



To: Mayor David R. Ruth Jr.
Deadwood City Commission

From: Kyle Stainbrook, Director of Operations
Lisa Sagdalen, Chief Executive Officer

RE: *City of Deadwood Budget Request for 2022 to benefit the
Boys & Girls Club of Lead-Deadwood.*

The Request:

For the City of Deadwood to continue their investment in the youth of our community by supporting the Boys & Girls Club with an investment of \$12,000.

The tremendous investment in community youth by this Commission for the past several years has supported over a 100% increase in daily attendance since opening our doors. We went from serving teens (middle and high school) to currently serving more than 250 youth in grades K-12. We are the only care program for school aged youth in Lead-Deadwood after school, most early out/no-school days and during the summer. To respond to new safety and security requirements, and to best meet the needs of our community, we request \$12,000 to support Lead-Deadwood kids ages 5-18 year-round at the Boys & Girls Club of Lead-Deadwood.

Now more than ever, it is evident that the Club has helped put our community's young people on the path to great futures through extended hours, positive mentors, dynamic programs and the generous support of Deadwood's citizens. BGCLD actively seeks to enrich the lives of girls and boys who other youth agencies have had difficulty reaching. We are dedicated to ensuring that our community's youth have sustained access to quality programs and services that will enhance their lives and shape their futures.

Boys & Girls Club of Lead-Deadwood provides:

- A safe, positive place for the children of our community
- Solid values
- Meals and snacks to all members, year round
- STEAM activities
- Character & Leadership Development
- Life & Social skills development
- Recreational opportunities
- Health & Wellness Programs
- Peer Pressure avoidance & resistance
- After school tutoring
- Evidence-based, high yield learning during the summer to close the summer learning gap

...and so much more! With your support the possibilities are ENDLESS!

As a community-based organization, BGCLD is uniquely positioned to positively affect the lives of the youth we serve. The Club provides a safe, affordable place for young people with after school and all-day summer programming. Our youth opportunities are enriching, engaging and positive. The need and demand for a dependable, quality programs for older youth is evidenced by our high enrollment, high retention, and positive reputation in the community. While our cost is over \$1,000 a year for each child to attend the Club, youth pay a \$25 per child, per year membership fee, and \$25 per month over the summer (Jun-Jul-Aug). We keep cost low so that every child has the opportunity to belong to the Boys & Girls Club. A family is NEVER denied membership based on their inability to pay; over 40% of our youth receive full scholarships to attend.

Approximately 80% of the youth attending BGCLD live in low-income homes, more than 20% live in poverty, and approximately 70% receive free or reduced-price lunch at school. The majority of our teens are considered high-risk. South Dakota has the highest national percentage of available parents in the workforce, at 74% -- leaving a vast majority of our community's youth unsupervised and disconnected from the discipline of a structured environment. This makes the need for out of school time programming even more necessary. A recent study of eighth graders showed that children who care for themselves for 11 or more hours per week were twice as likely to consume alcohol, smoke cigarettes, and use marijuana as children who were supervised.

At the Boys & Girls Club, we know the hours between 3:00-7:00 p.m. are the peak hours for youth to partake in risky behaviors. During these critical hours, the Club is open, welcoming and safe; and one of our main goals is close the gap on unstructured and unsupervised time for our youth. That is why our club is open from during these critical hours during the school year and from 7:30 a.m. to 5:30 p.m. during the summer months. We are also available to our youth on school in-service days, early release days and select holidays. We feed our kids one meal and two snacks each day during the school year and three meals and two snacks per day over the summer. We are growing minds and bodies, and enriching the well-being of our youth every day.

At Boys & Girls Clubs, we understand the importance of summer learning. Today's research demonstrates that without intentional access to activities that stimulate ongoing learning during extended times away from school, the average American child will lose as much as three months of learning. This means that during just one summer, a student who is not engaged may lose a quarter of what they learned the previous school year. Summer learning losses can stack up from year to year, causing a low-income child to fall further and further behind, ultimately endangering his/her chances of high school graduation, resulting in a disparity known as the achievement gap.

The Club is committed to combatting summer learning loss by providing equal access summer learning opportunities to all youth. Summer program highlights include field trips, visiting guests doing a range of activities, gardening, library outreach programs, mountain biking and hands-on summer science curriculum. We are also the first Boys & Girls Club in South Dakota to have Road Code for our teen members – a program that teaches safe driving and good habits. The Boys & Girls Club is the only youth program open during the Sturgis Motorcycle Rally - a critical time to have youth supervised while parents work extended hours. We provide breakfast, lunch, dinner and nutritious snacks and even take home meals to those youth who would normally go without.

Boys & Girls Clubs are a proven solution to the problems facing youth today and you can be part of the movement. Here's a statistic worth memorizing: It costs approximately \$300 per day to incarcerate a juvenile in South Dakota, and it costs the BGCLD about \$24 per child, per day to operate. Although the Handley Recreation Center provides a rent-free space for our program, the Boys & Girls Club of Lead-Deadwood is a separate 501(c)3 with our own operating budget that we are responsible for raising each year, fully separate from the Handley Recreation Center's budget.

The Club can continue to provide this critical service to our kids and in our communities, but we can't do it alone. Therefore, in order to have an even deeper impact on our youth, we request \$12,000 from the City of Deadwood to enhance programs and services at Boys & Girls Club. The funds received from the city will be devoted to our core programs in Education; Character & Leadership; Health & Life Skills; and Sports and Fitness for our afterschool and all-day summer program. In addition, monies will be utilized to maintain our daily operation and provide healthy food as well as to help retain quality, trained staff.

Children face enough barriers including poverty, hunger, violence and lack of supervision. No child should be turned away from a life-changing opportunity to belong to the Boys & Girls Club of Lead-Deadwood. On behalf of our Board of Directors, staff, Club families and members; thank you for considering an investment in protecting our community's most precious resources, our children. Together, we can continue to build community and to ensure that our kids have the tools and resources needed to succeed.

Please come to the Club to receive a tour of our space and to experience this impact for yourself. For additional information, please feel free to contact us anytime at 605-786-4570 or via email:

Kyle Stainbrook, Director of Operations, kyle@bgcblackhills.org

Thank you for your kind consideration,
Boys & Girls Club of Lead-Deadwood

www.bgcblackhills.org

June 10, 2021

Dear City Council Members,

Last year, with your help, CASA (Court Appointed Special Advocate) volunteers impacted the lives of 101 children involved with the Northern Hills Area CASA (NHCASA) Program due to abuse and neglect.

I am writing this request for a continued collaboration. During its 35 years in existence, NHCASA has been fortunate to receive previous financial assistance from the City. It is critical for this program to continue to receive the support of the communities we serve. NHCASA extends its sincerest gratitude to the City Council for your consideration of our proposal.

In 2020, 44 NHCASA volunteers dedicated over 3,200 hours of service to abused and neglected kids and donated over 20,000 miles while visiting children. If CASA volunteers received the average rate of a paid guardian ad litem (\$50 per hour) plus mileage, it adds up to \$175,000 worth of donated service. NHCASA expends approximately \$2,860 to train, supervise and support each volunteer. We need to ensure every abused and neglected child has a CASA of their own and a voice for their future.

NHCASA requests a grant to train and manage volunteers to serve children in your respective county. These funds will be used to ensure each abused or neglected child is given a voice and the opportunity to have the safe, permanent, and loving home they deserve. Whether a child reunifies with a parent, is adopted, or placed in a guardianship with a relative, the CASA is appointed to ensure timely permanency. NHCASA continued to serve children even during the COVID-19 pandemic and has lifted all restrictions for volunteers and the CASA Connections Visitation Center.

