

CUSTOMER ORDER ACKNOWLEDGEMENT

Terex Utilities, Inc. - 3140 15th Avenue SE - Watertown, SD 57201 - Phone: 605-882-4000

Sourcewell 2022 Pricing 110421-TER

Date:	8/31/2022				
		Quote Number:	QU22094	Unit:	LT40
City of Cartersville					
320 SOUTH ERWIN ST					
CARTERSVILLE, Georgi	a 30120				
770-385-2120					
Attention: Fre	eddy L, Morgan				
Baseline Price:		\$96,711			
Chassis:		\$56,343			
Grand Total Each:	!	\$153,054			
	·	, === , == :			
		olicable taxes and surcharges to be			
		d on total package and subject to ch			
		cash or certified check only. Chassi ourcing; final price to be confirmed p			
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		s and drawings you provide. Chang			-
you are trading equipme provided related to the t		You have good title to the trade-in;	it is free of all liens and en	cumbrances; all inf	formation you have
•			at no additional cost a spec	sial tow package for	- 10
	-	ed International Dealer will include a al Dealership for a warrantable failu			
call 1-800-448-7825		•		·	
Terex purchased chassi	s through Terex preferre	ed Freightliner Dealer will include at	no additional cost a specia	al tow package for	12
	e/KM extended towing	coverage \$550 cap FEX applies. R	oadside assistance call 1-8	300-FTL-HELP	
Notes:	4) D !:	COT D			
	1) Delivery Terms at				
	2) Terms: Net 30	m receipt of order shall be	360+		
	3) Delivery days iro	in receipt of order shall be	300∓		
		ucts in this quotation, subject t	o acceptance by Seller.	Buyer has read a	and agrees to
Seller's Terms and Co	nditions of Sale.				
Terex Utilities Inc.			Accept	ed By:	
44 4 24 4					
<u>Nathan Weber</u>					
Sales Coordinator			PO Nur	mber:	
C 44-00					
Tony Mills			Quanti	ty:	
Account Manager				Takalı	
AMADNING =			Grand	10tal:	
MARNING Cancer and Reproductive Harm www.P65Warnings.ca.gov.					
	Ü		Date		

Options				
Date	ate 8/26/22			
Quote(s) # QU22094				
Customer	Customer Name City of Cartersville			
Customer	PO#			
No.		Description	Selling Price	Options:
1	Option for quote	or Ram 4x2 Chassis in leu of Ford 4x2 chassis included in base	-\$2,700	Add Option
2	Option fo	or Ram 4x4 Chassis in leu of Ford 4x2 chassis included in base	\$767	Add Option
3	Option fo	or Ford 4x4 Chassis in leu of Ford 4x2 chassis included in base	\$3,208	Add Option
4			\$0	Add Option
5			\$0	Add Option
6			\$0	Add Option
7	\$0 Add Option			Add Option
8			\$0	Add Option
9			\$0	Add Option
10			\$0	Add Option
11			\$0	Add Option
12			\$0	Add Option
TEI		Total:		Add Option

TERMS AND CONDITIONS OF SALE TEREX SOUTH DAKOTA, INC./TEREX UTILITIES, INC. U.S. and CANADA (except Quebec)

- 1. Terms and Conditions. The provision by Seller to Buyer of any Equipment or Parts (collectively referred to as "Products") shall be exclusively governed by these Terms and Conditions of Sale ("Terms and Conditions") and Seller's sales order acknowledgement (collectively referred to as "Agreement"). This Agreement cancels and supersedes any and all terms and conditions previously issued by Seller and shall remain in effect unless and until superseded in writing by Seller. Acceptance of an order for Products by Seller shall be deemed to constitute a binding agreement between the parties pursuant to these Terms and Conditions and Buyer agrees that the order may not thereafter be countermanded or otherwise changed without the explicit prior written consent of Seller. No other terms and conditions shall apply, including the terms of any purchase order submitted to Seller by Buyer, whether or not objected to by Seller or whether or not such terms are inconsistent or conflict with or are in addition to these Terms and Conditions. These Terms and Conditions shall be deemed accepted by Buyer if any of the following occurs: (i) if confirmed by Buyer, (ii) if undisputed by Buyer within ten (10) days after receipt, or (iii) if Seller delivers Products to Buyer. Any communication construed as an offer by Seller and acceptance thereof is expressly limited to these Terms and Conditions. The Products are intended for industrial/commercial use by professional contractors and their trained employees and are not intended for use by consumers.
- 2. Terms of Payments. Payment for Products purchased by Buyer shall be made in accordance with any of the following terms, provided they have been previously arranged with and expressly approved by Seller in writing: (1) cash in advance; (2) confirmed, irrevocable letter of credit established in such amount and form and at such time and at such bank as shall be approved by Seller in respect of each order; (3) credit account purchases for which payment will be due and payable on net thirty (30) day terms, plus service and other charges applicable to past due amounts in accordance with Seller's written notices; or (4) other payment arrangements expressly approved by Seller in writing prior to or at the time the order is placed. If any Buyer credit account purchase is not paid in accordance with Seller's credit payment terms, in addition to any other remedies allowed in equity or by law, Seller may refuse to make further shipments without advance payment by Buyer. Nothing contained herein shall be construed as requiring Seller to sell any Products to Buyer on credit terms at any time, or prohibiting Seller from making any and all credit decisions which it, in its sole discretion, deems appropriate for Seller. Seller shall have the right, at its option, to charge interest on all amounts not paid when due and Buyer agrees to pay such interest calculated on a daily basis, from the date that payment was due until the Seller receives payment in full, at the rate of 1.5% per month or the maximum rate permitted by applicable law. Unless otherwise agreed in writing between Seller and Buyer, Seller may, in its sole discretion, increase or decrease the price of any Product, as Seller deems reasonably necessary, at any time prior to shipment and invoice Buyer for the same. If Buyer orders the chassis through Seller, the chassis payment is due upon receipt of chassis by Seller and the balance owed for the completed unit is due in accordance with agreed upon payment terms. When supplied by Buyer, Seller will inspect the chassis upon receipt and will notify Buyer of any chassis mounted components (including but not limited to fuel tanks, air tanks, battery boxes and exhaust systems) that require relocation. Buyer will be invoiced for such work upon completion of the finished Equipment.
- **3. Taxes and Duties**. Unless otherwise noted, prices quoted do not include taxes or duties of any kind or nature. Buyer agrees that it will be responsible for filing all tax returns and paying applicable tax, duty, export preparation charge and export documentation charge resulting from the purchase of the Products. In addition, in the event any other similar tax is determined to apply to Buyer's purchase of the Products from Seller, Buyer agrees to indemnify and hold Seller harmless from and against any and all such other similar taxes, duties and fees. All prices quoted are U.S. dollars unless otherwise specified. The amount of any present or future taxes applicable to the sale, transfer, lease or use of the Products shall be paid by Buyer; or in lieu thereof, Buyer shall provide Seller with a tax exemption certificate satisfactory to the applicable taxing authority proving that no such tax is due and payable upon such sale, transfer, lease or use.
- 4. Title, Property, Risk and Delivery. Unless otherwise stated in writing, for all intra-continental United States shipments, all prices and delivery are FCA, point of manufacture (Incoterms 2020); for all other shipments, all prices and delivery are FAS, named port of shipment (Incoterms 2020). Title and all risk of loss or damage to Products shall pass to Buyer upon delivery, as per Incoterms 2020. Any claims for loss, damage or delay in transit must be entered and prosecuted by the Buyer directly with the carrier, who is hereby declared to be the agent of the Buyer. Seller shall not be liable for any delay in performance of this agreement or delivery of the Products, or for any damages suffered by Buyer by reason of delay, when the delay is caused, directly or indirectly, by a force majeure event described in Section 20 herein or any other cause beyond Seller's control. Claims for shortages in shipments shall be deemed waived and released by Buyer unless made in writing within five (5) days after Buyer's receipt of shipment. Seller's responsibility for shipment shall cease upon delivery of the Products to the place of shipment, and all claims occurring thereafter shall be made to or against the carrier by Buyer. Delivery shall generally be 240 to 270 days after receipt by Seller of a signed Order, provided that, where applicable: (1) Seller receives the chassis a minimum of 90 days prior to scheduled delivery, (2) drawings are timely sent by Buyer and the approved drawings are returned to Seller by Buyer by the requested date, (3) all vendor-supplied components and Buyer-supplied accessories are received by Seller by the date necessary to comply with scheduled delivery. Seller shall not be liable for any delay in performance of this agreement or delivery of the Products, or for any damages suffered by Buyer by reason of delay, when the delay is caused, directly or indirectly, by a force majeure event described in Section 20 herein or any other cause beyond

Seller's control. Claims for shortages in shipments shall be deemed waived and released by Buyer unless made in writing within fifteen (15) days after Buyer's receipt of shipment. Seller's responsibility for shipment shall cease upon delivery of the Parts and or Equipment to the place of shipment, and all claims occurring thereafter shall be made to or against the carrier by Buyer.

- 5. Delays Caused By Buyer. In the event of a delay in shipment or delivery due to delay by Buyer in furnishing delivery instructions, arranging a method of payment satisfactory to Seller, submitting valid import permits or licenses, or any other delay caused by Buyer or at Buyer's request, if the Products are not shipped or delivered within five (5) days from the first date they are ready to be shipped or delivered, then Seller shall be entitled to charge, as compensation, any additional costs incurred related to such delay. If the Products are not shipped or delivered by the date which is ten (10) days from the first date they are ready to be shipped or delivered, then Buyer's order shall be deemed cancelled and Seller may, in its sole discretion, sell such Products to another buyer without any liability or responsibility to Buyer whatsoever. Seller shall have the right to keep payments on account already received from Buyer, and the difference between the sales price (increased by any other and all further costs, including but not limited to attorney's fees and expenses, storage and other costs, and interest accrued thereon) and the price received from another buyer shall constitute a debt of Buyer and bear interest at the same rate set forth in Section 2 herein. Seller shall be entitled to claim for any further damages suffered as a consequence of Buyer's breach of its obligations hereunder.
- **6. Cancellation**. Prior to delivery to place of shipment, a Product order may be cancelled only with Seller's prior consent and upon terms indemnifying Seller from all resulting losses and damages. Seller shall have the right to cancel and refuse to complete a Product order if any term and/or condition governing this agreement is not complied with by Buyer. In the event of cancellation by Seller, or in the event Seller consents to a request by Buyer to stop work or to cancel the whole or any part of any order, Buyer shall, in the event that Seller asks Buyer to do so, make reimbursement to Seller, as follows: (i) any and all work that can be completed within thirty (30) days from date of notification to stop work on account of cancellation shall be completed, shipped and paid in full; and (ii) for work in progress and any materials and supplies procured or for which definite commitments have been made by Seller in connection with the order, Buyer shall pay such sums as may be required to fully compensate Seller for actual costs incurred, plus fifteen percent (15%). Buyer may not cancel any order after Seller's delivery to place of shipment. Orders for "Special" Equipment may not be cancelled after acceptance, except by Seller. Items of "Special" Equipment are those that differ from standard Seller specifications, have a limited market, or incorporate specifications that have been determined for a specific application. Determination of whether an item of Equipment is "Special" shall be made by Seller in its sole discretion.
- 7. Inspection and Acceptance. Buyer agrees that it shall inspect the Products immediately after receipt and promptly (in no event later than fifteen (15) days after receipt) notify Seller in writing of any non-conformity or defect. Buyer further agrees that failure to give such prompt notice or the commercial use of the Products shall constitute acceptance. Acceptance shall be final and Buyer waives the right to revoke acceptance for any reason, whether or not known by Buyer at the time of such acceptance. The giving of any such notice by Buyer shall automatically cause the provisions of Seller's warranty to apply and govern the rights, obligations and liabilities of the parties with respect to such nonconformity or defect, provided under no circumstances shall rejection give rise to any liability of Seller for incidental or consequential damages or losses of any kind. Seller shall not be bound by any agent's, employee's or any other representation, promise or inducement not set forth herein. Seller's catalogues, technical circulars, price lists, illustrations, drawings and any other similar literature are for Buyer's general guidance only and the particulars contained in them shall not constitute representations by Seller and Seller shall not be bound by them.
- 8. Warranty for New Products. Seller warrants its new Equipment and Parts manufactured and sold worldwide, to be free, under normal use and service, of any defects in material or workmanship for a period of twelve (12) months from the date of delivery (as limited by Seller's Limited Product Warranty); provided that Buyer sends Seller written notice of the defect within thirty (30) days of its discovery and establishes that: (i) the Equipment has been operated and maintained in strict compliance with Seller's operating and maintenance manuals; and (ii) the defect did not result in any manner from the intentional or negligent action or inaction of Buyer, its agents or employees and (2) a new machine registration certificate has been completed, signed and delivered to the Seller within thirty (30) days of the Equipment's "in-service" date. If requested by Seller, Buyer must return any defective Product to Seller's manufacturing facility, or other location designated by Seller, for inspection, and if Buyer cannot establish that conditions (i) and (ii) above have been met, then this warranty shall not cover the alleged defect. Failure to give written notice of defect within such period shall be a waiver of this warranty and any assistance rendered thereafter shall not extend or revive it. Accessories, assemblies and components included in the Products of Seller, which are not manufactured by Seller, are subject to the warranty of their respective manufacturers. This warranty shall not cover any item on which serial numbers have been altered, defaced or removed. Maintenance and wear parts are not covered by this warranty and are the sole maintenance responsibility of Buyer. This warranty is limited to the original purchaser or end-user if sold to a distributor, and is not assignable or otherwise transferable without written agreement of Seller. THIS WARRANTY IS EXPRESSLY IN LIEU OF AND EXCLUDES ALL OTHER WARRANTIES, EXPRESS OR IMPLIED (INCLUDING THE WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE) AND ALL OTHER OBLIGATIONS OR LIABILITY ON SELLER'S PART. THERE ARE NO WARRANTIES THAT EXTEND BEYOND THE LIMITED WARRANTY CONTAINED HEREIN. Seller neither assumes nor authorizes any other person to assume for Seller any other liability in connection with the sale of Seller's Products. This

