## Quote

Billings Heights Water District Peyton Brookshire 1540 Popelka Dr Billings, MT 59105 peyton@heightswaterdistrict.com



110 Main Street, Suite 3 Polson, MT 59860

Tracy Frank 800.353.8829 Option: 3

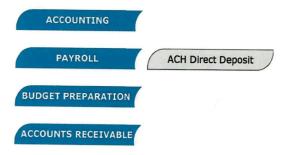
Product Description	Purchase Price	Annual Fees	One-Time Conversion	Total
Accounting	7,800.00	1,560.00	1,720.00	11,080.00
Payroll	5,460.00	1,095.00	985.00	7,540.00
ACH Direct Deposit	1,100.00	110.00		1,210.00
Budget Preparation	3,120.00	625.00		3,745.00
Accounts Receivable	3,900.00	780.00	705.00	5,385.00
Subtotals:	\$21,380.00	\$4,170.00	\$3,410.00	
Grand Total:				\$28,960.00

## **Terms**

- 1. Black Mountain Software (BMS) has made every effort to ensure the information contained within this quote is complete and accurate. However, we reserve the right to correct any error or omission related to price, product description or availability. Please remember that to completely understand this quote, you must consider, in addition to product and prices, the terms and conditions that follow either on this or separate pages.
- 2. Prices quoted herein do not reflect sale or use taxes imposed by any state or local government, or any unit or subdivision thereof; such taxes are the responsibility of the buyer. Buyer agrees to be responsible for the documentation relating to the payment of such taxes to the maximum extent legally permitted. Black Mountain Software will be responsible for the collection of such taxes and/or the documentation related thereto, only to the extent required by law.
- 3. Training is included with the installation of each software product. Unless specifically arranged, initial training will be conducted online. After initial training, free online training is always available for you and your staff as part of the Annual service and support fee. Advanced scheduling is required. Except for initial training, hourly charges apply for training physically provided onsite (your offices) or in house (our offices).
- 4. All costs are based on prices in effect for 60 days from the date of this bid.
- 5. Annual service and support includes software updates and unlimited phone, email and internet support. The service is renewed annually and is non-refundable. Annual fees are subject to change.
- 6. If travel is required, actual expenses are billed as follows: When flying, charges include airfare, travel time at \$35 per hour per person, meals at \$60 per day, lodging at local rates, and rental car. When driving, charges include mileage at 58.5¢ per mile, travel time at 45¢ per mile per person, meals at \$60 per day, and lodging at local rates. Alaska and North Dakota may have higher rates.
- 7. Normal billing procedures for new clients or stand alone applications for current clients require a 25% down payment, billed at commitment, and 75% final payment billed upon completion of installation and initial training of the core products, i.e., Accounting, Payroll or Utility Billing. Add on applications for current clients are billed for full purchase price only at commitment and service and support begins upon completion of installation and/or training. All billing will commence in full for all products after one year from commitment unless other arrangements have been made.
- 8. All of our software products are multi-user, with an unlimited number of licenses (seats). In addition, 'Read Only' access is available to limit data changes for specified users, while still providing lookup and printing capabilities.

## Peyton,

Thank you for chatting with Heather and me this afternoon. I have attached the quote for the products we discussed. Also, below are links to information sheets about each one.



The prices you see on the quote include Purchase, Annual Maintenance, and Conversion where appropriate. There are no hidden fees. As you have experienced, we have unlimited fantastic customer service: when your staff calls our 800 number they will speak to a live individual that will help them solve their problem. We also include unlimited free on-line training for all of our annual support clients. That includes free monthly classes and on-demand classes (such as if a new employee is hired and needs to be trained on the software). We will see you through the conversion and installation and we will be there for you in the future, when you need us.

Please let me know when you receive this email - sometimes your filter will catch them.

Please let me know if you have any questions.

By the way, congratulations on your promotion!

Have a great day!

Tracy

Tracy Frank
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