Thank you again for your consideration of this proposal. If you have any questions, please contact me at 605-722-4558, or by email at rservaty@nhcasa.org. NHCASA looks forward to continuing our collaboration in the fight against child abuse and neglect.

Together, we can change a child's story.

Sincerely,



Renae Servaty

Director of Program Management
Northern Hills CASA



The Northern Hills Area CASA Program's mission is to recruit, train and supervise court-appointed community volunteers who advocate for safe, permanent, nurturing homes for abused and neglected children in the court system.

Board Members:

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First Interstate Bank

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Staci Miller

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Tiffany Even

Ameriprise Financial Partners

Lyndsay Schreiber

Pioneer Bank & Trust

Staff:

Kate Kelley

Executive Director

Renae Servaty

Director of Program Management

Amy Cermak

Child Advocacy Specialist

Brenda Mosset

Office Manager



Proposal to City of Deadwood



Northern Hills Area CASA Program

NHCASA provided direct services to 101 abused and neglected children in the Northern Hills area in 2020. This total includes 24 children in Butte County, **35 children in Lawrence County**, 27 children in Meade County, 11 children in Corson County, and 4 children in Perkins County. These numbers represent all of the abuse and neglect cases heard in the Fourth Judicial Circuit.

MISSION: Created in 1986, NHCASA is a 501(c) (3) nonprofit organization which serves Butte, Corson, Dewey, Harding, Lawrence, Meade, Perkins, and Ziebach counties. NHCASA staff includes three full-time and one part-time staff members and a \$270,000 annual budget. The mission of NHCASA is *"to recruit, train, and supervise court-appointed community volunteers who advocate for safe, permanent, nurturing homes for abused and neglected children in the court system."* Attached please find NHCASA's annual report which outlines the basic tenets of our organization.

The philosophy NHCASA differs from that of most other nonprofit organizations which advocate within the court system. We recruit and train *volunteers* to become a powerful voice within abuse and neglect cases. CASA volunteers are everyday people who do what no other volunteers do: in court, they speak solely in the interests of children who have been removed from their homes due to abuse or neglect. CASA volunteers work closely with community agencies, schools, court officials, mental health providers, and families to bring about the resources the child needs. The commitment required of CASA volunteers is unique, and one of the most intense in the realm of volunteer service.

CASA volunteers are appointed by judges to be the voice for abused and neglected children in court. They recommend what is best for the children at this crucial point in their lives. Spending time with the child, CASA volunteers provide a consistent presence in the child's life. It is the vision of NHCASA to provide a volunteer for each and every abused and neglected child who needs one. **NHCASA provided 44 trained volunteers to advocate for the best interests of abused and neglected children in the court system last year.**

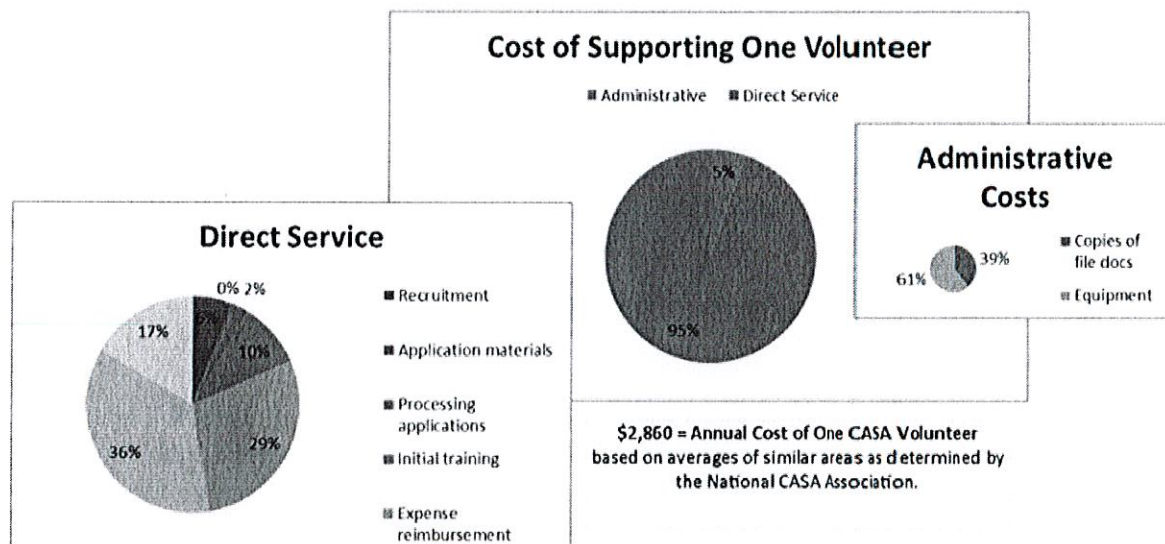
In addition to advocating for children in the context of court, we also have a goal of educating the public about CASA, abuse and neglect issues children face, and ways to intervene and make a difference for children. We also sponsor public education forums and continuing education for CASA volunteers on topics relating to the needs of children and families. For the past three years, NHCASA has hosted a monthly Lunch & Learn series to educate CASA's and the public about key issues in our community and skills to work with families. This continued virtually through COVID-19 restrictions and will return to in person in September. NHCASA also utilizes social media to provide education materials and opportunities to the public.

With specific grant funding, NHCASA renovated office space to create the *CASA Connection* space, which includes a full-kitchen and play space for families to have supervised visitation by the Department of Social Services and CASA's to visit with their CASA kids. The room includes video recording surveillance so visits can be monitored. *CASA Connections* was utilized for over

121 family visits in 2019. Visits were reduced to 29 in 2020 due to COVID-19 restrictions. The Visitation Center is now open again for family visits. This service is provided at NO cost to families and the Department.

PROPOSAL REQUEST: NHCASA requests \$5,720 from the City of Deadwood. With your continued support, NHCASA will be able to facilitate our goal of serving *every* abused or neglected child within the 4th Judicial Circuit. This is in keeping with our goal of providing abused and neglected children with a voice in court so every child's right to a safe, permanent home is fulfilled.

NHCASA plans to recruit, train, and supervise a minimum of 15 new volunteers in 2022 to advocate on behalf of our area's abused and neglected children this year and continue to manage 45 active volunteers. Each volunteer will provide a voice for between two (2) and six (6) children per year. The cost to the program to provide services to a volunteer is \$2,860. Managing CASA volunteers currently appointed on cases, also incurs costs for on-going case management. While most cases last one year, there are many that last many years. **In 2020, 44 volunteers traveled over 20,000 miles to visit children in foster care and residential facilities and donated over 3600 hours of their time.** At a cost of \$2,860 per volunteer, NHCASA needs \$42,900 to train, manage, and provide expense reimbursement to 15 new volunteers and \$128,700 for on-going case management and training of the current number of volunteers. The investment made *now* to provide the best possible outcome for these children will be realized in savings as these children become juveniles and adults.



We attribute our success in serving *all* children involved in abuse and neglect court proceedings to the continued support received from our communities. **Currently, over 44 volunteers are advocating for 59 children.** While we have increased our services provided by implementing the *CASA Connection* visit space, monthly Lunch & Learn Community Education forums, and the *Fostering Futures* mentoring program, we are not increasing our funding request. NHCASA is very enthusiastic about continuing a partnership with the City of Deadwood to help support advocacy on behalf of abused and neglected children.