warranty shall not apply to any of Seller's Products or any part thereof which has been subject to misuse, alteration, abuse, negligence, accident, acts of God or sabotage. No action by either party shall operate to extend or revive this limited warranty without prior written consent of Seller.

- 9. Warranty for Used Equipment. Used Equipment sold hereunder is sold on an "AS IS, WHERE IS, WITH ALL FAULTS" BASIS WITH NO WARRANTIES WHATSOEVER, EXCEPT AS TO TITLE, UNLESS OTHERWISE SPECIFICALLY AGREED IN WRITING BY BUYER AND SELLER. SELLER ASSUMES NO RESPONSIBILITY FOR THE CONDITION, SAFETY, LEGAL COMPLIANCE, OR USABILITY OF THE USED EQUIPMENT AND MAKES NO REPRESENTATION OR WARRANTY, EXPRESS OR IMPLIED, WITH RESPECT TO THE USED EQUIPMENT INCLUDING, WITHOUT LIMITATION, ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. SELLER MAKES NO REPRESENTATION OR WARRANTY REGARDING THE CONDITION OF THE USED EQUIPMENT, NOR THE SUFFICIENCY OF ANY WARNINGS, INSTRUCTIONS OR MANUALS PROVIDED WITH THE USED EQUIPMENT. Seller recommends and Buyer acknowledges that Buyer should contact the original manufacturer to obtain all available information for the used Equipment, including but not limited to product manuals, warnings, safety bulletins, recall notices, and instructional placards before using the used Equipment. Seller shall not be responsible for providing such information. Buyer agrees not to assert any claims against Seller with respect to the used Equipment or its use. Buyer agrees that it shall inspect the used Equipment prior to issuance of a purchase order for such Equipment and acknowledges that it is not relying upon any photographs, images, videos, representations, statements or other assertions made by Seller with respect to the used Equipment's condition, but is relying upon its own knowledge and/or inspection of the used Equipment.
- 10. Remedies for Breach. IN THE EVENT OF ANY BREACH OF THE WARRANTY BY SELLER, THE PARTIES AGREE THAT SELLER'S LIABILITY SHALL BE LIMITED EXCLUSIVELY TO THE REMEDIES OF REPAIR OR REPLACEMENT (AT SELLER'S SOLE DISCRETION) OF ANY DEFECTIVE EQUIPMENT COVERED BY THE WARRANTY. In no event shall any repair or replacement of any defective equipment covered by the Seller's warranty extend the length of the warranty beyond the period specified in Section 8 herein.
- 11. Limitation of Liability. NOTWITHSTANDING ANYTHING CONTAINED IN THIS AGREEMENT TO THE CONTRARY, SELLER AND ITS AFFILIATES SHALL NOT BE LIABLE FOR, AND SPECIFICALLY DISCLAIM, ANY LIABILITY FOR ANY: (A) LOST PROFITS AND/OR BUSINESS INTERRUPTION (WHETHER DIRECT OR INDIRECT); AND (B) INDIRECT, INCIDENTAL, CONSEQUENTIAL (WHETHER DIRECT OR INDIRECT) OR OTHER DAMAGES OR LOSSES OF ANY KIND WHATSOEVER, including, without limitation, labor costs, lost profits, loss of use of other equipment, third party repairs, personal injury, emotional or mental distress, improper performance or work, penalties of any kind, loss of service of personnel, or failure of Products to comply with any federal, state, provincial or local laws, regardless of whether arising from a breach of contract, or warranty, legal claims or otherwise. Nothing in this Section shall operate to exclude Seller's liability for death or personal injury when directly related to Seller's negligent act or omission.
- **12. Limitation of Actions**. Any action for breach of this agreement must be commenced within one (1) year after the cause of action has accrued.
- **13. Specification Changes**. In the event Seller incurs additional expense because of changes in specifications or drawings previously approved by Buyer, or in the event Seller is required to modify the ordered Equipment, perform any additional work or supply any additional Products, the additional expense shall be added to the purchase price. Buyer must submit to Seller a revised purchase order specifying any and all requested changes. Upon receipt of Buyer's revised purchase order, Seller shall have the right, in its sole discretion, to accept or reject any changes in specifications requested by Buyer.
- **14. Trade-in Offers**. Trade-in offers are subject to Seller's inspection and acceptance of the equipment, which must have been maintained to U.S. Department of Transportation operating and safety standards. All accessories on the equipment, including without limitation jibs, winches, pintle hooks and trailer connectors, must remain with the equipment unless otherwise agreed by Seller and Buyer in writing. Seller reserves the right to cancel any trade-in offers or agreements if these conditions are not met, or if Buyer has misrepresented any information about the trade-in unit.
- **15. Insurance**. Until the purchase price of any Products is paid in full, the Buyer shall provide and maintain insurance equal to the total value of the Equipment delivered hereunder against customary casualties and risks; including, but not limited to fire and explosion, and shall also insure against liability for accidents and injuries to the public or to employees, in the names of Seller and Buyer as their interest may appear, and in an amount satisfactory to Seller. If the Buyer fails to provide such insurance, it then becomes the Buyer's responsibility to notify the Seller so that the Seller may provide same; and the cost thereof shall be added to the contract price. All loss resulting from the failure to affect such insurance shall be assumed by the Buyer.
- **16. Patents, Copyrights, Trademarks, Confidentiality**. No license or other rights under any patents, copyrights or trademarks owned or controlled by Seller or under which Seller is licensed are granted to Buyer or implied by the sale of Products hereunder. Buyer shall not identify as genuine products of Seller products purchased hereunder which Buyer has treated, modified or altered in any way, nor shall Buyer use Seller's trademarks to identify such products; provided, however, that Buyer may identify such products as utilizing, containing or having been manufactured from genuine products

of Seller as treated, modified or altered by Buyer or Buyer's representative, upon prior written approval of Seller. All plans, photographs, designs, drawings, blueprints, manuals, specifications and other documents relating to the business of Seller ("Information") shall be and remain the exclusive property of Seller and shall be treated by Buyer as confidential information and not disclosed, given, loaned, exhibited, sold or transferred to any third party without Seller's prior written approval; provided, however, that these restrictions shall not apply to Information that Buyer can demonstrate: (a) at the time of disclosure, is generally known to the public other than as a result of a breach of this Agreement by Buyer; or (b) is already in Buyer's possession at the time of disclosure by from a third party having a right to impart such Information.

- 17. Default and Seller's Remedies. In the event of default by Buyer, all unpaid sums and installments owed to Seller, shall, at Seller's sole option, become immediately due and payable without notice of any kind to Buyer. In addition to its right of acceleration, Seller may pursue any and all remedies allowed by law or in equity, including but not limited to any and all remedies available to it under the Delaware Uniform Commercial Code. In addition to the foregoing, and not in limitation thereof, Seller shall have the right to set off any credits or amounts owed to Buyer against any amounts owed by Buyer to Seller.
- 18. Indemnification by Buyer. Buyer hereby agrees to indemnify, release, defend and hold harmless Seller, its directors, officers, employees, agents, representatives, successors, and assigns against any and all suits, actions or proceedings at law or in equity (including the costs, expenses and reasonable attorney's fees incurred in connection with the defense of any such matter) and from any and all claims demands, losses, judgments, damages, costs, expenses or liabilities, to any person whatsoever (including Buyer's and Seller's employees or any third party), or damage to any property (including Buyer's property) arising out of or in any way connected with the performance or the furnishing of Products under this agreement, regardless of whether any act, omission, negligence (including any act, omission or negligence, relating to the manufacture, design, repair, erection, service or installation of or warnings made or lack thereof with respect to any Products furnished hereunder) of Seller, its directors, officers, employees, agents, representatives, successors or assigns caused or contributed thereto. If Buyer fails to fulfill any of its obligations under this paragraph or this agreement, Buyer agrees to pay Seller all costs, expenses and attorney's fees incurred by Seller to establish or enforce Seller's rights. The provisions of this paragraph are in addition to any other rights or obligations set forth in this agreement.
- 19. Installation. Unless otherwise expressly agreed in writing, Buyer shall be solely responsible for the installation and erection of the Products purchased. Although Seller may in some cases provide a serviceman, data and drawings to aid Buyer with installation or start-up, Seller assumes no responsibility for proper installation or support of any Products when installed and disclaims any express or implied warranties with respect to such installation and support. Notwithstanding whether data and drawings are provided or a serviceman aids in the installation, Buyer shall indemnify and hold Seller harmless and at Seller's request, defend Seller from all claims, demands or legal proceedings (including the costs, expenses and reasonable attorney's fees incurred in connection with the defense of any such matter) which may be made or brought against Seller in connection with damage or personal injury arising out of said installation or start-up.
- **20. Force Majeure**. Seller shall not be liable to Buyer or be deemed to be in breach of this agreement by reason of any delay in performing, or any failure to perform, any of Seller's obligations in relation to the Products if the delay or failure was due to any cause beyond the reasonable control of Seller including (without limitation) strike, lockout, riot, civil commotion, fire, accident, explosion, tempest, act of God, war, epidemic, stoppage of transport, terrorist activity, supply shortage or changes in government, governmental agency, laws, regulations or administrative practices.
- 21. Anti-Corruption; Export Controls; No Boycotts. Buyer agrees that it shall, and that any party retained or paid by the Buyer ("Retained Party") shall, comply with all applicable laws including, but not limited to, laws prohibiting public corruption and commercial bribery. Buyer further agrees that it shall, and that any Retained Party shall, comply with all applicable export controls, economic sanctions, embargoes and regulations regarding the export, re-export, shipment, distribution and/or sale of Products, technology, information or warranty related services. Buyer further agrees that it shall not, and any Retained Party shall not, export or re-export Products, technology, information or warranty related services directly or with its knowledge indirectly into Iran, Sudan, Cuba, Syria, North Korea, the Crimea Region of the Ukraine or Russia without Buyer first obtaining written approval from Seller. Failure to comply strictly with this section and all applicable laws, regulations and licensing/approval requirements shall be grounds for immediate termination of this agreement by Seller. Notwithstanding anything to the contrary contained in any agreement between the Buyer and Seller or in any other document or agreement relating to the Products sold hereunder, Seller will not comply with requests related to the boycott of any country or other jurisdiction, except to the extent such boycott is required by or otherwise not inconsistent with United States law.
- **22. Telematics.** If a telematics system is included with the Equipment, the telematics system is administered by a third party ("Teleservice Provider") and collects a range of operational data about the Equipment including, but not limited to, usage, performance and reliability. Buyer consents to Seller's obtaining such data from the Teleservice Provider for warranty, product improvement, marketing and customer support purposes and to Seller's management and reporting of data (personal and non-personal) about the Equipment including, but not limited to, fuel consumption, up/down times, operation, defects, parts replacement, movement and location. Buyer shall, to the extent required by applicable law, obtain consent from its customers and/or any third party for Seller and/or third parties to provide teleservices and data to Buyer. Buyer shall

comply with all applicable laws relating to the provision of teleservices. Buyer agrees to be bound by the current version of the Terex Telematics Terms of Use at https://www.terex.com/en/products/telematics-tou.

