

CITY OF DALTON
COMPETITIVE REQUEST FOR PROPOSAL
(Goods or Services with Aggregate Cost of \$20,000 and Above)

Department: DALTON PARKS & REC.
Date of Bid Opening : 03.31.20
Place of Bid Opening: CITY HALL
Time of Bid Opening: 2:00 PM
Dates Advertised: _____

A copy of the RFP scoring sheet or determination criteria must be attached.

CONVERSION OF (2) TENNIS COURTS TO
(6) PICKLEBALL COURTS AT BROOKWOOD PARK

Vendor	Bid Amount	Comments
COMPETITION ATHLETIC SURFACES	<u>RFP</u>	
SIGNATURE TENNIS COURTS		
ADVANCED ATHLETIC SURFACES		
TALBOT TENNIS		
BASELINE SPORTS CONSTRUCTION LLC		
MULTIPLEX LLC		

Witnessed By: _____
Finance Department: _____

Department: _____

Date: _____

Comments: _____

Awarded To: _____
In The Amount Of: _____

Date: _____

Signature Tennis Courts
\$28,500.00
5-12-2020

2020 Brookwood Park Pickleball Courts Evaluation of Projects

Company Name	Cost of Project-40	Experience-20	Schedule and Budget-10	Warranty-10	Durability of products-10	Guaranteed Date-5	Minority Business Status-5	Totals
Baseline Points	\$75,930	25	20	9	8	8	5	0
Multiplex Points	\$158,750	20	20	9	8	8	5	0
Competition Ath Surfaces Points	\$24800+ Patch?	30	18	10	8	8	5	0
Advance Athletic Surfaces Points	\$29,980	39	18	9	9	9	5	0
Signature Tennis Courts Points	\$28,500	40	20	10	9	10	5	0
Talbot Tennis Points	\$32,554	38	20	10	10	10	5	0



S I G N A T U R E T E N N I S C O U R T S

PHONE: 404-642-5002

FAX: 770-516-0916

MIKE@SIGNATURETENNIS.COM



Mike Imbornone (Owner)

March 20, 2020

Signature Tennis Courts, Inc., is proposing to convert 2 existing tennis courts, located at Brookwood Park, into 6 permanent pickleball courts, giving the City of Dalton, Georgia, the option to either resurface the existing tennis courts or rebuild the existing tennis courts.

Signature Tennis Courts, Inc., intends to complete this project in the manner in which the expectations of our client are exceeded, according to the specifications included in this request for proposal.

The total cost of the proposed to resurface the two tennis courts and convert to 6 permanent pickle ball courts is \$26,700, and to rebuild the two tennis courts as 6 permanent pickle ball courts is \$59,000, the details of which are included in the attached quotes.

This request for proposal is presented by Signature Tennis Courts, Inc and to the best of my knowledge is accurate.

Mike Imbornone CTCB, Owner

**Signature Tennis Courts, Inc.
1025 Rose Creek Drive
Suite 620-244
Woodstock, Ga 30189**

**Phone 404-642-5002
Fax 770-516-0916**

Executive Summary

Signature Tennis Courts, Inc., strives to provide exceptional professional services, high quality products and outstanding customer service to each client and in each project that we undertake. For this request for proposal, Signature Tennis Courts, Inc. is proposing to either resurface 2 existing tennis courts into 6 permanent pickle ball courts or to rebuild 2 existing tennis courts into 6 permanent pickleball courts, located in Dalton, Georgia, Brookwood Park.

The project team consists of

Mike Imbornone (35 years' experience) - Owner / Supervisor / Point of Contact

Tom Heinen (15 years' experience) – Foreman / Grading Expert

Andy Reinish (35 years' experience)– Foreman / Clay Court Specialist

Matt Imbornone (5 years' experience) – Project Coordinator

Jose Hernandez (10 years' experience) – Color Coating Specialist

Steve Lottinger (2 years' experience)– Foreman

Vic Sikes (8 years' experience) – Paving Expert

Graham Glisson (7 years' experience) – Paving and Asphalt Expert

Bill Osterhold (10 years' experience) – Foreman and Project Specialist

Company History

Signature Tennis was founded in 2003 when the owners recognized a client driven need for exceptional professional services, high quality products and outstanding customer service in this mature industry segment. Further, the company insured that it was positioned to fulfill all aspects of the business from new court construction to providing the most basic maintenance / product needs. Since those key ingredients were defined the company has steadily grown into a highly regarded provider in all areas of the tennis court construction, maintenance and accessories business. Throughout these initial years the company has distinguished itself as the premiere choice of a discerning client base consisting of exclusive Country Clubs and top tier Tennis Facilities in the market area. Today Signature Tennis continues to set the highest standards for delivering on the promise of outstanding customer service and products to its broad base of demanding customers.