DAYS OF '76, INCORPORATED

Post Office Box 391, Deadwood, SD 57732 • (605) 578-1876 • Fax (605) 578-2429

June 16, 2021

City of Deadwood
Attn: Jessica McKeown
Attn: Kevin Kuchenbecker
108 Sherman Street
Deadwood, SD 57732

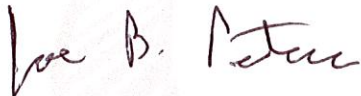
Re: Days of '76, Inc.

The Days of '76 is requesting the following amounts in the 2022 budget:

- * Rodeo (HPC) - \$65,000.00
- * Bed & Booze Tax - \$10,000.00

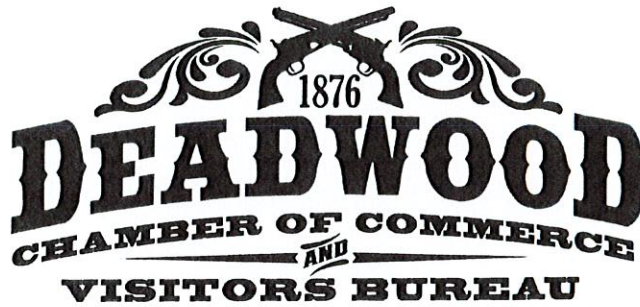
Please let me know if you have any questions, thank you.

Sincerely,



Joe B. Peterson
Days of '76, Inc.

JBP:tmm



June 10, 2021

Dear City of Deadwood; Mayor Ruth; Commissioners Martinisko, Johnson, Struble-Mook & Todd:

The Deadwood Chamber of Commerce & Visitor's Bureau is extremely grateful for the support of the City of Deadwood through its B&B Fund. For the 2022 Budget, we are requesting a total of \$239,100. A breakdown of those amounts is below. Now that the COVID-19 pandemic is subsiding, our activities and promotions are even more important as we look to attract more visitors with additional activities and provide an even larger economic boost to our great community!

Total 2022 B&B Funding Request: **\$239,100**

Projected Expenditures for 2022:

Deadwood Events & Festivals: **\$88,500**

These funds will be used to promote, sponsor and organize events in the community.

Shoulder Events (Oktoberfest, Songwriter's Festival, Deadweird): \$32,000

Winter/Spring Events (Mardi Gras, St. Patrick's Weekend, Forks, Corks & Kegs): \$31,500

Peak Events (Wild Bill Days, Kool Deadwood Nites, Legends Ride): \$25,000

Deadwood Promotional Items: **\$4,600**

These funds will be used to distribute the Deadwood community logo on T-shirts, hats, badges and other items, including items to be used for large groups and tour operators that are planning trips to Deadwood.

Items for group giveaways (books and Deadwood-branded items): \$2,500

Embroidery/Screen printing: \$900

Supplies for welcome bags: \$1,200

Group & Convention, Media Promotion: **\$49,500**

These funds will be used to continue aggressively marketing Deadwood as a group and convention destination, through traditional marketing and membership travel, as well as target members of the media for earned media coverage of our community. This is even more important now that the pandemic is in the past and larger organizations are preparing to meet and travel again.

Memberships (ABA, NTA, RMI, etc) and Group/Convention Advertising: \$16,500

Travel and Trade Show Expenses and Marketing, Media Expenses : \$18,600

Group/Meeting Planner guides and distribution: \$12,000

Supplies for welcome receptions: \$2,400

Administration: **\$52,500**

These funds pay for administrative expenses (excluding payroll) including computers, software and hardware, telephone, utilities, office supplies, insurance, equipment leases, equipment and minor repairs. This also includes rent for the Welcome Center at a charge of \$1,000 per month.

Web hosting and Web Work:**\$44,000**

These funds will pay for updating and hosting deadwood.com, wildbilldays.com, experiencedeadwood.com and other websites owned and maintained by the Deadwood Chamber and webcams. There is a need for technology upgrades on all levels - a constant - that require attention and funds.

Landing page designs/seasonal: \$8,300

Visitor database management: \$3,200

Website maintenance: \$8,500

Digital Marketing: \$18,000

Attraction/Service listings: \$4,000

Image gallery update: \$2,000

Thank you again for your support! We appreciate the City of Deadwood's commitment and each of your personal commitments to the visitor industry and its importance on our community! The Chamber's events and marketing efforts attract thousands upon thousands of visitors annually, which in turn contributes directly to funds such as the B&B fund. We are grateful for all the support of the City Commission and the City of Deadwood!

I'm happy to answer any questions you may have at any time. I can be reached at (605) 920-0537 and via email at lee@deadwood.org.

Sincerely,



Louie Lalonde
Board President



Lee Harstad
Executive Director

Deadwood Chamber of Commerce and Visitors Bureau

501 Main Street, Deadwood, South Dakota 57732 • (605) 578-1876 • Fax (605) 578-2429
visit@deadwood.org • www.deadwood.org

DEADWOOD CHAMBER OF COMMERCE

Balance Sheet

06/11/21

As of December 31, 2020

Accrual Basis

	Dec 31, 20
ASSETS	
Current Assets	
Checking/Savings	
1005 · CHAMBER CHECKING - FWB	369,916.56
1060 · PETTY CASH	100.00
1068 · CASH - Welcome Center	200.00
1070 · CASH - HISTORY & INFO CENTER	300.00
Total Checking/Savings	370,516.56
Accounts Receivable	
1120 · ACCOUNTS RECEIVABLE	56,500.69
Total Accounts Receivable	56,500.69
Other Current Assets	
1122 · INVENTORY - OPEN CONTAINER MUGS	9,415.85
1123 · INVENTORY	6,693.22
Total Other Current Assets	16,109.07
Total Current Assets	443,126.32
Fixed Assets	
1415 · FURNITURE & FIXTURES	10,387.12
1420 · EQUIPMENT	58,108.20
1515 · ACCUMULATED DEPRECIATION	-85,758.35
1520 · MOTOR VEHICLES	
2013 Ford Expedition	24,255.34
MV Accumulated Depreciation	-10,355.35
Total 1520 · MOTOR VEHICLES	13,899.99
Total Fixed Assets	-3,363.04
TOTAL ASSETS	439,763.28
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 · ACCOUNTS PAYABLE	22,288.31
Total Accounts Payable	22,288.31
Other Current Liabilities	
PREPAID MEMBERSHIP DUES	41,500.00
SBA Loan	149,900.00
2040 · SALES TAX PAYABLE	-305.98
2100 · PAYROLL LIAB.	
Federal Inc.Tax w/h Payable	1,142.00
FICA/MEDICARE PAYABLE	975.68
FUTA Tax Payable	504.75
Simple IRA	2,247.48
SUTA Tax Payable	191.19
Total 2100 · PAYROLL LIAB.	5,061.10
2110 · Direct Deposit Liabilities	-136.67
Total Other Current Liabilities	196,018.45
Total Current Liabilities	218,306.76
Total Liabilities	218,306.76
Equity	
3900 · FUND BALANCE	76,089.20
Net Income	145,367.32
Total Equity	221,456.52
TOTAL LIABILITIES & EQUITY	439,763.28

DEADWOOD CHAMBER OF COMMERCE
Profit & Loss Budget vs. Actual
 January through December 2020

