



Likes



Apr 29, 2025

CITY OF DEADWOOD
102 SHERMAN ST
DEADWOOD, South Dakota 57732-1309

Dear Lornie Stadler,

We are pleased to quote the following for your consideration.

Caterpillar Model: 938 3VFUSL Wheel Loader

STOCK NUMBER: M036169

SERIAL NUMBER:

YEAR: 2025

SMU:

938 14A SMALL WHEEL LOADER	633-0652	\$316,190.00	MIRROR, INTERNAL 2X REAR VIEW	623-6438	\$273.00
LANE 3 ORDER	0P-9003	\$0.00	ANTIFREEZE, -50C (-58F)	0P-2407	\$365.00
PREP PACK, UNITED STATES	633-0665	\$0.00	TRANSPORT PROTECTION, HEAVY	607-1230	\$0.00
PRODUCT LINK, CELLULAR PLE643	573-8455	\$0.00	ROLL ON-ROLL OFF	0P-0725	\$344.00
FILM GP, WARNING, PL, ANSI	638-5475	\$0.00	SHIPPING/STORAGE PROTECTION	0P-2266	\$274.00
STANDARD LIFT, COUPLER READY	648-3119	\$730.00	QUICK COUPLER,FUSION,EXT DUTY	579-9949	\$5,610.00
HYDRAULICS, STANDARD	536-5284	\$0.00	JUMPER LINES, AUX 3RD, FUSION	629-6028	\$775.00
HYDRAULICS, 3V	593-8943	\$2,120.00	BUCKET-GP, 3.8 YD3, FUS, BOCE	417-4929	\$12,542.00
JOYSTICK 3V, STEERING WHEEL	593-8916	\$316.00	BUCKET-GP, 3.8 YD3, FUS	345-2428	\$0.00
STEERING WHEEL, STANDARD	612-0991	\$0.00	CUTTING EDGE, BOLT ON, 4 PIECE	345-2758	\$0.00
DIFFERENTIAL,LIMITED SLIP REAR	349-8013	\$4,080.00	PAINT PKG, CENTENNIAL	659-5718	\$8,500.00
ENVIRONMENT, MEDIUM DEBRIS	579-7722	\$3,365.00	938 CPM	649-3268	\$0.00
WEATHER, COLD START 120V	579-7731	\$3,845.00	KIT, WINDSHIELD ACCESS STEPS	445-2010	\$1,014.00
CAB, STANDARD	633-0664	\$3,500.00	KIT, FENDERS, EXTENDED COVER	374-5847	\$3,340.00
AIR CONDITIONING, R134A REF	579-7735	\$0.00			
ENGINE	633-0659	\$0.00	Total Machine List Price:		\$408,204.00
PUSH START, PASSCODE SECURITY	579-7738	\$0.00	Sourcwell Member Discount 24%		(\$97,968.96)
CAMERA, REAR VIEW	579-7761	\$0.00			\$310,235.04
MIRROR, BASE	423-7168	\$0.00	Butler Machinery Additional Disc.		(\$27,046.01)
SEAT, PREMIUM, TILT AND TELE	593-8963	\$3,220.00	Base Machine Price		\$283,189.03
LIGHTS, AUX, LED, PREMIUM	590-8903	\$1,365.00			
LIGHTS, ROADING, LED, RH	633-0598	\$1,170.00	Dealer Prep		\$2,197.80
STANDARD RADIO (12V), DUAL USB	590-8874	\$1,080.00	Freight		\$741.76
WINDSHIELD ACCESS STEPS, NONE	612-1012	\$0.00	Warranty		\$6,780.22
TIRES,20.5R25 MX XHA2 * L3	366-6882	\$23,770.00	Total Balance Due		\$292,908.81
FENDERS, STANDARD	612-1043	\$0.00	Less Trade Allowance		\$183,500
CTWT, HEAVY,3770LBS,7PCS	467-7990	\$3,575.00	Doc Fee		\$250.00
TOOLBOX AUX, NONE	519-8081	\$0.00	NET Trade Difference		\$109,658.81
HYDRAULIC OIL, STANDARD	619-8439	\$0.00	Trade In Payout		\$90,000
SERIALIZED TECHNICAL MEDIA KIT	421-8926	\$0.00	Price Complete Per Sourcwell Contract #011723-CAT		\$199,658.81
LINES, AUX 3RD, STD LIFT	530-1628	\$407.00			
RIDE CONTROL	579-7697	\$5,390.00			
HOLDER,CELL PHONE	643-0105	\$133.00			
LIGHTS,WARNING,REVERSE STROBE	616-0040	\$520.00			
BEACON, WARNING, STROBE, AMBER	600-3781	\$391.00			



SALES AGREEMENT

DATE Apr 29, 2021

Butler Machinery Company, 3401 - 33rd Street S, Fargo, North Dakota 58104 Phone: 701-280-3100

