

**CITY OF DALTON**  
**COMPETITIVE REQUEST FOR PROPOSAL**  
**(Goods or Services with Aggregate Cost of \$20,000 and Above)**

Department: DALTON PARKS & REC.  
Date of Bid Opening : 03.31.20  
Place of Bid Opening: CITY HALL  
Time of Bid Opening: 2:00 PM  
Dates Advertised: \_\_\_\_\_

**A copy of the RFP scoring sheet or determination criteria must be attached.**

**CONVERSION OF (2) TENNIS COURTS TO  
(6) PICKLEBALL COURTS AT BROOKWOOD PARK**

Vendor	Bid Amount	Comments
COMPETITION ATHLETIC SURFACES	<u>RFP</u>	
SIGNATURE TENNIS COURTS		
ADVANCED ATHLETIC SURFACES		
TALBOT TENNIS		
BASELINE SPORTS CONSTRUCTION		
LLC		
MULTIPLEX LLC		

Witnessed By:  
Finance Department.

Department: Ruth Sein

Date: 5-12-20

Comments: 3231000

3231000  
Signature Tennis Courts  
5-12-2020

Awarded To:

In The Amount Of:

Date:

Signature Tennis Courts

\$28,500.00

5-12-2020

2020 Brookwood Park Piddleball Courts  
Evaluation of Projects

Company Name	Cost of Project-40	Experience-20	Schedule and Budget-10	Warranty-10	Durability of products-10	Guaranteed Date-5	Minority Business Status-5	Totals
Baseline Points	\$75,930	25	Knoxville	9	8	8	5	0
Multiple Points	\$158,750	20	Duluth	9	8	5	0	75
Competition Ath Surfaces Points	\$24800+ Patch?	30	Chattanooga	10	8	5	0	0
Advance Athletic Surfaces Points	\$29,980	39	Greensboro	9	9	5	0	79
Signature Tennis Courts Points	\$28,500	40	Woodstock	10	9	5	0	0
Talbot Tennis Points	\$32,554	38	Marietta	10	10	5	0	93



## S I G N A T U R E T E N N I S C O U R T S

PHONE: 404-642-5002

FAX: 770-516-0916

[MIKE@SIGNATURETENNIS.COM](mailto:MIKE@SIGNATURETENNIS.COM)



Mike Imbornone (Owner)

**March 20, 2020**

*Signature Tennis Courts, Inc., is proposing to convert 2 existing tennis courts, located at Brookwood Park, into 6 permanent pickleball courts, giving the City of Dalton, Georgia, the option to either resurface the existing tennis courts or rebuild the existing tennis courts.*

*Signature Tennis Courts, Inc., intends to complete this project in the manner in which the expectations of our client are exceeded, according to the specifications included in this request for proposal.*

*The total cost of the proposed to resurface the two tennis courts and convert to 6 permanent pickle ball courts is \$26,700, and to rebuild the two tennis courts as 6 permanent pickle ball courts is \$59,000, the details of which are included in the attached quotes.*

*This request for proposal is presented by Signature Tennis Courts, Inc and to the best of my knowledge is accurate.*

Mike Imbornone CTCB, Owner

**Signature Tennis Courts, Inc.**  
1025 Rose Creek Drive  
Suite 620-244  
Woodstock, Ga 30189

Phone 404-642-5002  
Fax 770-516-0916

## **Executive Summary**

**Signature Tennis Courts, Inc., strives to provide exceptional professional services, high quality products and outstanding customer service to each client and in each project that we undertake. For this request for proposal, Signature Tennis Courts, Inc. is proposing to either resurface 2 existing tennis courts into 6 permanent pickle ball courts or to rebuild 2 existing tennis courts into 6 permanent pickleball courts, located in Dalton, Georgia, Brookwood Park.**

**The project team consists of**

**Mike Imbornone (35 years' experience) - Owner / Supervisor / Point of Contact**

**Tom Heinen (15 years' experience) – Foreman / Grading Expert**

**Andy Reinish (35 years' experience)– Foreman / Clay Court Specialist**

**Matt Imbornone (5 years' experience) – Project Coordinator**

**Jose Hernandez (10 years' experience) – Color Coating Specialist**

**Steve Lottinger (2 years' experience)– Foreman**

**Vic Sikes (8 years' experience) – Paving Expert**

**Graham Glisson (7 years' experience) – Paving and Asphalt Expert**

**Bill Osterhold (10 years' experience) – Foreman and Project Specialist**

## **Company History**

**Signature Tennis was founded in 2003 when the owners recognized a client driven need for exceptional professional services, high quality products and outstanding customer service in this mature industry segment. Further, the company insured that it was positioned to fulfill all aspects of the business from new court construction to providing the most basic maintenance / product needs. Since those key ingredients were defined the company has steadily grown into a highly regarded provider in all areas of the tennis court construction, maintenance and accessories business. Throughout these initial years the company has distinguished itself as the premiere choice of a discerning client base consisting of exclusive Country Clubs and top tier Tennis Facilities in the market area. Today Signature Tennis continues to set the highest standards for delivering on the promise of outstanding customer service and products to its broad base of demanding customers.**

