Greetings!

On the next page you will find the quote for your Foundant license renewal. It is our sincere hope that your relationship and investment with Foundant has exceeded expectations. We take your success seriously and would ask if you have any suggestions or comments, to please let us know.

In an effort to save you time and paper, you have the option to sign electronically. Instructions for both electronic signature and for printing are located below.

Directions for signing your Quote below:

To Change Signees:

Should you need to change signees, Choose "Other Actions" and Assign to Someone Else.

Sign Electronically:

- 1. Click the Review Document button above
- 2. Click the yellow Continue button in the upper right corner
- 3. If the quote is correct and you're ready to approve, click the Sign button on page 3, select a signature, and sign the document
- 4. When your electronic signature shows up, click Finish
- 5. You will automatically receive a copy of this signed document via email

Print, Sign, And Send:

- 1. Click the Review Document button above
- 2. Click the yellow Continue button in the upper right corner
- 3. If the quote is correct and you're ready to approve, click Other Actions in the upper right corner
- 4. Follow steps 1-3 under "Other Actions" to download, print, upload and email it back to us
- 5. You may also email your signed quote to stephanie.johnson@foundant.com

After we receive your signed quote, we will send an invoice to the billing contact within 7 to 10 business days.

I would also like to let you know about a couple of new opportunities available: Standard+2 Features and New Administrator Training:

- 1. The Standard+2 License was created to offer those clients who are happy with their Standard GLM License, but could use just a little boost... without having to jump up to Advanced. This option lets you choose only the capabilities most useful for your organization, at a price you can afford.
- 2. Onboarding a new team member? Take advantage of our New Administrator Training to get them ramped up with GLM fast!

Please feel free to reach out to me with any questions about these options, or you can copy/paste this link into your browser and find more information: https://resources.foundant.com/boost-your-foundant-solution

If you have any questions or concerns about the renewal process, please feel free to contact me.

Best regards, Stephanie



Software to Maximize the Impact of the **Philanthropic Community**

Quote

Date: April 16, 2021

PO Box 11888 Bozeman, MT 59719 Phone (877) 297-0043 Fax (406) 922-0073

Bonny Anfinson City of Deadwood 108 Sherman Street Deadwood, SD 57732 (605) 578-2082 bonny@cityofdeadwood.com

Please Return Signed Quote by: May 26, 2021

Foundant Contact	Subscription Term
Stephanie Johnson	06/26/2021 - 06/25/2023
stephanie.johnson@foundant.com	

Qty	ltem#	Description	Price	Total
1	GLM2STD	Grant Lifecycle Manager (GLM) - Standard Two-Year Licensed Subscription Includes 5 GLM Grant Processes, hosting, maintenance and support with no limitations on the number of users or incoming requests.	\$10,000.00	\$10,000.00
V mentenen ver vir etteremente senten	and the second		Total	\$10,000.00

This is not an invoice. Please sign, return and an invoice will be emailed Please note #12 in quote terms and conditions below for sales tax information

Quote

Date: April 16, 2021

Software to Maximize the Impact of the Philanthropic Community

Quote Terms and Conditions:

- 1. Foundant Technologies Terms and Conditions apply as stated in the Foundant Technologies Standard Terms and Conditions Software License and Services Agreement with Customer.
- 2. Quoted prices are in U.S. dollars. All payments shall be in U.S. dollars and are due Net 30 from the invoice date.
- 3. All GLM Licenses include hosting, maintenance, upgrades and support with no limitations on the number of users.
- 4. This is a binding commitment, which is not subject to the issuance of any further purchase orders, confirmations or other events.
- 5. Foundant Technologies' Standard Terms and Conditions and this proposal represent the entire agreement between the parties and cannot be overridden by terms contained in any later received document, unless the additional terms are accepted in writing by Foundant Technologies.
- 6. This order will be processed upon receipt of a copy of this letter signed by a representative of your organization.
- 7. Special conditions override standard conditions in the event of an inconsistency.
- 8. Should you choose to terminate your contract prior to the subscription end date, Foundant Technologies will provide a pro-rated refund for the remaining, unused portion of the software subscription fee.
- 9. GuideStar Charity Check is licensed for up to 1,000 total lookups over the subscription term, if applicable based on the items purchased via this Quote.
- 10. Unless otherwise noted, client activity level is expected to be less than 5,000 online form submissions through GLM per year. Any deviation from this expectation should be communicated by client to Foundant at least four weeks prior to the initiation of such activity and Foundant reserves the right to limit access to GLM if adequate notice is not provided.
- 11. Should Foundant's prices increase prior to a renewal date, we commit that your next renewal will be no more than 10% increase over your most current subscription fee.
- 12. Prices set forth in this quote do not take into account any sales tax. We collect and remit sales tax from our customers located in certain state and local jurisdictions. We determine your local taxing jurisdiction based on the billing address in this quote. In order to determine if you are exempt from sales tax, you must provide proof of your organization's state sales tax exemption. Please note, states do not recognize your 501(c)3 letter as proof of exemption. For details on the most recent U.S. Supreme Court ruling on state tax law, visit https://www.supremecourt.gov/opinions/17pdf/17-494_j4el.pdf.

Special Conditions:

Split payment terms: Payment #1 \$5,000 Due net 30 of invoice date Payment #2 \$5,000 Due June 26, 2022



Software to Maximize the Impact of the **Philanthropic Community**

Quote

Date: April 16, 2021

Contact to receive invoice:	
Billing Contact(s) Name	Billing Contact(s) Email
To accept, please sign and date:	
Signature	Date
Bonny Anfinson Printed Name	Is a PO required? (Check for Yes)