	Jan - Dec 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
3000 - B.I.D.				
1-6 (213-4630-423)	434,283.00	434,283.00	0.00	100.0%
B.I.D. 7	16,500.00	16,500.00	0.00	100.0%
BID 8 Income	15,000.00	12,888.00	2,112.00	116.4%
Total 3000 - B.I.D.	465,783.00	463,671.00	2,112.00	100.5%
3004 - SBA Grant	10,000.00	10,000.00	0.00	100.0%
3006 - Grants				
CARES Marketing	31,817.26			
Total 3006 - Grants	31,817.26			
3009 - Revitalization Income				
Licensing Tags	842.00	333.00	509.00	252.9%
Private Funds	500.00			
Revitalization Events	22,955.00	3,235.00	19,720.00	709.6%
3009 - Revitalization Income - Other	0.00	0.00	0.00	0.0%
Total 3009 - Revitalization Income	24,297.00	3,568.00	20,729.00	681.0%
3010 - HPC				
HPC-Hist&Info Contribution	70,000.00	70,000.00	0.00	100.0%
HPC -MKT Contribution	314,456.10	400,000.00	-85,543.90	78.6%
Total 3010 - HPC	384,456.10	470,000.00	-85,543.90	81.8%
3020 - BED & BOOZE	233,100.00	233,100.00	0.00	100.0%
3030 - EVENT & SPONSOR INCOME				
EVENT & SPONSOR INCOME - FCK	54,403.55	55,540.00	-1,136.45	98.0%
KDN - JumboTron Advertising	550.00	1,500.00	-950.00	36.7%
KDN Trademark Use	3,000.00	3,000.00	0.00	100.0%
KDN Trophy Sponsorship	9,400.00	4,500.00	4,900.00	208.9%
Merch. Sales	69,861.43	38,790.00	31,071.43	180.1%
Registration Fees	39,026.02	31,516.00	7,510.02	123.8%
Snocross	152,936.70	149,936.70	3,000.00	102.0%
Sponsorship - Director	44,574.30	23,949.60	20,624.70	186.1%
Sponsorship Income	77,978.25	41,187.00	36,791.25	189.3%
Total 3030 - EVENT & SPONSOR INCOME	451,730.25	349,919.30	101,810.95	129.1%
3032 - MERCHANDISE SALES				
Retail Sales - H & I	0.00	0.00	0.00	0.0%
Total 3032 - MERCHANDISE SALES	0.00	0.00	0.00	0.0%
3040 - ADVOCACY	2,864.05	2,864.05	0.00	100.0%
3050 - MEMBERSHIP INCOME				
Membership Dues	89,144.98	91,787.50	-2,642.52	97.1%
3050 - MEMBERSHIP INCOME - Other	250.00			
Total 3050 - MEMBERSHIP INCOME	89,394.98	91,787.50	-2,392.52	97.4%
3060 - ADMIN SVCS INC				
Broken Boot Administration	4,700.00	4,700.00	0.00	100.0%
DAYS OF '76	4,200.00	4,200.00	0.00	100.0%
DGA Administration	3,000.00	3,000.00	0.00	100.0%
3060 - ADMIN SVCS INC - Other	6,671.00	4,200.00	2,471.00	158.8%
Total 3060 - ADMIN SVCS INC	18,571.00	16,100.00	2,471.00	115.3%
3080 - HIST & INFO CENTER SALES	17,536.00	15,083.00	2,453.00	116.3%
3150 - CO-OP ADVERTISING INCOME	22,443.32	15,526.83	6,916.49	144.5%
3200 - MISCELLANEOUS INCOME	3,723.32	5,034.00	-1,310.68	74.0%
3250 - RODEO GROUNDS MANAGEMENT	16,818.75	22,425.00	-5,606.25	75.0%
3304 - Deadwood Gold Bucks-Income	7,720.00	2,980.00	4,740.00	259.1%
3850 - PastPort Program Income	0.00	0.00	0.00	0.0%
Total Income	1,780,255.03	1,702,058.68	78,196.35	104.6%
Cost of Goods Sold				
3500 - COST OF SALES	102,236.73	0.00	102,236.73	100.0%
Total COGS	102,236.73	0.00	102,236.73	100.0%
Gross Profit	1,678,018.30	1,702,058.68	-24,040.38	98.6%

DEADWOOD CHAMBER OF COMMERCE

Profit & Loss Budget vs. Actual

January through December 2020

	Jan - Dec 20	Budget	\$ Over Budget	% of Budget
Expense				
Use Tax	14,498.72	11,757.56	2,741.16	123.3%
4004 · Welcome Center Use Fee	12,000.00	12,000.00	0.00	100.0%
4010 · HISTORY & INFO.CENTER EXP.				
Merchandise	2,592.00	2,080.00	512.00	124.6%
Office Supplies	461.77	266.28	195.49	173.4%
4010 · HISTORY & INFO.CENTER EXP. - Other	0.00	0.00	0.00	0.0%
Total 4010 · HISTORY & INFO.CENTER EXP.	3,053.77	2,346.28	707.49	130.2%
5000 · REVITALIZATION	30,121.29	17,288.98	12,832.31	174.2%
6020 · ADVERTISING/PROMOTIONS				
Deadweird Ads	7,188.51			
Email/Digital/Website Ads	266,517.05	115,625.52	150,891.53	230.5%
FCK Advertising	1,471.58	680.42	791.16	216.3%
KDN Advertising	8,226.42			
Shoulder Events Advertising	19,631.70	11,084.29	8,547.41	177.1%
SnoCross Advertising	8,272.39	5,771.62	2,500.77	143.3%
WBD Advertising	31.95	31.95	0.00	100.0%
6020 · ADVERTISING/PROMOTIONS - Other	10,855.06	215,000.00	-204,144.94	5.0%
Total 6020 · ADVERTISING/PROMOTIONS	322,194.66	348,193.80	-25,999.14	92.5%
6025 · ADVERTISING/PROMOTIONS (OTHER)	11,296.49	4,539.64	6,756.85	248.8%
6026 · Rodeo Grounds Advertising	12,493.75	6,500.00	5,993.75	192.2%
6028 · ADVERTISING GUIDE/MAP/COUPONS	30,867.84	15,535.26	15,332.58	198.7%
6029 · Deadwood Gold Bucks	10,944.97	8,452.07	2,492.90	129.5%
6030 · BILLBOARDS	2,500.00	5,000.00	-2,500.00	50.0%
6070 · ANNUAL BANQUET/MEETING	0.00	0.00	0.00	0.0%
6075 · BAD DEBT	3,220.00	2,020.00	1,200.00	159.4%
6080 · BANK CHARGES	154.22	200.00	-45.78	77.1%
6090 · OVER & SHORT	-8.84			
6145 · COPIER/FAX EXPENSE	10,351.55	9,000.00	1,351.55	115.0%
6210 · DUES-MEMBERSHIPS & ASSOCIATIONS	685.00	1,000.00	-315.00	68.5%
6211 · Storage Unit Rental	4,740.00	4,740.00	0.00	100.0%
6268 · MOTOR VEHICLE				
Fuel and supplies	1,067.60	640.84	426.76	166.6%
MV Repairs/Maint/misc	536.11	80.32	455.79	667.5%
MV Sales Tax/Licences	197.50	197.50	0.00	100.0%
6268 · MOTOR VEHICLE - Other	0.00	2,000.00	-2,000.00	0.0%
Total 6268 · MOTOR VEHICLE	1,801.21	2,918.66	-1,117.45	61.7%
6273 · MEMBERSHIP EXPENSE	109.57	1,000.00	-890.43	11.0%
6274 · SALES/USE TAX PAID	25.75	6,000.00	-5,974.25	0.4%
6290 · INSURANCE				
Gen & Officer Liability	10,852.53	6,006.27	4,846.26	180.7%
Health/Dental - Employees	66,801.95	62,433.48	4,368.47	107.0%
MV Insurance	0.00	3,400.00	-3,400.00	0.0%
Property & Liability Ins.	3,239.00			
Workers' Compensation	1,228.00	1,500.00	-272.00	81.9%
Total 6290 · INSURANCE	82,121.48	73,339.75	8,781.73	112.0%
6291 · SPECIAL EVENT INSURANCE				
Event Liability	0.00	0.00	0.00	0.0%
Total 6291 · SPECIAL EVENT INSURANCE	0.00	0.00	0.00	0.0%
6400 · MISC EXPENSES				
Other Misc Expenses	-122.35			
6400 · MISC EXPENSES - Other	0.00	0.00	0.00	0.0%
Total 6400 · MISC EXPENSES	-122.35	0.00	-122.35	100.0%
6450 · OUTSIDE SERVICES				
Contract Labor	0.00	0.00	0.00	0.0%
Total 6450 · OUTSIDE SERVICES	0.00	0.00	0.00	0.0%
6460 · PAYROLL TAXES				
FUTA	1,031.57	748.69	282.88	137.8%
SS & Medicare	43,954.76	35,576.91	8,377.85	123.5%
SUTA	1,379.26	1,455.13	-75.87	94.8%
Total 6460 · PAYROLL TAXES	46,365.59	37,780.73	8,584.86	122.7%

