



7/5/2022

City of Dalton
Finance Department
300 W. Waugh St.
Dalton, Georgia 30120-4268

Attn: Cindy Jackson- CFO

RE: Self-Contained Breathing Apparatus 2022

Ms. Jackson,

Included is our response to your RFP, Self-Contained Breathing Apparatus 2022. We appreciate the opportunity to present a response to the stated specifications.

Municipal Emergency Services, INC. (MES) has quickly grown to be the largest supplier of equipment to first responders in North America. With over 175+ sales representatives, 100+ mobile service technicians, and 17 regional service centers strategically located around the United States, we can assure that we provide the best products and services available. Based in Georgia, we have three mobile onsite Service Technicians, a Rescue Tool Specialist, and three Sales Representatives. Additional resources can be pulled from neighboring states. **WE can bring SERVICE and TRAINING to your door.**

MES is a 3M Scott Safety 5 Star Service Provider. The 5 Star Service Provider Designation represents a commitment to customer service and training, through highly trained certified technicians as well as our commitment to support all 3M Scott Safety Products. MES is one of only a handful of 5 Star Scott Service Providers in the Country and the only one in the State of Georgia. Submitted for review is the 5 Star Service Provider designation.

The MES Vendor Number is 130026.

Our proposal reflects special pricing available for this order in the quantities that have been specified.

We welcome the opportunity to meet with your representatives to answer any questions, provide additional information, and illustrate how efficient local representation from MES can serve the City of Dalton and build upon the established relationships.

We look forward to working with you all on this project.

Respectfully,


Jeremy Adams, Northwest Georgia Sales Representative
MUNICIPAL EMERGENCY SERVICES, INC.

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Jeremy Adams, Northwest Georgia Sales Representative
MUNICIPAL EMERGENCY SERVICES, INC.



BID INSTRUCTIONS

Dalton Fire Department is seeking proposals from qualified firms to provide for purchase a minimum of forty (40) new Scott Air-Pak X3 Pro SCBA's 2018 Edition. The City of Dalton reserves the right to accept or reject any or all bids.

- I. Bids must be received by July 15, 2022 at 5:00PM.
- II. Bids must be delivered to (by mail or presented in person at Dalton City Hall):

City of Dalton
Attn: Finance Office
300 W. Waugh ST.
Dalton, GA 30720-4268

NOTE: The City of Dalton will not pay any shipping or additional postage for packages

- III. Bids must be sealed and marked:

"Self-Contained Breathing Apparatus 2022"

- IV. Vendor Information:
 - A. Product offered shall meet or exceed the detailed requirements listed in the specifications. Bidders shall indicate exactly what they are offering in response to the requirements of the bid. If primary and specific requirements are not met, your bid may be rejected.
 - B. All parties submitting bids must be able to complete the City of Dalton Vendor Packet. Vendor information and vendor packets can be found on the city's website www.cityofdalton-ga.gov, under "Policies and Forms" located in the Finance Department section.

- C. All bids submitted shall be subject to acceptance or rejection and the City of Dalton specifically reserves the right to accept or reject any or all bids, to waive any technicalities and formalities in the bidding.
- D. Bidder shall submit all required forms and information simultaneously with sealed bids, which forms and information become a part of the property of the City of Dalton and will not be returned to bidders unless a written request to withdraw is received prior to **July 15, 2022 @ 5:00PM.**
- E. Any bids received thereafter will not be considered.
- F. Bids will be opened and read at the City of Dalton Finance Department located at 300 W. Waugh St. on **Monday July 18, 2022 @ 10:00AM.**
- G. Unless stated on the bid form, the bid submitted will assume all specifications will be met. Please note on the bid form all exceptions.
- H. The purchaser may consider as non-responsive, any bid in which there is an alteration of, or departure from the bid form hereto attached.

V. Questions:

For any questions please direct to the following contact
Deputy Chief Mike Russell
Email: mrussell@daltonga.gov
Phone: 706-278-7363 ext.223



SPECIFICATIONS

Summary

Dalton Fire Department is seeking proposals from qualified firms to provide for purchase a minimum of forty (40) new Scott Air-Pak X3 Pro SCBA's 2018 Edition as outlined herein

GENERAL REQUIREMENTS

Proposals shall include:

1. Full information on the make, model and specifications of the SCBA offered.
2. Information on warranty and service conditions.
3. Total cost for all equipment.
4. Expected date of delivery after contract is signed.

