



City of Dickinson

Immutable On-Premise Backup Storage Server

Digital Response

August 20, 2025

CDW Government

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To the extent allowable, all information and documents hereby submitted in response to the Request for Quote ("RFQ") furnished by City of Dickinson are the Proprietary and Confidential property of CDW Government LLC.

August 20, 2025

City of Dickinson
99 2ND sT e
Dickinson, ND, 58601

RE: CDW Government LLC's Response to City of Dickinson's Immutable On-Premise Backup Storage Server

Dear Aaron Meyer,

Our response demonstrates CDW Government's ability to contribute to the overall success of this initiative. CDW Government LLC (CDW Government) was founded in 1998 to focus on the unique needs and opportunities of our public sector customers. Specific advantages of partnering with us include:

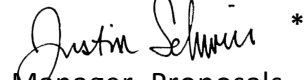
- **Dedicated Account Team Delivers High Quality Service.** Your highly trained and experienced account team, including a dedicated account manager, are responsible for coordinating all your needs and ensuring customer satisfaction.
- **In-House Expertise Provides Easy Access to Knowledge.** You can leverage our valuable presales consulting expertise to assist with developing solutions that provide robust functionality, efficiencies, and cost savings.

As always, we consistently strive to exceed your expectations. Should you have any questions regarding our response, please contact your Account Representative, Tola Akande at (312) 547-2016 or tola.akande@cdwg.com.

We thank you for the opportunity to participate in this RFP process and are confident you will find our response advantageous from both a strategic and budgetary standpoint.

Sincerely,

Justin Schwier

 *
Manager, Proposals
CDW Government LLC

*It is CDW Government LLC's intent that its proposal response, and CDW Terms & Conditions found at <https://www.cdwg.com/content/cdwg/en/terms-conditions/sales-and-service-projects.html>, shall provide the definitive terms to govern this submission. CDW•G is open to negotiating the contract terms and conditions with City of Dickinson.

Bid Documents and Forms

Request for Proposals



Immutable On-Premise Backup Storage Server

Proposals will be received by

12:00 Noon, Wednesday, August 20, 2025

Per Document Instructions

By

Information Technology Department, City Hall

38 1st St West, Dickinson, ND 58601

Advertisement for Proposals

Sealed proposals endorsed Immutable On-Premise Backup Storage Server for the City of Dickinson will be received per document instructions by the Information Technology Department at City Hall 38 1st ST West, Dickinson, ND 58601, until 12:00 Noon, Wednesday, August 20, 2025.

Instructions for submitting proposals and/or receiving the complete RFP document specifications may be obtained during regular office hours at the same location, or by contacting Aaron Meyer via email IT@dickinsongov.com (Email is preferred) or phone 701-456-7805. The City reserves the right to reject any or all proposals. Bid approval will be considered at the September 2, 2025 meeting and the bid award notification will be provided to the corresponding party within 5 business days of that meeting.

Aaron Meyer

IT Director

Instructions to Proposers

Introduction:

This entire set of documents constitutes the RFP. The proposer should return the RFP with all information necessary to properly analyze the proposer's response in full, in the same numerical order in which it was issued. Proposer's notes, exceptions, and comments may be rendered on an attachment, provided the same format of this RFP text is followed

Proposer Questions and Inquiries

Proposer questions and inquiries relative to this RFP must be submitted in writing only by Wednesday, August 13, 2025, to Aaron Meyer, IT Director, via e-mail: IT@dickinsongov.com. The City will provide written responses to all inquiries received by this date, and responses will be made available to all recipients of this RFP. Any oral responses made by any representative of the City may not be relied upon. Any supplements or amendments to this RFP will be in writing and furnished to potential bidders.

RFP Response Submission

Bidders may submit a bid electronically or by hardcopy. Electronic bids should be submitted by attaching a single file of the required bid forms to an email entitled, "BID – Immutable On-Premise Backup Storage Server" and emailed to: IT@dickinsongov.com and received no later than 12:00 Noon, Wednesday, August 20, 2025. Such submission will not be opened until the time for receiving bids has come. Please do not wait until the last minute to send your Proposal to avoid any possible delay that may occur during the transmittal of files. A screen print of the email receipt will be used by the City as verification of the time received. **Late proposals will not be considered.**

If mailing a hardcopy proposal, place the bid in a sealed envelope inside the courier's envelope and label it "BID ENCLOSED". The inner envelope should be clearly labeled "Immutable On-Premise Backup Storage Server" with the company name and bid opening date/time. Submit hardcopy proposals in a sealed container/envelope containing one original (please mark document as original) proposal showing original signatures and seals, and one (1) copy of the complete proposal to the Information Technology Department in City Hall, 38 1st ST W, Dickinson, ND 58601 by 12:00 Noon, Wednesday, August 20, 2025. Bids received prior to the advertised hour of opening will be securely kept unopened. The bidding agent will open them when the specified time has arrived, and no Bid received thereafter will be considered. **Late proposals will not be considered.**

The City will not be obligated for the expenses of any provider arising out of preparation and/or submittal of responses to this RFP. Any and all proposals to this RFP are to be prepared at the cost and expense of the respondents, with the express understanding that there may be no claims whatsoever for the reimbursement of any costs, damages, or expenses relating to this procurement from the City or any other party for any reason (including the cancellation of this RFP).

Proposals must be made in the official name of the individual, firm, or corporation under which the business is conducted (showing official business address) and must be signed in ink by a person duly authorized to legally bind the business entity submitting the proposal.

All proposals should be complete and carefully worded and must convey all of the information requested by the City. If errors or exceptions are found in the proposal, or if the proposal fails to conform to the requirements of the RFP, the City will be the sole judge as to whether that variance is significant enough to reject the proposal.

Proposals should be prepared simply and economically. All data, materials, and documentation shall be available in a clear, concise form. The City reserves the right to reproduce proposals for internal use in the evaluation process. Proposers are expressly forbidden from contacting any other city employee or City of Dickinson elected official regarding this Request for Proposals. Any such outside contact may result in disqualification from the request for proposal process.

The City reserves the right to hold proposals open for a period of sixty days (60) days after due date before making awards.

REQUEST FOR PROPOSALS – Immutable On-Premise Backup Storage Server for the City of Dickinson

Background:

In June 2025, the City of Dickinson was awarded a federal Cybersecurity grant to cover the cost of an Immutable On-Premise Backup Storage Server. This project will provide the Information Technology Department with the capability to create a fully immutable on-premise backups that will ensure system resiliency and recovery in the event of a cyberattack.

Purpose of this Request

The City of Dickinson, North Dakota is seeking responses to the Request for Proposal (RFP) from qualified vendors to procure an On-Premise Immutable Backup Storage that will work with our existing hardware and software. This project will focus on the procurement and installation of On-Premise Immutable Backup Storage hardware as well as configuration in order to ensure the primary site is fully backed up to the Immutable On-Premise Storage System at the project's conclusion.

City of Dickinson Goals

The City of Dickinson aims to establish a diversified and resilient economy, enhance environmental sustainability, and foster community engagement and transparency. These goals include implementing smart city solutions, promoting sustainable infrastructure, and ensuring efficient public services through strategic planning and innovation.

The City of Dickinson's technology team will support these strategic goals by leveraging AI for optimized city operations, enhancing cybersecurity measures to protect data and infrastructure, and deploying cloud solutions for scalable and efficient service delivery.

Scope of Services

The vendor shall provide turnkey configuration and installation support for an On-Premise Immutable Backup Storage to ensure full compatibility with existing hardware and software infrastructure primarily consisting of, but not limited to the following:

- On-Premise Immutable Backup Storage Sizing and Design
- Installation Directions that detail all connectivity in order to ensure IT best practices are followed and the system is available for existing infrastructure to use for Immutable backups
- Connectivity Drawings detailing cabling in the event multiple nodes are utilized in the design

The On-Premise Immutable Backup Storage Hardware should consist of the following:

- Minimum 400 TB Storage space to hold immutable backup data
- Minimum Raid 6 Data Protection allowing for the loss of 2 drives simultaneously without data loss

- Fully compatible out of the box with Veeam Backup and Replication Essentials
- Must be fully compatible with Veeam Infrastructure to leverage immutable snapshots
- Dual 25GB SFP+ Ports with 25GB SFP+ Modules Included
- Dual PSU to ensure power redundancy for the Backup Storage system
- Rackmount Rails and hardware to allow for mounting in a standard 4 post server rack
- 5 Year Support Agreement that covers drive replacement
- Must support native immutability with no reliance on external cloud or third-party OS/hardening
- Must be a purpose-built appliance optimized for backup workloads (not general-purpose storage)
- Storage solution must be on-premises, with no dependency on internet access or cloud storage to enforce immutability
- Must seamlessly integrate with Veeam Backup & Replication using officially supported APIs (e.g., Veeam SOS API)
- Should support instant recovery, high-speed restores, and rapid ingestion rates optimized for synthetic full backups
- Must provide immutable object storage with enforcement of data retention policies at the storage level
- Should block root-level deletion or modification of backup data during the immutability period
- Must not require credentials or shell access to underlying OS for administration (reducing attack surface)
- Must operate on a Zero Trust Architecture with role-based access control (RBAC), MFA, and air-gap-like protections
- Solution should be certified or validated against key cybersecurity frameworks (NIST, CISA)
- Should have a dedicated web-based GUI purpose-built for backup and storage admins (no Linux CLI required)
- Must support scalable node-based architecture (with clearly defined node limits and expansion steps)
- Solution should support automated software updates and self-healing or alerting mechanism
- Must sustain high throughput for ingesting Veeam backup chains (especially synthetic fulls)
- Should support multi-tenant backup storage, and clearly segregate repositories for retention and compliance
- Must allow for linear performance scaling (e.g., by adding nodes)
- Must be available as a capex-friendly appliance (no required subscription to maintain immutability)
- Should avoid recurring license or capacity-based fees unrelated to hardware expansion

- Guaranteed 100% data availability
- Must support high throughput and low latency for backup, recover, replication, and DR operations
- Support for compliance with industry standards and regulations (PII, NIST, and PCI DSS 4.0)
- Embedded IPMI or Web GUI to allow for remote control of the unit
- Must support self implementation, extended maintenance, and non-disruptive upgrade to next-generation platform
- Solution should be fully self-contained, not requiring additional software agents or cloud service contracts
- Vendor must offer direct enterprise support, including escalation paths, updates, and knowledgebase access
- Solution must be Veeam Ready - Object with Immutability certified
- Must be deployable in environments running Hyper-V, VMware, or other common hypervisors protected by Veeam

Existing Site Details included for reference to ensure compatibility:

- Hyper-V Hosted Virtual Machines – using Failover Cluster with multiple hosts
- Veeam Backup and Replication
- ~70TB Live Data
- Hitachi Vantara E590 SAN

Selection Process and Evaluation Criteria

A. SELECTION PROCESS

The City reserves the right to act as sole judge of the content of the proposals submitted for the City's evaluation/selection.