- 23. Construction and Severability. These Terms and Conditions of Sale constitute the entire agreement between the parties regarding the subject matter hereof and shall be construed and enforced in accordance with the laws of Delaware. The United Nations Convention on Contracts for the International Sale of Goods (1980) (CISG) shall not apply. The invalidity or unenforceability of any provisions of this agreement shall not affect any other provision and this agreement shall be construed in all respects as if such invalid or unenforceable provision were omitted.
- **24. Jurisdiction**. The parties agree that the proper and exclusive forum and venue in all legal actions brought to enforce or construe any provisions herein shall be in United States District Court, District of Delaware or, if federal jurisdiction is lacking in such action, in New Castle County Superior Court in Delaware.
- **25. No Assignment**. No rights arising under this agreement may be assigned by the Buyer unless expressly agreed to in writing by the Seller.
- **26. No Set-off**. Buyer shall have no right to set-off any amounts it may owe Seller against amounts Seller may owe Buyer under this or any other agreement between Buyer and Seller.
- **27. Miscellaneous**. Buyer represents that: (i) it is solvent and has the financial ability to pay for the Equipment and Parts purchased hereunder and (ii) it has all requisite right, power and authority to perform its obligations under this agreement.

Buyer's Initials:	
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TEREX

LIMITED PRODUCT WARRANTY

TEREX Utilities, Inc. and TEREX South Dakota, Inc. (each a "Seller"), as to the equipment manufactured by each respective company, warrants its new equipment and parts manufactured and sold worldwide to be free, under normal use and service, of any defects in manufacture or materials for a period of 12 months from date of delivery to the first end user, but in no event longer than 18 months from date of shipment from the factory; provided that (1) Seller receives written notice of the defect within thirty (30) days of its discovery and Buyer establishes that (i) the equipment has been maintained and operated within the limits of rated and normal usage; and (ii) the defect did not result in any manner from the intentional or negligent action or inaction by Buyer, its agents or employees, and (2) a new machine registration certificate has been completed and received by Seller within thirty (30) days of the equipment's "in-service" date. If requested by Seller, Buyer must return the defective equipment to Seller's manufacturing facility, or other location designated by Seller, for inspection, and if Buyer cannot establish that conditions (1) (i) and (1) (ii) above have been met, then this warranty shall not cover the alleged defect.

Seller's obligation and liability under this warranty is expressly limited to, at Seller's sole option, repairing or replacing, with new or remanufactured parts or components, any part which appears to Seller upon inspection to have been defective in material or workmanship. Such parts shall be provided at no cost to the owner, FOB Seller's parts facility (Incoterms 2010). If requested by Seller, components or parts for which a warranty claim is made shall be returned to Seller at a location designated by Seller. All components and parts replaced under this warranty become the property of Seller. This warranty shall be null and void if parts (including wear parts) or attachments other than genuine OEM Seller parts or approved attachments are used in or attached to the equipment.

Accessories, assemblies and components included in Seller's equipment, which are not manufactured by Seller, are subject to the warranty of their respective manufacturers. Normal maintenance, adjustments, or maintenance/wear parts, are not covered by this warranty and are the sole maintenance responsibility of Buyer.

The following structural members have a lifetime parts only warranty for the original Buyer after date of shipment from Seller: sub frame, pedestal, turntable, and boom. Replacement of fiberglass jibs, seals, gaskets, hoses, and exterior coating is not covered under the lifetime warranty. The lifetime warranty requires an annual service inspection of the equipment by an authorized distributor of Seller. The sub frame, pedestal, turntable, and boom shall have a 5 year parts only warranty if the annual service inspection is performed by an approved entity other than an authorized distributor of Seller. All replacement parts must be genuine OEM Seller parts.

SELLER MAKES NO OTHER WARRANTY, EXPRESS OR IMPLIED, AND MAKES NO WARRANTY OF MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE, AS TO THE EQUIPMENT AND PARTS IT SUPPLIES.

No employee or representative of Seller is authorized to modify this warranty unless such modification is made in writing and signed by an authorized officer of Seller. Seller's warranty is continuous for the stated period, and "stopping and restarting" such period is not permitted.

Seller's obligation under this warranty shall not include duty, taxes, environmental fees, including without limitation, disposal or handling of tires, batteries, petrochemical items, or any other charges whatsoever. Seller shall not be liable for indirect, incidental, or consequential damages, even if advised of the possibility of such damages.

Improper maintenance, improper use, abuse, improper storage, operation beyond rated capacity, operation after discovery of defective or worn parts, accident, sabotage or alteration or repair of the equipment by persons not authorized by Seller shall render this warranty null and void. Seller reserves the right to inspect the installation of the product and review maintenance procedures to determine if the failure is covered under this warranty.

Parts Warranty: Seller warrants the parts ordered from the Seller to be free of defects in materials or workmanship for either (1) a period of 12 months after date of shipment from the factory, or (2) the balance of the remaining new equipment warranty, whichever occurs first. With respect to parts ordered from Seller for equipment for which the warranty has expired, Seller warrants such parts to be free of defects in materials or workmanship for a period of 12 months after date of shipment from the factory.

NO TRANSFERABILITY OF WARRANTY: This warranty is limited to the original purchaser or original end-user if sold to a distributor, and is not assignable or otherwise transferable without the written agreement of Seller.

ITEMS NOT COVERED BY WARRANTY

The following listed items, which are not exhaustive, are **NOT** covered under this warranty:

- 1. Items sold by any individual, corporation, partnership or any other organization or legal entity that is not authorized by Seller to distribute its equipment.
- 2. Inbound freight, duty and taxes for replacement components or outbound freight, duty, and taxes for any part requested as a warranty return.
- 3. Components which are not manufactured by Seller or its affiliates. Such components may include, but are not limited to, chassis, engines, batteries, tires, customer-supplied products, transmissions, air compressors, and axles.
- 4. Replacement of a complete assembly that is field repairable by the replacement or repair of defective part(s) within the assembly. Seller has the option to repair or replace any defective part or assembly.
- 5. Wear parts and maintenance services including, but not limited to: lamps, lenses, seals, gaskets, hoses, filters, breathers, belts, nozzles, friction plates, glass, clutch and brake linings, wire rope, nuts and fittings, exterior coatings, proper tightening of bolts, adding or replacing of fluids, adjustments of any kind, services, inspections, diagnostic time, travel time and supplies such as hand cleaners, towels and lubricants.
- 6. Damage caused by carrier handling. Any such claim for damage should be filed immediately with the respective carrier.
- 7. Repairs, work required or parts exposed as the result of age, storage, weathering, lack of use, demonstration use, or use for transportation of corrosive chemicals.
- 8. Damage resulting to the equipment or parts should the owner or operator continue to operate the equipment after it has been noted that a failure has occurred.
- 9. Damage caused by, or labor or other costs related to, work performed by personnel not authorized by Seller to service the equipment.

IN NO EVENT SHALL SELLER, OR ANY AFFILIATE, SUBSIDIARY OR DIVISION THEREOF BE LIABLE FOR INDIRECT, INCIDENTAL OR CONSEQUENTIAL DAMAGES OR LOSSES RESULTING FROM ANY BREACH OF WARRANTY, REPRESENTATION OR CONDITION, EXPRESS OR IMPLIED, OR ANY TERMS OF THIS WARRANTY, OR ANY BREACH OF ANY DUTY OR OBLIGATION IMPOSED BY STATUTE, CONTRACT, TORT, COMMON LAW OR OTHERWISE (WHETHER OR NOT CAUSED BY THE NEGLIGENCE OF THE SELLER, ITS EMPLOYEES, AGENTS OR OTHERWISE), INCLUDING, WITHOUT LIMITATION, LOSS OF USE, LOST PROFITS OR REVENUES, LABOR OR EMPLOYMENT COSTS, LOSS OF USE OF OTHER EQUIPMENT, DOWNTIME OR HIRE CHARGES, THIRD PARTY REPAIRS, IMPROPER PERFORMANCE OR WORK, LOSS OF SERVICE OF PERSONNEL, LOSS OF CONTRACTOR OPPORTUNITY AND PENALTIES OF ANY KIND, PERSONAL INJURY, EMOTIONAL OR MENTAL DISTRESS, OR FAILURE OF EQUIPMENT TO COMPLY WITH ANY APPLICABLE LAWS. The Seller's liability to the Buyer shall not in any event exceed the purchase price of the equipment.

THIS WARRANTY IS EXPRESSLY IN LIEU OF AND EXCLUDES ALL OTHER WARRANTIES, REPRESENTATIONS AND CONDITIONS, EXPRESS OR IMPLIED AND ALL OTHER STATUTORY, CONTRACTUAL, TORTIOUS AND COMMON LAW OBLIGATIONS OR LIABILITY ON SELLER'S PART ARE HEREBY EXPRESSLY EXCLUDED TO THE MAXIMUM EXTENT PERMITTED BY LAW. THERE ARE NO WARRANTIES THAT EXTEND BEYOND THE LIMITED WARRANTY CONTAINED HEREIN. Seller neither assumes nor authorizes any other person to assume for Seller any other liability in connection with the sale of Seller's equipment. In the event that any provision of this warranty is held unenforceable for any reason, the remaining provisions shall remain in full force and effect.



Terex Utilities, Inc.

3140 15th Ave SE, Watertown, SD 57201 Phone: 605-882-4000 Fax: 605-882-1842

08/31/2022 Quote Number: QU22094-10

Phone: 770-385-21

CITY OF CARTERSVILLE

320 SOUTH ERWIN ST CARTERSVILLE, GA 301320

Attention: FREDDY L, MORGAN

Qty. Description

UNIT

1 One (1) new Terex Hi-Ranger LT40 Articulating / Telescoping Aerial Device providing a working height of 45.6 ft (13.8 m) with a end mount platform.

Unit will be mounted behind the cab.

Design Criteria:

* Design criteria is in accordance with current industry and engineering standards applicable and accepted for structural and hydraulic design.

Lower Controls:

* Individual control levers are located in an accessible location on the turntable.

Lower Boom:

* Filament wound high strength fiberglass insert providing an insulation gap.

Upper Boom:

* Filament wound high strength fiberglass boom providing an insulation gap.

Rotation:

* Self-locking worm gear rotation drive is provided and equipped with bi-directional motor.

Continuous Unrestricted Rotation:

- * A hydraulic rotary manifold provides a rotating oil distribution system for continuous and unrestricted rotation.
- * A 4 channel electric collector ring is provided as standard.