## **Primary Business**

**Signature Tennis Courts, Inc., is expert in building very large private and municipal facilities.**

## **Experience**

**In the past three years Signature Tennis Courts, Inc., has rebuilt the Clemson University Tennis Center in Clemson, South Carolina, which included 6 new indoor courts and 12 new outdoor courts, has built 54 new courts at the Rome Tennis Center in Rome, Georgia, and has built 27 new hard and clay courts at Cooper Creek Tennis Center in Columbus, Georgia.**

- ⇒ **Georgia Tech Ken Byers Tennis Facility – 16 court facility**
- ⇒ **Reynolds Plantation Lake Club – 10 court facility – Voted USTA Facility of the year / 2009**
- ⇒ **Druid Hills Golf Club – 10 court facility**
- ⇒ **Piedmont Driving Club – 6 court facility**
- ⇒ **Ansley Golf Club – 8 court facility**
- ⇒ **Capital City Club – 8 court facility**
- ⇒ **Dunwoody Country Club – 14 court facility**
- ⇒ **Inverness Racquet Club Birmingham, Al – 15 court facility**
- ⇒ **Horseshoe Bend Country Club – 14 court facility – Voted USTA Facility of the year / 2015**
- ⇒ **Towns County – 14 court Pickle Ball facility / 2015**
- ⇒ **Spalding Co Pickle Ball / Wyomia Tyus Park – 14 court Pickle Ball facility 2017**
- ⇒ **Bitsy Grant – 12 court facility / 2018**

## **Company Principles**

**Signature Tennis Courts, Inc., is clearly the recognized quality leader in tennis court construction, repair and maintenance in the market areas it serves. The reason for this is based on the company's ability to meet the expectations of a client base of this area's highest profile tennis facilities and country clubs. In addition, Signature Tennis sets itself apart from the competition with its core staff of professionals with over 125 years of hands on experience in all aspects of the tennis business.**

## **Duration**

**Signature Tennis Courts, Inc. anticipates this project to take 2 ½ weeks approximately from start date to completion, for resurfacing and 8 weeks approximately for rebuilding.**



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Mike Imbornone (Owner)

March 20, 2020

TO: CITY OF DALTON / BROOKWOOD PARK

## OPTION #1

### CONVERT 2 TENNIS COURTS TO 6 PERMANENT PICKLE BALL COURTS

1. CLEAN COURTS AS NECESSARY
2. INSTALL 12 NET POST FOUNDATIONS  
NOTE: DIRT REMOVED FROM DIGGING OUT NET POST FOUNDATIONS WILL BE SPREAD ON SITE AS DESIGNATED BY OWNER
3. FILL ALL STRUCTURAL CRACKS WITH E330 CRACK FILLER AND INSTALL MULTI LAYERED RITE WAY CRACK REPAIR SYSTEM OVER ALL STRUCTURAL CRACKS (1/16" OR LARGER)  
THE RITE WAY PRODUCT WILL NOT BUBBLE, HAS NO HOLLOW SOUND AND INCORPORATES A MICRO SEALANT MOISTURE BARRIER OVER THE CRACKS.
4. FILL ALL LOW LYING AREAS AND PAVING JOINTS WITH ACRYLIC PATCH BINDER  
NOTE: THESE AREAS WILL IMPROVE BUT WILL NOT BE PERFECT
5. APPLY 3 COATS OF BLACK AND 3 COATS OF SPORTMASTER FULL ACRYLIC PLAYING SURFACE (COLORS WILL BE ROYAL BLUE AND LIGHT GREEN UNLESS SPECIFIED OTHERWISE)
6. STRIPE 6 REGULATION PICKLE BALL COURTS WITH ONE COAT OF PRIMER AND TWO COATS OF TEXTURIZED WHITE LINE PAINT
7. INSTALL 6 NEW SETS OF PICKLE BALL NET POSTS, 6 NEW PICKLE BALL NETS AND CLEAN WORK SITE THOROUGHLY