DEADWOOD CHAMBER OF COMMERCE
Profit & Loss Budget vs. Actual
January through December 2020

	Jan - Dec 20	Budget	\$ Over Budget	% of Budget
6500 · POSTAGE & SHIPPING	19,781.99	20,452.21	-670.22	96.7%
6530 · PRINTING EXP & SUPPLIES	0.00	0.00	0.00	0.0%
6540 · PROFESSIONAL FEES	469.33			
6560 · Payroll Expenses	6,080.88			
6600 · PUBLIC RELATIONS/PROMOTION	9,838.00	16,387.27	-6,549.27	60.0%
6615 · BUILDING EXPENSES				
Cleaning/Rug Services	3,402.40	4,535.01	-1,132.61	75.0%
Repairs & Maintenance Exp.	0.00	1,000.00	-1,000.00	0.0%
Total 6615 · BUILDING EXPENSES	3,402.40	5,535.01	-2,132.61	61.5%
6640 · SECONDARY EVENTS				
Deadweird	12,517.93	13,000.00	-482.07	96.3%
Fourth of July	3,066.34	500.00	2,566.34	613.3%
Legends Ride	8,000.00	8,000.00	0.00	100.0%
Mardi Gras	13,818.77	10,391.29	3,427.48	133.0%
Songwriter Festival	0.00	14,000.00	-14,000.00	0.0%
St. Patrick's Day	7,187.96	7,031.62	156.34	102.2%
Veteran's Day Weekend	0.00	1,500.00	-1,500.00	0.0%
6640 · SECONDARY EVENTS - Other	0.00	0.00	0.00	0.0%
Total 6640 · SECONDARY EVENTS	44,591.00	54,422.91	-9,831.91	81.9%
6700 · SUBSCRIPTIONS	1,113.00	139.50	973.50	797.8%
6720 · OFFICE SUPPLIES	21,449.72	12,434.10	9,015.62	172.5%
6750 · TELEPHONE	12,531.78	19,929.64	-7,397.86	62.9%
6760 · TRADEMARKS	250.00	29.84	220.16	837.8%
6770 · TRADE/TRAV SHOWS	6,059.50	14,506.91	-8,447.41	41.8%
6780 · TRAVEL EXPENSE-Other	0.00			
6825 · PastPort Program Expense	-268.00	640.00	-908.00	-41.9%
6850 · UTILITIES EXPENSE	578.06	2,240.58	-1,662.52	25.8%
6900 · WAGES				
Chamber	366,868.84	394,539.20	-27,670.36	93.0%
Employee Training	0.00	500.00	-500.00	0.0%
Hist. & Info. Center	60,097.46	56,246.88	3,850.58	106.8%
Simple IRA Company Match	13,711.37	11,230.43	2,480.94	122.1%
Total 6900 · WAGES	440,677.67	462,516.51	-21,838.84	95.3%
7000 · MAJOR EVENTS				
Aug Event -Kool Dwd.Nites	167,576.18	148,300.00	19,276.18	113.0%
BID 8 Events	1,570.00	785.00	785.00	200.0%
COVID-19	-3,537.51			
Extra Event	6,275.35	15,000.00	-8,724.65	41.8%
Forks, Corks and Kegs	30,211.07	23,015.86	7,195.21	131.3%
July Event - Days of '76	400.00	0.00	400.00	100.0%
June Event- Wild Bill Days	4,386.00	4,750.00	-364.00	92.3%
Oktoberfest/Other	17,582.05	12,000.00	5,582.05	146.5%
Sept. Event - Dwd. Jam	2,679.00	5,000.00	-2,321.00	53.6%
SnoCross	94,397.67	93,170.71	1,226.96	101.3%
7000 · MAJOR EVENTS - Other	21,141.17			
Total 7000 · MAJOR EVENTS	342,680.98	302,021.57	40,659.41	113.5%
7110 · CEN RES ANSWERING SVC	24,000.00	24,000.00	0.00	100.0%
8002 · CONTINGENCY	0.00	2,000.00	-2,000.00	0.0%
Total Expense	1,532,650.98	1,506,868.78	25,782.20	101.7%
Net Ordinary Income	145,367.32	195,189.90	-49,822.58	74.5%
Net Income	145,367.32	195,189.90	-49,822.58	74.5%



ECONOMIC DEVELOPMENT

DEADWOOD • LEAD • CENTRAL CITY

June 8, 2021

City of Deadwood
Finance Office
Attn: Jessica McKeown
Deadwood City Hall
108 Sherman St.
Deadwood, SD 57732

Dear Ms. McKeown:

On behalf of the Deadwood- Lead Economic Development Corporation (DLEDC), I would like to thank the City of Deadwood for providing funds to DLEDC in 2020/2021 and respectfully request funding of \$54,000.00 be provided for the 2022 City of Deadwood budget cycle. This would be an increase of \$6,000 in funding from what was allocated by the City during the 2021 budgeting process to DLEDC.

The DLEDC Board of Directors realizes how challenging 2020 & 2021 has been for the City financially. However, our Board understands economic development in our community is vital now more than ever as we work to regain the momentum of 2019 and build off the successes we were able to attain in 2020 & 2021 for our community's future.

Thank you to the City of Deadwood for your continued support of DLEDC and economic development in the region.

Sincerely,

Kevin Wagner
Executive Director
Deadwood-Lead Economic Development Corp.

P.O. BOX 227
68 SHERMAN ST., STE 213
DEADWOOD, SD 57732



DIRECTOR (605) 722-8889
FAX (605) 722-8888
E-MAIL alexandra.lux@lmteencourt.com

June 2, 2021

Deadwood City Commission
ATTN: Jessica McKeown
102 Sherman St
Deadwood, SD 57732

RE: 2022 Budget Request

To Whom It May Concern,

I am submitting the Lawrence County Teen Court budget request to you for your consideration for the budget year 2022 in which we are asking for \$8,500.00 from the City of Deadwood. The reason for this requested amount is owing to an increase in participation from area youth in the program and program development.