B. EVALUATION PROCESS

Proposals will be evaluated for quality, completeness, and price value to the City of Dickinson by an evaluation panel. Selection shall be made from all offers deemed to be fully qualified and best suited among those submitting proposals based on the evaluation of factors included in the RFP, including price. Price shall be considered, but need not be the sole determining factor. The evaluation panel may cancel this RFP or reject proposals at any time prior to an award and is not required to furnish a statement of the reason why a particular proposal was not deemed the most advantageous.

The City reserves the right, as part of the selection process, to request on-site (or virtual) demonstrations and/or presentations. In the event that such demonstrations or presentations take place, proposers will be selected for this process based on scores derived from the scoring matrix, and all other applicable criteria. The scoring of the demonstration or presentation must be based upon the criteria from one or more of the original evaluation factors. After the demonstrations or presentations, each proposer will then be re-graded on the same criteria. The number of proposers chosen to take place in the demonstration/presentation process is subject to administrative discretion. The recommendation for award will be submitted to the Board of City Commissioners for contract approval.

C. EVALUATION CRITERIA

Below is a description of the evaluation criteria that will be used to evaluate the proposals. To be deemed responsive, it is important for the firm's proposal to contain appropriate detail to demonstrate satisfaction of each criterion and compliance with the performance provisions outlined in this RFP. The proposal will be the primary source of information used in the evaluation process. Proposal must contain information specifically related to the proposed services requested in this RFP. Failure of any firm to submit information requested may result in the elimination of the proposal from further evaluation.

- **Relevant Qualifications:** Proposal describes relevant qualifications and technical specifications to meet/exceed solution requirements as well as align to future growth
- **Cost Effectiveness/Price Value:** Reasonableness/competitiveness of proposed fee and/or benefits to the City of Dickinson as well as an estimated 5 Year total cost of ownership.
- **Relevant Experience:** Proposal describes relevant experience and demonstrated ability to fulfill the requirements of the proposal as listed in the scope of work, Service Providers will be evaluated on the background and experience information provided in this RFP. Proposers should submit at a minimum three (3) verifiable references, preferably five (5), for similar services performed within the past five (5) years, preferably with governmental entities.
- **Scalability & Sustainability:** Proposal describes the solutions ability to scale as our needs grow as well as contribute to the acceleration towards achieving future targeted goals.

Evaluation Criteria	Weight
Relevant Qualifications	35
Cost Effectiveness / Value	25
Relevant Experience	15
Scalability & Sustainability	25

Pricing Offer



Object First Summary



Prepared For: City of Dickinson

Customer #: 5645178

Project: Object First

Date: 8/19/2025

Submitted By: Tola Akande

Account Representative

Phone: (312) 547-2016

E-Mail: tola.akande@cdwg.com

Quote #: CDW-G Solutions

Qty.	Description	Extended Sell
1	Option 1: Object First 216TB 5yr + 432TB 5yr (648tb)	\$192,486.26
Total:		\$192,486.26
1	Option 2: Object First 432TB 5yr Qty 2 (864tb)	\$236,142.26
Total:		\$236,142.26

Prepared By: Katrina Davis (Solutions Architect Support Specialist)

Prices are contingent on final pricing approval from Manufacturer

Quote provided based on specification provided by customer. No workload validation has been done.

The terms and conditions provided on this link apply: <https://www.cdwg.com/content/cdwg/en/terms-conditions.html>

Applicable Taxes and Shipping not shown.



Option 1: Object First 216TB 5yr + 432TB 5yr (648tb) Deta



Prepared For: City of Dickinson
Customer #: 5645178

Submitted By: Tola Akande
Account Representative
Phone: (312) 547-2016
E-Mail: tola.akande@cdwg.com
Quote #: WQ152865563

Project: Option 1: Object First 216TB 5yr + 432TB 5yr (648tb)
Date: 8/19/2025

Qty.		Part Numbers	Description	Extended Sell
Support	1	OB1216-G5	216TB Unit Premier Service and Support 5 YR 4 hr Service and 5 YR 24x365 support	74,415.13
	1	OB1432-G5	432TB Unit Premier Service and Support 5 YR 4 hr Service and 5 YR 24x365 support	118,071.13
	Support Total:			\$192,486.26
				Extended Sell
Solution Total:				\$192,486.26

Pricing expires 30 calendar days from date on Proposal

Prepared By: Katrina Davis (Solutions Architect Support Specialist)

Prices are contingent on final pricing approval from Manufacturer

Quote provided based on specification provided by customer. No workload validation has been done.

The terms and conditions provided on this link apply: <https://www.cdwg.com/content/cdwg/en/terms-conditions.html>

Applicable Taxes and Shipping not shown.



Option 2: Object First 432TB 5yr Qty 2 (864tb) Detail



Prepared For: City of Dickinson
Customer #: 5645178

Submitted By: Tola Akande
Account Representative
Phone: (312) 547-2016
E-Mail: tola.akande@cdwg.com
Quote #: WQ152865658

Project: Option 2: Object First 432TB 5yr Qty 2 (864tb)
Date: 8/19/2025

Qty.		Part Numbers		Description		
Support	2	OB1432-G5	432TB Unit Premier Service and Support 5 YR 4 hr Service and 5 YR 24x365 support			
				Extended Sell		
				Support Total:	\$236,142.26	
					Extended Sell	
					Solution Total:	\$236,142.26

Pricing expires 30 calendar days from date on Proposal

Prepared By: Katrina Davis (Solutions Architect Support Specialist)

Prices are contingent on final pricing approval from Manufacturer

Quote provided based on specification provided by customer. No workload validation has been done.

The terms and conditions provided on this link apply: <https://www.cdwg.com/content/cdwg/en/terms-conditions.html>

Applicable Taxes and Shipping not shown.

Optional



STATEMENT OF WORK

Project Name:	DV TS Object First Installation - City of Dickinson, ND	Seller Representative:
Customer Name:	CITY OF DICKINSON	Tola Akande
CDW Affiliate:	CDW Government LLC	+1 (312) 5472016 tola.akande@cdwg.com
Date:	August 19, 2025	Digital Velocity BDM:
Drafted By	Chris Garman	Trevor Howard

This statement of work (“**Statement of Work**” or “**SOW**”) is made and entered into on the last date that this SOW is fully executed as set forth below (“**SOW Effective Date**”) by and between the undersigned, CDW Government LLC (“**Provider**,” and “**Seller**,”) and CITY OF DICKINSON (“**Customer**,” and “**Client**,”).

This SOW shall be governed by Seller's "**SOW Services**," accessed via the "**Terms & Conditions**" link at <http://www.cdwg.com> (the "Agreement"). If there is a conflict between this SOW and the Agreement, then the Agreement will control, except as expressly amended in this SOW by specific reference to the Agreement. References in the Agreement to a SOW or a Work Order apply to this SOW.

PROJECT DESCRIPTION

PROJECT SCOPE:

Seller will provide Customer with one (1) Technical Architect and one (1) Project Manager to assist Customer with turnkey configuration and installation support for an On-Premise Immutable Backup Storage to ensure full compatibility with existing hardware and software infrastructure primarily consisting of, but not limited to the following:

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- Must support self implementation, extended maintenance, and non-disruptive upgrade to next-generation platform
- Solution should be fully self-contained, not requiring additional software agents or cloud service contracts
- Seller must offer direct enterprise support, including escalation paths, updates, and knowledgebase access
- Solution must be Veeam Ready - Object with Immutability certified
- Must be deployable in environments running Hyper-V, VMware, or other common hypervisors protected by Veeam

Existing Site Details included for reference to ensure compatibility:

- Hyper-V Hosted Virtual Machines – using Failover Cluster with multiple hosts
- Veeam Backup and Replication
- ~70TB Live Data
- Hitachi Vantara E590 SAN

Services not specified in this SOW are considered out of scope and will be addressed with a separate SOW or Change Order.

GENERAL RESPONSIBILITIES AND ASSUMPTIONS

- Customer is responsible for providing all access that is reasonably necessary to assist and accommodate Seller's performance of the Services.
- Customer will provide in advance and in writing and Seller will follow, all applicable Customer's facility's safety and security rules and procedures.
- Customer is responsible for security at all Customer-Designated Locations; Seller is not responsible for lost or stolen equipment, other than solely as a result of Seller's gross negligence and willful misconduct.
- Customer will provide timely review and approval of weekly timesheets, in accordance with pay periods. Unapproved timecards will be considered automatically approved if Customer fails to approve timecard within 3 business days of being notified that timecard is ready to approve. Such approval of timesheets and hours shall constitute as acceptance of services provided by Seller.
- Customer acknowledges that in order to efficiently and effectively perform the Services CDW may need to collect information from Customer's systems by using software tools developed or used by CDW ("Tools"). In some cases, these Tools will need to be loaded onto the Customer's systems to gather necessary information, and CDW may also use them to make changes in the Customer's systems consistent with the agreed upon scope. Tools will be used only for purposes of performing the Services and will be removed or automatically deleted when CDW has completed use of them. Customer hereby consents to CDW's use of the Tools as set forth in this paragraph.
- This SOW can be terminated by either party without cause upon at least fourteen (14) days' advance written notice.

