



CITY OF DEL REY OAKS

Staff Report

DATE: August 26th, 2025

TO: Honorable Mayor and Members of City Council

FROM: Chris Bourquin, Chief of Police

SUBJECT: Approval to contract with Dell Solutions for a new server

CEQA: This action does not constitute a “project” as defined by the California Environmental Quality Act (CEQA) guidelines section 15378 as it is an administrative activity of the City that will not result in direct or indirect physical changes in the environment.

Recommendation

Del Rey Oaks City Council approve the signing of a contract with Dell Solutions to provide the Police Department with a new server.

Background & Summary

The Police Department uses a server to manage police records. Our current server, purchased in September 2020 is end of useful life and best practice suggests the replacement of a server after five years. The funds to purchase the server are in the FY25/26 budget which was passed by council. This purchase is necessary and vital to the smooth running of the department.

Fiscal Impacts

The total cost of the server is \$14,877.91. The cost of the server will be paid over 3 years at a yearly cost of \$4,914.74 paid from fund 100-210-64318.

ATTACHMENTS:

1. Dell Solutions quote
2. Dell Solutions financing schedule

Respectfully Submitted,

Chris Bourquin
Chief of Police

Note: You can add up to 10 quotes in checkout

Summary



PowerEdge R660xs

Quantity 1

\$13,858.27

Get it by **Wednesday, September 3, 2025**

[View Details](#)

| | |
|-----------------|--------------------|
| Subtotal (1) | \$13,858.27 |
| Delivery | Free |
| Estimated Tax ⓘ | \$1,019.64 |
| Total | \$14,877.91 |

Proposal No. 0000163708.1

Expiration Date: 09/05/2025

| | | | 36 Month TELP | |
|---|------------------|--|------------------|---------------------------|
| | | | Payments | Annual |
| | | | Due | Advance |
| | | | Interim Rent | None |
| Quote | Description | Product Subtotal | Rate Factor | Payment |
| 3000187710139.9 | PowerEdge R660xs | \$13,858.27 | 0.35464 | \$4,914.74 |
| | PowerEdge R660xs | \$13,858.27 | 0.35464 | \$4,914.74 |
| *Personal Property Management Fee may apply | | | | |
| Total Amount: | | Rate Factor & Payment Financed Amount | 0.35464 | \$4,914.74 \$13,858.27 |
| Structure Notes | | | | |

Ben Contreras

Account Manager

Dell Technologies | Dell Financial Services

✉ Ben.Contreras@dell.com

Proposal Notes

End of Term Option(s):

Tax Exempt Lease Purchase (TELP) options:

- Exercise the option to purchase the products for one dollar; or,
- For an agreed upon fee, return all products to DFS at lessee's expense.

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Additional Information:

LEASE QUOTE: The Lease Quote is exclusive of shipping costs, maintenance fees, filing fees, licensing fees, property or use taxes, insurance premiums and similar items which shall be for Lessee's account. Lessee will pay payments and all other amounts without set-off, abatement or reduction for any reason whatsoever. Additionally, Lessee shall declare and pay all sales, use and personal property taxes to the appropriate taxing authorities. If you are sales tax exempt, please provide a copy of your Exemption Certificate with the Lease Contract. If Lessee provides the appropriate tax exemption certificates to DFS, sales and use taxes will not be collected by DFS. However, if your taxing authority assesses a personal property tax on leased equipment, and if DFS pays that tax under your lease structure, Lessee must reimburse DFS for that tax expense in connection with the Lessee's lease.

PURCHASE ORDER: The Purchase Order must be made out to Dell Financial Services L.L.C., One Dell Way, RR8-23, Round Rock, TX 78682. The Purchase Order will need to include the quote number, quantity and description of the equipment. Please indicate that the PO is for a lease order and shows the type of lease, the term length, and payment frequency. The date of the lease quote referenced should be included. Please be sure to include any applicable shipping costs as a line item and include your address as the SHIP TO destination.

DOCUMENTATION: The Agreement executed between DFS and Lessee shall include all required leasing terms and conditions, including, but not limited to, payment terms, non-appropriation, essential use, authority, taxes, and insurance. In addition to a duly executed Agreement, other documents as reasonably requested by DFS may be required, such as but not limited to opinions of counsel, IRS tax exemption forms (if applicable), and audited financials.

PROPOSAL VALIDITY / APPROVALS: This is a proposal based upon market conditions and is valid for 30 days, is subject to final credit approval, review of the economics of the transaction, and execution of mutually acceptable documentation.

To explore how Dell Payment Solutions can help take your business to the next level, please visit [Payment Solutions | Dell USA](#)

OFFER SUMMARY - DELL FINANCIAL SERVICES TECHNOLOGY OWNERSHIP **

| | | |
|------------------------------|---|--|
| Funding Provided | \$13,858.27 | This is how much funding Dell Financial Services LLC (DFS) will provide. |
| Annual Percentage Rate (APR) | 6.54% | APR is the cost of your financing expressed as a yearly rate. APR incorporates the amount and timing of the funding you receive, fees you pay, the periodic payments you make, and the anticipated cost for you to acquire the property at the end of the lease term. Your APR is not an interest rate. |
| Finance Charge | \$885.96 | This is the sum of lease payments (including any regular periodic payments and irregular payments) and the price of the purchase option that you may pay to acquire the leased goods at the end of the lease, minus that amount financed. |
| Total Payment Amount | \$14,744.23 | This is the total dollar amount of payments you will make during the term of the contract (including the cost of the purchase option). |
| Average Monthly Cost | \$409.56 | Although you do not make payments on a monthly basis, this is our calculation of your average monthly cost based upon the payment amounts disclosed below. |
| Payment | \$4,914.74 / year | This is how much you will pay each year. At the end of the initial contract term, you may purchase the equipment for \$1 or return the equipment to DFS. |
| Term | 36 months | [This space intentionally left blank] |
| Prepayment | If you pay off the financing before the end of the term, you will be required to pay all or a portion of the finance charge other than accrued and unpaid interest, up to \$885.96. | |
| | If you pay off the financing before the end of the term, you will not be required to pay additional fees or charges. | |

Applicable law requires this information to be provided to you to help you make an informed decision.

Payment solutions provided and serviced by Dell Financial Services L.L.C. or its affiliate or designee ("DFS") for qualified customers. Offers may not be available or may vary in certain countries. Where available offers may be changed without notice and are subject to product availability, applicable law, credit approval, documentation provided by and acceptable to DFS and may be subject to minimum transaction size. Offers not available for personal, family or household use. Dell Technologies and the Dell Technologies logo are trademarks of Dell Inc. Restrictions and additional requirements may apply to transactions with governmental or public entities. CALIFORNIA: Loans made or arranged pursuant to California Finance Lenders Law license #6037884. **Finance Lease: At the end of the initial contract term, the customer may purchase the equipment for \$1 or return the equipment to DFS.

| ITEMIZATION OF AMOUNT FINANCED | |
|---|-------------|
| 1. Amount Given Directly to You | \$0.00 |
| 2. Amount Paid to Dell Technologies on Your Behalf | \$13,858.27 |
| 3. Documentation Fee Paid to Us from Financing Proceeds | \$0.00 |
| 4. Amount Provided to You or on Your Behalf (1+2+3) | \$13,858.27 |
| 5. Prepaid Finance Charge: Documentation Fee | \$0.00 |
| 6. Amount Financed (4-5) | \$13,858.27 |