



Prepared for:
City of Dickinson

Prepared by:
Todd, Cami & Jim Consolidated
Business Solutions

We have prepared a quote for you

Summit Phone Systems

Quote # 003641
Version 1



Products

Description	Qty
Total Cost for the City of Dickinson Summit Phone System Per RFP is \$182,974. See below for individual configurations.	1
Public Safety Total Cost Includes Labor, Materials & Training \$99, 530	1
Description	Quantity
UCP600 Call Server (Default 100port, expandable to 600port with System Port License(SPL)), - Built-in VoIP(6ch.) license, VM 8ch./6hour license - 10 copy of UCS Standard desktop/mobile licenses (per device) or 10 copy of UCS Advanced user licenses (per user) * For default, either per user or per device license needs to be selected (Per user license is recommended to use from Unified 3.0) - 10 Click Call client license - 10 IPEXT/MEX license pre-installed by default.	1
24 channel VoIP gateway module	1
1port T1 PRI gateway module	1
24 ports digital terminal gateway module	1
32 ports 19" SLT gateway module	1
Unified Voice Mail (8ch./50hrs license pre-installed by default, expandable to 16ch./200hrs by licenses - UVM-CHL4, UVM-MEL50)	1
UVM Memory Expansion License (50hrs), Max 3ea	3
19" rack mountable bracket for single gateway	4
External AC/DC adaptor for gateway	4
System Port Expansion License for UCP600 (10 Ports)	0
System Port Expansion License for UCP600 (50 Ports)	1
System Port Expansion License for UCP600 (200 Ports)	1
IP Extension License for UCP600 (10 Port)	3
IP Extension License for UCP600 (100 Port)	1
3rd Party SIP Extension License for UCP600 (1 port)	2
8 Channel VOIP Switching License for UCP600 (Max 3 licenses, up to 24channels)	3
IP Networking or QSIG License for UCP600 (per System)	1
UCS Basic user license (per user)	50
UCS Advanced user license (per user)	40
UCS Power user license (per user)	5
Main System Software License for UCP600 (Free).	1
Maintenance License for UCP600 (Free).	1
5 year maintenance License for the maintenance contract at the initial installation case (1st year default. Priced only for 2nd~5th year). Add 50% of MNTD5 price when GR is used.	1
Gigabit Color IP phone, 8 self label btn (24 btms with 3 pages) with 3.5" Color LCD, 1 USB port, POE support, wall mountable w/o bracket	45

