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BEST AND FINAL OFFER

August 25, 2023

Ms. Caitlin Sharpe
Director
Dalton Parks and Recreation Department
904 Civic Drive
Dalton, GA 30721

RE: Mack Gaston Community Center and Joan Lewis Park
Synthetic Turf Project – Best and Final Offer

Dear Ms. Sharpe:

First of all, Candice and I very much appreciate the time and efforts you have made throughout this process. You have made your community support and safety top priorities and we are pleased to highlight how we are the best option in this regard as we also sharpened our pencil for a best and final offer. We respectfully submit the following for your review accordingly.

Relationship Foundation – Community Values

Thank you very much for sharing your insights regarding the Joan Lewis Park in particular. You will notice that we are volunteering some upgrades to Joan Lewis Park since the specs do not include a shock pad. We highlight the following:

Social Culture – Act Global has a strong social culture that motivates us to improve communities and impact kids' lives while we execute our business objectives. Our Corporate Mission align with providing inspiration and opportunity to help those who want to improve their world. Act Global supports Homeless World Cup, CARE, World Vision, numerous community outreach play areas, and other charities. We have been recognized with two Synthetic Turf Council Philanthropy Award.

Technical Expertise to drive Player Safety - Act Global is a leader in synthetic turf research and development. We exist to improve player safety and performance at all levels. We have demonstrated this performance on NFL fields and our proposal features technology that we have used at the NFL level and on almost 300 FIFA certified fields, not to mention our World Rugby and Field Hockey Preferred Turf Producers credentials. In fact, our products and expertise have been delivered in over 90 countries around the world.

Partnership Approach

As I mentioned last Friday, you have my commitment to deliver a successful project that your community will love. Act Global looks to form partnerships and we have a TEAM approach. Our partnerships are solid and long lasting to ensure the best Quality Service for our team and clients alike.



Player Safety Approach

Act Global delivers its player safety and performance turf through a process of R&D, manufacturing and turnkey, in-house installation services.

We start with understanding injury rates and natural grass benchmarks. This includes testing:

- ✓ Natural grass fields for baseball (Houston Astros and NY Yankees spring training fields), football (NFL natural grass and Texas A&M Kyle Field) and soccer (FIFA testing).
- ✓ Performance for shock absorption, traction, foot stability, skin abrasion and ball interaction for baseball (splash, ball speed) and soccer (ball roll and bounce).
- ✓ Factors for fatigue, concussion and lower extremity risks.
- ✓ Environmental stewardship and infill that meets European Toy Standards, ASTM and Synthetic Turf Council Guidelines.



As part of this approach, we have included the following features to upgrade both locations:

BrockFill Upgrade compared to Coconut-based Infills

- BrockFill comes with a Performance Guarantee to meet the performance criteria of the One Turf Concept at installation. The One Turf Concept is supported by FIFA and includes many of the same tests I presented last Friday. **One Turf Concept testing includes vertical deformation, rotational resistance, shock absorption, ball rebound, ball roll, infill depths, and HIC (head injury criterion)**
- BrockFill compacts less than coconut-based infill which is important for surface hardness (Infill Compaction Report by SportsLabs available upon request)
- Significant temperature reduction – 20-30 degrees cooler than fields with rubber when dry, up to 50+ degrees cooler than fields with rubber when wet
- Made in the USA and in the great state of Georgia!
- By comparison, coconut based infills often:
 - Have no warranty but require higher maintenance
 - Must stay wet or else it becomes more brittle and breaks down even quicker
 - Compact more than Brockfill which hardens the surface
 - Not made in the USA
- ***We also looked at supplying Schmitz ProPlay, but Dalton Park and Rec has a tight installation window and Schmitz is currently experiencing force majeure with significant supply interruptions.***

Turf and Install Proposal

Act Global™ is pleased to submit the following proposal for the supply of the new synthetic turf playing surface for the Mack Gaston Field project located in Dalton, GA. Act Global™ has reviewed the bid information and bases the following proposal on the information contained in those documents.

Scenario #1 Mack Gaston Community Center ONLY Synthetic Turf Breakdown:

- Act Global™ DXF50 blended monofilament and slit-film synthetic turf system, approximately **49,280** square feet with necessary waste factors, with the following compositions:
 - Remove and dispose of existing synthetic turf material
 - Brock SP17XL pad
 - 2" (50 mm) tall pile fiber height
 - Polyethylene with exclusive 300/360 micron monofilament + 110 micron slit film
 - 3/8" tufting gauge
 - 8 oz/sy primary back (13+) with 20 oz/sy polyurethane secondary backing
 - 50 oz/sy face weight (grass yarn)
 - 1 lb Brockfill and 4 lb silica sand infill mixture, by weight
 - Inlaid lines for one football field layout, one large soccer field layout and two small soccer field layouts
 - Safety testing - One *g*-max testing regimens within two (2) weeks of substantial completion
 - Maintenance training – one 2-hour training session of Owner personnel on maintenance

Turf and install Proposal Pricing

Act Global™ proposes to complete the scope of work herein for the lump sum price of **\$299,357.00.**

Scenario #1 Add Alternate - Joan Lewis Park ONLY Synthetic Turf Breakdown:

- Act Global™ F50 slit-film synthetic turf system, approximately **14,450** square feet with necessary waste factors, with the following compositions:
 - Remove and dispose of existing synthetic turf material
 - 2" (50 mm) tall pile fiber height
 - Polyethylene with exclusive 110 micron slit film
 - 3/8" tufting gauge
 - 8 oz/sy primary back (13+) and 20 oz/sy polyurethane secondary backing
 - 41 oz/sy face weight (grass yarn)
 - 60% ambient SBR crumb rubber and 40% silica sand infill mixture, by weight
 - Inlaid lines for one soccer field layout
 - One *g*-max testing regimens within two (2) weeks of substantial completion
 - One 2-hour training session of Owner personnel on maintenance