PROJECT MANAGEMENT

Seller will assign a project management resource to perform the following activities during the project:

1. **Kickoff Meeting**
 - Coordinate and facilitate kickoff meeting
 - Review SOW including project objectives, schedule, and logistics
 - Identify and confirm project participants
 - Discuss project prerequisites
 - Create and distribute escalation and contact lists
2. **Project Schedule or Plan**
 - Create a project plan that details the schedule and resources assigned to the project. The schedule should align with the estimated project duration as established in the Project Scheduling section.
 - Monitor project scope and expectations
 - Identify and manage project risks
 - Monitor the status and progress of the project and the quality of items provided
 - Communicate at regular intervals as agreed upon
 - Ensure project timelines, dependencies, budgets, and closure are met within the project lifecycle
3. **Status Meetings and Reports**
 - Status meetings will be conducted on a regular cadence schedule to proactively identify any issues that may arise in order to mitigate risk
 - Scheduling will be based on agreement with stakeholders, the estimated project duration, and budget available
 - Seller and Customer will discuss action items, tasks completed, tasks outstanding, risks, issues, key decisions, and conduct a budget review
 - The project management resource will document and distribute meeting notes and/or action items for all meetings, and will act as the main POC to Customer, if requested
4. **Change Management**
 - When a change to a project occurs, the Seller's project change control process will be utilized

- The project management resource will facilitate any necessary change order(s) and administrative task(s) as necessary

5. Project Closure

- Once verbal scope completion is confirmed, a written Project Closure Acceptance will be provided for client to formally acknowledge
- If desired, the project team will meet to recap, answer any questions, and address project transition activities and next steps

CONTACT PERSONS

Each Party will appoint a person to act as that Party's point of contact ("**Contact Person**") as the time for performance nears and will communicate that person's name and information to the other Party's Contact Person.

Customer Contact Person is authorized to approve materials and Services provided by Seller, and Seller may rely on the decisions and approvals made by the Customer Contact Person (except that Seller understands that Customer may require a different person to sign any Change Orders amending this SOW). The Customer Contact Person will manage all communications with Seller, and when Services are performed at a Customer-Designated Location, the Customer Contact Person will be present or available. The Parties' Contact Persons shall be authorized to approve changes in personnel and associated rates for Services under this SOW.

CHANGE MANAGEMENT

This SOW may be modified or amended only in a writing signed by both Customer and Seller, generally in the form provided by Seller ("**Change Order**"). Services not specified in this SOW are considered out of scope and will be addressed with a separate SOW or Change Order.

In the event of a conflict between the terms and conditions set forth in a fully executed Change Order and those set forth in this SOW or a prior fully executed Change Order, the terms and conditions of the most recent fully executed Change Order shall prevail.

PROJECT SCHEDULING

Customer and Seller, who will jointly manage this project, will together develop timelines for an anticipated schedule ("**Anticipated Schedule**") based on Seller's project management methodology. Any dates, deadlines, timelines or schedules contained in the Anticipated Schedule, in this SOW or otherwise, are estimates only, and the Parties will not rely on them for purposes other than initial planning.

The following scheduling scenarios that trigger delays and durations to extend beyond what's been planned may require a Change Order:

- Site preparation, such as power, cabling, physical access, system access, hardware/software issues, etc. must be completed in a timely manner.
- Project tasks delegated to Customer PMs/Engineers/Techs/Management/Resources must be completed in a timely manner. For example, in the event a project's prioritization is demoted, and Customer resources are reallocated causing the project's schedule to extend on account of experiencing interruptions to its momentum requiring complete stop(s) and start(s).

- External projects/dependencies that may have significant impact on the timeline, schedule and deliverables. It is Seller's assumption that every reasonable attempt will be made to mitigate such situations.

TOTAL FEES

The total fees due and payable under this SOW (“**Total Fees**”) include both fees for Seller’s performance of work (“**Services Fees**”) and any other related costs and fees specified in the Expenses section (“**Expenses**”).

Seller will invoice for Total Fees. Customer will pay invoices containing amounts authorized by this SOW in accordance with the terms of the Agreement. Unless otherwise specified, taxes will be invoiced but are not included in any numbers or calculations provided herein. The pricing included in this SOW expires and will be of no force or effect unless it is signed by Customer and Seller within thirty (30) days from the Date listed on the SOW, except as otherwise agreed by Seller. Any objections to an invoice must be communicated to the Seller Contact Person within fifteen (15) days after receipt of the invoice.

This SOW may include multiple types of Services Fees; please reference below Services Fees section(s) for further details.

SERVICES FEES

Services Fees will be calculated on a TIME AND MATERIALS basis.

The invoiced amount of Services Fees will equal the rate applicable for a unit of a service or resource (“Unit Rate”) multiplied by the number of units being provided (“Billable Units”) for each unit type provided by Seller (see Table below).

Services Fees of \$15,400.00 is merely an estimate and does not represent a fixed fee. Neither the Billable Units of 58 nor the Services Fees are intended to limit the bounds of what may be requested or required for performance of the Services.

The rates presented in the table below apply to scheduled Services that are performed during Standard Business Hours (meaning 8:00 a.m. to 5:00 p.m. local time, Monday through Friday, excluding holidays). When Seller invoices for scheduled Services that are not performed during Standard Business Hours, Services Fees will be calculated at 150% of the Unit Rates. For any unscheduled (i.e., emergency) Services performed at any time of the day, Services Fees will be calculated at 200% of the Unit Rates.

Any non-Hourly Units will be measured in one (1) unit increments when Services are performed remotely or at any Customer-Designated Location(s) (as defined below).

Any Hourly Units will be measured in one (1) hour increments with a minimum of one (1) hour billed each day Services are performed remotely and four (4) hours billed each day Services are performed at any Customer-Designated Location(s). When Hourly Seller personnel must travel more than two (2) hours a day to work at any Customer-Designated Location(s), there will be a minimum of eight (8) hours billed for each day (less travel time that is invoiced pursuant to the “Expenses” section below).

Upon notice, Seller may adjust the rates below, provided that the rates will remain fixed for at least six (6) months after the SOW Effective Date and then again for at least six (6) months after any subsequent adjustment.

The rates below only apply to Services specified in this SOW as it may be amended by one or more Change Order(s).

Unit Type	Unit Rate	Billable Units	Subtotal
Technical Architect – Per Hour	\$275.00	48	\$13,200.00
Project Manager – Per Hour	\$220.00	10	\$2,200.00
Estimated Totals		58	\$15,400.00

NON-SOLICITATION

Under no circumstances and notwithstanding anything to the contrary, Customer shall not, directly or indirectly, for itself, or on behalf of any other person, firm, corporation or other entity, whether as principal, agent, employee, stockholder, partner, member, officer, director, sole proprietor, or otherwise, solicit, participate in or promote the solicitation of the Technical Architect or Project Manager to leave the employ of Seller, or hire or engage such Technical Architect or Project Manager.

Expenses

All services under this SOW will be performed remotely; therefore, neither travel time nor direct expenses will be billed for this project.

Travel Notice

The parties agree that there will be no travel required for this project.

CUSTOMER-DESIGNATED LOCATIONS

Seller will provide Services benefiting the following locations (“**Customer-Designated Locations**”)

Location	Address
Central IT	99 2nd St E, Dickinson, ND 58601

SIGNATURES

In acknowledgement that the parties below have read and understood this Statement of Work and agree to be bound by it, each party has caused this Statement of Work to be signed and transferred by its respective authorized representative.

This SOW and any Change Order may be signed in separate counterparts, each of which shall be deemed an original and all of which together will be deemed to be one original. Electronic signatures on this SOW or on any Change Order (or copies of signatures sent via electronic means) are the equivalent of handwritten signatures.

CDW Government, LLC

CITY OF DICKINSON

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

Terms of Offer

All information and documents hereby submitted in response to the Request for Proposal ("RFP") furnished by City of Dickinson ("Customer") are the property of and are proprietary to CDW Government, LLC ("CDW Government").

Notwithstanding anything to the contrary contained in the Proposal, CDW Government declares its understanding that CDW Government's Terms and Conditions of Product Sales and Service Projects ("T&C"), as updated from time to time and provided on CDW Government's website at <https://www.cdw.com/content/terms-conditions/product-sales.aspx>, constitute the terms and conditions controlling the transaction contemplated by the RFP, except as otherwise agreed upon in writing by the parties. CDW Government requests that Customer review and confirm acceptance of the T&C or, if necessary, negotiate with CDW a mutually agreeable final contract. CDW Government shall not be bound to any term(s) of the RFP or the Proposal or to any contract related to the RFP until or unless: (i) Customer confirms in writing its acceptance of the T&C; or (ii) authorized representatives of CDW Government and Customer execute a written contract that is separate from the Proposal.

Except as otherwise set forth above, CDW Government agrees to maintain the validity of the Proposal for a period of thirty (30) days from the RFP-established due date ("Validity Period"), provided that there are no extraordinary changes in pricing due to unique market conditions, product discontinuation, manufacturer price changes, or other extenuating circumstances. In order to ensure CDW Government's commitment to the pricing levels and other proposed offerings contained in the Proposal, Customer may notify CDW Government via mail or e-mail that either: (i) Customer accepts CDW Government's Proposal and agrees to be bound by the T&C, or (ii) Customer intends to negotiate with CDW Government a separate agreement during the Validity Period.

CDW Government will conduct any negotiation of a final agreement with Customer in good faith. Notwithstanding the foregoing, any prices or other privileges contemplated in the Proposal shall commence on the effective date of agreement between the parties or the date of agreement or amendment to an existing agreement between the parties.