Aerial device is designed as a Category C machine in accordance and is dielectrically tested and rated for operation on systems up to 46 Kv phase to phase per ANSI/SIA A92.2-2015

Hydraulic System:

- * Full pressure open center hydraulic system.
- * Hydraulic hoses are equipped with permanent type fittings.

Miscellaneous:

- * All metallic components of the complete aerial device are powder coat white.
- * The fiberglass upper boom, boom inserts, platforms and covers are white.

- * Two complete manuals providing operation and maintenance procedures and a replacement parts listing.
- * Warning decals provided with unit.
- Pedestal.
- 1 8-Gallon Hydraulic Oil Reservoir.
 - * A 8 gallon hydraulic oil reservoir mounted on the side of tower with sight and temperature gauge.
 - * Return filter and oil eyes.
 - * A ball type shut off valve.
- 1 A boom rest with a automatic latch is provided.
- 1 Platform 24" x 30" x 42", End Mounted.
 - * Includes one (1) outside access step with slip-resistant surface.
- 1 A safety harness with lanyard is provided for fall arrest.
- 1 A padded saddle rest provides platform support during road travel.
- 1 Insulated Platform Liner For 24" x 30" x 42" Platform:
 - * Tested at 50 KV AC.
- 1 Vinyl Platform Cover For 24" x 30" Platform:
 - * Waterproof with internal elastic cord around edge.
- 1 Auxiliary Let Down for use with Open Center Hydraulics:
 - * Allows for the descent of the boom (platform) in the most direct manner for a time limited by the duty cycle of the electric motor.
 - *Includes 12 volt electric motor for use on a 12 volt chassis.

Note: This includes a switch for activation at pedestal for electric or air function.

1 Boom Tip with 4 Function Controls and Platform Rotator:

Upper Controls: "Control-Plus" single stick controller.

- * Enable lever must be actuated before operation.
- * Rated capacity of 400 lbs.

Hydraulic Platform Rotator For End Mount Platform.

Hydraulic Platform Tilt is provided at platform and lower controls.

Engine Stop/Start controlled at platform and lower controls.

Hydraulic Tool Outlets At Platform.

- 1 Mounting Kit:
 - * Behind cab mount for use with torsion bars.
- 1 Pump for systems requiring 3 to 5 gallons per minute:
 - *Provides 3 gpm at 725 engine rpm and 5 gpm at 1150 engine rpm with a 127% pto.

- Terex Base Chassis Controller:
 - * Multiplexed system to include: Controller, LCD Screen, Manual and Schematics.
 - * Standard Options: Diagnostics, Status Screens, Event Log, Hours Meter, Selectable Button Labels, System Alerts and System Test.
 - * Programmable settings allow installer to customize/select options need for their application.
 - * Screw terminal-type connections and enclosure to cover connections.
 - * Recommended for Class 5 chassis
 - * Can be used on Class 6 and above chassis with limited outputs (no more than two (2).
- * The PTO hour is standard. The engine hour meter is standard (When available). This is a message we get from the truck Data link. All trucks except Ford give us the Engine hours. So if it's a Ford, we just display PTO hours.
- 1 A positive lanyard attachment that provides audio and visual warnings to an operator when controls are engaged and lanyard has not been attached to the lanyard anchor.
- 1 American flag displayed on unit.
- 1 Factory Warranty
 - ** ALTERED FROM STANDARD **
- 1

BODY, INSTALLATION
** BODY INFORMATION **

- 1 108 Inch Steel line body per attached specifications.
- Install Aerial Device Behind Cab And Install All Associated Components:
 * Final test and inspect completed unit including stability and dielectric testing per manufacturers requirements.
- 1 Hose and fittings to connect the hydraulic system from the oil reservoir to the pump and unit.
- 1 Platform rest, bottom base
- 1 Chassis Spring Additions:
 - * Build up left rear chassis springs to level vehicle.
- 1 Power take off with indicator light for automatic transmission.
- 1 DOT Inspection.
- 1 Set chassis parameters.
- 1 Back-up alarm to sound when the vehicle is shifted into reverse.
- 2 Rubber wheel chocks with eye bolt.
- 2 Pendulum style retainer.

- 1 Grab handles as necessary for 3-point contact.
 - * Grab handles to be bolt on
- 2 Mud flap with logo 18" tall. Note: Trim As-Required.
- 1 Under body mounting kit for a pair of mud flaps.
- 1 Bracket for storing grounding cable.
- 1 2/0 Black Electrical Cable used for grounding per ASTM F855-04:
 - * 50' of multi-strand flexible copper cable, three grounding lugs, two ferrules and grounding clamp.
 - * Three point grounding system for grounding vehicle during work operations.
 - * Cable must be fully removed from bracket before use.

NOTE! Purchaser to verify this meets their company's requirements for fault current.

- 1 Grounding Loop Kit:
 - * Consists of (2) grounding copper rings located one at front and one at rear.
- 1 Floor mounted boom rest for LT series.
 - * consists of 105227 and 102658
- 1 Peterson LED 7-lamp DOT Lighting Package:
 - * Complies with FMVSS 108.
 - * Includes required lights, junction box and wiring harness.
- 1 Lighted license plate bracket kit with LED light.
- 2 Amber strobe light (LED) with 4" tall & 6" dia. lens, and branch guard.
- 1 Strobe mounting bracket located on turntable on the LT series.
- 1 BH82000 Combination Pintle Hook And 2" Ball:
 - * Safety chain eyes.
 - "Pintle hook brackets and attachment methods are designed to meet the associated pintle hook ratings. They are not designed for recovery purposes. If recovery attachments are required, please order the appropriate tow eyes."
- 1 ICC rear bumper.
- 1 7-prong trailer socket.

NOTE: Stop & turn signal lights on combined circuit.

- *Hook up chassis supplied brake controller
- 1 Timbren rubber stabilizers installed on axle.

- 1 Torsion bar stabilizer for rear axle.
- 1 Exhaust extension for light duty chassis.
- 1 Oil tank mounting for external reservoirs.
- 18 Fill with Hydraulic oil for general purpose use.
 - * Refer to the product maintenance manual for specific type to be used.
- 1 Safety Kit consists of the following:
 - * 5-lb ABC fire extinguisher with bracket.
 - * James King triangle reflector kit.
- 1 Paint body floor with non-skid paint.
- 1 Paint compartment top with non-skid paint.

CHASSIS

- 1 Ford F550 4x2 (Spec # 33)
 - * 19,500 lbs GVWR
 - * Wheelbase 145", CA 60"
 - * 7,000-lb capacity front axle
 - * 14,706-lb capacity rear axle
 - * Powerstroke 6.7L 330 HP @ 2,600 rpm, torque 825 lb-ft @ 2,000 rpm
 - * 10-speed torq shift automatic transmission, with overdrive
 - * Oxford White

SPECIAL CHARGES

1 Delivery to Customer.

OPTIONS: ADD

- 1. Federal Excise Tax will be added if certificate is not supplied with order.
- 2. The following items must be considered by the purchaser if not already included: Back-up Alarm; Strobe Light; Wheel Chocks; Outrigger Pads; Truck Grounding Cable; Barricade Kit; Boom Stow Interlock; Auxiliary Let Down; and Platform Liner.
- 3. Terex Utilities, Inc. strongly recommends all installation accessories be located up front in front in the quote or secondarily on the approved engineering drawing. Any accessories located or relocated during manufacturing may be subject to additional charges.
- 4. Terex Utilities, Inc. Offers In-service Training.
- 5. Terex Utilities, Inc. Assembly in Watertown, South Dakota is ISO 9001:2000 Certified.

Quotation Number Q TX108-LT40-F Terex Part Number: 65382638



Dakota Bodies LLC. Steel Service Body

Terex

108 Inches Long x 40 Inches High x ,94 Inches Wide Chassis Cab to Axle (CA) of 60 Inches

- Bodies with one set of jack legs to have lifting eye and body shipping stands
- 16 gauge front bulkhead Ship loose (unless specified)
- Wheel chock holders are to be installed $\frac{1}{2}$ " forward and $\frac{1}{2}$ " rearward of cutout
- All bulkheads to have pin access cutout/ cover when A-frame jack is ahead or behind bulkhead, x-frame jacks will not get pin access cutout/ cover

Body Dimensions:

108 Inches - Body Length
40 Inches - Body Height
94 Inches - Body Width
60 Inches - Chassis C/A
40 Inches - Compartment Height
18 Inches - Compartment Depth
58 Inches - Load Space Width
24 Inches - Top of Body to Top of Floor Dimension

18 Inches - Horizontal Compartment Height

None Inches - Wheel Box Height

Body Materials:

16 ga Galvanneal
12 ga 4-Way Treadplate
14 ga Galvanneal
14 ga Galvanneal
18 ga Galvanized
Adjustable on Dual Unistrut

- Main Body Material
- Compartment Tops Material
- Wheel Panels Material
- Front Bulkhead Material
- Shelving Material
- Shelving Mounting Style
OPTIONS

No - Front Rock Guards Material No - Wheel Well Liners Material No - Bed Area Wall Liners Material

Other Body Details:

Door Materials:

Standard, Double Panel

18 ga Galvanneal

18 ga Galvanneal

Stainless Steel Rod & Socket

5/16" Stainless Steel

Chain

- Door Type

- Inner Door Material

- Outer Door Material

- Door Hinge Style

- Door Rod Material

- Vertical Door Holder Option

Chain - Horizontal Door Holder Option

Single Point Rotary (Stainless Steel) - Latch Type

Keyed Alike - Lock Type

- Wrap Around Striker with Rounded Corners

Other Door Details:

- Wrap Around door striker brackets

Floor and Understructure:

12 ga (.109) 4-Way Treadplate - Bed Area Floor Material LT40 - Unit Cutout in Floor Full - Body Frame Style Structural - Body Frame Material - Body Frame Height

Subframe Installation:

- Install customer supplied LT40 Insert in frame (PN#484174)
- Grounding plate installed at rear of body
- Five (5) 1/4" 20 Jiffy clips installled on front flat evenly spaced for tying wires
- Hydraulic tube 22"L x 3/8" Diameter
- Five (5) studs welded to front flat
- Two (2) studs welded to rear horizontal flat
- Install bolt on lifting hooks and shippings stands to the opposite end if one set of outriggers is provided
- Welding studs below the body for running fuel lines from fuel cap till fuel tank

Accessories:

- Rubber Rolled Crown (PN# 30136) (Installed with Wheel Cut-Outs)
- Automotive Bulb Weatherstripping (PN# 30132) (Installed)
- Master Door Lock, Hook and Loop System on Both Sides with Two (2) Spring Loaded Door Handles
- One (1) Fuel Filler Cutout in Rear Streetside Only of Fender Panel
- Two (2) Jiffy clips installed on both sides of cutouts
- Mud Flap brackets -Terex PN65325255 installed
- Two (2) 3/4" Light holes cut out at front of body One each side

Paint:

- Powdercoat Complete; Interior and Exterior, Taffeta White DWS9-20001; PC0020
 - Paint the Complete Bed Area Same as Body
- Wrapper Painted Gloss Black

Streetside Compartmentation:

1st Vertical Compartment:

30" Wide x 40" High x 18" Deep Compartment

- Two (2) Adjustable Shelves
 - Divider Slots on 2" Centers, with Five (5) Adjustable Dividers

Horizontal Compartment:

54" Wide x 18" High x 18" Deep Compartment

- Vacant / Open Compartment

Rear Vertical Compartment:

24" Wide x 40" High x 18" Deep Compartment

- Two (2) Adjustable Shelves
- Divider Slots on 2" Centers, with Four (4) Adjustable Dividers

Streetside Hotstick Shelf:

108 Inch Long Shelf Installed on the Streetside with a Rear Dropdown Access Door

- Stainless Steel Automotive Rotary Type Door Latch
 - Stud Mounted Latches to Have Hidden Fasteners Inside the Door
 - Striker Installed in Door Frame for Maximum Opening
- Stud Mounted Automotive Style Latches Have Interior Plastic Latch Covers
- Automotive Bulb Type Weatherstripping Mechanically Fastened to Door Frame with Rounded Corners