Primary Business

Signature Tennis Courts, Inc., is expert in building very large private and municipal facilities.

Experience

In the past three years Signature Tennis Courts, Inc., has rebuilt the Clemson University Tennis Center in Clemson, South Carolina, which included 6 new indoor courts and 12 new outdoor courts, has built 54 new courts at the Rome Tennis Center in Rome, Georgia, and has built 27 new hard and clay courts at Cooper Creek Tennis Center in Columbus, Georgia.

- ⇒ Georgia Tech Ken Byers Tennis Facility – 16 court facility**
- ⇒ Reynolds Plantation Lake Club –10 court facility – Voted USTA Facility of the year / 2009**
- ⇒ Druid Hills Golf Club – 10 court facility**
- ⇒ Piedmont Driving Club – 6 court facility**
- ⇒ Ansley Golf Club – 8 court facility**
- ⇒ Capital City Club – 8 court facility**
- ⇒ Dunwoody Country Club – 14 court facility**
- ⇒ Inverness Racquet Club Birmingham, Al – 15 court facility**
- ⇒ Horseshoe Bend Country Club – 14 court facility – Voted USTA Facility of the year / 2015**
- ⇒ Towns County – 14 court Pickle Ball facility / 2015**
- ⇒ Spalding Co Pickle Ball / Wyomia Tyus Park – 14 court Pickle Ball facility 2017**
- ⇒ Bitsy Grant – 12 court facility / 2018**

Company Principles

Signature Tennis Courts, Inc., is clearly the recognized quality leader in tennis court construction, repair and maintenance in the market areas it serves. The reason for this is based on the company's ability to meet the expectations of a client base of this area's highest profile tennis facilities and country clubs. In addition, Signature Tennis sets itself apart from the competition with its core staff of professionals with over 125 years of hands on experience in all aspects of the tennis business.

Duration

Signature Tennis Courts, Inc. anticipates this project to take 2 ½ weeks approximately from start date to completion, for resurfacing and 8 weeks approximately for rebuilding.



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Mike Imbornone (Owner)

March 20, 2020

TO: CITY OF DALTON / BROOKWOOD PARK

OPTION #1

CONVERT 2 TENNIS COURTS TO 6 PERMANENT PICKLE BALL COURTS

- 1. CLEAN COURTS AS NECESSARY**
- 2. INSTALL 12 NET POST FOUNDATIONS**
NOTE: DIRT REMOVED FROM DIGGING OUT NET POST FOUNDATIONS WILL BE SPREAD ON SITE AS DESIGNATED BY OWNER
- 3. FILL ALL STRUCTURAL CRACKS WITH E330 CRACK FILLER AND INSTALL MULTI LAYERED RITE WAY CRACK REPAIR SYSTEM OVER ALL STRUCTURAL CRACKS (1/16" OR LARGER)**
THE RITE WAY PRODUCT WILL NOT BUBBLE, HAS NO HOLLOW SOUND AND INCORPORATES A MICRO SEALANT MOISTURE BARRIER OVER THE CRACKS.
- 4. FILL ALL LOW LYING AREAS AND PAVING JOINTS WITH ACRYLIC PATCH BINDER**
NOTE: THESE AREAS WILL IMPROVE BUT WILL NOT BE PERFECT
- 5. APPLY 3 COATS OF BLACK AND 3 COATS OF SPORTMASTER FULL ACRYLIC PLAYING SURFACE (COLORS WILL BE ROYAL BLUE AND LIGHT GREEN UNLESS SPECIFIED OTHERWISE)**
- 6. STRIPE 6 REGULATION PICKLE BALL COURTS WITH ONE COAT OF PRIMER AND TWO COATS OF TEXTURIZED WHITE LINE PAINT**
- 7. INSTALL 6 NEW SETS OF PICKLE BALL NET POSTS, 6 NEW PICKLE BALL NETS AND CLEAN WORK SITE THOROUGHLY**