References

Medford Water

200 S Ivy St. - Medford, OR 97501

Kris Stitt

IT Manager

541-774-2449

kris.stitt@medfordwater.org

South Sound 911

Michael Stillings

Network Engineer

Michael.Stillings@SouthSound911.org

P:253 287 4863

3580 Pacific Avenue

Tacoma, WA 98418

Monett School District

George Weston

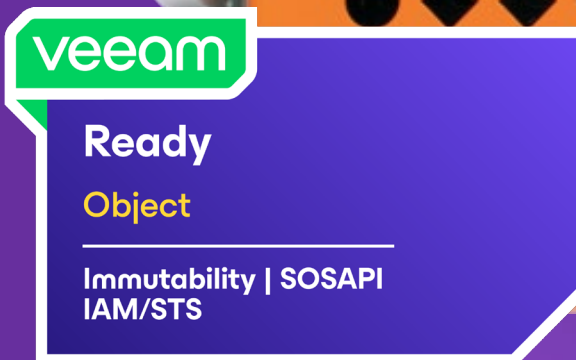
wgeorge@monettschools.org

k-12 Reference



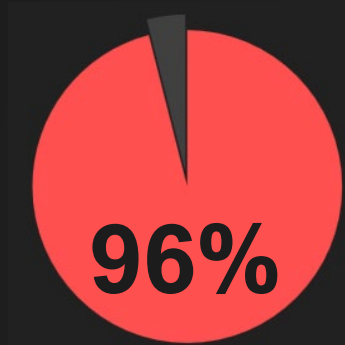
Data Protection Strategy

Prepared for City of Dickinson



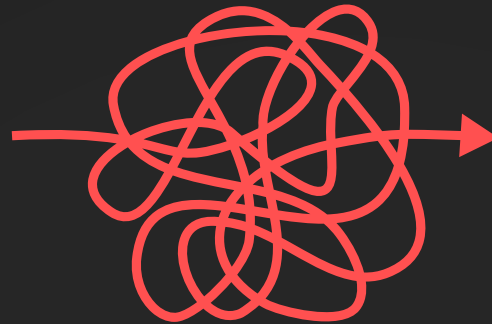
Core Business Challenges

Not Secure



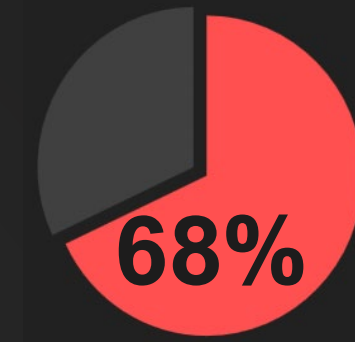
**Ransomware attacks
target backups***

Too Complex



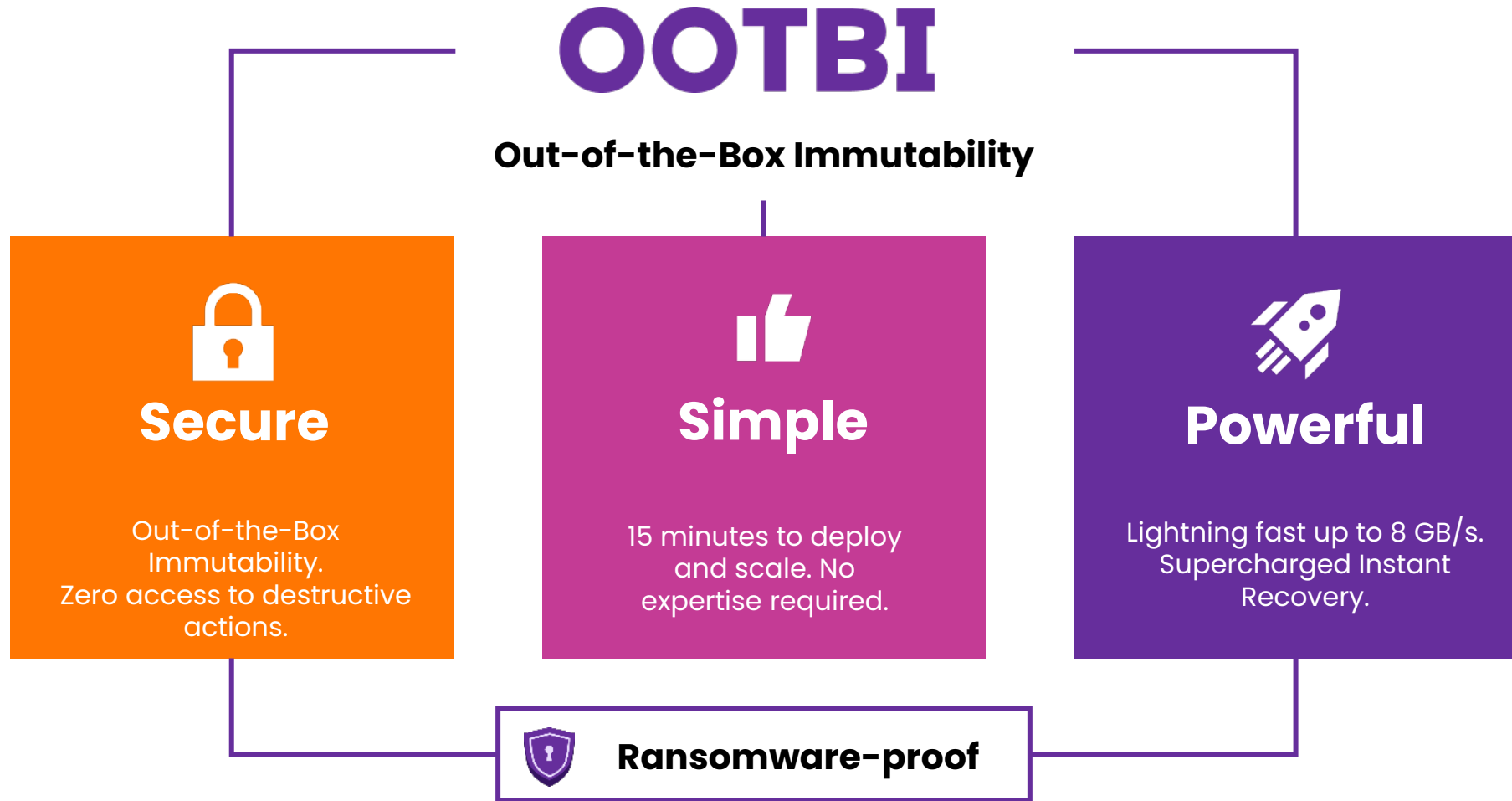
**Difficulty managing
storage infrastructure cited
by Gartner Magic Quadrant**

Limited Power



**Organizations would take
more than a week to fully
recover after an attack***

Best Storage for Veeam



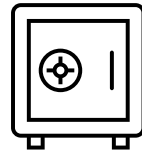
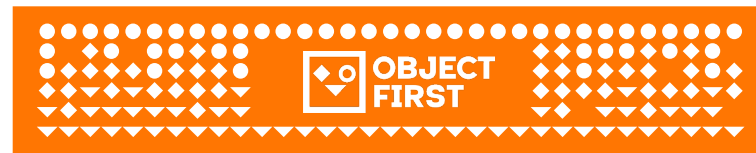
Best Storage for Veeam

Backup
Software



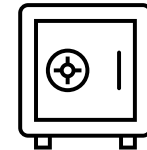
Primary Backup Target
S3 Immutability

Primary Data center



Secondary Target
S3 Immutability

Secondary Data center



Sizing?

Each site maintains encrypted & immutable in accordance with City of Dickinson's data protection policy:

- ✓ **14** Daily Backups
- ✓ **6** Weekly Backups
- ✓ **6** Monthly Backups
- ✓ **2** Yearly Backups

Source Data: 75TB

Annual Growth: 5%

Daily Change: 3%

Data Reduction: 40%

Scope of Years: 7

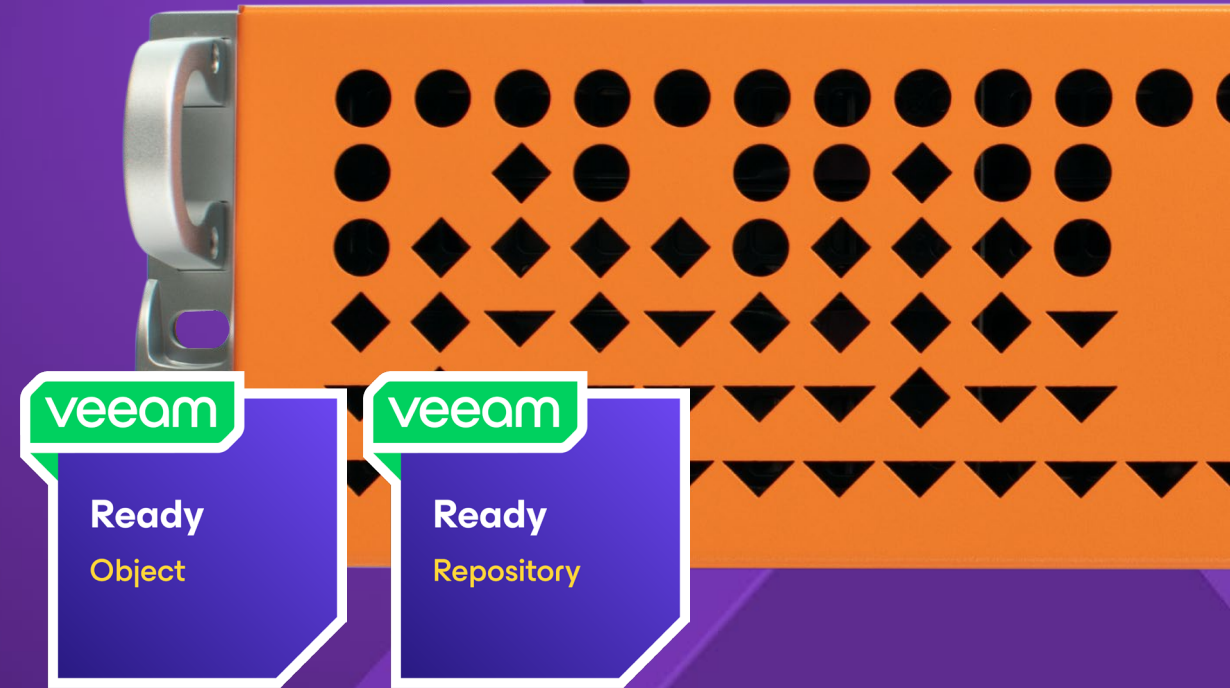
How many devices?