Curbside Compartmentation:

1st Vertical Compartment:

30" Wide x 40" High x 18" Deep Compartment

- Five (5) 1/2" Dia. Locking / Swivel Carriage Bolt Hooks, Adjustable, 1-3-1 Hook Set

Horizontal Compartment:

54" Wide x 18" High x 18" Deep Compartment

- Eight (8) Adjustable Dividers installed on Compartment

Rear Vertical Compartment:

24" Wide x 40" High x 18" Deep Compartment

- Five (5) 1/2" Dia. Locking / Swivel Carriage Bolt Hooks, Adjustable, 1-3-1 Hook Set
- Grounding cable bracket

Tailgate:

- Removable Steel Lasered Flat Retainer 4" high X full width of bed area installed at rear of load space.
- Includes pins and lanyards

Tailshelf:

- 12 Ga. treadplate tailshelf 36 inches long X 94 inches wide x 6 inches high.
- Install 3/16" plate under lightbar 10-1/2" from SS side skirt

Curb Side Access 20" Wide Recessed in Tailshelf on Curbside

Gripstrut access steps to bed area with

- 12 gauge galvanneal risers and side kickplates.
- One (1) Mini pool type grabhandle at side access and One (1) Low profile grabhandle bolted to top of CS compartment
- To have a 1/4" x 4" flat added to bottom of step for mounting cable step

- **Tailshelf Rear Lighting:** 94" Wide **7-Lamp** light bar installed at rear of tailshelf NO LIGHTS
- To be built per Terex 99059 design

Wheel Chock Storage:

- Two (2) wheel chock holders installed on Curbside
- Include pendulum retainers

Prepared for: Mr. Sheldon Seward, Buyer, Terex

3140 15th Ave Se Watertown, SD 57201 Office: 605-882-5515

Email: sheldon.seward@terex.com

2022 F-550 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F5G)

Price Level: 215



Client Proposal

Prepared by: Mike Johnson

Office: 605-886-5844

Email: mike@watertownfordchrysler.com

Quote ID: Spec33

Date: 03/27/2021



Prepared for: Mr. Sheldon Seward

Buyer, Terex

Prepared by: Mike Johnson

03/27/2021



Watertown Ford | 1600 9th Avenue SE Watertown South Dakota | 572015305

2022 F-550 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F5G)

Price Level: 215 | Quote ID: Spec33

Mr. Sheldon Seward, Buyer, Terex

3140 15th Ave Se Watertown, SD 57201 Office: 605-882-5515

Email: sheldon.seward@terex.com

Re: Quote ID Spec33 03/27/2021

Dear Mr. Seward,

Thank you very much for your interest in acquiring a vehicle from our dealership. We concur that your interest is well deserved. We hope that an outstanding product lineup and our dedication to customer service will enhance your ownership experience should you decide to buy a vehicle from us.

Attached, please find additional information that I hope will assist you in making a more informed decision. Please feel free to contact me at any time as I would truly appreciate the opportunity to be of service to you.

Sincerely,

Mike Johnson

Fleet Sales 605-886-5844 mike@watertownfordchrysler.com

Prepared for: Mr. Sheldon Seward

Buyer, Terex

Prepared by: Mike Johnson

03/27/2021



Watertown Ford | 1600 9th Avenue SE Watertown South Dakota | 572015305

2022 F-550 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F5G)

Price Level: 215 | Quote ID: Spec33

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Prepared for: Mr. Sheldon Seward

Buyer, Terex

Prepared by: Mike Johnson

03/27/2021



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2022 F-550 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F5G)

Price Level: 215 | Quote ID: Spec33

Selected Equip & Specs

Dimensions

* Exterior length: 272.9" • Cab to axle: 60.0" • Exterior width: 80.0" • Exterior height: 81.7" • Wheelbase: 145.0" • Front track: 74.8" • Rear track: 74.0" • Turning radius: 21.2' • Rear tire outside width: 93.9" • Min ground clearance: 8.2" • Front legroom: 43.9" • Front headroom: 40.8" • Front hiproom: 62.5" • Front shoulder room: 66.7" • Passenger volume: 64.6cu.ft. • Cargo volume: 11.6cu.ft. • Maximum cargo volume: 11.6cu.ft.

Powertrain

* Powerstroke 330hp 6.7L OHV 32 valve intercooled turbo V-8 engine with diesel direct injection * Recommended fuel: diesel • federal • TorqShift 10 speed automatic transmission with overdrive • Rear-wheel drive * Limited slip differential • Fuel Economy Cty: N/A • Fuel Economy Highway: N/A * Transmission PTO provision

Suspension/Handling

• Front Mono-beam non-independent suspension with anti-roll bar, HD shocks * Rear DANA 130 rigid axle leaf spring suspension with anti-roll bar, HD shocks • Firm ride Suspension • Hydraulic power-assist re-circulating ball Steering • Front and rear 19.5 x 6 argent steel wheels • LT225/70SR19.5 GBSW AS front and rear tires • Dual rear wheels

Body Exterior

• 2 doors * Driver and passenger power remote heated, manual folding door mirrors with turn signal indicator * Turn signal indicator in mirrors • Black door mirrors * Chrome bumpers • Trailer harness • Clearcoat paint • Front and rear 19.5 x 6 wheels • 2 front tow hook(s)

Convenience

• Manual air conditioning with air filter * Cruise control with steering wheel controls * Power front windows * Driver and passenger 1-touch up * Driver and passenger 1-touch down * Remote power door locks with 2 stage unlock and illuminated entry • Manual tilt steering wheel • Manual telescopic steering wheel • Day-night rearview mirror • FordPass Connect 4G internet access • 911 Assist emergency SOS • Wireless phone connectivity • AppLink smart device integration • 2 1st row LCD monitors • Front cupholders • Passenger visor mirror * Driver and passenger door bins • Upfitter switches

Seats and Trim

• Seating capacity of 3 • Front 40-20-40 split-bench seat • 4-way driver seat adjustment • Manual driver lumbar support • 4-way passenger seat adjustment • Centre front armrest with storage

Entertainment Features

• AM/FM stereo radio • SYNC external memory control • Steering wheel mounted radio controls • 4 speakers • Streaming audio • Fixed antenna

Lighting, Visibility and Instrumentation

Halogen aero-composite headlights • Delay-off headlights • Fully automatic headlights • Variable intermittent front windshield wipers • Light tinted windows • Front reading lights • Tachometer • Compass • Outside temperature display * Camera(s) - rear • Trip computer • Trip odometer

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2022 F-550 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F5G)

Price Level: 215 | Quote ID: Spec33

Selected Equip & Specs (cont'd)

Safety and Security

• 4-wheel ABS brakes • Brake assist • 4-wheel disc brakes • Driveline traction control • Dual front impact airbag supplemental restraint system with passenger cancel • Dual seat mounted side impact airbag supplemental restraint system • Safety Canopy System curtain 1st row overhead airbag supplemental restraint system * Remote activated perimeter/approach lighting * Power remote door locks with 2 stage unlock and panic alarm * Security system with SecuriLock immobilizer * MyKey restricted driving mode • Manually adjustable front head restraints

Dimensions

General Weights		
* Curb	7,493 lbs.	* GVWR 19,500 lbs.
* Payload	12,070 lbs.	
Front Weights		
* Front GAWR	7,000 lbs.	* Front curb weight 4,299 lbs.
Front axle capacity	7,000 lbs.	* Front spring rating 7,000 lbs.
Front tire/wheel capacity	7,500 lbs.	
Rear Weights		
* Rear GAWR	14,706 lbs.	* Rear curb weight 3,194 lbs.
* Rear axle capacity	14,706 lbs.	* Rear spring rating 15,000 lbs.
Rear tire/wheel capacity	15,000 lbs.	
Trailering Type		
Harness	Yes	* Brake controller Yes
Trailer sway control	Yes	
General Trailering		
* 5th-wheel towing capacity	24100 lbs.	* Gooseneck towing capacity 24100 lbs.
Towing capacity	18500 lbs.	* GCWR 32500 lbs.
Fuel Tank type		
Capacity	40 gal.	
Off Road		
Min ground clearance	8 "	
Interior cargo		
Cargo volume	11.6 cu.ft.	Maximum cargo volume 11.6 cu.ft.
Rear Frame		
Height loaded	29 "	* Height unloaded

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Mr. Sheldon Seward

Buyer, Terex

Prepared by: Mike Johnson

03/27/2021

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2022 F-550 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F5G)

Price Level: 215 | Quote ID: Spec33

Selected Equip & Specs (cont'd)

Powertrain

Engine Type		
* Brand	Powerstroke	Block material Iron
Cylinders		Head material Aluminum
* Ignition	Compression	*Injection Diesel direct injection
* Liters	6.7L	Orientation Longitudinal
* Recommended fuel	Diesel	* Valves per cylinder 4
Valvetrain	OHV	* Forced induction Intercooled turbo
Engine Spec		
* Bore	3.90"	* Compression ratio 15.8:1
* Displacement	406 cu.in.	* Stroke 4.25"
Engine Power		
SAEJ1349 AUG2004 compliant	Yes	* Output 330 HP @ 2,600 RPM
* Torque 825 ft	lb @ 2,000 RPM	
Alternator		
* Type	Dual	* Amps
Battery		
Amp hours		Cold cranking amps 750
Run down protection	Yes	* Type Dual
Engine Extras		
* Block heater	Yes	
Transmission		
Electronic control		Lock-up Yes
Overdrive		Speed
Туре	Automatic	
Transmission Gear Ratios		
1st		2nd 2.985
3rd		4th
5th 7th		6th 1.275 8th 0.854
9th		10th 0.616
Reverse Gear ratios		

Transmission Extras

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Buyer, Terex

Prepared by: Mike Johnson

03/27/2021

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2022 F-550 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F5G)

Price Level: 215 | Quote ID: Spec33

Selected Equip & Specs (cont'd) Driver selectable mode Yes Oil cooler Regular duty	Sequential shift control SelectShift * PTO provision Yes
Drive Type Type Rear-wheel	
Drive Feature	
* Limited slip differential Mechanical * Power take-off provision Yes	Traction control Driveline
Drive Axle Ratio 4.88	
Exhaust Material Stainless steel	System type Single
Emissions CARB Federal	, , , , , , , , , , , , , , , , , , ,
fuel Economy * Fuel type Diesel	
Engine Retarder	
*Type Yes	
Driveability	
Brakes	
ABS 4-wheel Type 4-wheel disc	ABS channels 3 Vented discs Front and rear
Brake Assistance	
Brake assist Yes	
Suspension Control Ride Firm	
Front Suspension Independence Mono-beam non-independent	Anti-roll bar Regular
Front Spring	•
Type Coil	* Grade HD
Front Shocks	
Type HD	
Rear Suspension	

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Buyer, Terex

Prepared by: Mike Johnson

03/27/2021

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2022 F-550 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F5G)

Price Level: 215 | Quote ID: Spec33

Selected Equip & Specs (cont'd) *Independence DANA 130 rigid axle Anti-roll bar Regular	Type Leaf
Rear Spring	
Type Leaf	Grade HD
Rear Shocks	
Type HD	
Steering	
Activation Hydraulic power-assist	Type Re-circulating ball
Steering Specs	
# of wheels 2	
Exterior	
Front Wheels	
Diameter 19.5"	Width 6.00"
Rear Wheels	
Diameter 19.5"	Width 6.00"
Dual Yes	
Front and Rear Wheels	
Appearance Argent	Material Steel
Front Tires	
Aspect 70	Diameter 19.5"
Sidewalls BSW Tread AS	Speed S
Width 225mm	Type LT LT load rating G
RPM 647	
Rear Tires	
Aspect	Diameter 19.5"
Sidewalls BSW	Speed
Tread AS Width 225mm	Type LT LT load rating G
RPM 647	Li load fatting
Wheels	
Front track 74.8"	Rear track 74.0"
Turning radius 21.2' Rear tire outside width 93.9"	Wheelbase 145.0"
Body Features	

