Memorandum.

To: City of Cartersville City Council

cc: Matt Santini, Mayor

Dan Porta, City Manager

Michael Dickson, Gas System Director

From: Brian Friery, Gas System Assistant Director

Date: December 22, 2023

RE: Bid Proposal Award & Purchase

Compact Excavator

Sealed bids were opened for the purchase of a compact excavator on December 12, 2023 following a request for bid proposals from nine (9) excavator dealers and postings on the Georgia Procurement Registry as well as the City's website. Out of seven (7) bid proposals received, the two low bidders did not meet the required minimum specifications. The third low bidder and the lowest bidder meeting the required minimum specifications was submitted by Rhinehart Equipment Company of Rome, Georgia in the amount of \$90,520.32. Attached is a tabulation of the bids.

This purchase is a budgeted item and the Gas System budgeted \$80,000.00 for this item based on a price quotation dated March 15, 2023 from a local dealer in the amount of approximately \$78,647.62. Due to the current supply chain constraints and the volatile pricing of equipment in today's economy, the low bid received is approximately 11% over the budgeted amount. Since the low bidder met the minimum required specifications for this item, the Gas System recommends the City award this bid proposal to Rhinehart Equipment Company of Rome, Georgia and purchase this item in the amount of \$90,520.32.

All affidavits required by O.C.G.A. §50-36-1 et. Seq. and O.C.G.A. §13-10-91 et. Seq. and DOL Rule 300-10-1-.02 have been duly executed and were provided by the low bidder with the bid proposal received.



BID TABULATION

	1	2	3	4
Bid Price:	\$77,000.00	\$84,504.34		
Bidder:	Central Atlanta Tractor	Tractor & Equipment Co.	Rhinehart Equipment Co.	WESTPRO JCB
	Atlanta, Georgia	Calhoun, Georgia		Atlanta, Georgia
Manufacturer & Model:		Komatsu PC45 MR-5 ¹	Bobcat E60 R2-Series	JCB 55Z-1
Specifications:				

¹ Bid did not meet the minimum required specifications.



BID TABULATION

	5	6	7	8
Bid Price:	\$94,625.39	\$95,300.00	\$105,047.00	NO BID
Bidder:	Tractor & Equipment Co.	Dobbs Equipment	Yancey Brothers Co.	Vermeer Southeast
	Calhoun, Georgia	Atlanta, Georgia	Calhoun, Georgia	Marietta, Georgia
Manufacturer & Model:			Caterpillar 306 CA	-
Specifications:				

¹ Bid did not meet the minimum required specifications.