Capacity Option # 1

- ✓ **(x1)** 216TB node
- ✓ **(x1)** 432TB node
- ✓ Total Capacity = 648TB

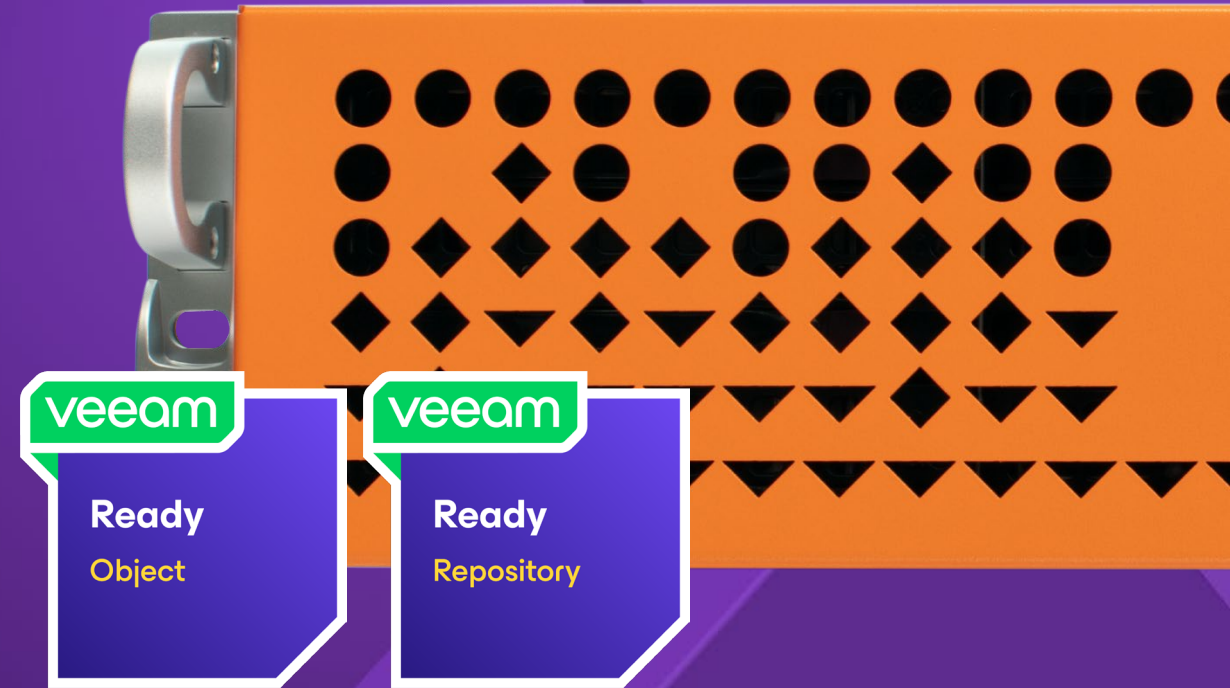
Capacity Option # 2

- ✓ **(x2)** 432TB node
- ✓ Total Capacity = 864TB



What's in the Box?

- **Hardened Linux OS** (mirror RAID)
- **NVMe** Flash Cache
- **20 - 216 TB Nodes:**
- RAID6 Array:
 - 8 Disks, 1 Spare (20 / 40 TB)
 - 10 Disks, 1 Spare (64 / 128 / 192 TB)
- Dual NIC 10 Gb (SFP+ or Base-T)
- **432 TB Nodes:**
- RAID6 Array: 20 Disks, 2 Spare
- Dual NIC 25 Gb (SFP+)





OBJECT FIRST

Datasheet

Ootbi at a Glance

Supports **Veeam Version 12+**

Storage Type: **Object**

Communication Protocol: **S3 API**

Capacity: **20–432 TB**

Ingest Speed: **1–2 GB/s per node**

Instant Recovery Support:
20 VMs per node

Max Cluster Size: **4 nodes**

Setup Time: **15 Minutes (or less!)**

Operating System:

Custom Hardened Linux

Secure by design, immutable
out-of-the-box, zero access
to root or operating system.

Ootbi by Object First — Best Storage for Veeam™

Ootbi (Out-of-the-Box Immutability) by Object First is the best storage for Veeam. Ransomware-proof and secure by default, Ootbi delivers secure, simple, and powerful backup storage for Veeam customers.

Secure

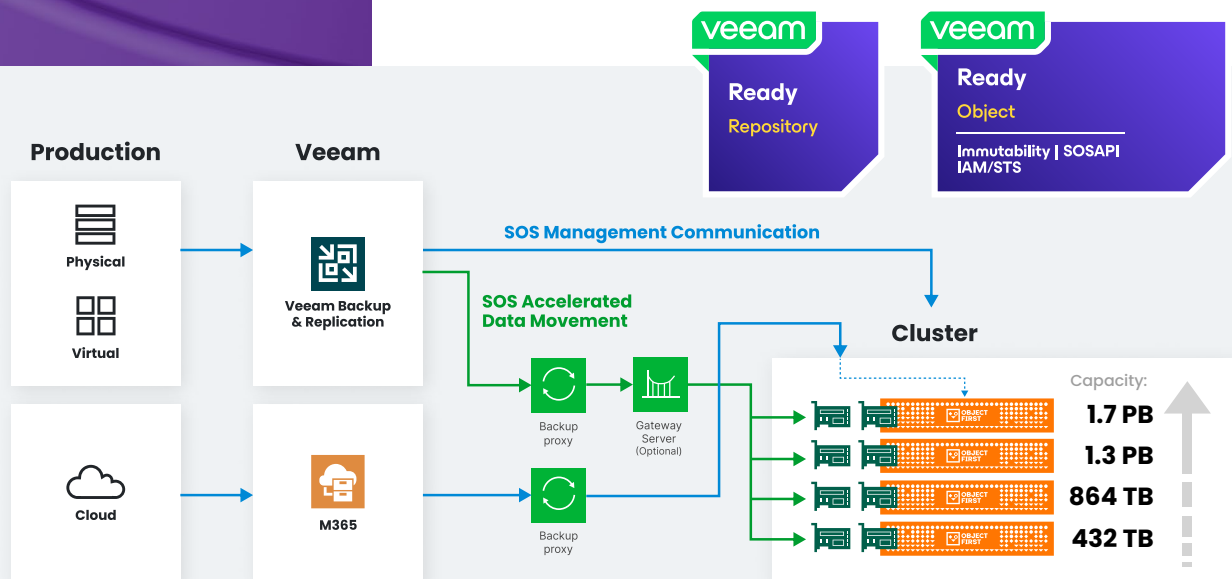
Built to support Zero Trust Data Resilience (ZTDR) security principles, Ootbi is a hardened object storage appliance with zero access to root. Repeatedly third-party tested, it's an impenetrable storage target for Veeam backup data.

Simple

No security expertise required. Setup requires 3 IPs (two physical and one vIP for the S3 endpoint), a username, password, and MFA setup. That's it!

Powerful

Ootbi has been certified to handle up to 80 concurrent Veeam Instant Recovery VMs thanks to SOS-enabled direct-to-node network access bypassing any unnecessary traffic hops that might hinder performance.



Mix, match and scale up to 1.7 PB per cluster

Scale to more than 7 PB of usable immutable storage when multiple clusters are used as extents within a Veeam Scale-Out Backup Repository (Veeam 12.1.2+ required).

Capacity:	20 TB, 40 TB	64 TB, 128 TB, 192 TB	432 TB
Maximum Nodes Per Cluster	4	4	4
Ingest speed	1 GB/s	1 GB/s	2 GB/s
Disk Arrangement			
Primary Array	8 × 4 or 8 TB HDD (RAID 6)	10 × 8, 16, or 24 TB SAS HDD (RAID 6)	22 × 24 TB HDD (RAID 6)
Hot Spare	1 × 4 or 8 TB HDD	1 × 8, 16, or 24 TB SAS HDD	2 × 24 TB HDD
Dedicated OS Disks	2 × Intel D3 S4520 240 GB SATA (RAID 1)	2 × 240 GB SATA SSD (RAID 1)	2 × M.2 480 GB (RAID 1)
Cache	800 GB Enterprise NVMe	1.6 TB Enterprise NVMe	1.6 TB Enterprise NVMe
Specifications			
Form Factor	2U Rackmount	2U Rackmount	2U Rackmount
Dimensions (W x H x D)	17.2" x 3.5" x 25.5" (43.7 cm x 8.9 cm x 64.8 cm)	19" x 3.5" x 25.5" (48.3 cm x 8.9 cm x 64.8 cm)	18.9" x 3.4" x 32" (48.0 cm x 8.6 cm x 81.3 cm)
Weight	52 lbs / 24 kg	75 lbs / 34 kg	138 lbs / 63 kg
Network Interface	2 × 10G Base-T or 2 × 10G SFP+	2 × 10G Base-T or 2 × 10G SFP+	2 × 25G SFP28
Management	Dedicated IPMI 2.0 – RJ45	Dedicated IPMI 2.0 – RJ45	Dedicated iDRAC RJ45
Power			
Total Output Power	2x Redundant (1+1), 800 W (100-240v AC)	2x Redundant (1+1), 1000 W / 1200 W	2x, Redundant (1+1), 1100 W MM (100-240v AC) Titanium
Power Cables	Region-specific power cables included	Region-specific power cables included	Region-specific power cables included
Idle / Backing Up / Max Peak	185 W / 230 W / 240 W	252 W / 400 W / 540 W	415 W / 766 W / 969 W

All product specifications, statements, information, and data (collectively, the "Information") in this datasheet or made available on Object First's website are subject to change. The customer is responsible for checking and verifying the extent to which the Information contained in this datasheet is applicable to an order at the time the order is placed. All Information given herein is believed to be accurate and reliable, but it is presented without guarantee, warranty, or responsibility of any kind, expressed or implied. Statements of suitability for certain applications are based on Object First's knowledge of typical operating conditions for such applications but are not intended to constitute and Object First specifically disclaims any warranty concerning suitability for a specific customer application or use.



Object First Support: FAQ

How to Contact Object First Support?

- Contact us through our website's support portal at <https://objectfirst.com/support/>, via email at support@objectfirst.com, or by calling our US number: [+1 \(844\) 569-0653](tel:+18445690653)
- The team provides support, 24 × 365 days a year, to address any support issues or questions.

