



Quote: 14287

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Ronnie Poston
 CARTERSVILLE ELECTRIC SYSTEM
 CITY OF CARTERSVILLE
 PO Box 1390
 CARTERSVILLE GA 30120

FormAddress-EmailURI: sales@sherman-reilly.com
Date: Feb 3, 2026
Your Reference: BWT-1363H
Valid To: Mar 8, 2026
Request Date: Mar 8, 2026
Customer Number: 1004629

Contact: 6201 SOUTHCON
E-Mail: sales@sherman-reilly.com

Ship-to Address:

CARTERSVILLE ELECTRIC SYSTEM
 CITY OF CARTERSVILLE
 320 S. ERWIN STREET
 CARTERSVILLE GA 30120

Dear Sir or Madam,
 Thank you for your interest. We offer the following items:

Line	Product	Description	Quantity	Net Price	Net Value
10	627836	BWT-1363H;FINAL ASSY;3HJ+RTR	1 Each	80,000.00 USD / 1 Each	80,000.00 USD
List Price			80,000.00 USD / 1 Each	80,000.00 USD	
LIST PRICE \$93,053					

Total Item Net Value 80,000.00 USD
Total 80,000.00 USD

Payment Terms: 30 days net
Incoterms: FOB Origin, -

QUOTE DOES NOT INCLUDE SHIPPING AND HANDLING.
 EQUIPMENT IS IN STOCK SUBJECT TO PRIOR SALE.

DELIVERY LEADTIME IS CONTINGENT ON FIRST RECEIPT OF PURCHASE ORDERS RELATED TO ACTIVE QUOTES IN-PROCESS. S+R WILL EITHER CONFIRM OR PROVIDE AN UPDATED DELIVERY LEADTIME AT THE TIME OF PURCHASE ORDER RECEIPT.

Prices quoted are based on current tariff rates and are subject to change in the event of future tariff increases, trade policy changes, or unforeseen regulatory adjustments. Any additional costs resulting from such changes

Sherman & Reilly, Inc.
 400 West 33rd Street
 Chattanooga, TN 37410 USA
 www.sherman-reilly.com



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will be passed on to the customer accordingly.



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Sherman + Reilly Terms and Conditions

Prices - Prices are subject to change without notice. The prices quoted are those in effect on the date of the quotation and will remain in effect for forty-five (45) days from the date of the quote. Prices are Ex-works Sherman + Reilly, Inc. (S+R) dock unless otherwise specified. Prices do not include, and Buyer shall pay, all costs and expenses incident to shipment and handling of products from point of delivery of the products by S+R to final destination.

Payment - Where S+R extends credit to the Buyer, terms of payment shall be net thirty (30) days from the invoice date in US currency unless specified otherwise on the quote. Unless otherwise specifically agreed to in writing, payment from Buyer shall not be contingent on payment or financing from a third party. Buyer is also responsible for any sales, use or excise or similar taxes, duties, or levies now or hereafter enacted or imposed by governmental authority on the sale, delivery and or use of the products sold by S+R. Buyer is responsible to provide a valid tax exemption certificate with their purchase order to avoid such tax being charged. If, in S+R's judgment, Buyer's financial condition does not justify the terms of payment specified, S+R may cancel delivery of the products unless the Buyer immediately pays for all products that have been delivered and pays in advance for other products that are due to be delivered. S+R retains the right to impose late fee of the lesser of 0.277% or the maximum allowed by law per day for all payments that are late.

Title and Delivery - All shipments of goods shall be delivered F.O.B. origin, and title and liability for loss or damage thereto shall pass to the Buyer upon delivery to the Buyer's carrier. Buyer shall be liable for costs of insurance and transportation, taxes and any other expenses incurred, or licenses required at destination. Shipping dates are approximate only. S+R shall not be liable for any loss or expense for failing to meet a specific shipping date. Buyer hereby grants a lien and security interest in products delivered until payment is received in full. If Buyer requests S+R hold products until Buyer arranges transportation, Buyer agrees to assume ownership of products on the date the products were ready for shipment.

Contingencies and Force Majeure - S+R shall not be liable for any delay in delivery caused by any contingency beyond the control of either S+R or S+R's suppliers, including, but not limited to, war, sabotage, insurrection, act of any government or any agency, judicial action, labor dispute, accident, insurance loss or other act of GOD.

Cancellation - Orders for any products submitted by Buyer and acknowledged by S+R cannot be canceled for any reason.

Inspection - Buyer, at its option and expense, may inspect products for compliance to its purchase order prior to shipment.

Limitation of Liability - Buyer shall defend, indemnify and hold harmless S+R, its employees and agents from and against all liabilities, claims, damages, losses and expenses for injury to any person or damage to real or tangible personal property which directly or indirectly arises out of the acts or omissions of Buyer, the breach of any agreement between the parties or the misuse, unsafe, negligent, or inappropriate use of any products sold by S+R to Buyer.