In 2020, Teen Court was held 18 times, both virtually and in-person to accommodate the coronavirus pandemic. In fact, our program was the only teen court on South Dakota to continually operate throughout the pandemic. In 2020, the program reviewed 66 cases. 57% of the cases handled through Teen Court involved substance abuse. The overall successful completion rate in 2020 was 90%. Thus far in 2021, we have received 45 case referrals which, if we continue to receive referrals at a similar rate, we will review approximately 108 cases in 2021.

I have enclosed the proposed budget for 2022. The financial statement for 2020 should be on file in the City of Deadwood Finance Office. Should you have any further questions, please contact me. I appreciate your continued support of the Lawrence County Teen Court Program.

Sincerely,

A handwritten signature in black ink, appearing to read 'Alexandra N. Lux', is written over the typed name and title.

Alexandra N. Lux
Director, Lawrence County Teen Court



June 16, 2021

Dear Deadwood City Commissioners:

I am respectfully requesting funds for the 2022 Fourth of July fireworks show in the amount of \$5,000. Despite our best efforts to have fireworks in 2020, we were foiled ultimately by the weather, and called off the event due to fire danger.

This is a great community event for both Deadwood and Lead, bringing many more thousands of people to both our towns, and ultimately keeping people in Deadwood longer than they may have otherwise stayed. We are requesting \$5,000 from Deadwood to assist with the \$20,000 expense. As the Lead Area Chamber of Commerce would not be able to provide this wonderful event to the community without the support of both Deadwood and Lead.

I am happy to answer any additional questions the commission may have.

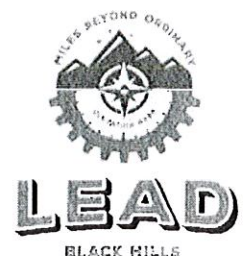
Attachments: Proposed budget for 2022, 2020 Profit & Loss Statement

Sincerely,

Sierra Ward
Executive Director
Lead Area Chamber of Commerce

**LEAD AREA
CHAMBER
OF COMMERCE**

160 W. Main Street
Lead (South Dakota), 57754
605-584-1100 | 1-877-428-5590
www.leadmethere.org



June 10, 2021

City of Deadwood

Atten: Mayor David R Ruth Jr and City Commissioners

102 Sherman Street

Deadwood, SD 57732

Honorable Mayor and City Commissioners,

I would like to thank you for your continued support of our Deadwood Shrine Circus over the past years. The Naja Shriners Northern Hills Circus in Deadwood raises the needed funds that enable us to continue our mission in the Northern Hills as well as all of western South Dakota. Our mission of providing the absolute best care for children suffering with cleft lip and palate, orthopedic, burn and spinal cord injuries grows in need every year. The over 660 patients receive our assistance in order to travel to the Shriner's Hospitals for Children in Minneapolis, Chicago and Cincinnati so they may receive the care that they need. As you may well imagine, the cost of operating in a remote location such as ours requires that we continue to raise funds through various activities including this circus.

Naja Shriners are seeking support from the City of Deadwood in the amount of \$3500.00 for prime sponsorship of its 85th annual Northern Hills Circus in Deadwood for 2022. Your continued support will give us the privilege of assisting those children in Deadwood, Lawrence County and all of western South Dakota.

With the loss of all the circus's this year due to the Covid virus, it is more important than ever that we can use the funds to continue what we do.

Feel free to contact me directly should you have any questions. Thank you for your support and we look forward to hearing from you soon.

Sincerely,

Jeff Schroeder



Naja Potentate 2016

Naja Treasurer

June 23, 2021

Mayor David Ruth, Jr.
Commissioner Michael Johnson
Commissioner Gary Todd
Commissioner Charlie Struble-Mook
Commissioner Sharon Martinisko
102 Sherman Street
Deadwood, SD 57732



Dear Mayor Ruth and Commissioners;

The Lead Deadwood Arts Center (Arts Center) would like to formally request \$2,500 from the City of Deadwood for assistance with its operating costs for the year 2022.

Since its inception in 1990, the Lead Deadwood Arts Center has provided quality arts programming such as watercolor classes, acrylic painting classes, pottery classes, music lessons, art activities for community events, culinary events, book signings, etc. In addition, the Arts Center operates an art gallery and custom framing shop which is located in the Historic Homestake Opera House. The Arts Center helps other non-profits and community organizations by donating numerous custom framing jobs to their fundraising auctions. These donations include Deadwood History, Deadwood Visitor Center, Historic Homestake Opera House, Boys & Girls Club of Lead Deadwood, Lead Library, BH Mining Museum, etc.

As you will see with the attached financials, the Arts Center is diversified and receives grant income from numerous foundations, along with funding from government entities such as the State of South Dakota and City of Lead. Funds are also generated from income derived from sales in the gallery and custom frame shop. However, the growing arts programming in Lead and Deadwood are demanding more and more from part-time staff. Assistance from the City of Deadwood would help the Arts Center continue its mission and provide quality arts programming in our community. The arts potential in Deadwood and Lead is huge. Growing arts activities adds to the visitor experience and makes Deadwood & Lead a fun and exciting place to live!

Please find enclosed a detailed narrative on the arts activities provided by the Arts Center. Also attached are financials for last year, current year to-date and a proposed budget for next year along with a current balance sheet. I would be happy to visit with the Deadwood City Commission at your convenience about current and future arts potential in Deadwood. Thank you so much for this opportunity to apply!

Sincerely,


Karen Everett, Executive Director
Lead Deadwood Arts Center

Promoting cultural and educational activities through the arts and humanities as it relates to the arts.

PO Box 595 · Lead, SD 57754 · 605-584-1461 · hdlac@rushmore.com

LDAC CURRENT PROGRAMMING - 2020/2021

- **Art Gallery/Frame Shop** – The Lead Deadwood Arts Center (LDAC) includes a beautiful exhibit space, art gallery and custom frame shop. Both local residents and visitors enjoy viewing the artwork and exhibits in the Gallery. In addition, LDAC operates a custom frame shop and provides a service to local residents. Many artists from Deadwood, Lead and nearby communities consign their art with LDAC. LDAC also uses this space to conduct art education classes.
- **Framing Donations** – LDAC has donated many frames and framing/matting services to local organizations including the Deadwood History, Fassbender Collection, Deadwood Visitor Center, Historic Homestake Opera House, Handley Recreation Center, Boys & Girls Club, BH Mining Museum, Lead Library, Deadwood History, etc.
- **Exhibits** - LDAC sponsors numerous exhibits each year such as traditional rug hooking, winter themed art, “The Chair is Not Me” about life in a wheelchair, Sanford Lab artist in residency, all school reunion art exhibit, children’s art, etc.
- **Art Classes** – LDAC continues to get request from artists and residents for art education classes. LDAC has sponsored alcohol ink, acrylic painting and pottery classes over the years and is gearing up to sponsor more as the Covid pandemic subsides.
- **Cheesecake Sampler and Battle of the Hors D’oeuvres** – For almost 30-years, the Annual Cheesecake Sampler and Battle of the Hors D’oeuvres fundraiser has been held in Deadwood. The past ten years it has been at the beautiful Martin and Mason Building. With the donation of a stained glass art each year to raffle by Board President, Billy DeWolf, the event has been a nice fundraiser for LDAC and is enjoyed by many residents.
- **Empty Bowls** – LDAC has sponsored “Empty Bowls” event since 2017. Over 200 pottery bowls were donated by area artists and schools. The Deadwood Social Club donated soup and over \$3,400 was raised which was donated to the Lord’s Cupboard and the Spearfish Food Bank. Plans are underway to sponsor this again in 2022.
- **Days of 76 Art Show** – Most recently, Joy McCracken has been in discussions with LDAC to assist the Days of 76 Committee in the possibility of bringing an art show to the event. The goal is to have several Native American artists and western themed artists display their works.
- **Festival of Trees** – LDAC once again donated to the online auction with a “Basket of Creativity” with several pieces of art. In addition, LDAC allowed the Kiwanis Club of Lead Deadwood to display their tree in its Gallery. LDAC’s donations over the years to this event has generated thousands of dollars with all funds going to the restoration of the Opera House.
- **LEGO Contest** – HDLAC hosted its 17th Annual LEGO Contest in March and combines it with the Lead Deadwood High School S.T.E.A.M. (science, technology, engineering, art & math) Fair. High school students set up booths for LEGO participants to enjoy experiments. It’s a great event with several youth from Deadwood, Lead and other Black Hills communities participating.
- **High School Art Scholarship** – LDAC awarded two \$100 art scholarships to two Lead Deadwood High School seniors. A scholarship application is distributed to all high school students each year.