How Do We Prioritize Tickets?

Severity 1

Ootbi is not available or server is down

1 Hour

Severity 2

Ootbi is running in degraded state

4 Hours

Severity 3

Ootbi is running. General questions and consultations

4 Business Hours*

How does Object First Support Collaborate with Veeam?

- We work closely with Veeam to ensure seamless integration and optimal performance. Our collaboration with Veeam is built on a deep understanding of their products.
- Joint investigations are dependent on customers having both Object First and Veeam support.

How are We Different from Other Storage Vendors?

- We liaise directly with Veeam to provide a seamless support experience and communication. Unlike other vendors, we are involved in the case and actively communicate with Veeam.

What are Other Resources?

- The Object First Help Center, <https://objectfirst.com/help/>, serves as another resource to ensure a smooth deployment and overall product use. You can find the Object First Quick Start Guide, User Guide, How-To Guides, Support & Troubleshooting info, as well as Release Notes on this page.

About CDW Government

CDW Government LLC (CDW Government) is a wholly owned subsidiary of CDW LLC (CDW), a leading multi-brand technology solutions provider to business, government, education, and healthcare organizations in the U.S., the U.K., and Canada. Recognizing the unique challenges and opportunities of our public sector customers, we established CDW Government in 1998 to focus on the specific needs of our education and government customers. Our teams are broken down by segment, with separate teams serving state and local and federal government customers. For local specialization, teams are further organized into geographic regions. We have an expansive network of offices near major cities and a large team of field coworkers across the U.S. CDW's sustainable growth and continued financial stability serve to assure City of Dickinson that we are here to stay and can support you through the life of this contract and beyond.



Quick Facts



Vernon Hills, IL
U.S. Headquarters



\$21B
2024 Annual Net Sales



15,100
Coworkers



250,000+
Customers



205
Fortune 500 Ranking



#5
CRN's Solution Provider 500 List

State and Local Government Expertise

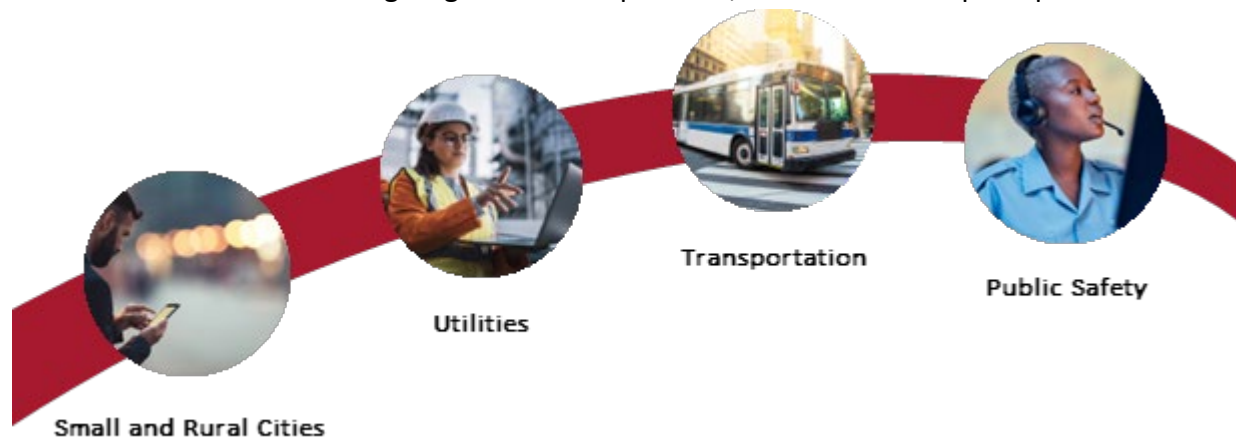
With more than 20 years of experience serving state and local governments, CDW Government can help you implement the right technology solutions to meet your agency's mission and goals and better prepare for tomorrow's IT challenges. We have more than 250 account professionals serving all 50 states from the largest state agencies to the smallest rural communities. Through regional segmentation, we ensure that each agency's needs are addressed with personalized customer service. Your dedicated teams are well-attuned to the legislative and fiscal calendars at the state level, as well as business cycles and practices of major metropolitan areas.

CDW Government is a partner you can trust. With more than 20 years of experience supporting state and local customers, we employ more than 250 account professionals to ensure each agency's needs receive personalized customer service.



Specialized Focus Areas

Based on our understanding of government practice, we have developed specialized focus



areas, including small and rural cities, utilities, transit, and public safety.

Small and Rural Cities

Through tailored solutions and dedicated support, CDW Government is committed to empowering cities of 20,000 citizens or less with the technology and resources needed to deliver essential public services. We focus on enhancing service delivery through scalable solutions, advanced technology integration, and proactive security measures, ensuring efficient operations and improved citizen services.

Utilities

We have supported public utility customers across thousands of projects, and currently serve approximately 6,000 electric, gas, water, sewage, sanitary, and irrigation customers across the United States. Our teams focus on solutions that help solve pressing challenges, such as security threats and risks, urgent government mandates, and optimizing collaboration across teams.

Transportation

We help transportation customers enhance operational efficiency, improve safety, and drive digital transformation through innovative technology solutions. By leveraging IoT, edge computing, and smart infrastructure, CDW Government helps transportation organizations implement systems that optimize traffic management, monitor fleet performance, and enable predictive maintenance.

Public Safety

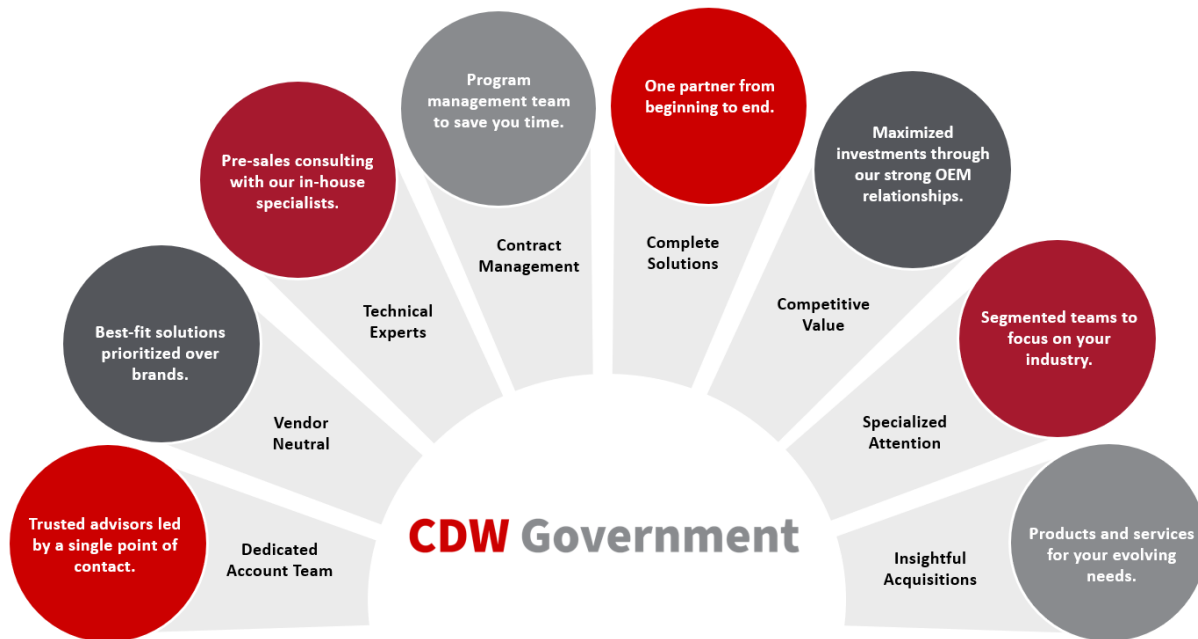
With more than 20 years of experience and 100s of engagements, we understand that access to real-time data helps improve first responders' response time and streamline agencies' operations for greater flexibility and reliability. Our dedicated team of public

City of Dickinson, Immutable On-Premise Backup Storage Server

safety specialists has the expertise and partnerships to design and deploy public safety IT solutions quickly and efficiently.

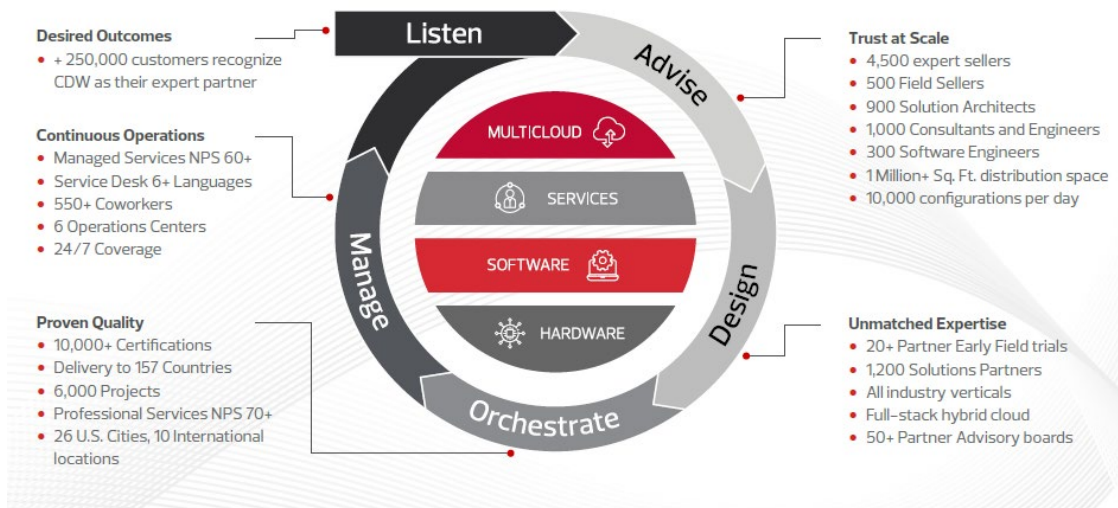
Strengths, Best Practices, and Value

By aligning with CDW Government, your organization can take advantage of our strengths, best practices, and value-added services.