TOTAL: \$26,700

NOTE: EXISTING TENNIS COURT NETS WILL SERVE AS A DIVIDER BETWEEN THE TWO SETS OF 3 PICKLE BALL COURTS

OPTION: REMOVE TENNIS NET AND INSTALL 4' HIGH FENCING AS DIVIDER BETWEEN THE TWO SETS OF 3 PICKLE BALL COURTS WITH OPENING AS SPECIFIED IN PLANS
ADD: 1,800

CONTINUED ON NEXT PAGE



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Mike Imbornone (Owner)

**PAGE TWO
CITY OF DALTON / BROOKWOOD PARK
OPTION #1**

**NOTE: OWNER MUST PROVIDE WATER AND ELECTRICITY WITHIN CLOSE PROXIMITY OF
COURTS**

**NOTE: A 5 YEAR WARRANTY IS INCLUDED ON ALL EXISTING STRUCTURAL CRACKS COVERED
WITH RITE WAY. IF ANY AREAS FAIL, THE CRACKS WILL BE RE-DONE AND AREA WILL BE RE-
COLOR COATED. THIS WARRANTY DOES NOT INCLUDE ANY NEW CRACKS THAT MAY
DEVELOP IN THE FUTURE.**

ACCEPTANCE SIGNATURE

DATE



SIGNATURE TENNIS COURTS

PHONE: 404-642-5002

FAX: 770-516-0916

MIKE@SIGNATURETENNIS.COM



Mike Imbornone (Owner)

March 20, 2020

TO: CITY OF DALTON / BROOKWOOD PARK

OPTION #2

CONVERT 2 TENNIS COURTS TO 6 PERMANENT PICKLE BALL COURTS

1. REMOVE EXISTING COURTS AND HAUL OFF SITE AND STORE EXISTING FENCING
2. RE-GRADE EXISTING STONE BASE WITH LASER GRADER
3. COMPACT SUB GRADE WITH VIBRATORY ROLLER UNTIL PROPER COMPACTION IS ACHIEVED
NOTE: COMPACTION TEST WILL BE PERFORMED. ANY AREAS NOT PASSING COMPACTION TEST WILL BE CUT OUT AND REPLACED WITH CRUSHER RUN.
4. ADD CRUSHER RUN AS NECESSARY TO ACHIEVE A MINIMUM OF 4" BASE
5. COMPACT WITH VIBRATORY ROLLER UNTIL COMPACTION IS ACHIEVED
6. APPLY 2" OF FINE TOPPING ASPHALT
7. INSTALL 12 NEW NET POST FOUNDATIONS TO INCLUDE A MINIMUM OF 1600 LBS OF CONCRETE PER FOOTING
8. RE-INSTALL EXISTING FENCING AND INSTALL NEW 4' HIGH FENCING TO SERVE AS DIVIDER BETWEEN THE TWO SETS OF 3 PICKLE BALL COURTS WITH SPECIFIED OPENINGS
9. PATCH AND COLOR COAT COURTS TO U.S. COURT SPECIFICATIONS WITH A MINIMUM OF 3 COATS OF BLACK AND 3 COATS OF SPORTMASTER COLOR
(COLORS WILL BE ROYAL BLUE AND LIGHT GREEN UNLESS SPECIFIED OTHERWISE)
10. STRIPE 6 REGULATION PICKLE BALL COURTS WITH ONE COAT OF PRIMER AND TWO COATS OF TEXTURIZED WHITE LINE PAINT
1. INSTALL 6 NEW SETS OF PICKLE BALL NET POSTS, 6 NEW PICKLE BALL NETS AND CLEAN WORK SITE THOROUGHLY

TOTAL: \$59,000

NOTE: OWNER IS RESPONSIBLE FOR ACCESS TO JOB SITE AND SIGNATURE TENNIS WILL RESTORE LAWN AROUND COURT AREA INCLUDING TOP SOIL AND SEED

NOTE: A 3 YEAR WARRANTY IS INCLUDED WITH THIS CONTRACT

ACCEPTANCE SIGNATURE

DATE



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Mike Imbornone (Owner)

Pickle Ball Facilities

Spalding County (2017)

Build 18 new pickle ball courts

Wyomia Tyus Olympic Park

1301 Cowan Road

Griffin, Ga 30223

Peter Phelps (518) 461-7397

Towns County (2015)

Rebuild 4 tennis courts to 14 pickle ball courts

899 Music Hall Road

Hiawassee, Ga 30546

Bill Kendall / Commissioner (706) 896-2276

White County (2017)

Build 6 new pickle ball courts

White County Parks & Recreation

327 Asbestos Road

Cleveland, Ga 30528

Laurie Lee (770) 317-1062

Reynolds Plantation (2015)