PURCHASER	CITY OF DEADWOOD			
STREET ADDRESS	102 SHERMAN ST			<SAME>
CITY/STATE	DEADWOOD, SD	COUNTY	LAWRENCE	
POSTAL CODE	57732-1309	PHONE NO.	605-578-3082	
EQUIPMENT	Lornie Stadler - PHONE NO. 605-641-7745			
PRODUCT SUPPORT	Lornie Stadler - PHONE NO. 605-641-7745			
INDUSTRY CODE:	GOVT. - CITY - MUNICIPAL (950)	PRINCIPAL WORK CODE		
				POINT OF POSSESSION AT: Deadwood, SD

CUSTOMER NUMBER	C21825	Sales Tax Exemption # (if applicable)	466000091	CUSTOMER PO NUMBER	
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PAYMENT TERMS: (All terms and payments are subject to Finance Company - OAC approval)					
NET PAYMENT ON INVOICE	<input type="checkbox"/>	CASH	<input type="checkbox"/>	FINANCIAL SERVICES	<input checked="" type="checkbox"/> CONTRACT <input type="checkbox"/> LEASE
CASH WITH ORDER		BALANCE TO FINANCE	0.00	CONTRACT INTEREST RATE	0.00
PAYMENT PERIOD	ANNUAL	PAYMENT AMOUNT	0.00	NUMBER OF PAYMENTS	
OPTIONAL BUY-OUT					

DESCRIPTION OF EQUIPMENT ORDERED / PURCHASED			
MAKE: CATERPILLAR	MODEL: 938 3VFUSL	YEAR: 2025	NEW <input checked="" type="checkbox"/> USED <input type="checkbox"/>
STOCK NUMBER: M036169	SERIAL NUMBER: TBA	APPROX HOURS: TBA	
938 14A SMALL WHEEL LOADER	SEAT, PREMIUM, TILT AND TELE	BEACON, WARNING, STROBE, AMBER	
PRODUCT LINK, CELLULAR PLE643	LIGHTS, AUX, LED, PREMIUM	MIRROR, INTERNAL 2X REAR VIEW	
STANDARD LIFT, COUPLER READY	LIGHTS, ROADING, LED, RH	ANTIFREEZE, -50C (-58F)	
HYDRAULICS, STANDARD	STANDARD RADIO (12V), DUAL USB	TRANSPORT PROTECTION, HEAVY	
HYDRAULICS, 3V	TIRES, 20.5R25 MX XHA2 * L3	QUICK COUPLER, FUSION, EXT DUTY	
JOYSTICK 3V, STEERING WHEEL	FENDERS, STANDARD	JUMPER LINES, AUX 3RD, FUSION	
DIFFERENTIAL, LIMITED SLIP REAR	CTWT, HEAVY, 3770LBS, 7PCS	BUCKET-GP, 3.8 YD3, FUS, BOCE	
ENVIRONMENT, MEDIUM DEBRIS	HYDRAULIC OIL, STANDARD	BUCKET-GP, 3.8 YD3, FUS	
WEATHER, COLD START 120V	LINES, AUX 3RD, STD LIFT	CUTTING EDGE, BOLT ON, 4 PIECE	
AIR CONDITIONING, R134A REF	RIDE CONTROL	PAINT PKG, CENTENNIAL	
PUSH START, PASSCODE SECURITY	HOLDER, CELL PHONE	KIT, WINDSHIELD ACCESS STEPS	
CAMERA, REAR VIEW	LIGHTS, WARNING, REVERSE STROBE	KIT, FENDERS, EXTENDED COVER	

TRADE-IN EQUIPMENT				SELL PRICE	\$292,908.81
MODEL: 938M - CATERPILLAR (AA)	YEAR: 2019	SN: PJ3R08011	Expected SMU: 1466	EXT WARRANTY	Included
VALUE: \$183,500	PAYOUT TO: Cap First	AMOUNT: \$90,000	PAID BY: Dealer	CVA	Included
MODEL: _____	YEAR: _____	SN: _____	Expected SMU: _____	LESS TRADE ALLOWANCE	(\$183,500.00)
VALUE: _____	PAYOUT TO: _____	AMOUNT: _____	PAID BY: _____	DOC FEE	\$250.00
MODEL: _____	YEAR: _____	SN: _____	Expected SMU: _____	NET TRADE DIFFERENCE	\$109,658.81
VALUE: _____	PAYOUT TO: _____	AMOUNT: _____	PAID BY: _____	TRADE-IN PAYOUT	\$90,000.00
ALL TRADE-INS ARE SUBJECT TO EQUIPMENT BEING IN "AS INSPECTED CONDITION" BY PURCHASER AT TIME OF DELIVERY OF REPLACEMENT MACHINE PURCHASE ABOVE.				BALANCE DUE	\$199,658.81
PURCHASER HEREBY SELLS THE TRADE-IN EQUIPMENT DESCRIBED ABOVE TO THE VENDOR AND WARRANTS IT TO BE FREE AND CLEAR OF ALL CLAIMS, LIENS, MORTGAGES AND SECURITY INTEREST EXCEPT AS SHOWN ABOVE.				DISCLAIMER OF WARRANTIES	
PURCHASER ACKNOWLEDGES THAT (A) SELLER IS NOT THE MANUFACTURER OF THE EQUIPMENT; (B) IF THE EQUIPMENT INCLUDES A MANUFACTURER'S WARRANTY, THE TERMS OF SUCH MANUFACTURER'S WARRANTY WILL BE SUBJECT TO ALL CONDITIONS AND EXCLUSIONS SET FORTH THEREIN.					
UNLESS EXPRESSLY SET FORTH BELOW OR IN A SEPARATE WRITTEN AGREEMENT EXECUTED BY SELLER, PURCHASER AGREES AND ACKNOWLEDGES THAT SELLER MAKES NO WARRANTY, EITHER EXPRESS OR IMPLIED, INCLUDING WITHOUT LIMITATION THE IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE WITH REGARD TO THE EQUIPMENT DESCRIBED IN THIS SALES AGREEMENT.					