Full Stack. Full Lifecycle. Full Outcomes.

We make complex solutions easy and efficient with our full life-cycle approach - **Listen, Advise, Design, Orchestrate, and Manage.**



Dedicated Support Resources

When you work with CDW Government, you have access to expertise that is not available within your organization. Our teams will tailor a piece of equipment or an entire network to deliver the most effective and sustainable results.

Daily Account Management

Your account management team is responsible for managing your procurement needs and overseeing all facets of your account. The team will establish a regular meeting cadence to discuss your current needs, IT standards, and long-term goals.

Tola Akande, Account Representative

P: (312) 547-2016, E: tola.akande@cdwg.com

Sales Leadership

Your sales leaders help develop strategies that best serve your long-term success. They are also responsible for building and maintaining strong partner relationships that we can leverage to benefit your organization.

Alan Radevski, Sales Manager

P: (847) 371-5893, E: ALANRAD@cdw.com

Presales IT Expert Consultants

Your account management team will engage our in-house resources as needed to help City of Dickinson develop the best solution for your unique needs, challenges, and long-term goals. Trained in specific technologies, solutions, and/or partner products, CDW's specialists work with you to offer advice on the best fit solutions.

Strong Vendor Partnerships

When it comes to IT, we know City of Dickinson has many choices. When you work with CDW Government, we will leverage our strong industry partnerships with leading manufacturers and service providers to help you obtain the best value for your complete IT solution. With more than 1,000 industry-leading vendor partners, we give City of Dickinson access to one of the largest technology portfolios in the industry. Our partnership will also provide you with:

- **Product Insight.** We work closely with the leading manufacturers to review roadmaps and evaluate new models. This enables us to develop strategies for smooth upgrades and transitions, and directly informs our advice and recommendations to City of Dickinson.
- **In-House Expertise.** Our account managers and technical staff are regularly trained and certified by our manufacturing partners to ensure optimal product deployment and management in your environment.
- **Expedited Access.** Some of our top vendor partners staff representatives at CDW to facilitate requests for information and assist with solution design, giving you direct access to their expertise and insight.
- **Seamless Deployment.** Our account teams build strong relationships with our partners through regular communication and collaboration. This helps ensure a smooth deployment process from beginning to end.
- **Risk Mitigation.** We receive detailed insight into supply chain availability, manufacturing delays, distribution shortages, overstocks, and other disruptions. This allows us to better forecast product availability and plan for your needs.
- **Best Value Solutions.** We leverage our relationships to secure competitive prices and ensure we deliver the best value to maximize your investments.

For a full list of our vendor partners, please visit
<https://www.cdw.com/content/cdw/en/brand.html>.



Simplify Your IT Journey

Large In-Stock Inventory and In-House Services

A significant advantage we offer City of Dickinson is our ability to deliver the right products, at the right value, right when you need them. CDW has two large, strategically located distribution centers controlled by a state-of-the-art Warehouse Management System that ensures speed and accuracy throughout the order fulfillment and distribution processes (**Figure 2**). The Vernon Hills and North Las Vegas locations facilitate quick distribution of products, as well as provide configuration capabilities in-house.

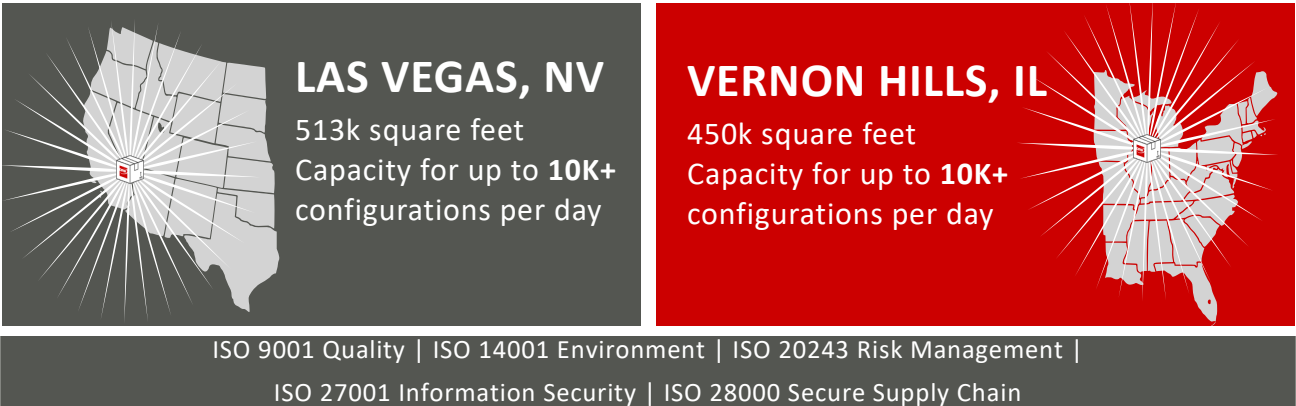


Figure 1 - Our distribution and configuration centers help ensure speed and accuracy throughout the project.

To supplement our direct purchasing model, CDW has developed strong affiliations with principal channel distributors. Our distribution centers are close to principal distributors; this enables us to quickly obtain competitively priced, non-stocked items.

Streamline Your Experience

Your CDW Government team works closely with City of Dickinson’s key stakeholders, as well as your selected manufacturers (OEMs) and service providers. We will be your single point of contact, facilitating communication and simplifying your experience.



All in One Place – Your Online CDW Account Portal

CDW.com is a full-commerce-enabled website, filterable by industry, with functions that include product search, browse and compare, checkout, and access to a digital account portal to manage your technology investments.

Your customizable Rubi portal serves as your trusted digital adviser. An example of our customer-centric approach, Rubi is the evolution of your CDW Account Center, developed in direct response to customer feedback.

Rubi helps you plan, procure, and manage assets across your technology lifecycle with greater confidence and less complexity. From one central portal, configurable for relevance, you can simplify the ordering process, access industry knowledge, and collaborate with technology experts to take more informed action on your investments.

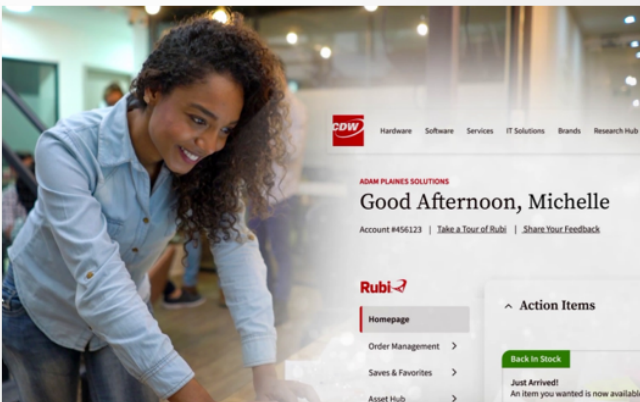

CDW'S DIGITAL PORTAL: RUBI

YOUR TRUSTED DIGITAL ADVISER

Plan, buy and manage your technology with the convenience of a personalized portal.

- **All in One Place**
Your CDW team, order history, asset details, technology standards and pricing, all together
- **Take Action**
Manage subscriptions, streamline repeat purchases and approve orders
- **Insights**
Visibility into supply chains and product ETAs ensures well-timed technology implementations

NEW! Rubi Mobile App
Act on quotes and purchases, view and track orders, and approve orders from anywhere



Additional Support Resources

Technology Specialists

Our teams of technology specialists are highly trained and experienced products and technologies including:

Leasing and Finance

Security

Managed Print Services

Servers and Storage

Mobility

Software Licensing and Management

Networking

Unified Communications/Collaboration

Power and Cooling

Voice and Data

Presales Systems Engineers

CDW has a large team of more than 100 presales systems engineers who hold vendor-funded positions and provide presales support for that partner's products. These experts assist with evaluating products based on your unique operational requirements and budgetary constraints. They review quotes for product compatibility, functionality, and compliance.

Solution Architects

Our teams of solution architects work closely with the vendor partners whose solutions they design. They assess your environment and work with your IT staff to design plans for solutions that boost productivity and improve operational efficiencies. They are extremely knowledgeable about the latest technologies and have important insight regarding different solutions.

Onsite Vendor Representatives

CDW has manufacturer and software publisher representatives onsite at our sales offices to assist account managers and specialists with requests for technology roadmaps and other information, and to provide training on an ongoing basis. CDW's strong relationships facilitate presales consultation and timely notification regarding product changes and products going "end of life."

Ongoing Customer Support

CDW strives to provide outstanding customer support and resolve issues quickly. While your account manager can generally handle most issues and concerns, our Technical Support, Customer Relations, and Site Support staffs are available to help. CDW•G has customer relations representatives who are available to resolve post-sales inquiries from 7:00 a.m. until 7:00 p.m. CT, Monday through Friday. We service customers through phone support, email, and live chat. Excellence in customer service is a top priority for CDW Government. We have many quality controls and metrics in place to ensure high

quality standards across the organization. We track and monitor a variety of service metrics and ratios daily to ensure that we provide continuous, high-quality customer service. We adjust and evaluate process changes as needed when we see high volumes for certain types of issues.

Environmental Responsibility

CDW has long been conscious of our impact on the environment. Our approach is to be sustainable and efficient in our operational practices and seek to positively impact the environmental performance of our value chain. Our environmental policies, procedures, and facilities management guide our day-to-day operations.

Given CDW's role in the technology sector as a leading multi-brand technology solutions provider, our greatest opportunities to impact the environment lie in collaborating with our supply chain and working with our partners and customers to help them achieve their environmental goals. This includes continuing to expand our offering of sustainable and socially responsible technology products and solutions.

Additionally, as part of our commitment to continuous improvement, we regularly evaluate the efficiency of our use of natural resources. We seek to identify and address opportunities to improve by reducing waste to landfill through enterprise-wide recycling initiatives, implementing innovative packaging solutions, and integrating principles of environmental responsibility throughout our business.