Products

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<p>City Hall Total Cost Includes Labor & Materials \$83,444</p> <table border="1"> <thead> <tr> <th style="background-color: #cccccc;">Description</th> <th style="background-color: #cccccc;">Quantity</th> </tr> </thead> <tbody> <tr> <td>UCP600 Call Server (Default 100port, expandable to 600port with System Port License(SPL)), - Built-in VoIP(6ch.) license, VM 8ch./6hour license - 10 copy of UCS Standard desktop/mobile licenses (per device) or 10 copy of UCS Advanced user licenses (per user) * For default, either per user or per device license needs to be selected (Per user license is recommended to use from Unified 3.0) - 10 Click Call client license - 10 IPEXT/MEX license pre-installed by default.</td> <td style="text-align: center;">1</td> </tr> <tr> <td>24 channel VoIP gateway module</td> <td style="text-align: center;">1</td> </tr> <tr> <td>1port T1 PRI gateway module</td> <td style="text-align: center;">1</td> </tr> <tr> <td>8 ports SLT gateway module</td> <td style="text-align: center;">1</td> </tr> <tr> <td>Unified Voice Mail (8ch./50hrs license pre-installed by default, expandable to 16ch./200hrs by licenses - UVM-CHL4, UVM-MEL50)</td> <td style="text-align: center;">1</td> </tr> <tr> <td>UVM Memory Expansion License (50hrs), Max 3ea</td> <td style="text-align: center;">3</td> </tr> <tr> <td>Main cabinet (9 universal slot, cover, PSU & 19" rack mount bracket)</td> <td style="text-align: center;">1</td> </tr> <tr> <td>System Port Expansion License for UCP600 (50 Ports)</td> <td style="text-align: center;">1</td> </tr> <tr> <td>System Port Expansion License for UCP600 (200 Ports)</td> <td style="text-align: center;">1</td> </tr> <tr> <td>IP Extension License for UCP600 (50 Port)</td> <td style="text-align: center;">1</td> </tr> <tr> <td>IP Extension License for UCP600 (100 Port)</td> <td style="text-align: center;">1</td> </tr> <tr> <td>3rd Party SIP Extension License for UCP600 (1 port)</td> <td style="text-align: center;">4</td> </tr> <tr> <td>8 Channel VOIP Switching License for UCP600 (Max 3 licenses, up to 24channels)</td> <td style="text-align: center;">3</td> </tr> <tr> <td>IP Networking or QSIG License for UCP600 (per System)</td> <td style="text-align: center;">1</td> </tr> <tr> <td>MS Teams Connector license via Call2Teams (per Seat)</td> <td style="text-align: center;">1</td> </tr> <tr> <td>UCS Basic user license (per user)</td> <td style="text-align: center;">16</td> </tr> <tr> <td>UCS Advanced user license (per user)</td> <td style="text-align: center;">100</td> </tr> <tr> <td>UCS Power user license (per user)</td> <td style="text-align: center;">10</td> </tr> <tr> <td>Main System Software License for UCP600 (Free).</td> <td style="text-align: center;">1</td> </tr> <tr> <td>Maintenance License for UCP600 (Free).</td> <td style="text-align: center;">1</td> </tr> <tr> <td>5 year maintenance License for the maintenance contract at the initial installation case (1st year default. Priced only for 2nd-5th year). Add 50% of MNTD5 price when GR is used.</td> <td style="text-align: center;">1</td> </tr> </tbody> </table>	Description	Quantity	UCP600 Call Server (Default 100port, expandable to 600port with System Port License(SPL)), - Built-in VoIP(6ch.) license, VM 8ch./6hour license - 10 copy of UCS Standard desktop/mobile licenses (per device) or 10 copy of UCS Advanced user licenses (per user) * For default, either per user or per device license needs to be selected (Per user license is recommended to use from Unified 3.0) - 10 Click Call client license - 10 IPEXT/MEX license pre-installed by default.	1	24 channel VoIP gateway module	1	1port T1 PRI gateway module	1	8 ports SLT gateway module	1	Unified Voice Mail (8ch./50hrs license pre-installed by default, expandable to 16ch./200hrs by licenses - UVM-CHL4, UVM-MEL50)	1	UVM Memory Expansion License (50hrs), Max 3ea	3	Main cabinet (9 universal slot, cover, PSU & 19" rack mount bracket)	1	System Port Expansion License for UCP600 (50 Ports)	1	System Port Expansion License for UCP600 (200 Ports)	1	IP Extension License for UCP600 (50 Port)	1	IP Extension License for UCP600 (100 Port)	1	3rd Party SIP Extension License for UCP600 (1 port)	4	8 Channel VOIP Switching License for UCP600 (Max 3 licenses, up to 24channels)	3	IP Networking or QSIG License for UCP600 (per System)	1	MS Teams Connector license via Call2Teams (per Seat)	1	UCS Basic user license (per user)	16	UCS Advanced user license (per user)	100	UCS Power user license (per user)	10	Main System Software License for UCP600 (Free).	1	Maintenance License for UCP600 (Free).	1	5 year maintenance License for the maintenance contract at the initial installation case (1st year default. Priced only for 2nd-5th year). Add 50% of MNTD5 price when GR is used.	1	1
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Products