Specific Requirements

SCBA proposed must meet the following minimum specifications:

1. CGA Cylinder Connection
2. 4.5psi
3. Standard Harness with Parachute Buckles
4. Standard Belt with No Escape Rope
5. E-Z Flo Regulator with Quick Connect Hose (Rectus fittings)

- 6. Universal EBSS Accessory Hose
- 7. No Airline Connection
- 8. No Spare Harness Kit
- 9. Pak-Tracker
- 10. No Case
- 11. No Cylinder
- 12. No Facepiece

Please list below warranties and pricing:

Standard Warranty:

See "As Long As You Own It" Literature.

Extended Warranty Option(s)

BID FORM

**TO: City of Dalton – Finance Department ATTN:
Cindy Jackson
300 W. Waugh St.
Dalton, Georgia 30120-4268**

BID PKG. "Self-Contained Breathing Apparatus 2022" Total Cost: \$259,120.00

Warranty Cost(s):

No Charge

All bids submitted shall be subject to acceptance or rejection and the City of Dalton specifically reserves the right to accept or reject any or all bids, to waive any technicalities and formalities in the bidding.

Municipal Emergency Services Inc.
Name of Individual, Partner or Corporation

Ward Petrie SVP Finance

Title



Authorized Signature

Municipal Emergency Services, INC.
Company

12 Turnberry Lane

Address

Sandy Hook, CT, 06482

City, State, Zip Code

203-304-4110

Company phone number

BIDDERS DECLARATION

The bidder understands, agrees and warrants:

- That the bidder has carefully read and fully understands the full scope of the specifications.
- That the bidder has the capability to successfully undertake and complete the responsibilities and obligations in said specifications.
- That this bid may be withdrawn by requesting such withdrawal in writing at any time prior to **July 15, 2022 at 5:00PM**, but may not be withdrawn after such date and time.
- That the City of Dalton reserves the right to reject any or all bids and to accept that bid which will, in its opinion, best serve the public interest. The City of Dalton reserves the right to waive any technicalities and formalities in the bidding.
- That by submission of this bid the bidder acknowledges that the City of Dalton has the right to make any inquiry or investigation it deems appropriate to substantiate or supplement information supplied by the bidder.

BIDDER:

Ward Petrie
Name

SVP Finance
Title

Name

Title



6701-C Northpark Blvd
Charlotte, NC 28218

Quote

Quote # QT1582784
 Date 05/13/2022
 Expires 08/22/2022
 Sales Rep Adams, Jeremy L
 Shipping Method FedEx Ground
 Customer DALTON FIRE DEPARTMENT- GA
 Customer # C37960

Bill To
 DALTON FIRE DEPARTMENT
 404 SCHOOL ST.
 DALTON GA 30720
 United States

Ship To
 DALTON FIRE DEPARTMENT
 404 SCHOOL ST.
 DALTON GA 30720
 United States

Part #	Alt Item #	Units	Description	QTY	Unit Price	Amount
X8814025305303			Air-Pak X3 Pro SCBA (2018 Edition) with CGA Cylinder Connection, 4.5, Standard Harness with Parachute Buckles, Standard Belt with No Escape Rope, E-Z Flo Regulator with Quick Connect Hose (Rectus fittings), Universal EBSS Accessory Hose, No Airline Connection, No Spare Harness Kit, Pak-Tracker, No Case, Packaged 1 SCBA Per Box (Black)	40	\$6,478.00	\$259,120.00

Subtotal \$259,120.00
Shipping Cost \$0.00
Tax Total \$0.00
Total \$259,120.00

This Quotation is subject to any applicable sales tax and shipping & handling charges that may apply. Tax and shipping charges are considered estimated and will be recalculated at the time of shipment to ensure they take into account the most current information.

All returns must be processed within 30 days of receipt and require a return authorization number and are subject to a restocking fee.

Custom orders are not returnable. Effective tax rate will be applicable at the time of invoice.



QT1582784



3M | **3M**
Fire & Safety

FIVE STAR SERVICE CENTER

is hereby granted to

Municipal Emergency Services
for successfully meeting the requirements thereof
and demonstrating service excellence

This 1st day of January, two thousand and twenty two
Certification valid until December 31st 2023

Keith Shaffer

Technical Support Manager / USAC

Thomas Riley

Director, Global Service & Repair