ISO 14001:2015 Certification

All CDW distribution centers (two in the U.S. and one in the U.K.), and two of our U.K. offices, hold ISO 14001 certifications, the international standard for Environmental Management Systems (EMS). These certifications ensure consistency and effectiveness in our EMS and demonstrate our long-established commitment to managing our business responsibly.



2023 Environmental Highlights

This year was our most impactful year to date in formalizing our approach to climate action. We significantly elevated our efforts to do our part to address the broader issue of climate change. We furthered our collaboration with partners and bolstered sales enablement efforts for ESG solutions, empowering our customers to advance climate action deliberately and strategically. Notable highlights from 2023 include:

- **Announced Greenhouse Gas (GHG) Reduction Targets:** Under the leadership of our Climate Task Force, and with support from senior leadership, we committed to set near-term, company-wide emissions reductions in line with climate science with the Science Based Targets initiative (SBTi). We submitted our targets for validation and are awaiting approval from SBTi.
- **Outperformed Waste Diversion Goal (92%):** For the fifth year in a row, our two US distribution centers outperformed their waste diversion goal of 90% by recycling 1,700 tons of packaging material, 7,494 tons of cardboard, 306 tons of paper, as well as wood and plastic pallets.

- **Created CDW Climate Action Committee.** This committee evolved from our Climate Task Force into an ongoing cross-functional, global group of CDW leaders to oversee projects and implement best practices in support of our GHG emissions reduction targets. In 2024, the Climate Action Committee will focus on developing the workstreams and subcommittees of subject matter experts needed to help us deliver on our goals.
- **Focus on Energy-Efficient Buildings.** In 2023, we consolidated two Arizona locations into one new LEED Gold building in Tempe that provides a state-of-the-art workplace that harmoniously incorporates sustainability principles, advanced technology and aesthetics. Within CDW's real estate portfolio in North America, this office stands as one of 10 LEED Gold-certified offices and one of 16 LEED-certified sites across the continent.

For more information on CDW's sustainability efforts, please see our <https://webobjects2.cdw.com/is/content/CDW/cdw/on-domain-cdw/cdw-branded/esg/cdw-2023-esg-report-final.pdf>.

Commitment to Strategic Partnerships

Our commitment to strategically partner with qualified businesses enables CDW to continue delivering the best customer experience, while contributing to economic growth in local communities. Since launching our program in 2007, we have spent more than \$25 billion with small, community-based businesses; we currently partner with more than 1,500 strategic partners, including, but not limited to, product manufacturers, distributors, and service providers.

CDW has implemented a fair and transparent bidding and selection process that promotes equal access and consideration for all suppliers. We actively engage strategic partners in our solicitations, provide clear evaluation criteria, and offer support and guidance during the bidding process. In addition, we conduct supplier outreach sessions to educate our suppliers on our procurement processes and foster stronger partnerships.

We can help City of Dickinson meet your business spend goals by connecting you with qualified suppliers in our network that match your needs.

We continually evolve our program to align with our community, address our customers' needs, and endorse equal opportunity. In 2023, we achieved \$3.2 billion in diverse spend, and it was our fifth straight year as a member of the Billion Dollar Roundtable – an exclusive group of U.S.-based companies that each spend \$1 billion or more with diverse suppliers on a Tier 1 basis.

Organizations We Support

CDW actively participates in various organizations that promote a resilient supply chain reflective of the community and customers we serve and support our efforts to meet and exceed our customer's requirements. Through these affiliations, we stay updated on best practices, network with a broad set of suppliers, and contribute to building stronger communities.

Fostering a Welcoming and Respectful Culture for All at CDW

CDW's long standing values and philosophies for success have defined us since the organization's inception. We are committed to fostering a welcoming and respectful culture where every coworker can thrive, with a focus on growth, engagement, and shared success. We believe when coworkers bring their authentic selves and unique perspectives to work, we all become better collaborators and bold innovators.

CDW's Business Resource Groups (BRGs) are vital to the coworker experience. These coworker-led groups encourage connection, allyship, and belonging, in addition to providing professional development opportunities across the globe. For further information visit: [One CDW | CDW](#).

Appendix



CERTIFICATE OF LIABILITY INSURANCE

DATE(MM/DD/YYYY)
09/30/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Aon Risk Services Central, Inc. Chicago IL Office 200 East Randolph Chicago IL 60601 USA	CONTACT NAME: PHONE (A/C. No. Ext): (866) 283-7122 FAX (A/C. No.): (800) 363-0105 E-MAIL ADDRESS:														
INSURED CDW Corporation 200 North Milwaukee Avenue Vernon Hills IL 60061 USA	<table><tr><th>INSURER(S) AFFORDING COVERAGE</th><th>NAIC #</th></tr><tr><td>INSURER A: The Phoenix Insurance Company</td><td>25623</td></tr><tr><td>INSURER B: The Charter Oak Fire Insurance Company</td><td>25615</td></tr><tr><td>INSURER C: Travelers Property Cas Co of America</td><td>25674</td></tr><tr><td>INSURER D: Travelers Commercial Casualty Co</td><td>40282</td></tr><tr><td>INSURER E: Lloyd's Syndicate No. 3623</td><td>AA1120055</td></tr><tr><td>INSURER F:</td><td></td></tr></table>	INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A: The Phoenix Insurance Company	25623	INSURER B: The Charter Oak Fire Insurance Company	25615	INSURER C: Travelers Property Cas Co of America	25674	INSURER D: Travelers Commercial Casualty Co	40282	INSURER E: Lloyd's Syndicate No. 3623	AA1120055	INSURER F:	
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INSURER F:															

COVERAGES**CERTIFICATE NUMBER:** 570108652841**REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

Limits shown are as requested

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input type="checkbox"/> LOC OTHER:			H6605D53096APHX24 see addendum	10/01/2024	10/01/2025	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$1,000,000 MED EXP (Any one person) \$10,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$2,000,000 PRODUCTS - COMP/OP AGG \$2,000,000
B	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS ONLY			BA-6N190234-24-I3-G	10/01/2024	10/01/2025	COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)
C	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION			CUP6J53867924I3 SIR applies per policy terms & conditions	10/01/2024	10/01/2025	EACH OCCURRENCE \$5,000,000 AGGREGATE \$5,000,000 Retained Limit \$10,000
D	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR / PARTNER / EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N <input checked="" type="checkbox"/> N	N/A	UB8P79604A245IK AOS UB8P830687245IR AZ, MA, WI	10/01/2024	10/01/2025	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE-EA EMPLOYEE \$1,000,000 E.L. DISEASE-POLICY LIMIT \$1,000,000
E	E&O - Miscellaneous Professional-Primary			W19A8C241001 Claims Made-cyber/network SIR applies per policy terms & conditions	10/01/2024	10/01/2025	Each Claim \$5,000,000 Aggregate \$5,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Evidence of Coverage
Named Insured includes: CDW Government LLC, CDW LLC, CDW Direct LLC, CDW Logistics LLC, CDW Technologies LLC and CDW Finance Corporation, Sirius Computer Solutions LLC, Amplified IT, LLC, Infogroup Northwest, LLC, Focal Point Data Risk, LLC, Locus Recruiting, LLC, and Enquizit LLC.

CERTIFICATE HOLDER**CANCELLATION**

CDW Corporation 200 North Milwaukee Avenue Vernon Hills IL 60061 USA	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE <i>Aon Risk Services Central, Inc.</i>
--	---

Holder Identifier :

Certificate No : 570108652841



AGENCY CUSTOMER ID: 10227766

LOC #:

ADDITIONAL REMARKS SCHEDULE

Page _ of _

AGENCY Aon Risk Services Central, Inc.		NAMED INSURED CDW Corporation
POLICY NUMBER See Certificate Number: 570108652841		
CARRIER See Certificate Number: 570108652841	NAIC CODE	EFFECTIVE DATE:

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,
FORM NUMBER: ACORD 25 **FORM TITLE:** Certificate of Liability Insurance

Commercial General Liability

Commercial General Liability

Policy# H6605D53096APHX24

State and Insurer(s) Affording Coverage

California Travelers Property Casualty Company of America NAIC# 25674

All Other The Phoenix Insurance Company NAIC# 25623



75 Tri-State International
Lincolnshire, IL 60069

CDW.com

January 01, 2025

To CDW Government LLC Customers:

CDW Government LLC is your supplier/vendor. CDW Government LLC's FEIN is 36-4230110. This is the number displayed on our invoices.

CDW Government LLC is treated as a disregarded entity for federal income tax purposes. The Internal Revenue Service requires the W-9 to be completed by an entity that is not a disregarded entity for federal tax purposes. For CDW Government LLC, that entity is the parent corporation, CDW LLC, FEIN 36-3310735. Consequently, CDW Government LLC's W-9 lists CDW LLC as the "Name (as shown on the income tax return)" and the "Business name" as CDW Government LLC.

The address on our W-9, (230 N. Milwaukee Ave. Vernon Hills, IL 60061), is our mailing address registered with the IRS. CDW Government LLC requests your payments to be mailed to another address, (75 Remittance Dr, Suite 1515, Chicago, IL 60675). This is merely for payment processing and is not a CDW Government LLC physical location.

We apologize for any confusion our organizational structure may cause you; however, we have completed the W-9 as required by the Internal Revenue Service.

Please feel free to contact us at taxteam@cdw.com should you have any questions or require additional documentation.

Thank you,

CDW Tax Department

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give form to the
requester. Do not
send to the IRS.

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See Specific Instructions on page 3.	1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)	
	CDW LLC	
	2 Business name/disregarded entity name, if different from above. CDW Government LLC, CDW Government	
	3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor <input type="checkbox"/> C corporation <input type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input checked="" type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership)..... C Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions)	
	3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions <input type="checkbox"/>	
4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) 5 Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) N/A <i>(Applies to accounts maintained outside the United States.)</i>		
5 Address (number, street, and apt. or suite no.). See instructions. 200 N MILWAUKEE AVE		
6 City, state, and ZIP code VERNON HILLS, IL 60061		
7 List account number(s) here (optional)		
Requester's name and address (optional)		

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number									
			-						
or									
Employer identification number									
3	6	-	3	3	1	0	7	3	5

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person <i>Lenore Vidal</i>	Date 01/01/2025
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