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Buyer, Terex

Prepared by: Mike Johnson

03/27/2021

Watertown Ford | 1600 9th Avenue SE Watertown South Dakota | 572015305

2022 F-550 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F5G)

Price Level: 215 | Quote ID: Spec33

· · · · · · · · · · · · · · · · · · ·	
Selected Equip & Specs (cont'd) Front splash guards Side impact beams Yes	Body material Aluminum Front tow hook(s) 2
Body Doors	
Door count 2	
Exterior Dimensions	
* Length 272.9"	Body width 80.0"
Body height 81.7" * Axle to end of frame 89.4"	Cab to axle 60.0" Frame section modulus 12.7cu.in.
Frame yield strength (psi) 50000.0 Front bumper to Front axle 38.3"	Frame rail width 34.2" * Cab to end of frame 149.4"
Front bumper to back of cab 123.7"	
Safety	
Airhaga	
Airbags Driver front-impact Yes	Driver side-impact Seat mounted
Overhead Safety Canopy System curtain 1st row	Passenger front-impact Cancellable
Passenger side-impact Seat mounted	
Seatbelt	
Height adjustable Front	
Security	
* Immobilizer SecuriLock	* Panic alarm Yes
* Restricted driving mode MyKey	
Seating	
Passenger Capacity	
Capacity 3	
Front Seats	
Split 40-20-40	Type Split-bench
Driver Seat	
Fore/aft Manual	Reclining Manual
Way direction control4	Lumbar supportManual
Passenger seat	
Fore/aft Manual Way direction control 4	Reclining Manual
Front Head Restraint	

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Buyer, Terex

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Price Level: 215 | Quote ID: Spec33

<u> </u>	
Selected Equip & Specs (cont'd) Control Manual	Type
Front Armrest	
Centre Yes	Storage Yes
Front Seat Trim	
Material Vinyl	Back material Vinyl
Convenience	
AC And Heat Type	
Air conditioning Manual	Air filter Yes
Audio System	
Radio AM/FM stereo	Radio grade Regular
Seek-scan Yes	External memory control SYNC
Audio Speakers	
Speaker type Regular	Speakers 4
Audio Controls	
Steering wheel controls Yes Streaming audio Bluetooth yes	Voice activation Yes
Audio Antenna	
Type Fixed	
LCD Monitors	
1st row	Primary monitor size (inches) 4.2
Cruise Control	
* Cruise control With steering wheel controls	
Convenience Features	
* Retained accessory power Yes	12V DC power outlet 3
Emergency SOS 911 Assist Smart device integration App link	Wireless phone connectivity Bluetooth Upfitter switches Yes
Door Lock Activation	
* Type Power with 2 stage unlock	*Remote Keyfob (all doors)
* Integrated key/remote Yes	
Door Locks Extra FOB Controls Remote engine start Smart device only	
Instrumentation Type	
Display Analog	

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2022 F-550 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F5G)

Price Level: 215 | Quote ID: Spec33

Selected	Equip	& Specs	(cont'd)
----------	-------	---------	----------

ocicoled Equip & opecs (conta)	
Instrumentation Gauges	
Tachometer Yes	Engine temperature Yes
* Turbo/supercharger boost Yes	Transmission fluid temp Yes
Engine hour meter Yes	
Instrumentation Warnings	
Oil pressure Yes Battery Yes Key Yes Door ajar Yes Brake fluid Yes	Engine temperatureYesLights onYesLow fuelYesService intervalYes
Instrumentation Displays	
Clock In-radio display Exterior temp Yes * Camera(s) - rear Yes	Compass Yes Systems monitor Yes
Instrumentation Feature	
Trip computer Yes	Trip odometer Yes
Steering Wheel Type	
Material Urethane Telescoping Manual	Tilting Manual
Front Side Windows	
* Window 1st row activation Power	
Window Features	
*1-touch down Driver and passenger	*1-touch up Driver and passenger
Tinted Light	
Front Windshield	
Wiper Variable intermittent	
Rear Windshield Window Fixed	
Interior	
Passenger Visor	
Mirror Yes	
Rear View Mirror	
Day-night Yes	
Headliner	

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2022 F-550 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F5G)

Price Level: 215 | Quote ID: Spec33

Selected Equip & Spece Coverage	` <u> </u>	Material	Cloth
Floor Trim			
Coverage	Full	Covering	Vinyl/rubber
Trim Feature			
Gear shifter material	Urethane	Interior accents	Chrome
Lighting			
Dome light type	Fade	Front reading	
* Illuminated entry	Yes	Variable IP lighting	Yes
Storage			
* Driver door bin	Yes	Front Beverage holder(s)	Yes
Glove box	Locking	* Passenger door bin	Yes
Illuminated	Yes	Instrument panel	Covered bin
Dashboard	Yes		
Legroom			
Front	43.9"		
Headroom			
Front	40.8"		
Hip Room			
Front	62.5"		
Shoulder Room			
Front	66.7"		
Interior Volume			
Passenger volume	64.6 cu.ft.		

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2022 F-550 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F5G)

Price Level: 215 | Quote ID: Spec33

As Configured Vehicle

Code **Description**

Base Vehicle

F5G Base Vehicle Price (F5G)

Packages

660A Order Code 660A

Includes:

Quoted Chassis

- Transmission: TorqShift 10-Speed Automatic Includes neutral idle and selectable drive modes: normal, tow/haul, eco,

deep sand/snow and slippery.
- Tires: 225/70Rx19.5G BSW A/P

- Wheels: 19.5" x 6" Argent Painted Steel Hub covers/center ornaments not included.

- HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual

- Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers.

- SYNC Communications & Entertainment System
- Includes enhanced voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB port and steering wheel audio

Powertrain

99T Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20

> Includes Diesel Exhaust Fluid (DEF) tank, intelligent oil-life monitor and manual push-button engine-exhaust braking *Includes*

- Dual 78-AH 750 CCA Batteries

44G Transmission: TorqShift 10-Speed Automatic

Includes neutral idle and selectable drive modes: normal, tow/haul, eco,

deep sand/snow and slippery.

X8L Limited Slip w/4.88 Axle Ratio

68M GVWR: 19,500 lb Payload Plus Upgrade Package

Includes upgraded frame, rear-axle and low deflection/high capacity springs. Increases max RGAWR to 14, 706. Note: See Order Guide Supplemental Reference for further details on GVWR.

Wheels & Tires

TGJ Tires: 225/70Rx19.5G BSW A/P

64Z Wheels: 19.5" x 6" Argent Painted Steel

Hub covers/center ornaments not included

Seats & Seat Trim

Α HD Vinyl 40/20/40 Split Bench Seat

Includes center armrest, cupholder, storage and driver's side manual

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Buyer, Terex

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03/27/2021 Watertown Ford | 1600 9th Avenue SE Watertown South Dakota | 572015305

2022 F-550 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F5G)

Price Level: 215 | Quote ID: Spec33

As Configured Vehicle (cont'd)

Code **Description**

Other Obtions	Other	0	ptic	ns
---------------	-------	---	------	----

90L

62R

PAINT Monotone Paint Application

145WB 145" Wheelbase

STDRD Radio: AM/FM Stereo w/MP3 Player

Includes 4 speakers.

Includes

- SYNC Communications & Entertainment System

Includes enhanced voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB port and steering wheel audio

96V XL Value Package

Includes:

- XL Decor Group

- Chrome Fronṫ Bumper

Steering Wheel-Mounted Cruise Control

Power Equipment Group

Deletes passenger side lock cylinder. Includes upgraded door-trim panel. Includes:

- Accessory Delay - Advanced Security Pack

Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors.

- Folding Trailer Tow Mirrors w/Power Heated Glass

Includes manual telescoping, heated convex spotter mirror and integrated clearance lamps/turn signals.

MyKey

Includes owner controls feature.

- Power Front Side Windows

Includes 1-touch up/down driver/passenger window.

Power Locks

- Remote Keyless Entry

473 Snow Plow Prep Package

> Highly recommended for max power output. Includes pre-selected springs (see order guide supplemental reference for springs/FGAWR of specific vehicle configurations). Note 1: Restrictions apply; see supplemental reference or body builders layout book for details. Note 2: Also allows for the attachment of a winch. Note 3: Highly recommended to add (86M) dual battery on 7.3L gas engines.

Includes:

- 332 Amp Alternator

63C Aft-Axle Frame Extension

42.4" aft-of-axle frame extension increases AF dimension to 89.4"

41H **Engine Block Heater**

Transmission Power Take-Off Provision

Includes transmission mounted live drive and stationary mode PTO.

14

18A Upfitter Interface Module

67A 332 Amp Alternator

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Prepared for: Mr. Sheldon Seward

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2022 F-550 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F5G)

Price Level: 215 | Quote ID: Spec33

As	Configured	Vehicle	(cont'd)	
	<u> </u>		(/	,

Code	Description
52B	Trailer Brake Controller
	Includes smart trailer tow connector. Verified to be compatible with electronic actuated drum brakes only.
872	Rear View Camera & Prep Kit
	Pre-installed content includes cab wiring and frame wiring to the rear most cross member. Upfitters kit includes camera with mounting bracket, 20' jumper wire and camera mounting/aiming instructions.
Fleet Options	
525_	Steering Wheel-Mounted Cruise Control
Emissions	
425	50-State Emissions System
Interior Color	
AS_01	Medium Earth Gray
Exterior Color	

Oxford White

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Watertown Ford | 1600 9th Avenue SE Watertown South Dakota | 572015305

2022 F-550 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F5G)

Price Level: 215 | Quote ID: Spec33

Warranty

Standard Warranty

Basic			
Distance	36,000 miles	Months	36 months
Powertrain			
Distance	60,000 miles	Months	60 months
Corrosion Perforation			
Distance	Unlimited miles	Months	60 months
Roadside Assistance			
Distance	60,000 miles	Months	60 months

Additional Warranty

Diesel	Engine

Distance 100,000 miles Months 60 months

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03/27/2021



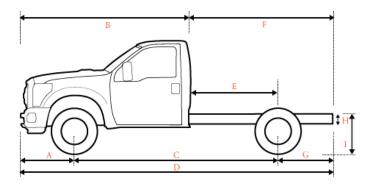
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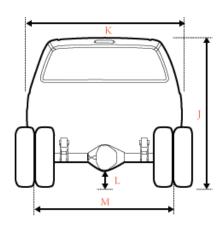
2022 F-550 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F5G)

Price Level: 215 | Quote ID: Spec33

Vehicle Dimension and Performance Summary

Performance predictions in this report represent an estimate of vehicle performance based on standard operating conditions. Variations in customer equipment, load configuration, ambient conditions, and/or operator driving techniques can cause significant variations in vehicle performance. These values are not representative of results that may be shown in actual dynamometer tests. This report should therefore be used as a guide for comparative vehicle performance.





Dimensions

A	Front of Bumper to Front Axle	
В	Front Bumper to Back of Cab (BBC)	123.70 in.
C	Wheelbase (WB)	145.00 in.
D	Overall Length (OAL)	
E	Back of Cab to Rear Axle (CA)	60.00 in.
F	Back of Cab to End of Frame	149.40 in.
G	Rear Axle to End of Frame (AF)	89.40 in.
H	Frame Section Height	
1	Rear Frame Height Unloaded	
1	Rear Frame Height Loaded	28.60 in.
J	Cab Height	81.70 in.
Κ	Body Width	80.00 in.
L	Maximum Ground Clearance	N/A
L	Minimum Ground Clearance	8.20 in.
M	Front Tread	74.80 in.
M	Rear Tread	74.00 in.

