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Q-493659-45237.846RP

Issued: 11/07/2023

Quote Expiration: 11/30/2023

Estimated Contract Start Date: 02/01/2024

Account Number: 111005

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Business: Delivery Invoice-100 Sherman St 100 Sherman St Deadwood, SD 57732-1309 USA Email:	Deadwood Police Department - SD 100 Sherman St Deadwood SD 57732-1309 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Nicholas Kirk Phone: Email: nkirk@axon.com Fax:	James Olson Phone: 605-578-2623 Email: jamesolson@cityofdeadwood.com Fax: (605) 578-1095

Quote Summary

Program Length	60 Months
TOTAL COST	\$115,205.98
ESTIMATED TOTAL W/ TAX	\$115,205.98

Discount Summary

Average Savings Per Year	\$211,392.72
TOTAL SAVINGS	\$1,056,963.62

Payment Summary

Date	Subtotal	Tax	Total
Jan 2024	\$23,041.18	\$0.00	\$23,041.18
Jan 2025	\$23,041.20	\$0.00	\$23,041.20
Jan 2026	\$23,041.20	\$0.00	\$23,041.20
Jan 2027	\$23,041.20	\$0.00	\$23,041.20
Jan 2028	\$23,041.20	\$0.00	\$23,041.20
Total	\$115,205.98	\$0.00	\$115,205.98

Quote Unbundled Price: \$1,172,169.60
 Quote List Price: \$1,162,392.60
 Quote Subtotal: \$115,205.98

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
BWCamTAP	Body Worm Camera TAP Bundle	17	60	\$37.87	\$32.50	\$32.50	\$33,150.00	\$0.00	\$33,150.00
BWCamMBDTAP	Body Worm Camera Multi-Bay Dock TAP Bundle	2	60	\$70.49	\$34.66	\$34.66	\$4,159.20	\$0.00	\$4,159.20
A la Carte Hardware									
H00001	AB4 Camera Bundle	17	60		\$849.00	\$14.15	\$14,433.00	\$0.00	\$14,433.00
H00002	AB4 Multi Bay Dock Bundle	2	60		\$1,638.90	\$27.32	\$3,277.80	\$0.00	\$3,277.80
A la Carte Software									
73682	AUTO TAGGING LICENSE	17	60		\$9.76	\$9.76	\$9,955.20	\$0.00	\$9,955.20
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	17	60		\$26.04	\$26.04	\$26,560.80	\$0.00	\$26,560.80
BasicLicense	Basic License Bundle	16	60		\$16.87	\$16.25	\$15,600.00	\$0.00	\$15,600.00
ProLicense	Pro License Bundle	2	60		\$42.91	\$42.25	\$5,069.98	\$0.00	\$5,069.98
A la Carte Services									
80146	VIRTUAL BODYCAM STARTER	1			\$1,575.00	\$0.00	\$0.00	\$0.00	\$0.00
79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1			\$3,000.00	\$3,000.00	\$3,000.00	\$0.00	\$3,000.00
Total							\$115,205.98	\$0.00	\$115,205.98

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - NA - US FIRST RESPONDER - BLK - RAPIDLOCK	17	01/01/2024
AB4 Camera Bundle	100466	USB-C to USB-C CABLE FOR AB4	19	01/01/2024
AB4 Camera Bundle	11508	MOLLE MOUNT, DOUBLE; AXON RAPIDLOCK	19	01/01/2024
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	2	01/01/2024
AB4 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	2	01/01/2024
AB4 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	2	01/01/2024
Body Worn Camera Multi-Bay Dock TAP Bundle	73689	MULTI-BAY BWC DOCK 1ST REFRESH	2	07/01/2026
Body Worn Camera TAP Bundle	73309	AXON CAMERA REFRESH ONE	17	07/01/2026
Body Worn Camera Multi-Bay Dock TAP Bundle	73688	MULTI-BAY BWC DOCK 2ND REFRESH	2	01/01/2029
Body Worn Camera TAP Bundle	73310	AXON CAMERA REFRESH TWO	17	01/01/2029

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	16	02/01/2024	01/31/2029
Basic License Bundle	73840	EVIDENCE.COM BASIC ACCESS LICENSE	16	02/01/2024	01/31/2029
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	6	02/01/2024	01/31/2029
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	2	02/01/2024	01/31/2029
A la Carte	73682	AUTO TAGGING LICENSE	17	02/01/2024	01/31/2029
A la Carte	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	17	02/01/2024	01/31/2029

Services

Bundle	Item	Description	QTY
A la Carte	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1
A la Carte	80146	VIRTUAL BODYCAM STARTER	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Body Worn Camera Multi-Bay Dock TAP Bundle	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	2	01/01/2025	01/31/2029
Body Worn Camera TAP Bundle	80464	EXT WARRANTY, CAMERA (TAP)	17	01/01/2025	01/31/2029

