## Executive Summary: Financial Plan for United Way Dickinson Multi-Purpose Facility

**Project Overview** United Way Dickinson is launching a multi-purpose residential facility at the former Evergreen building to provide emergency shelter, drug and alcohol treatment, and transitional/supportive housing for men, women, and families. The project will offer 24/7 staffed services and utilize trauma-informed, gender-separated housing. Each room will include a private shower, and the facility features a shared commercial kitchen.

**Facility Acquisition and Development** The building was secured through a generous angel investor who purchased the property and is leasing it to United Way Dickinson on a 10-year business plan. The organization has the opportunity to purchase the building outright within 3 years.

**Startup Capital and Secured Grants** To support the project, United Way Dickinson has secured and is eligible for:

- \$1 million HOME ARP grant from the State of North Dakota (available upon building and program launch)
- \$3.5 million Federal Home Loan Bank of Des Moines grant for development and acquisition
- \$640,000 CommonSpirit Health Implementation Grant for operational costs
- Additional federal and state grants to be pursued once operations begin

**Program-Based Sustainability** United Way Dickinson and partner SWMCCC will ensure financial sustainability through billing for services reimbursed by state and federal programs:

- Free Through Recovery (FTR)
- Community Connect
- 1915(i) Medicaid Case Management
- SUD Voucher, Medicaid, Medicaid Expansion, IHS, and private insurance billing

## Projected Annual Revenue from Billable Services (At Capacity):

- Aftercare (in-person): \$41,034
- Aftercare (telehealth): \$41,034
- Intensive Outpatient Program (IOP): \$479,581

- Intensive Inpatient Treatment (3.5): \$2,682,207
- Chemical Dependency Evaluations: \$32,746
- Total (core services only): \$3,276,602

These projections reflect conservative billing models for core programming and do not include potential earnings from additional services like peer support, therapy, or drug testing.

**Ongoing Grant Funding Opportunities** United Way Dickinson is positioned to apply for multiple ongoing state and federal grants, including:

- HUD Continuum of Care (CoC)
- SAMHSA funding streams
- North Dakota Behavioral Health grants
- Emergency Solutions Grants (ESG)
- State Opioid Response (SOR) and 1915(i) Medicaid HCBS funding
- Philanthropic and health system partnerships (e.g., Bush Foundation, BCBS Caring Foundation)

**Conclusion** With stable funding commitments, a scalable service model, and multiple reimbursement pathways, United Way Dickinson has developed a financially sound and sustainable plan to launch and maintain this vital facility. The combination of startup funding, revenue-generating services, and ongoing grant eligibility ensures both short- and long-term success in meeting the community's most urgent needs.