- **Sub-Grants - Northern Hills Community Band** – The Arts Center has been a sponsor of the Band for numerous years. The band plays several concerts in Deadwood and Lead throughout the summer.
- **Lead Live** – The Arts Center plans on participating in Lead Live events again with its ever popular “bubble booth” whenever these events are held again.
- **Neutrino Day** – The Arts Center assists the Sanford Lab each year by sponsoring art activities for the annual Neutrino Day celebration.
- **Experience Works/National Indian Council on Aging** – LDAC is taking advantage of the senior program titled “Experience Works” which has been taken over by the “National Indian Council on Aging.” This program pays for seniors to work at local non-profits to gain experience. Local resident, Jane Anderson, is currently employed. Jane enjoys assisting the Arts Center and has been a huge help.
- **Urban Art Project** – The LDAC also assist the “Urban Art Committee” which is being spearheaded by Board member, Joan Irwin. This project entails coordinating property owners to allow artists to paint murals and scenery on retaining walls, sides of buildings, etc. LDAC maintains the books for this committee and assist whenever possible. The Arts Center will continue to assist Joan with this project in 2022.
- **Boys & Girls Club** – LDAC works very closely with the BGC and will assist in any way possible with craft project activities and donations for fundraisers. Numerous youth from Deadwood and Lead participate in the great program.

PROPOSED 2022 PROGRAMMING

Much of LDAC’s programming is on-going and plans for 2022 will include much of the same activities including the LEGO Contest, Cheesecake Sampler, educational classes, local art exhibits, etc. LDAC will also dedicate as much time as possible to improving its gallery and gift shop. LDAC will make a continued effort to bring in quality artwork with a broad range in price from those looking for artwork that will be an investment to those looking for affordable gift items. LDAC will also continue to do quality framing and matting.



795 Main Street
Deadwood, SD 57732
(605) 578-1401
Fax (605) 578-1405
www.neighborworksdkhr.org

June 9, 2021

COMMUNITY LEADERS

Adams Mastrovich
Family Foundation

AARP

Black Hills Area Foundation

Black Hills Power

City of Belle Fourche

City of Deadwood/
Deadwood Historic Preservation

City of Lead

City of Spearfish

Community Development
Financial Institutions Fund

First Interstate Bank

NeighborWorks® America

South Dakota Housing
Development Authority

United Way of the Black Hills

US Bank

USDA Rural Development

Vucurevich Foundation

WellMark Foundation

Wells Fargo Bank

City of Deadwood
Attn: Jessica McKeown
102 Sherman Street
Deadwood, SD 57732

Dear Jessica, Mayor Ruth and Deadwood City Commissioners:

I would like to thank you for your past support of the Campaign for Homeownership. Your support allows NeighborWorks® Dakota Home Resources to meet our goal of neighborhood revitalization and community engagement to improve the quality of life in our communities. This mission is accomplished through many programs and projects including the Campaign for Homeownership. The Campaign promotes homeownership by providing Homebuyer Education, down payment and closing cost assistance, post purchase maintenance classes, low interest rate loans for necessary repairs, and foreclosure prevention.

Since 2013, NeighborWorks® has made homeownership a reality for 45 Deadwood families and 22 Deadwood employees. Also, NeighborWorks® has been involved with 98 rehab projects worth over \$2.9M in Deadwood, and invested approximately \$500,000 in the Stage Run development. Some 6% of NeighborWorks® clients are Deadwood residents and over 17% are employed in Deadwood. Home Buyer Education classes are provided here in Deadwood several times per year. NeighborWorks®, in partnership with Dakota Land Trust, has purchased the Hills Apartments, placing the land in a community land trust, ensuring that the property will be available for low income housing in perpetuity. All of these activities enhance the quality of life in Deadwood by preserving and increasing housing stock and stabilizing the labor market.

The activities undertaken by NeighborWorks® in Deadwood have accounted for over \$1.3M in local government revenue and the creation of over 144 jobs.

NeighborWorks® is seeking support from the City of Deadwood in the amount of \$5,000 for the Campaign for Homeownership. This support will enable NeighborWorks® to continue to assist families and individuals with their dream of homeownership in Deadwood. Your support makes it possible to keep these services free of charge for the entire community of Deadwood.

If you have any questions, please feel free to contact myself or Paul Kuhn at 605-578-1401. Thank you for your consideration.

Sincerely,

Mike Walker
Executive Director

Alternative format
available upon request.

An equal housing
opportunity organization.



Buy. Fix. Keep. Building Neighborhoods Together



Northern Hills Alliance for Children

2021 Request for Funding: 2022 Budget Cycle

June 24, 2021

City of Deadwood

102 Sherman Street

Deadwood, SD 57732

Overview of Services

Northern Hills Alliance for Children: First Step Child Care Center and Preschool is an asset to the Deadwood community. We are the only licensed childcare center in Deadwood, and provide care for more than 65 families. More than 60% work in Deadwood and 35% in gaming. NHAC offers extended hours and competitive pricing, which allows families to work in our tourism based economy. There is an overwhelming need for childcare in the Deadwood area, and NHAC consistently has children on a waiting list, and houses one classroom at the elementary school to maximize enrollment. NHAC provides a nurturing educational environment where our youngest citizens can learn and grow. NHAC is a mission driven non-profit, providing care to both full pay families and those who receive childcare assistance from the State of South Dakota, as well as provides free and reduced price meals to children living in poverty.

Additional Services:

NHAC contributes to a healthy and diverse workforce in Deadwood. We regularly employ 20-35 local residents, ranging in age from 14-70. We offer 20-40 hours of annual training to all staff members to ensure that they are educated regarding best practices in early childhood education.

Community Outreach

In addition to providing an outstanding early childhood education program, NHAC believes in fostering a sense of community in our students. Each summer, since 2016, our students participate in community outreach including "Paint the Town" and planting flowers for Meals on Wheels participants. We facilitate fundraising events as partnerships with Chamber of Commerce events including the Midnight Cowboy Run and Zombie Run. These runs bring hundreds of people to our community, many of whom spend the weekend in

town. We continue to create and implement events and appreciate the support that we receive from the City of Deadwood and other partners.

Overview of funding sources:

It is a common misconception that the State of South Dakota or other government agencies provide direct financial support to NHAC. This is not the case; there is no state-funding for early childhood education, no Head Start classroom funding for the Northern Hills area nor are there any federal funds available to Centers like ours. We do receive reimbursement from the state for free and reduced price meals served, as well as childcare assistance for qualifying students. These funds make up approximately 75% of those charged to full pay families. NHAC makes up the budget shortfall between childcare fees and staff salaries through grants and fundraising. Major funders include: The John T. Vucurevich Foundation, Adams Mastrovich Family Foundation, The City of Lead, the South Dakota Community Foundation, and the Walter and Frances Green Trust.