Payment Details

Jan 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	73682	AUTO TAGGING LICENSE	17	\$1,991.04	\$0.00	\$1,991.04
Annual Payment 1	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	17	\$5,312.14	\$0.00	\$5,312.14
Annual Payment 1	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	\$600.00	\$0.00	\$600.00
Annual Payment 1	80146	VIRTUAL BODYCAM STARTER	1	\$0.00	\$0.00	\$0.00
Annual Payment 1	BasicLicense	Basic License Bundle	16	\$3,120.00	\$0.00	\$3,120.00
Annual Payment 1	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	2	\$831.84	\$0.00	\$831.84
Annual Payment 1	BWCamTAP	Body Worn Camera TAP Bundle	17	\$6,630.00	\$0.00	\$6,630.00
Annual Payment 1	H00001	AB4 Camera Bundle	17	\$2,886.60	\$0.00	\$2,886.60
Annual Payment 1	H00002	AB4 Multi Bay Dock Bundle	2	\$655.56	\$0.00	\$655.56
Annual Payment 1	ProLicense	Pro License Bundle	2	\$1,014.00	\$0.00	\$1,014.00
Total				\$23,041.18	\$0.00	\$23,041.18

Feb 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	BWCamTAP	Body Worn Camera TAP Bundle	17	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

Jan 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	73682	AUTO TAGGING LICENSE	17	\$1,991.04	\$0.00	\$1,991.04
Annual Payment 2	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	17	\$5,312.16	\$0.00	\$5,312.16
Annual Payment 2	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	\$600.00	\$0.00	\$600.00
Annual Payment 2	80146	VIRTUAL BODYCAM STARTER	1	\$0.00	\$0.00	\$0.00
Annual Payment 2	BasicLicense	Basic License Bundle	16	\$3,120.00	\$0.00	\$3,120.00
Annual Payment 2	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	2	\$831.84	\$0.00	\$831.84
Annual Payment 2	BWCamTAP	Body Worn Camera TAP Bundle	17	\$6,630.00	\$0.00	\$6,630.00
Annual Payment 2	H00001	AB4 Camera Bundle	17	\$2,886.60	\$0.00	\$2,886.60
Annual Payment 2	H00002	AB4 Multi Bay Dock Bundle	2	\$655.56	\$0.00	\$655.56
Annual Payment 2	ProLicense	Pro License Bundle	2	\$1,014.00	\$0.00	\$1,014.00
Total				\$23,041.20	\$0.00	\$23,041.20

Jan 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	73682	AUTO TAGGING LICENSE	17	\$1,991.04	\$0.00	\$1,991.04
Annual Payment 3	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	17	\$5,312.16	\$0.00	\$5,312.16
Annual Payment 3	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	\$600.00	\$0.00	\$600.00
Annual Payment 3	80146	VIRTUAL BODYCAM STARTER	1	\$0.00	\$0.00	\$0.00
Annual Payment 3	BasicLicense	Basic License Bundle	16	\$3,120.00	\$0.00	\$3,120.00
Annual Payment 3	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	2	\$831.84	\$0.00	\$831.84
Annual Payment 3	BWCamTAP	Body Worn Camera TAP Bundle	17	\$6,630.00	\$0.00	\$6,630.00
Annual Payment 3	H00001	AB4 Camera Bundle	17	\$2,886.60	\$0.00	\$2,886.60

Jan 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	H00002	AB4 Multi Bay Dock Bundle	2	\$655.56	\$0.00	\$655.56
Annual Payment 3	ProLicense	Pro License Bundle	2	\$1,014.00	\$0.00	\$1,014.00
Total				\$23,041.20	\$0.00	\$23,041.20

Jan 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	73682	AUTO TAGGING LICENSE	17	\$1,991.04	\$0.00	\$1,991.04
Annual Payment 4	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	17	\$5,312.16	\$0.00	\$5,312.16
Annual Payment 4	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	\$600.00	\$0.00	\$600.00
Annual Payment 4	80146	VIRTUAL BODYCAM STARTER	1	\$0.00	\$0.00	\$0.00
Annual Payment 4	BasicLicense	Basic License Bundle	16	\$3,120.00	\$0.00	\$3,120.00
Annual Payment 4	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	2	\$831.84	\$0.00	\$831.84
Annual Payment 4	BWCamTAP	Body Worn Camera TAP Bundle	17	\$6,630.00	\$0.00	\$6,630.00
Annual Payment 4	H00001	AB4 Camera Bundle	17	\$2,886.60	\$0.00	\$2,886.60
Annual Payment 4	H00002	AB4 Multi Bay Dock Bundle	2	\$655.56	\$0.00	\$655.56
Annual Payment 4	ProLicense	Pro License Bundle	2	\$1,014.00	\$0.00	\$1,014.00
Total				\$23,041.20	\$0.00	\$23,041.20

Jan 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	73682	AUTO TAGGING LICENSE	17	\$1,991.04	\$0.00	\$1,991.04
Annual Payment 5	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	17	\$5,312.16	\$0.00	\$5,312.16
Annual Payment 5	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	\$600.00	\$0.00	\$600.00
Annual Payment 5	80146	VIRTUAL BODYCAM STARTER	1	\$0.00	\$0.00	\$0.00
Annual Payment 5	BasicLicense	Basic License Bundle	16	\$3,120.00	\$0.00	\$3,120.00
Annual Payment 5	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	2	\$831.84	\$0.00	\$831.84
Annual Payment 5	BWCamTAP	Body Worn Camera TAP Bundle	17	\$6,630.00	\$0.00	\$6,630.00
Annual Payment 5	H00001	AB4 Camera Bundle	17	\$2,886.60	\$0.00	\$2,886.60
Annual Payment 5	H00002	AB4 Multi Bay Dock Bundle	2	\$655.56	\$0.00	\$655.56
Annual Payment 5	ProLicense	Pro License Bundle	2	\$1,014.00	\$0.00	\$1,014.00
Total				\$23,041.20	\$0.00	\$23,041.20

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

11/7/2023