Non-Waiver of Default and Collection Rights - In the event of any default by the Buyer, S+R may invoke any remedy provided by law or by terms of this quote and may decline further shipments.

Applicable Law and Forum - All matters arising out of or relating to this quote shall be governed by and in accordance with the laws of the State of Tennessee, without giving effect to principles of conflict of laws. Any legal suit, action or proceeding arising out of this quote shall be instituted exclusively in the state or federal courts located in Hamilton County, Tennessee.

LIMITED WARRANTY - Please refer to www.sherman-reilly.com for all warranty terms.

Complete Agreement - Any purchase from S+R shall be solely governed by the terms and conditions of this Quote. Any terms or conditions introduced by Buyer either directly, indirectly by way of reference or otherwise, and whether as part of a purchase order, acknowledgment, email, or other means are hereby explicitly rejected and shall not apply.



SHERMAN+REILLY®

BWT-1363H HERITAGE TENSIONER

3,000 LB. 36 IN. BULLWHEEL TENSIONER



- 1 Safe-Zone® enclosure with Ocu-View™.
- 2 A set of 36 in. five-groove bullwheels with bolt-on cast linings.
- 3 Integrated reel carrier.
- 4 All stringing operations controlled from the safety of the Safe-Zone® enclosure.
- 5 Seamless reel change with Sherman + Reilly's pillow block bearing support.

FEATURES

- Tensioning capacity of 3,000 lb. for power in a compact configuration.
- Reel carrier accommodates reels up to 72 in. OD x 44.5 in. W and 6,500 lb.
- Two conductor keeper assemblies.
- Offset bullwheels and adjustable fairlead supports both LH and RH lay conductor.
- Available with hydraulic power pack for reel control, spider rewind, and hydraulic jack control.
- Also available with Pilot Line Spider® System (*pictured*).

BWT-1363H HERITAGE TENSIONER

3,000 LB. 36 IN. BULLWHEEL TENSIONER

Sherman-Reilly.com

SPECIFICATIONS

Tensioning Capacity	3,000 lb.
Maximum Line Speed	4 mph
Maximum Conductor Reel Size	72 in. OD x 44.5 in. wide
Maximum Conductor Reel Weight*	Dynamic over the road: 6,500 lb. Static jacks extended: 6,500 lb.
Reel Shaft Diameter	2.625 in.
Reel Supports	Sealed Ball Bearing, Quick Release
Payout Brake	16 in. diameter disc, bronze
Bullwheels	Nominal Diameter: 36 in. Bullwheel Count: 2 ea. Bullwheel Groove Count: 5 per Bullwheel Groove Lining: Replaceable Groove Radius: .75 in. Groove Depth: .75 in. Bottom of Groove Diameter: 33.98 in.
Tension Brake	27.75 in. diameter disc, bronze
Brake Control	3-axis caliper, manual Hydraulic, operated from Safe-Zone® enclosure
Fairlead Rollers	Supports LH and RH Lay
Operator's Safety Enclosure	Open-air Safe-Zone® enclosure
Frame Construction	Steel tubing
Length (Overall, Nom.)	17 ft.
Width (Overall, Nom.)	8 ft.
Height (Overall, Nom., Empty)	9 ft. 6 in.
Weight (Nom.)*	6,500 lb.
GVWR*	13,000 lb.
Suspension	Leaf-spring
Axle Configuration	Single Axle - Single Wheel
Per Axle GAWR	12,000 lb. with tires 235/75R17.5 @ 125 psi
Brakes (Trailer)	Electric, with safety break-away switch
Towing Attachment	3 in. adjustable pintle eye
Safety Chains	2 each, with hooks
Bumper (SS/CS) Jacks	Manual drop and pin (2)
Tongue Jack	Manual 2-speed crank jack
Electrical System	Split 12 VDC

Backup Battery	12V
Lights / Navigation	US DOT, LED, 12 VDC
Grounding	1 in. grounding stud (1) Grade 5H
Deck Cover	Non-slip Surface
Wheel Chocks	Standard (2)
Fire Extinguisher	ABC
Color	S+R White

OPTIONS

Full vinyl cover
Bullwheel only cover
Payout brake cover
PowerPack option including hydraulic jacks, hydraulic retriever, and Spider® Pilot Line System with independent levelwind.
PowerPack option including hydraulic jacks, and hydraulic retriever
Air Brakes
Galvanized Finish Available
RDG-2100 Rotating Distribution Ground
DG-4100 Running Ground
12 V solar battery charger



BWT-1363H cab interior.