TOTAL: \$26,700

NOTE: EXISTING TENNIS COURT NETS WILL SERVE AS A DIVIDER BETWEEN THE TWO SETS OF 3 PICKLE BALL COURTS

OPTION: REMOVE TENNIS NET AND INSTALL 4' HIGH FENCING AS DIVIDER BETWEEN THE TWO SETS OF 3 PICKLE BALL COURTS WITH OPENING AS SPECIFIED IN PLANS  
ADD: 1,800

CONTINUED ON NEXT PAGE



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Mike Imbornone (Owner)

PAGE TWO  
CITY OF DALTON / BROOKWOOD PARK  
OPTION #1

NOTE: OWNER MUST PROVIDE WATER AND ELECTRICITY WITHIN CLOSE PROXIMITY OF COURTS

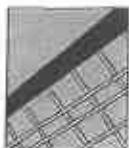
NOTE: A 5 YEAR WARRANTY IS INCLUDED ON ALL EXISTING STRUCTURAL CRACKS COVERED WITH RITE WAY. IF ANY AREAS FAIL, THE CRACKS WILL BE RE-DONE AND AREA WILL BE RE-COLOR COATED. THIS WARRANTY DOES NOT INCLUDE ANY NEW CRACKS THAT MAY DEVELOP IN THE FUTURE.

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ACCEPTANCE SIGNATURE

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DATE



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Mike Imbornone (Owner)

March 20, 2020

TO: CITY OF DALTON / BROOKWOOD PARK

## OPTION #2

### CONVERT 2 TENNIS COURTS TO 6 PERMANENT PICKLE BALL COURTS

1. REMOVE EXISTING COURTS AND HAUL OFF SITE AND STORE EXISTING FENCING
2. RE-GRADE EXISTING STONE BASE WITH LASER GRADER
3. COMPACT SUB GRADE WITH VIBRATORY ROLLER UNTIL PROPER COMPACTION IS ACHIEVED  
NOTE: COMPACTION TEST WILL BE PERFORMED. ANY AREAS NOT PASSING COMPACTION TEST WILL BE CUT OUT AND REPLACED WITH CRUSHER RUN.
4. ADD CRUSHER RUN AS NECESSARY TO ACHIEVE A MINIMUM OF 4" BASE
5. COMPACT WITH VIBRATORY ROLLER UNTIL COMPACTION IS ACHIEVED
6. APPLY 2" OF FINE TOPPING ASPHALT
7. INSTALL 12 NEW NET POST FOUNDATIONS TO INCLUDE A MINIMUM OF 1600 LBS OF CONCRETE PER FOOTING
8. RE-INSTALL EXISTING FENCING AND INSTALL NEW 4' HIGH FENCING TO SERVE AS DIVIDER BETWEEN THE TWO SETS OF 3 PICKLE BALL COURTS WITH SPECIFIED OPENINGS
9. PATCH AND COLOR COAT COURTS TO U.S. COURT SPECIFICATIONS WITH A MINIMUM OF 3 COATS OF BLACK AND 3 COATS OF SPORTMASTER COLOR (COLORS WILL BE ROYAL BLUE AND LIGHT GREEN UNLESS SPECIFIED OTHERWISE)
10. STRIPE 6 REGULATION PICKLE BALL COURTS WITH ONE COAT OF PRIMER AND TWO COATS OF TEXTURIZED WHITE LINE PAINT
11. INSTALL 6 NEW SETS OF PICKLE BALL NET POSTS, 6 NEW PICKLE BALL NETS AND CLEAN WORK SITE THOROUGHLY

TOTAL: \$59,000

NOTE: OWNER IS RESPONSIBLE FOR ACCESS TO JOB SITE AND SIGNATURE TENNIS WILL RESTORE LAWN AROUND COURT AREA INCLUDING TOP SOIL AND SEED

NOTE: A 3 YEAR WARRANTY IS INCLUDED WITH THIS CONTRACT

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ACCEPTANCE SIGNATURE

---

DATE



## S I G N A T U R E TENNIS COURTS

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Mike Imbornone (Owner)

### Pickle Ball Facilities

#### **Spalding County (2017)**

**Build 18 new pickle ball courts**

**Wyomia Tyus Olympic Park**

**1301 Cowan Road**

**Griffin, Ga 30223**

**Peter Phelps (518) 461-7397**

#### **Towns County (2015)**

**Rebuild 4 tennis courts to 14 pickle ball courts**

**899 Music Hall Road**

**Hiawassee, Ga 30546**

**Bill Kendall / Commissioner (706) 896-2276**

#### **White County (2017)**

**Build 6 new pickle ball courts**

**White County Parks & Recreation**

**327 Asbestos Road**

**Cleveland, Ga 30528**

**Laurie Lee (770) 317-1062**

#### **Reynolds Plantation (2015)**

**Convert one tennis court into 3 pickle ball courts at Reynolds Landing**

**1000 Vista Drive**

**Suite 125**

**Greensboro, Ga 30642**

**Scott Cowdrey (435) 640-6214**

#### **Harbor Club (2018)**

**Build 6 new pickle ball courts**

**1111 Polo Circle**

**Greensboro, Ga 30642**

**Brandon Matney (706)-453-9690**



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## Reference List

### New Facilities

Clemson University (2018)  
Chuck McCuen (864) 221-5235  
Tennis Director  
Brian Cooper (864) 277-0060 x 203  
GC – Sherman Construction