<input checked="" type="checkbox"/> MANUFACTURER'S WARRANTY	INITIAL	<input type="checkbox"/> USED EQUIPMENT	INITIAL
Purchaser acknowledges that it has received a copy of the Manufacturer's Warranty and has read and understands said warranty.		When the equipment covered by this Sales Agreement is used equipment, PURCHASER AFFIRMS AND ACKNOWLEDGES THAT IT HAS EXAMINED THE EQUIPMENT and is buying the equipment "AS IS" and with NO OTHER REPRESENTATIONS OR WARRANTIES, unless otherwise specified in writing below.	
12 Months Standard Warranty including 12 Months Mileage.		Warranty applicable: See terms and conditions of Seller's Used Protection Plan executed by Purchaser and Seller.	
938-84 MO/4000 HR PREMIER			

CSA: NEW Cat Customer Value Agreement - National Offer 2 Years, 1,000 Hour SOS and Filters	
NOTES: Sourcewell Contract#: 011723-CAT	

THIS AGREEMENT IS SUBJECT TO THE TERMS AND CONDITIONS ON THE REVERSE

Accepted by BUTLER MACHINERY COMPANY / NCRL LLC at Fargo, ND

PURCHASER

BY	DATE	APPROVED AND ACCEPTED ON	
	Authorized Signature	CITY OF DEADWOOD	
TITLE			PURCHASE
SALESMAN	Riopel, Beau	BY	SIGNATURE
		TITLE	BUYER

BUTLER MACHINERY COMPANY / NCRL LLC

CITY OF DEADWOOD-M036169-CAT 938-5 YR CONTRACT WITH BALLOON

Compound Period : Annual

Nominal Annual Rate : 5.790 %

CASH FLOW DATA

Event	Date	Amount	Number	Period	End Date
1 STARTING AMOUNT	05/01/2025	199,408.81	1		
2 DOC FEE	05/01/2025	250.00	1		
3 PAYMENT	05/01/2026	25,913.55	4	Annual	05/01/2029
4 PAYMENT	05/01/2030	145,000.00	1		

AMORTIZATION SCHEDULE - Normal Amortization, 360 Day Year

	Date	STARTING AMOUNT	DOC FEE	PAYMENT	Interest	Principal	Balance
STARTING AMOUNT	05/01/2025	199,408.81					199,408.81
DOC FEE	05/01/2025		250.00		0.00	0.00	199,658.81
2025 Totals		199,408.81	250.00	0.00	0.00	0.00	
2026 Totals	1 05/01/2026	0.00	0.00	25,913.55	11,560.25	14,353.30	185,305.51
2027 Totals	2 05/01/2027	0.00	0.00	25,913.55	10,729.19	15,184.36	170,121.15
2028 Totals	3 05/01/2028	0.00	0.00	25,913.55	9,850.01	16,063.54	154,057.61
2029 Totals	4 05/01/2029	0.00	0.00	25,913.55	8,919.94	16,993.61	137,064.00
2030 Totals	5 05/01/2030	0.00	0.00	145,000.00	7,936.00	137,064.00	0.00
Grand Totals		199,408.81	250.00	248,654.20	48,995.39	199,658.81	

TRADE-INS

Model	Make	Serial Number	Year	Trade Allowance
938M	CATERPILLAR (AA)	PJ3R08011	2019	\$183,500.00

WARRANTY

Standard Warranty:	12 Months Standard Warranty including 12 Months Mileage.
Extended Warranty:	938-84 MO/4000 HR PREMIER
CSA	NEW Cat Customer Value Agreement - National Offer 2 Years, 1,000 Hour SOS and Filters

ADDITIONAL CONSIDERATIONS

- Sourcewell Contract#: 011723-CAT

We believe the equipment as quoted will exceed your expectations. Thank you for the opportunity to quote this equipment.

Sincerely,

Beau Riopel
Machine Sales Representative BeauRiopel@buttermachinery.com
605-209-4668