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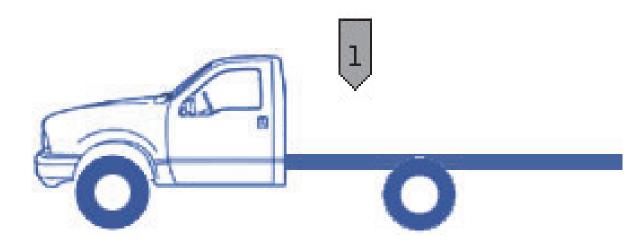


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2022 F-550 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F5G)

Price Level: 215 | Quote ID: Spec33

Vehicle Dimension and Performance Summary (cont'd)



Weight

GVW	Front Axle	Rear Axle	Totals
Chassis	4,299 lbs	3,194 lbs	7,493 lbs
Body	0 lbs	0 lbs	0 lbs
Occupants Weight	300 lbs	150 lbs	450 lbs
1 Max Payload - (Max Payload)	2,401 lbs	9,156 lbs	11,557 lbs
TOTAL	7,000 lbs	12,500 lbs	19,500 lbs
Ratings	Front Axle	Rear Axle	GVWR
Ratings GAWR	- 000 H	Rear Axle	GVWR 19,500 lbs
	7,000 lbs	14,706 lbs	
GAWR	7,000 lbs 7,500 lbs	14,706 lbs	
GAWR Wheels/Tires	7,000 lbs 7,500 lbs 7,000 lbs	14,706 lbs 15,000 lbs 15,000 lbs	

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2022 F-550 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F5G)

Price Level: 215 | Quote ID: Spec33

Vehicle Dimension and Performance Summary (cont'd)

Start, Grade and Speed

Start	Ratio	Desired	Calculated
Start grade capability in 1st gear	4.70	15.00 %	58.55 %
Start grade capability in reverse	4.87	15.00 %	60.67 %
Grade	Ratio	Desired	Calculated
Maximum grade in 8th gear	0.85	3.00 %	10.66 %
Maximum grade in 9th gear	0.69	3.00 %	8.60 %
Maximum grade in 10th gear	0.62	3.00 %	7.69 %
Speed		Desired	Calculated
Speed Top Speed (level grade)			
Top Speed (level grade) To meet your requirement you need a maximum ax		75 mph	
Top Speed (level grade) To meet your requirement you need a maximum ax	kle ratio of 6.26	75 mph	
Top Speed (level grade) To meet your requirement you need a maximum ax Top Speed on 3.0% grade To meet your requirement you need a maximum of	kle ratio of 6.26	75 mph 55 mph	96 mph

Variables in Use

Rear axle ratio: Tire size:		Governed RPM: Frontal Area: Cruising RPM	40.39 Sq.Ft.
Gross Vehicle Weight (GVW): Clutch engagement torque: Torque conversion ratio: Peak engine torque:	412 ft.lbs. 2.00	Worst road surface Final Drive Ratio: Drag Coefficient	Typical Highway 0.62
Engine Power:			

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Quoted Chassis

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2022 F-550 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F5G)

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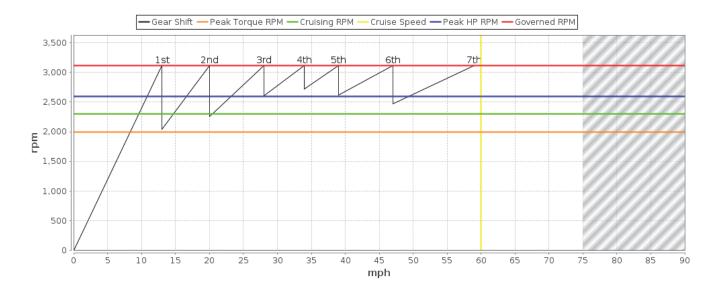
Vehicle Dimension and Performance Summary (cont'd)

Shift Chart

Shift Chart displays mathematical geared speed.

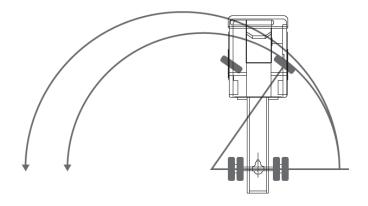
Diesel engines use Governed RPM for shift points.

Gas engines use Peak Torque RPM for shift points.



Turning Radius

Turning Radius 21.25 ft



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Pricing Summary - Single Vehicle

/ehicle Pricing	
Base Vehicle Price	
Options	
Colors	
Upfitting	
Fleet Discount	
Fuel Charge	
Destination Charge	
Total	
Customer Signature	Acceptance Date

Quoted Chassis

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2022 RAM 5500 Chassis Tradesman/SLT



Watertown Ford Chrysler



Chassis Optioned



Watertown Ford Chrysler 1600 9th Ave SE Watertown, South Dakota 57201

Toll Free: 800-658-3671 Phone: 605-886-5844 Fax: 605-886-5909

Home page: https://www.watertownfordchrysler.com/

September 10, 2021

Re: 2022 RAM 5500 Chassis Tradesman/SLT

Sheldon Seward Terex South Dakota

To Whom It May Concern,

Thank you very much for your interest in acquiring a vehicle from our dealership. We concur that your interest is well deserved. We hope that an outstanding product lineup and our dedication to customer service will enhance your ownership experience should you decide to buy a vehicle from us.

Attached, please find additional information that I hope will assist you in making a more informed decision. Please feel free to contact me at any time as I would truly appreciate the opportunity to be of service to you.

Sincerely,

Mike Johnson Commercial Account Manager 605-868-7978 mike@watertownfordchrysler.com

Chassis Optioned



Prepared For: Sheldon Seward Terex South Dakota Prepared By:
Mike Johnson
Watertown Ford Chrysler
1600 9th Ave SE
Watertown, South Dakota, 57201
Phone: 605-886-5844
Toll Free: 800-658-3671

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2022 RAM 5500 Chassis

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Warranty	
Job Rating	



Prepared For: Sheldon Seward Terex South Dakota Prepared By:
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VEHICLE OVERVIEW

2022 RAM 5500 Chassis

4x2 Regular Cab 144.5" WB Tradesman/SLT (DP5L63)

Powertrain

Cummins 6.7L I-6 OHV diesel direct injection 24 valve intercooled turbo diesel engine * 180 amp alternator * 1,460 amp (total) battery dual lead acid batteries with run down protection * Engine block heater, engine oil cooler, transmission oil cooler * 6-speed electronic sequential shift control automatic transmission with overdrive, lock-up, driver selection * Rear-wheel drive * Limited slip differential, ABS & driveline traction control, power take-off provision * 4.44 axle ratio * Stainless steel exhaust

Steering and Suspension

Hydraulic power-assist re-circulating ball steering * 4-wheel disc brakes with front and rear vented discs * HD ride suspension, with electronic stability * Non-independent front suspension * Front leading link suspension * Front anti-roll bar * HD front coil springs * HD front shocks * Rigid rear axle * Rear leaf suspension * HD rear anti-roll bar * HD rear leaf springs * HD rear shocks * Front and rear 19.5" x 6.00" argent steel wheels with chrome hub covers * 225/70R19.5 BSW AS front tires * AT rear tires

Safety

4-wheel anti-lock braking system * Daytime running lights * Dual airbags, airbag occupancy sensor * Front height adjustable seatbelts with front pre-tensioners * Sentry Key immobilizer, panic alarm

Comfort and Convenience

Air conditioning, air filter, supplemental heater * SiriusXM AM/FM/Satellite-prep, clock, seek-scan, external memory control, 4 speakers, voice activation, Bluetooth streaming audio, integrated roof antenna * 1 1st row LCD monitor * Cruise control with steering wheel controls * Power door locks with 2 stage unlock, keyfob (all doors) keyless entry * 2 12V DC power outlets, retained accessory power, SiriusXM Guardian emergency SOS, Uconnect w/Bluetooth wireless phone connectivity * Analog instrumentation appearance includes tachometer, oil pressure gauge, engine temperature gauge, voltmeter gauge, oil temperature gauge, transmission fluid temp gauge, engine hour meter, compass, exterior temp, systems monitor, redundant digital speedometer, camera(s) - rear camera, trip odometer * Warning indicators include oil pressure, engine temperature, battery, low oil level, low coolant, lights on, key, low fuel, low washer fluid, lighting malfunction, door ajar, service interval, brake fluid, turn signal on, transmission fluid temp * Steering wheel with tilt adjustment * Power front windows with light tint, driver and passenger 1-touch down * Variable intermittent front windshield wipers * Passenger side vanity mirror * Day-night rearview mirror * Interior lights include dome light with fade, front reading lights, illuminated entry * Mini overhead console, glove box, front cupholder, instrument panel bin, dashboard storage, driver and passenger door bins * Upfitter switches

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VEHICLE OVERVIEW Continued

Seating and Interior

Seating capacity of 3 * 40-20-40 split-bench front seat with adjustable head restraints, center armrest with storage * 4-way adjustable driver seat * 4-way adjustable passenger seat * Vinyl faced front seats with vinyl back material * Cloth door trim insert, full cloth headliner, full vinyl/rubber floor covering, deluxe sound insulation, metal-look instrument panel insert, urethane gear shifter material, metal-look door panel insert, chrome/metal-look interior accents

Exterior Features

Side impact beams, front license plate bracket, galvanized steel/aluminum body material * Black fender flares * Black side window moldings, black front windshield molding * Black door handles * Black grille * 2 doors * Trailer harness, brake controller, trailer sway control * Driver and passenger power remote black heated convex spotter folding manual extendable trailer outside mirrors with turn signal indicators, clearance lights * Front chrome bumper with front tow hooks * Aero-composite halogen auto on/off headlamps with multiple headlamps, delay-off feature * Additional exterior lights include cab clearance lights, remote activated perimeter/approach lights * Clearcoat monotone paint

Warranty

Basic	36 month/36,000 miles	Powertrain	60 month/100,000 miles
Corrosion Perforation	60 month/100,000 miles	Roadside Assistance	60 month/100,000 miles
Diesel Engine	60 month/100,000 miles		

Dimensions and Capacities

Output	360 hp @ 2,800 rpm	Torque	800 lbft. @ 1,800 rpm
Drag coefficient	0.41	1st gear ratio	3.750
2nd gear ratio		3rd gear ratio	1.340
4th gear ratio	1.000	5th gear ratio	0.770
6th gear ratio	0.630	Reverse gear ratio	3.540
Curb weight		GVWR	19,500 lbs.
Front GAWR		Rear GAWR	
Payload	11,870 lbs.	Front curb weight	4,513 lbs.
Rear curb weight	3,133 lbs.	Front axle capacity	
Rear axle capacity	13,500 lbs.	Front spring rating	
Rear spring rating	13,500 lbs.	Front tire/wheel capacity	
Rear tire/wheel capacity	15,000 lbs.	Towing capacity	24,220 lbs.
Front legroom	40.9 "	Front headroom	39.8 "
Front hiproom	62.9 "	Front shoulder room	65.9 "
Passenger area volume	62.5 cu.ft.	Length	236.3 "
Body width	86.9 "	Body height	81.7 "
Wheelbase		Cab to axle	60.0 "
Axle to end of frame		Front track	
Rear track	73.6 "	Turning radius	
Fuel tank	52.0 gal.	Rear frame height loaded	31.2 "

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VEHICLE OVERVIEW Continued

	Dimensions a	nd Capacities (Continued)
Rear frame height unloaded		36.2 "

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Prepared For: Sheldon Seward Terex South Dakota Prepared By:
Mike Johnson
Watertown Ford Chrysler
1600 9th Ave SE
Watertown, South Dakota, 57201
Phone: 605-886-5844
Toll Free: 800-658-3671

STANDARD EQUIPMENT

2022 RAM 5500 Chassis

4x2 Regular Cab 144.5" WB Tradesman/SLT (DP5L63)