Atlantic Station ATP Championship  
BB&T Atlanta Open  
(2012-present)  
Eddie Gonzalez (404) 513-5197

Union County Schools (2019)  
Sam Tyson – GC (704) 400-2223  
Monroe, NC 28112

Georgia Tech  
Ken Beyers Tennis Center (2012)  
Kenny Thorne (404) 894-0459

Rome Tennis Center (2015)  
Hunty Gordon (404) 443-4104

Cooper Creek Tennis Center (2015)  
Judy Pearce (706) 315-1242

Horseshoe Bend Country Club  
(2013)  
Jacqueline Welch  
(770) 992-2310

Druid Hills Country Club (2007)  
Ben Hestley (404) 377-1791

Piedmont Driving Club (2009)  
Lisa Teer (404) 870-3292

### PickleBall Facilities

Spalding County (2017)  
Peter Phelps (518) 461-7397

Towns County (2015)  
Bill Kendall (706) 896-2276

White County (2017)  
Laurie Lee (770) 317-1062

Reynolds Plantation (2015)  
Scott Cowdrey (435) 640-6214

Suwanee Station (2017)  
Barbara Allen (770) 337-6348

Harbor Club (2018)  
Brandon Matney (706) 453-9690

### Major Renovation Projects

Ansley Golf Club (2017)  
Matt Grayson (404) 897-7707

Cherokee Towne & Country Club  
(2013-2018)  
Beth Clay (404) 237-5427

Nesbit Lakes (2015, 2018)  
Ken Thomas (770) 713-4248

Capital City Club (2008)  
Bill Anderson (404) 233-2121

Dunwoody Country Club (2007)  
Dave Dvorak (770) 392-7788

Windy Hill Athletic Club (2014)  
Trip Balsden (770) 657-1876

St. Marlo Country Club (2017)  
Scott Stubbs (770) 495-4055

Montvale (2017)  
Erwin Grigorian (770) 559-7426

### LED Lighting

Medlock Bridge (2017)  
Jeff Weaver (404)-372-0566

Greater Atlanta Christian (2017)  
Scott Hutchinson (770) 243-2283

The Falls of Autrey Mill (2017)  
Blagi Jurjec (770) 442-0445

Avonlea Crossing (2017)  
Mike Shaffer (770) 271-2252

Montvale (2017)  
Erwin Grigorian (770) 559-7426

Augusta Country Club (2018)  
Marc Blouin (706) 738-2735

Berkeley Walk (2018)  
Jeff Cooper (404) 545-2690

### Resurface with RiteWay®

Cobb County Parks & Rec  
(2019- 2020))  
Mark Chandler (770) 528-8831

Bridgemill Country Club (2016)  
Pat Perry (770) 720-9635

Country Club of the South (2017)  
Michael Bouchillon  
(770) 475-6845

Towne Lake Hills (2016)  
Mark Billson (770) 516-6325

Country Club of Roswell (2015)  
Marcus Rutsche (770) 475-3802

Peachtree Station (2014)  
Paul Bartholomai  
(770) 380-7586

Creekstone Estates (2016, 2017)  
Danie Van Den Heever  
(404) 475-8133

Olde Towne Athletic Club (2017)  
Jan Parrott (770) 578-9901

The Manor Golf & Country Club  
(2017)  
Alejandro Garcia (678) 393-7727

Cherokee Towne & Country Club  
(2016)  
Beth Clay (404) 237-5427

Dunwoody Country Club (2016)  
Dave Dvorak (770) 392-7788



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**Mike Imbornone (Owner)**

### Reference List

#### Resurface with RiteWay®

(Continued)

**Laurel Springs (2015)**

**Tim Smith (678) 467-0504**

**White Columns (2017)**

**R.J. Dunkle (404) 384-2470**

**Brookfield Country Club (2017)**

**Todd Black (404) 428-7433**

**St. Ives Country Club (2016)**

**Creig Matthieson**

**(770) 418-2443**