*Specifications are subject to change



BWT-1363H / BWT-1424H / BWT-1545H

Heritage Series 3,000 lb. / 4,000 lb. / 5,000 lb. Bullwheel Tensioners

Feature	Customer Benefit	Competition
Know+Go	<ul style="list-style-type: none"> Optional Know+Go embedded instructional videos accessible from within the Safe-Zone® Enclosure provide the operator with a quick reference to all stringing operations on the machine including digital access to the complete user's manual within the 7 in. display. 	<ul style="list-style-type: none"> No on-board instructional video solution.
Toolless Drum Change-Out with Positive Capture	<ul style="list-style-type: none"> Positive capture of bearing cartridge supports drum/reel and drive shaft, regardless of drum/reel rotation, eliminating risk of accidental uncontrolled loads. 	<ul style="list-style-type: none"> Mortise, tenon, and pin require operator to ensure drum/reel and shaft are in appropriate rotational orientation to avoid risk of an uncontrolled load and accidental drop of drum/reel and/or driveshaft. Not equipped with maintenance free for life rolling element bearings. Units that have a similar design to S+R are not equipped with maintenance free for life rolling element bearings.
Safe-Zone® Enclosure	<ul style="list-style-type: none"> Overhead and surrounding protection to the operator. Ergonomic control panel and seat design to reduce fatigue of awkward body positions, high resistant levers, and mechanical vibration. 	<ul style="list-style-type: none"> Flat, single-sided screens or lack of protective screens in front, overhead, or behind leave operators exposed to hazards. Controls accessed from ground surface exposing operator to unnecessary equipotential zone risks. Some units provide no seat or a seat only as an option, exposing operator to ergonomic strains.
Ocu-View™ screen	<ul style="list-style-type: none"> Specially designed screen reduces eye strain & improves visibility of overhead lines. Radial shape redirects forces away from the operator in the event a rope, grip, or swivel were to fail. Screen is secured by all four sides of radial panel for maximized panel strength and operator protection. 	<ul style="list-style-type: none"> Standard square pattern screen increases eye strain causing eye to randomly refocus between distant overhead lines and screen material close to the operator. No, flat, or single-sided operator screens cannot redirect projectile forces increasing risk to operator protection in the event of rope, grip, or swivel failure.

<https://www.sherman-reilly.com/product/bwt-1363h-bullwheel-tensioner>

<https://www.sherman-reilly.com/product/bwt-1424h-bullwheel-tensioner>

<https://www.sherman-reilly.com/product/bwt-1545h-bullwheel-tensioner>



Quote Number: 24202601
 Opportunity Number:
 Sourcewell Contract #: 040924-ALT
 Date: 2/4/2026

Quoted for: City of Cartersville
 Quoted by: Jim Kenan
 Phone: / Email: (205) 837-2440 / jim.kenan@altec.com

REFERENCE MODEL	Sourcewell Price	Commercial List Price	Discount %
TS336-BW	\$56,683	\$58,436	3%
(A.) Sourcewell Options On Contract			
1			
2			
3			

SOURCEWELL OPTIONS TOTAL: \$56,683 \$58,436 3%

(A.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	Unit to be TS336-BW with three sides enclosed, roof, hydraulic jacks, capstan, and arbor bar re-wind function	\$49,684
2	UNIT & HYDRAULIC ACC		
3	BODY		
4	BODY & CHASSIS ACC		
5	ELECTRICAL		
6	FINISHING		
7	CHASSIS	Unit to be 2026 model year in lieu of 2023	\$6,483
8	OTHER		
9			

OPEN MARKET OPTIONS TOTAL: \$56,167

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$112,850

Delivery to Customer: \$1,281

TOTAL FOR UNIT/BODY/CHASSIS: \$114,131

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			
4			

****Pricing valid for 45 days and may be subject to availability at time of order****

NOTES

** Denotes FET fees were paid when unit was new. Global is not FET exempt.

All items listed subject to availability, quote provided at time of request detailing options

Delivery is \$3.50/ mile

Alternate year models may be available in addition to the ones shown here, they will be discounted / priced

Chassis model can be any standard chassis (Ford, Dodge, International, Freightliner, Peterbilt, etc.)

PAINT COLOR: White to match chassis, unless otherwise specified

TO ORDER: To order, please contact the Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than _____ days ARO, FOB Customer Location

TERMS: Net 10 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry, Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

***This quote does not include City, County, State or Federal taxes.**



QUOTE: 01272026CARTERSVILLE

DATE: JANUARY 27, 2026

TO:
Cartersville Electric
Cartersville, GA

DATE	Expires	F.O.B	TERMS
1/27/26	Best way	Origin, Freight Prepaid	Net 30

QTY	Item #	DESCRIPTION	UNIT PRICE	TOTAL
1	627836	BWT-1363H Bull Wheel Tensioner QUOTE DOES NOT INCLUDE SHIPPING AND HANDLING. EQUIPMENT IS IN STOCK SUBJECT TO PRIOR SALE. DELIVERY LEADTIME IS CONTINGENT ON FIRST RECEIPT OF PURCHASE ORDERS RELATED TO ACTIVE QUOTES IN-PROCESS. WE WILL EITHER CONFIRM OR PROVIDE AN UPDATED DELIVERY LEADTIME AT THE TIME OF PURCHASE ORDER RECEIPT.	\$88,000.00	\$88,000.00
TOTAL				\$88,000.00