	724	800
6511	Bank & Payroll Charges	486	6,982	5,433	(1,548)	-28%	5,149	6,520
6620	Equipment Maintenance	2,405	16,686	7,498	(9,189)	-123%	12,515	8,997
6630	Building / Maintenance	3,098	45,700	43,741	(1,960)	-4%	32,300	52,489
6820	Meeting /Conventions/Training	204	1,698	6,135	4,437	72%	8,835	7,362
6830	Travel Employee Mileage	165	5,870	10,000	4,130	41%	8,814	12,000
6831	Travel Employee Airfare	-	-	0	0	#DIV/0!	2,083	-
6832	Travel Employee Meals	-	-	500	500	100%	461	600
6833	Travel Employee Hotels	-	-	833	833	100%	1,375	1,000
6834	Travel Employee Non-Airfare	-	-	0	0	#DIV/0!	50	-
	Total Operations	28,126	413,117	385,909	(27,207)	-7%	290,835	463,091
	Direct Costs							
6410	Mealsites Catering	158	26,970	43,548	16,577	38%	10,486	52,257
6411	Groceries Supplies	13,690	124,062	148,790		17%	81,888	178,548
6412	Shelf Stable Meals	-	16,183	13,000	·	-24%	-	15,600
6414	Frozen Meals	12,145	115,779	54,167	(61,612)	-114%	91,722	65,000
6415	Mealsite Social Event	-	527	5,000	4,473	89%	6,132	6,000
6420	Pet Food	2,473	4,109	2,083	(2,025)	-97%	-	2,500
6422	Mealsites Supplies	1,660	36,088		, ,		15,580	32,683
6425	Volunteer Mileage	2,069	24,245				19,466	27,500
6427	Finger Prints	-	-	50		100%	60	60
6710	Vehicle Fuel	194	1,229	1,333	105	8%	1,339	1,600
6711	Vehicle Registration & Maintenance	132	1,654	833	(821)	-99%	399	1,000

		Current Month Actual April, 2021	YTD Actual FY 2020-21	YTD Budget FY 2020-21	YTD 2020-21 Actual vs. Budget Variance	YTD 2020-21 Actual vs. Budget Variance %	YTD FY 19- 20 Actual	FY2020-21 Annual Budget
7101	In-Home Care (Includes HCW)	30,124	249,905	251,667	1,761	1%	263,265	302,000
7103	Respite Care	1,145	21,373	29,167	7,793	27%	30,318	35,000
7104	Chore	-	250	1,667	1,417	85%	444	2,000
7106	Home Repairs	3,875	5,857	4,167	(1,690)	-41%	2,833	5,000
7108	Legal	-	3,375	3,750	375	10%	3,150	4,500
7111	Health/Medical Equipment	615	3,854	8,333	4,480	54%	1,833	10,000
7201	Prineville Congregate	2,192	17,052	12,999	(4,053)	-31%	36,147	15,599
7202	Prineville MOW	6,392	63,460	70,930	7,470	11%	55,200	85,116
7203	Madras Congregate	1,224	10,532	13,396	2,864	21%	14,949	16,075
7204	Madras MOW	5,312	48,212	57,630	9,418	16%	34,221	69,156
7205	Bend Congregate	448	4,632	5,000	369	7%	4,264	6,000
7206	Redmond Congregate	1,692	19,028	22,803	3,775	17%	20,501	27,363
7210	Redmond MOW	8,032	82,112	83,797	1,685	2%	78,190	100,556
7209	La Pine Congregate	3,744	49,952	51,610	1,658	3%	30,344	61,932
7302	Safe House	-	-	417	417	100%	-	500
7401	Transportation	-	-	-	-	#DIV/0!	-	-
7501	Health Promotion	260	2,442	2,250	(192)	-9%	4,583	2,700
7110	Other Contract	-	2,950	4,250	1,300	31%	5,950	5,100
7211	Pass Through	-	7,400	7,000	(400)	-6%	35,000	8,400
	Total Direct Costs	97,575	943,232	942,788	(444)	0%	848,264	1,139,745
	Other							
9999	Miscellaneous Expense	-	-	-	-		-	-
9020	Investment Expenses	-	501	-	(501)	#DIV/0!	191	-
	Total Other	-	501	-	(501)	#DIV/0!	191	-
	Total Expenses	276,285	2,562,006	2,575,885	13,879	1%	2,329,809	3,099,462
N	Net Operating Income (NOI)	ants\Deschutes Coun(56,562)	une - Spav Neide	Program (238,977)	242,019 Financial Statement	Julv 2020 - April 202	2,616	(295,1 <mark>72</mark> )

New Building - Capital	Current Month Actual April, 2021	YTD Actual FY 2020-21	Actual FY 2019-20	Actual FY 18- 19	Actual FY17-18	Project to Date	
Revenue							
Grant Revenue - Received	50,294	199,629	128,289	74,890	-	402,808	
Grant Revenue - Pledged Non-Contingent			64,210	33,130	-	97,340	
Total	50,294	199,629	192,499	108,020	-	500,148	
Capital Costs							
00 Architect, Designer, Bldg Constl Fees	159	68,620	26,312	74,635	-	169,567	
01 Vehicle Purchase	-	23,627				23,627	
10 Building Purchase	-	0		-	268,902	268,902	
Building Construction & Materials	1,499	384,026	28,663	5,080	31,950	449,719	
20 Furniture & Fixtures	1,935	15,781	14,364	42,489	-	72,634	
25 Capital Campaign	76	1,807	27,670	56,181	5,220	90,877	
Miscellaneous Expenses			5,835	1,039	-	6,874	
Total Capital Costs	3,669	493,860	102,844	179,425	306,072	1,082,201	



### Council on Aging Board of Directors January 2021

### Louis Capozzi (President)

3735 NW Junegrass Ct. Bend, OR 97703 917-443-2462 lcapozzi@mac.com

Formerly served as chairperson of the MSL Group, one of the world's largest public relations firms. He managed operations in 30 cities around the world. Earlier he was Chief Communications Officer at Aetna.

