



IOWA ILLINOIS MICHIGAN MINNESOTA NORTH DAKOTA SOUTH DAKOTA

EM-102d Ambulance

October 30, 2024

Fire Chief Jeremy Presnell  
Dickinson Fire Department  
2475 State Ave N  
Dickinson, ND 58601

Subject: **Proposal for two (2) Demers F550 Type I MXP170 Ambulances  
Specification Reference Quote 10412**

Dear Fire Chief Presnell,

With regard to the above subject, please find attached our completed proposal.

**Pricing Summary:**

Sale Price – **\$787,500.00\*** (\$393,750.00 Each Unit)

**\* Sourcewell consortium pricing.**

**\*Price includes projected chassis increase.**

*\*\*Due to the volatility within the commercial chassis supply chain, commercial chassis suppliers are not able to meet their commitments for shipping chassis to our factories, nor are they honoring their quoted prices. Please be aware that the commercial chassis quoted price is subject to change by the commercial chassis supplier at any time, without notice. Any increases in price will be passed directly to the end customer.\*\**

**Terms and Conditions:**

Taxes – Not Applicable

Freight – Included in Price.

Terms – Net due prior to vehicle(s) release at the Demers Manufacturing Plant (Beloeil, QC).

Delivery\* – 10 - 12 months from receipt and acceptance of contract.

**\*Availability is subject to prior sale**

*\*Due to global supply chain constraints, any delivery date contained herein is a good faith estimate as of the date of this order/contract, and merely an approximation based on current information. Delivery updates will be made available, and a final firm delivery date will be provided as soon as possible.*



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Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war, or international conflicts, or other causes beyond our control not preventing, could alter the delivery schedule.

The specifications herein contained, shall form a part of the final contract, and are subject to changes as desired by the purchaser, provided such changes are acknowledged and agreed to in writing by the purchaser.

Various state or federal regulation agencies (e.g., NFPA, DOT, EPA) may require changes to the Specifications and/or the Product and in any such event any resulting cost increases incurred to comply therewith will be added to the Purchase Price to be paid by the Customer. Any future drive train upgrades (engine, transmission, axles, etc.) or any other specification changes have not been calculated into our annual increases and will be provided at additional cost. The Company reserves the right to update pricing in response to manufacturer-imposed increases as a result of PPI inflation. The Company will document and itemize any such price increase for the Customer's review and approval before proceeding. Should the customer choose not to accept the pricing update, the customer has the ability to cancel without penalty.

This proposal for ambulance apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all KKK Guidelines for Ambulance Apparatus as published at the time of bid, except as modified by customer specifications.

The attached proposal is valid for thirty (30) days. *Availability is subject to prior sale.*

We trust the above and the enclosed to be full and complete at this time; however, should you have any questions or require additional information, please do not hesitate to contact me at 701-840-0615 or [scott.berge@macqueengroup.com](mailto:scott.berge@macqueengroup.com).

We wish to thank the Dickinson Fire Department for the opportunity to submit our proposal.

Respectfully,

*Scott Berge*

Scott Berge  
Ambulance Sales  
MacQueen Equipment LLC  
DBA MacQueen Emergency Group