Convert one tennis court into 3 pickle ball courts at Reynolds Landing

1000 Vista Drive

Suite 125

Greensboro, Ga 30642

Scott Cowdrey (435) 640-6214

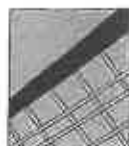
Harbor Club (2018)

Build 6 new pickle ball courts

1111 Polo Circle

Greensboro, Ga 30642

Brandon Matney (706)-453-9690



SIGNATURE TENNIS COURTS

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Reference List

New Facilities

Clemson University (2018)
Chuck McCuen (864) 221-5235
Tennis Director
Brian Cooper (864) 277-0060 x 203
GC – Sherman Construction

Atlantic Station ATP Championship
BB&T Atlanta Open
(2012-present)
Eddie Gonzalez (404) 513-5197

Union County Schools (2019)
Sam Tyson – GC (704) 400-2223
Monroe, NC 28112

Georgia Tech
Ken Beyers Tennis Center (2012)
Kenny Thorne (404) 894-0459

Rome Tennis Center (2015)
Huntly Gordon (404) 443-4104

Cooper Creek Tennis Center (2015)
Judy Pearce (706) 315-1242

Horseshoe Bend Country Club
(2013)
Jacqueline Welch
(770) 992-2310

Druid Hills Country Club (2007)
Ben Hestley (404) 377-1791

Piedmont Driving Club (2009)
Lisa Teer (404) 870-3292

Pickleball Facilities

Spalding County (2017)
Peter Phelps (518) 461-7397

Towns County (2015)
Bill Kendall (706) 896-2276

White County (2017)
Laurie Lee (770) 317-1062

Reynolds Plantation (2015)
Scott Cowdrey (435) 640-6214

Suwanee Station (2017)
Barbara Allen (770) 337-6348

Harbor Club (2018)
Brandon Matney (706) 453-9690

Major Renovation Projects

Ansley Golf Club (2017)
Matt Grayson (404) 897-7707

Cherokee Towne & Country Club
(2013-2018)
Beth Clay (404) 237-5427

Nesbit Lakes (2015, 2018)
Ken Thomas (770) 713-4248

Capital City Club (2008)
Bill Anderson (404) 233-2121

Dunwoody Country Club (2007)
Dave Dvorak (770) 392-7788

Windy Hill Athletic Club (2014)
Trip Balsden (770) 657-1876

St. Marlo Country Club (2017)
Scott Stubbs (770) 495-4055

Montvale (2017)
Erwin Grigorian (770) 559-7426

LED Lighting

Medlock Bridge (2017)
Jeff Weaver (404) 372-0566

Greater Atlanta Christian (2017)
Scott Hutchinson (770) 243-2283

The Falls of Autrey Mill (2017)
Blagi Jurjec (770) 442-0445

Avonlea Crossing (2017)
Mike Shaffer (770) 271-2252

Montvale (2017)
Erwin Grigorian (770) 559-7426

Augusta Country Club (2018)
Marc Blouin (706) 738-2735

Berkeley Walk (2018)
Jeff Cooper (404) 545-2690

Resurface with RiteWay®

Cobb County Parks & Rec
(2019- 2020))
Mark Chandler (770) 528-8831

Bridgemill Country Club (2016)
Pat Perry (770) 720-9635

Country Club of the South (2017)
Michael Bouchillon
(770) 475-6845

Towne Lake Hills (2016)
Mark Billson (770) 516-6325

Country Club of Roswell (2015)
Marcus Rutsche (770) 475-3802

Peachtree Station (2014)
Paul Bartholomai
(770) 380-7586

Creekstone Estates (2016, 2017)
Danle Van Den Heever
(404) 475-8133

Olde Towne Athletic Club (2017)
Jan Parrott (770) 578-9901

The Manor Golf & Country Club
(2017)
Alejandro Garcia (678) 393-7727

Cherokee Towne & Country Club
(2016)
Beth Clay (404) 237-5427

Dunwoody Country Club (2016)
Dave Dvorak (770) 392-7788



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Reference List

Resurface with RiteWay®

(Continued)

Laurel Springs (2015)
Tim Smith (678) 467-0504

White Columns (2017)
R.J. Dunkle (404) 384-2470

Brookfield Country Club (2017)
Todd Black (404) 428-7433

St. Ives Country Club (2016)
Cregg Matthieson
(770) 418-2443