The author of two books on communication, he now teaches in the Master's program in Strategic Communication at The University of Oregon. In the community, Lou is treasurer of Bend 2030 and serves on several Bend and Central Oregon government committees.

### Peter Lekki (Vice President)

19841 Copernicus Avenue Bend, OR 97702 315-323-8592 petelekkilaw@gmail.com

Practiced law from for 37 years in New York state, with extensive experience representing municipal governments, villages, towns, school districts and counties. Served in the US Army active duty 1970-1972.

### Jenna Corbly (Secretary)

2155 NE 6th Street, Apt. 95 Bend, OR 97701 503-347-0140 jcorbly@hotmail.com

Executive Director, Pilot Butte Rehab Center; served on Junior League in Portland and Eugene.

### Wendy Miki Glaus (Treasurer)

20302 Mariner Dr. Bend, OR 97703 808-381-7521

wmglaus@hurley-re.com

Paralegal for Hurley Re P. C. Wendy is a licensed CPA in Oregon and is working on obtaining her law license in Oregon. Wendy is licensed to practice law in Hawaii. She is certified as an elder law specialist and recognized as a Certified Elder Law Attorney (CELA) by the American Bar Association (ABA), accredited by the National Elder Law Foundation and so certified by the Supreme Court of Hawaii. She is also certified as an Estate Planning Law Specialist and Accredited Estate Planner® (AEP®) by the Estate Law Specialist Board, Inc., an organization accredited by the American Bar Association and affiliated with the National Association of Estate Planners & Counsel (NAEPC), and so certified by the Supreme Court of Hawaii.

#### **Peter Metherall**

3527 NW Braid Road Bend, OR 97703 608-658-3409 pmetherall@gmail.com

Retired Vice President for Dean Health Systems, Wisconsin; Past Board Member Howard University Hospital.

### Dr. Jennifer Neahring

96 NW Drake Rd. Bend, OR 97703 541-668-1968 jcneahring@icloud.com

Palliative care physician at St. Charles Health System and the founder of the WEAVE (WE are All Village Elders) Village nonprofit to help adults age in place in Salem, Oregon. Former congressional candidate.

### **Chris Piper**

19815 Kenzie Avenue Bend, Oregon 97702 (541) 408-5494

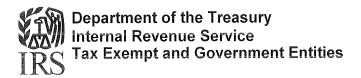
### piperducks36@gmail.com

Mr. Piper is a seasoned business development and marketing executive and a recent member of the City Council of Bend, OR.

### **Emily Salmon**

633 NE Innes Lane Bend, OR 97701 541-390-8449 esalmon@gmail.com

Director of Population Health at St. Charles Health System in Central Oregon. Member of the Central Oregon Health Council's Operations Council (Ops). Formerly Program Manager for Pioneer Memorial Hospital.



COUNCIL ON AGING OF CENTRAL OREGON 373 NE GREENWOOD AVE BEND, OR 97701 Date:

June 28, 2018

Person to contact:
Name: Ms. Wiles
ID number: 1000196728

Employer ID number:
93-0661229

Form 990 required:
Yes

Dear Sir or Madam:

We're responding to your request dated 05/14/2018, about your tax-exempt status.

We issued you a determination letter in February 1979, recognizing you as tax-exempt under Internal (IRC) Section 501(c)(3).

We also show you're not a private foundation as defined under IRC Section 509(a) because you're described in IRC Sections 509(a)(1) and 170(b)(1)(A)(vi)

Donors can deduct contributions they make to you as provided in IRC Section 170. You're also qualified to receive tax-deductible bequests, legacies, devises, transfers, or gifts under IRC Sections 2055, 2106, and 2522.

In the heading, we indicated whether you must file an annual information return. If you're required to file a return, you must file one of the following by the 15th day of the 5thmonth after the end of your annual accounting period.

- Form 990, Return of Organization Exempt From Income Tax
- Form 990-EZ, Short Form Return of Organization Exempt From Income Tax
- \* Form 990-N, Electronic Notice (e-Postcard) for Tax-Exempt Organizations Not Required to File Form 990 or Form 990EZ
- Form 990-PF, Return of Private Foundation or Section 4947(a)(1) Trust Treated as Private Foundation

According to IRC Section 6033(j), if you don't file a required annual information return or notice for 3 consecutive years, we'll revoke your tax-exempt status on the due date of the 3rd required return or notice.

You can get IRS forms or publications you need from our website at www.irs.gov/forms-pubs or by calling 800-TAX-FORM (800-829-3676).

If you have questions, call 877-829-5500 between 8 a.m. and 5 p.m., local time, Monday through

Friday (Alaska and Hawaii follow Pacific time).

Thank you for your cooperation.

Sincerely,

Stephen A. Martin

Director, Exempt Organizations

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Rulings and Agreements