



MEMORANDUM

TO: New World User Agencies
FROM: Peter Olson, County Administrator
RE: New World Hardware Update
DATE: March 12, 2021

You may recall the memo I sent out in May of 2020 warning that this year we have to do a hardware upgrade for the New World system, which was installed in 2015. The good news is after IT staff explored additional backend options since then, a much cheaper solution was approved by IT and Tyler Technologies and will also provide additional security. The overall cost has reduced from an estimated \$436,000 to \$285,206, broken down as shown below. Please contact TJ Leffew if you want a technical description of the solution's details.

Each user entity's costs are therefore about 35% lower than estimated in my prior memo. Each entity's portion is show below. The County will incur these costs immediately, and we simply ask that you reimburse us by November 1, 2021. We will send an invoice soon. If your fiscal year ends June 30, you can pay us before or after June 30, or split the costs into two payments, one in each fiscal year, as you wish. We are on calendar year and simply want to be repaid before the year end.

Tyler Technologies services

Enterprise Server Migration	\$17,400
Replace Existing Message Switch	\$4,350
Red Hat Enterprise Linux Server (3-Year subscription)	\$2,500

Additional Costs

Servers, Storage, Software Licenses with DR Site	\$133,500
Veeam Backup Server	\$10,000
Air-Gapped Backup (5 years)	\$70,100
Azure Air-Gapped Backup Host Server Configuration	\$1,420
NetMotion Mobility	\$45,936
Estimate total cost	\$285,206

1Q 2021 Hardware Refresh by Entity

Bartow	\$194,083
Cartersville	\$55,045
Adairsville	\$13,234
Euharlee	\$11,779
Emerson	\$5,619
Kingston	\$2,723
White	\$2,723