Support from our local government not only helps us survive but it gives our grantors confidence that our local community believes in us and what we are doing. We are grateful to the City of Deadwood for consistently funding NHAC.

The impact of COVID-19

Like childcare centers nationwide, NHAC is faced with an unprecedented challenge during the current public health crisis. On March 13, 2020 we followed the recommendation of the Governor for schools, and closed to the public until June 10, 2020. During this time, we committed to paying our staff in full for all but three weeks and not charging families for absent hours. While some have criticized this as a bad business model, we are confident that it was the right fit for our community. We secured a PPP Loan and an EIDL grant, and drew on our savings in order to pay our staff so that when we did reopen we would have a full staff to meet the needs of families returning to work. We partnered with Monument Health and the Department of Social Services to ensure that we are meeting or exceeding CDC guidelines for childcare centers. We secured grants from United Way and Black Hills Energy to cover the \$12,550 in modifications to our facility and operations. We are committed to the safety of our staff and families. The financial impact of following CDC guidelines has been significant, placing us at a \$10,000-\$15,000 monthly budget shortfall. In September 2020 we increased tuition, which reduced our shortfall to \$8000-\$10,000 per month, when considering tuition vs. payroll. We continue to work to secure grant funds to make up this deficit, and adjust our model as CDC guidelines and public health scenarios change, working back towards a sustainable business plan. Our recovery is slower than other businesses, as the children we serve are not yet able to be vaccinated. We are in the



753 Main St.
Deadwood, SD 57732
605-559-2007

process of creating a transition model with Monument Health Lead Deadwood to determine guidelines that best meet the needs of our families and community.

Request

Northern Hills Alliance for Children provides a vital service and is an asset to the City of Deadwood. We help stabilize the lives of employees with young children so that they can work in a tourism based economy. Northern Hills Alliance for Children requests \$15,000 to support general operations including staff salaries and program materials. Support from the City of Deadwood helps to keep our fees low, and provide a high quality of life for Deadwood citizens of all ages.

Thank you for your kind consideration,

Anne Rogers-Popejoy, administrator
director@nhfirststep.com

Northern Hills Alliance for Children Board of Directors:
Amber Galbraith, Chair
Destiny Maynard, Treasurer
Jim McDermott
Alexandra Meehan
Mackenzi Gatzke, PA-C, MPAS

The Lord's Cupboard, Inc
7 S Main St Lead SD 57754
584-3263

City of Deadwood
102 Sherman St
Deadwood SD 57732

Dear Members of the Deadwood City Commission

The Lord's Cupboard, Inc is requesting to be included in the 2022 city budget in the amount of \$2,500.

Your support of this important mission for your residents means sustenance for many who do not have adequate food each month.

We also appreciate the continued program of the aluminum can profits being directed to the Cupboard. This helps us purchase eggs each month and also frozen and refrigerated food when possible.

Thank you

Sincerely

A handwritten signature in dark ink, appearing to read "Sharon L Nareem", written in a cursive style.

Sharon L Nareem Director

605-580-5137

TWIN CITY CLOTHING CENTER
PO BOX 590
LEAD, SD 57754
605-717-0739

June 21, 2021

TO: City of Deadwood

Attn: Jessica McKeown
Finance Officer

Dear Ms. McKeown,

The Twin City Clothing Center continues to accept donations of clothing, household goods and other items from the community. In turn, these items are offered to the community for free. The store is manned by volunteers who ensure items offered are clean and in good condition.

Our sole income continues to come from cash good will offerings from the public, as well as once a year donations from local churches and generous funding from the cities of Deadwood and Lead. We, also continue to take advantage of Lynn's Dakotamart rebates on their receipts.

We are again requesting financial assistance in the amount of \$2,500 for 2022 from your annual budget. We thank you for your past contributions and hope you will be able to continue that help for the coming year.

Sincerely,

A handwritten signature in cursive script that reads "Glennis Palmer". The signature is written in dark ink and is positioned below the word "Sincerely,".

Glennis Palmer
Treasurer
307-660-2384

Summary - Last year

1/1/2020 through 12/31/2020

6/17/2021

Page 1

Category	1/1/2020- 12/31/2020
INCOME	
Cash Donation	2,077.98
City of Lead Annual Budget Request	2,500.00
City of Lead Grant	500.00
Deadwood City	3,250.00
Deadwood Hospital-\$200	312.85
Interest on Checking Acct.	1.59
Lynn's Receipts	2,000.00
Other Inc	5.00
Our Savior Lutheran	575.00
TOTAL INCOME	11,222.42
EXPENSES	
Bills & Utilities	434.00
Electric	739.52
Garbage	840.00
Phone	655.59
Utilities	200.00
TOTAL Bills & Utilities	2,869.11
Box Rental - 1 Yr	64.00
Business Rent	9,234.00
Insurance	350.00
Office Supplies	174.03
Tax	
State	10.00
TOTAL Tax	10.00
TOTAL EXPENSES	12,701.14
OVERALL TOTAL	-1,478.72



Victims of Violence Intervention Program, Inc.
Artemis House Shelter

Board of Directors: *Chairperson* - Verla Little; *Vice Chair* - Tammy Silvernagel; *Secretary* - Alexandra Lux; *Treasurer* - Julia O'Neill-King; Anthony Galbraith; Michael Isaacson; Cindy Hanson; Alissa Call; Laura Lingscheit
Staff: Ayesha Meer - *Executive Director*; Mary Koens - *Program Director*; Stacy Edwards - *Victims Advocate*; Danielle Budzinski - *Victims Advocate*; Cynthia Jensen - *Rural Advocate*; Tanner Newson - *Shelter Advocate*

24 June 2021
PO Box 486
Spearfish SD
57783

Jessica McKeown
Finance Officer
City of Deadwood
102 Sherman Street
Deadwood, SD 57732

Dear Ms. McKeown,

Victims of Violence Intervention Program (Artemis House Shelter) respectfully requests the City of Deadwood consider dedicating \$5,000 to our organization as you consider budget allocations. This request is to support the operation of our 24/7 crisis hotline, ensuring that there is always a trained advocate able to respond to victims of domestic or sexual violence in the area.

Though our shelter is located in Spearfish, we are the only agency serving survivors of domestic violence or sexual assault in Lawrence County, regularly serving residents of Deadwood and those visiting Deadwood as tourists. We are a vital resource to our communities as well as anyone visiting our area. We ensure that everyone has access to excellent services to support them through recovering from domestic or sexual violence. We see ourselves as crucial players in the fight to ensure public safety in the Northern Hills, by supporting victims when needed and working to prevent violence before it occurs.

We request funds to cover the costs associated with running our 24/7 crisis line. Our crisis line is the first point of contact that a victim makes with our organization. We have trained advocates that answer the phone and counsel victims, help them safety plan and refer them to our emergency shelter if needed or to other resources they may need, such as medical attention, mental health services or help with reporting a crime.

In particular, we will use these funds to cover the costs of staffing the crisis line 24/7, and paying for toll-free phone subscription costs.

While we understand that the City of Deadwood has many funding priorities, we believe that there is no more important cause during this pandemic than the only domestic violence shelter in our area. We recognize the past contributions the City of Deadwood has made to our organization and we are grateful to be considered again. We thank you for considering our request.

Sincerely,

Ayesha Meer
Executive Director, Victims of Violence Intervention Program