Turf and install Proposal Pricing

Act Global™ proposes to complete the scope of work herein for the lump sum price of **\$81,983.00.**

Scenario #2 Mack Gaston Community Center ONLY Synthetic Turf Breakdown:

- Act Global™ DXF50 blended monofilament and slit-film synthetic turf system, approximately **49,280** square feet with necessary waste factors, with the following compositions:
 - Remove and dispose of existing synthetic turf material
 - Brock SP17XL pad
 - 2" (50 mm) tall pile fiber height
 - Polyethylene with exclusive 300/360 micron monofilament + 110 micron slit film
 - 3/8" tufting gauge
 - 8 oz/sy primary back (13+) and 20 oz/sy polyurethane secondary backing
 - 46 oz/sy face weight (grass yarn)
 - 1 lb Brockfill and 4 lb silica sand infill mixture, by weight
 - Inlaid lines for one football field layout, one large soccer field layout and two small soccer field layouts
 - Safety testing - One g-max testing regimens within two (2) weeks of substantial completion
 - Maintenance training – one 2-hour training session of Owner personnel on maintenance

Turf and install Proposal Pricing

Act Global™ proposes to complete the scope of work herein for the lump sum price of **\$296,073.00.**

Scenario #2 Add Alternate - Joan Lewis Park ONLY Synthetic Turf Breakdown:

- Act Global™ F50 slit-film synthetic turf system, approximately **14,450** square feet with necessary waste factors, with the following compositions:
 - Remove and dispose of existing synthetic turf material
 - 2" (50 mm) tall pile fiber height
 - Polyethylene with exclusive 110 micron slit film
 - 3/8" tufting gauge
 - 8 oz/sy primary back (13+) and 20 oz/sy polyurethane secondary backing
 - 41 oz/sy face weight (grass yarn)
 - 60% ambient SBR crumb rubber and 40% silica sand infill mixture, by weight
 - Inlaid lines for one (1) soccer field layout
 - One g-max testing regimens within two (2) weeks of substantial completion
 - One 2-hour training session of Owner personnel on maintenance

Turf and install Proposal Pricing

Act Global™ proposes to complete the scope of work herein for the lump sum price of **\$81,983.00.**

Free Upgrades to Enhance Longevity and Player Safety! A \$67,000 value!

Ms. Sharpe, we listened to the repeated comments in the RFP document, the meeting and in your communication that these fields are extremely important for the community and that player safety is of utmost concern. We are pleased to join you with the following upgrades no additional cost:

- *Two (2) years' annual maintenance both fields - \$11,000 value*
- *10-year warranty both fields - \$45,000 value*
- *Upgrade to Joan Lewis field turf specifications for scenario #1 and #2 - \$11,000 value plus greater safety!*
 - *44oz face weight – we need more grass blades for player comfort, longevity and appearance – it will also lock in the infill more.*
 - *2 1/4" pile height – 2" pile without a shock pad is not high enough for safety – we need to raise the pile height and add more infill – increased shock absorption and longevity!*
 - *Monofilament/slit film blend – greater performance and appearance – let's deliver a first-class field!*
- *Upgrade from coconut-based infill to Brockfill and Brock Pad (see above player safety benefits) – also Schmitz Foam is currently experiencing a force majeure with supply interruptions*

Included in the Proposed Scope of Work

- Delivery (FOB Destination)
- Standard wage rates
- Provide 10-year standard warranty
- Maintenance Manual for the care and cleaning of the synthetic turf playing surface

Act Global™ excludes any and all work not specifically included in the above scope of work.

Excluded from the Proposed Scope of Work

- Sales tax, permits, fees, bonding costs or liquidated damages
- Shock pad for Joan Lewis Park field
- Wood nailer, site or base or concrete work of any kind
- Additional sports equipment, field grooming or sweeper
- Relocation of any existing services
- Addendums or any additional project site access requirements

Proposal pricing for turf colors for tufted and inlaid game markings are based upon the use of Act Global™ standard colors, unless otherwise noted herein. Specific costs and lead times are excluded from this proposal and shall be negotiated separately upon notice and selection by Owner, unless otherwise included or noted herein.

Upon reaching a mutually agreeable schedule and upon the 100% completion of all work of trades that could be injurious to the new synthetic turf playing surface in the area of the field, Act Global™ forces will require unencumbered access to the material staging areas, access and haul routes, and field installation location. Act Global™ shall present an anticipated installation timeframe required to complete the installation upon award of project and execution of final contracts. Schedule shall be inclusive of shop drawing reviews, approvals, manufacturing and delivery.

The scope of work and proposal pricing included herein are valid for a period of Thirty (30) calendar days from the date of this proposal. Negotiations continuing beyond the date of expiration shall require the submittal of a separate proposal, at the discretion of the parties named herein.

Adverse Weather or other Delays shall be quantified, recorded and qualified for any monthly totals exceeding normal weather occurrences as recorded by the nearest Weather Station. Normal Adverse Weather Delays are considered for any 24-hour period that receives greater than 0.1" precipitation or when low temperatures are 32° Fahrenheit or below. Delays in excess of normal occurrence shall be submitted and granted for contract extension. Date of substantial completion shall be adjusted accordingly and be based on approved contract time extensions submitted and approved by the Owner, Design Professional-of-record and General Contractor.

Please contact Candice Robb at (330) 388-7814 or crobb@actglobal.com if you have any questions or require additional data, product specifications, samples or literature related to this proposal.

Sincerely,



John Baize
CEO



Mark Weightman, MBA
Vice President