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<p>Licensing Conditions All licenses must be fully compatible with the Vertical Summit platform.</p> <p>License type, duration, and renewal terms must be clearly identified. Optional 5 Year Maintenance Renewal License. See Below for Pricing</p> <p>Vendors shall provide pricing for additional licenses beyond those listed. Optional 5 Year Maintenance Renewal License = Public Safety is approximately \$4500 City Hall is approximately \$4500</p> <p>Licensing must support IP, digital, and analog endpoints as specified. Yes Supports All 3</p> <p>Vendors must:</p> <p>Maintain a local office. Consolidated main headquarters is at 507 S Main in Dickinson ND</p> <p>Provide on-site service when remote support is insufficient. Both on-site and remote are available</p> <p>Define standard and emergency response times. Standard response is 8am-5pm MST Monday- Friday. Emergency we have 24/7 on call technicians</p> <p>Identify local technicians assigned to the City of Dickinson. Barry B, Jeremy L, Ty P, Lorin K, Cauy S.</p> <p>Demonstrate experience with Vertical Wave and Vertical Summit systems. Consolidated has been a Authorized/Certified Vertical dealer since 2008</p> <p>Pricing Proposals must clearly identify:</p> <p>One-time migration and implementation costs. See first 2 sheets of the quote</p> <p>Licensing costs by type and location. Licensing costs are included in the quote</p> <p>Handset pricing. Vertical 1040i phones current price are \$325 each handset. 45 of the 1040i phones are included in the Public Safety quote per the RFP</p> <p>Costs associated with analog and digital connectivity. Consolidated has included the cards, ports, and licenses for this project per the RFP</p>	

Products

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<p>Annual maintenance and support costs. There are no required fees but Consolidated does offer maintenance agreements at a discounted hourly rate</p> <p>Hourly service rates. Current labor rate is \$160 per hour per technician (regular rates) Overtime or Double time rates could apply after regular business hours. Regular business hours are Monday – Friday 8am-5pm MST</p> <p>Any recurring or optional fees. No recurring fees. An optional fee could be a maintenance agreement</p> <p>**Note: The above pricing is based on the RFP specifications. Any adds/moves/changes will be billed as needed above & beyond the quoted price.**</p>	
	1
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	1

Summit Phone Systems

Prepared by:

Consolidated Business Solutions

Todd, Cami & Jim Consolidated Business Solutions
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Prepared for:

City of Dickinson

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Dickinson, ND 58601
Aaron Meyer
aaron.meyer@dickinsongov.com

Quote Information:

Quote #: 003641

Version: 1
Delivery Date: 04/14/2026
Expiration Date: 05/31/2026

Taxes, shipping, handling and other fees may apply. If you accept this quote, an invoice will be prepared after the service or product has been installed or delivered. Invoices over \$5000, please pay via cash or check. Please do not pay from this quote.

Your original receipt is required for all returns, exchanges and warranty repair services.

All returns and exchanges must be in original condition, include original packaging and all accessories. Once return criteria has been met a credit or exchange will be done. Consolidated Telcom reserves the right to request identification and to deny any return.

30-day return period

We will accept returns or exchanges 30 days from the original purchase date. Please review the exceptions below.

Non-returnable items include the following but are not limited to:

- Labor and/or installation services
- Opened packages such as computer peripherals, software, toner and ink cartridges
- Items that are used or damaged
- Any non-stock special order items
- Items such as desktop and notebook computers that are programmed specifically for the purchaser

Restocking fee

A restocking fee of 35% will be charged on all special order merchandise that can be returned to the original vendor. All other special order items are non-returnable.

Refund method

The refund will be in the form of a check that will be mailed or can be picked up at our office after 10 business days from the return.

Not regarding personal data on returned or exchanged products

Consolidated Telcom is not responsible for any personal data left on or in a returned or exchanged product. Once an item has been returned it becomes the property of Consolidated Telcom.



Consolidated Business Solutions

City of Dickinson

Signature: Consolidated Business Solutions
Name: Todd, Cami & Jim
Title: Consolidated Business Solutions
Date: 04/14/2026

Signature: _____
Name: Aaron Meyer
Date: _____