Powertrain

HEMI 6.4L V-8 OHV SMPI 16 valve engine with VVT variable valve control, variable intake length, cylinder deactivation * 180 amp alternator * 730 amp battery with run down protection * Engine oil cooler, transmission oil cooler * 6-speed electronic sequential shift control automatic transmission with overdrive, lock-up, driver selection * Rear-wheel drive * Limited slip differential, ABS & driveline traction control, power take-off provision * 4.44 axle ratio * Stainless steel exhaust

Steering and Suspension

Hydraulic power-assist re-circulating ball steering * 4-wheel disc brakes with front and rear vented discs * Electronic stability * Non-independent front suspension * Front leading link suspension * Front anti-roll bar * Front coil springs * HD front shocks * Rigid rear axle * Rear leaf suspension * HD rear anti-roll bar * HD rear leaf springs * HD rear shocks * Front and rear 19.5" x 6.00" argent steel wheels * 225/70R19.5 BSW AS

Safety

4-wheel anti-lock braking system * Daytime running lights * Dual airbags, airbag occupancy sensor * Front height adjustable seatbelts with front pre-tensioners * Sentry Key immobilizer

Comfort and Convenience

Air conditioning, air filter * SiriusXM AM/FM/Satellite-prep, clock, seek-scan, external memory control, 4 speakers, voice activation, Bluetooth streaming audio, integrated roof antenna * 1 1st row LCD monitor * Cruise control with steering wheel controls * 2 12V DC power outlets, retained accessory power, SiriusXM Guardian emergency SOS, Uconnect w/Bluetooth wireless phone connectivity * Analog instrumentation appearance includes tachometer, oil pressure gauge, engine temperature gauge, voltmeter gauge, oil temperature gauge, transmission fluid temp gauge, engine hour meter, compass, exterior temp, systems monitor, redundant digital speedometer, trip odometer * Warning indicators include oil pressure, engine temperature, battery, low oil level, low coolant, lights on, key, low fuel, low washer fluid, lighting malfunction, door ajar, service interval, brake fluid, turn signal on, transmission fluid temp * Steering wheel with tilt adjustment * Manual front windows with light tint * Variable intermittent front windshield wipers * Passenger side vanity mirror * Day-night rearview mirror * Interior lights include dome light with fade * Glove box, front cupholder, instrument panel bin, dashboard storage, driver and passenger door bins * Upfitter switches

Seating and Interior

Seating capacity of 3 * 40-20-40 split-bench front seat with adjustable head restraints, center armrest with

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STANDARD EQUIPMENT Continued

Seating and Interior (Continued)

storage * 4-way adjustable driver seat * 4-way adjustable passenger seat * Vinyl faced front seats with vinyl back material * Full cloth headliner, full vinyl/rubber floor covering, deluxe sound insulation, metal-look instrument panel insert, urethane gear shifter material, chrome/metal-look interior accents

Exterior Features

Side impact beams, galvanized steel/aluminum body material * Black fender flares * Black side window moldings, black front windshield molding * Black door handles * Black grille * 2 doors * Trailer harness, trailer sway control * Driver and passenger manual black convex spotter folding manual extendable trailer outside mirrors * Front black bumper with front tow hooks * Aero-composite halogen auto on/off headlamps with multiple headlamps, delay-off feature * Additional exterior lights include cab clearance lights * Clearcoat monotone paint

Warranty

Basic	36 month/36,000 miles	Powertrain	60 month/60,000 miles
Corrosion Perforation	60 month/100,000 miles	Roadside Assistance	60 month/100,000 miles

Dimensions and Capacities

Output	370 hp @ 5,600 rpm	Torque	429 lbft. @ 4,000 rpm
Drag coefficient	0.41	1st gear ratio	3.230
2nd gear ratio	1.840	3rd gear ratio	1.410
4th gear ratio	1.000	5th gear ratio	0.820
6th gear ratio	0.630	Reverse gear ratio	4.440
Curb weight	6,862 lbs.	GVWR	18,000 lbs.
Front GAWR	6,000 lbs.	Rear GAWR	13,500 lbs.
Payload	11,140 lbs.	Front curb weight	3,750 lbs.
Rear curb weight	3,112 lbs.	Front axle capacity	7,000 lbs.
Rear axle capacity	13,500 lbs.	Front spring rating	6,000 lbs.
Rear spring rating	13,500 lbs.	Front tire/wheel capacity	7,940 lbs.
Rear tire/wheel capacity	15,000 lbs.	Towing capacity	18,990 lbs.
Front legroom	40.9 "	Front headroom	39.8 "
Front hiproom	62.9 "	Front shoulder room	65.9 "
Passenger area volume	62.5 cu.ft.	Length	236.3 "
Body width	86.9 "	Body height	81.7 "
Wheelbase	144.5 "	Cab to axle	60.0 "
Axle to end of frame	50.8 "	Front track	77.1 "
Rear track	73.6 "	Turning radius	22.7 '
Fuel tank	52.0 gal.	Rear frame height loaded	31.2 "
Rear frame height unloaded	36.2 "		

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Chassis Optioned



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South Dakota

Prepared By:
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Watertown, South Dakota, 57201
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SELECTED EQUIPMENT

2022 RAM 5500 Chassis

4x2 Regular Cab 144.5" WB Tradesman/SLT (DP5L63)

DP5L63	Base Vehicle Price (DP5L63)	STD	
	Packages Packages		
2YA	Quick Order Package 2YA Tradesman Black Wheel Flares; Door Sill Scuff Pads; Glove Box; Matte Black Grille Surround; Halogen Quad Headlamps; Black Key Fob; Map/Courtesy Lamp; Rear Dome Lamp; Urethane Shift Control	OPT	
	Emissions		
NAS	50 State Emissions	OPT	
	Powertrain		
ETN	Engine: 6.7L I6 Cummins Turbo Diesel 87 mph Maximum Speed; B-20 Bio Diesel Capability; Clean Idle Emissions Label; Cummins Turbo Diesel Badge; Current Generation Engine Controller; Distribution Services Tracking; Dual 730 Amp Maintenance Free Batteries; Electronically Controlled Throttle; (Z5A) GVWR: 19,500 lbs; Selective Catalytic Reduction (Urea); Smart Diesel Exhaust Brake; Supplemental Heater	OPT	
DF2	Transmission: 6-Speed Auto Aisin AS69RC HD	OPT	
DMK	4.44 Axle Ratio	STD	
Z5A	GVWR: 19,500 lbs	INC	
Wheels & Tires			
TAJ	Tires: 225/70R19.5G FT All Position, RR Traction	OPT	
WP3	Wheels: 19.5" x 6.0" Steel	STD	
Seats & Seat Trim			
TX	HD Vinyl 40/20/40 Split Bench Seat	STD	

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SELECTED EQUIPMENT Continued

Other Options

Destination		
Vehicle Subtotal		
PW7	Bright White Clearcoat	OPT
	Primary Colors For : Primary w/Regular Cabs	
X8	Diesel Gray/Black	OPT
	Interior Colors For: Primary w/Regular Cabs	
UAA	Radio: Uconnect 3 w/5" Display	STD
XHC	Trailer Brake Control Trailer Light Check	OPT
A61	Tradesman Level 1 Equipment Group Exterior Mirrors w/Supplemental Signals; Exterior Mirrors Courtesy Lamps; Exterior Mirrors w/Heating Element; Mirror Running Lights; Overhead Console; Overhead Cupholder Lamp; Power Black Trailer Tow Mirrors; Front 1-Touch Down Power Windows; Remote Keyless Entry; Speed Sensitive Power Locks; Upgraded Door Trim Panels	OPT
LBN	Power Take Off Prep Hard Wired Remote Start; Split Shaft Capability Power Take Off	OPT
XAC	ParkView Rear Back-Up Camera	OPT
AZB	Heavy Duty Front Suspension Group	OPT
MDA	Front License Plate Bracket	OPT
NHK	Engine Block Heater	INC
ADE	Cold Weather Group (NHK) Engine Block Heater; MOPAR Winter Front Grille Cover	OPT
AMP	Chrome Appearance Group Bright Front Bumper; Center Hub; Matte Black Mesh w/Chrome Grille; Chrome Grille Surround	OPT
APA	Monotone Paint Application Exterior content such as door handles, fascia, mirrors, etc. are black when ordering special low volume paints.	STD

Vehicle Subtotal (including Destination)

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DIMENSIONS & CAPACITIES

2022 RAM 5500 Chassis

4x2 Regular Cab 144.5" WB Tradesman/SLT (DP5L63)

Output	360 hp @ 2,800 rpm
Torque	
Drag coefficient	0.41
1st gear ratio	3.750
2nd gear ratio	2.000
3rd gear ratio	1.340
4th gear ratio	1.000
5th gear ratio	0.770
6th gear ratio	0.630
Reverse gear ratio	3.540
Curb weight	7,646 lbs.
GVWR	19,500 lbs.
Front GAWR	7,250 lbs.
Rear GAWR	13,500 lbs.
Payload	11,870 lbs.
Front curb weight	4,513 lbs.
Rear curb weight	3,133 lbs.
Front axle capacity	7,250 lbs.
Rear axle capacity	13,500 lbs.
Front spring rating	7,250 lbs.
Rear spring rating	13,500 lbs.
Front tire/wheel capacity	7,940 lbs.
Rear tire/wheel capacity	15,000 lbs.
Towing capacity	24,220 lbs.
Front legroom	40.9 "
Front headroom	39.8 "
Front hiproom	62.9 "
Front shoulder room	65.9 "
Passenger area volume	62.5 cu.ft.
Length	236.3 "
Body width	86.9 "
Body height	81.7 "
Wheelbase	144.5 "
Cab to axle	60.0 "

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Chassis Optioned

DIMENSIONS & CAPACITIES Continued

Axle to end of frame	
Front track	77.1 "
Rear track	73.6 "
Turning radius	22.7
Fuel tank	
Rear frame height loaded	31.2 "
Rear frame height unloaded	

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Chassis Optioned



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WARRANTY

2022 RAM 5500 Chassis

4x2 Regular Cab 144.5" WB Tradesman/SLT (DP5L63)

Months/Distance

Basic	36 month/36,000 miles
Powertrain	60 month/100,000 miles
Corrosion Perforation	60 month/100,000 miles
Roadside Assistance	60 month/100,000 miles
Diesel Engine	60 month/100,000 miles

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Toll Free: 800-658-3671

JOB RATING

2022 RAM 5500 Chassis

4x2 Regular Cab 144.5" WB Tradesman/SLT (DP5L63)

Performance predictions in this report represent an estimate of vehicle performance based on standard operating conditions. Variations in customer equipment, load configuration, ambient conditions, and/or operator driving techniques can cause significant variations in vehicle performance. These values are not representative of results that may be shown in actual dynamometer tests. This report should therefore be used as a guide for comparative vehicle performance.

Start Tests	Calculated	Desired
Start grade capability in gear 1	35.1 %	.0 %
Start grade capability in reverse	33.1 %	.0 %

Grade Tests	Calculated	Desired
Maximum grade in gear 3	14.8 %	3.0 %
Maximum grade in gear 4	11.1 %	3.0 %
Maximum grade in gear 5	8.5 %	3.0 %
Maximum grade in gear 6	7.0 %	3.0 %

Speed Tests

Given your requirement to go 65 mph, you need a maximum axle ratio of 7.21. Given your requirement to go 55 mph at a grade of 3.0%, you need a minimum of 124 hp. The engine RPM at 60 mph cruise speed is 1,818 rpm

Test Variables Used

Rear axle ratio:4.44Rear axle ratio:4.44Gear 1 ratio:3.75Drag Coefficient0.41

Gear reverse ratio: 3.54

Tire size: 225/70R19.5 (650rev/mile)

19,500 lbs Gross vehicle weight (GVW): Clutch engagement torque: 400 ft.lbs. Torque conversion ratio: 1.7 Gear 3 ratio: 1.34 Gear 4 ratio: 1.00 Gear 5 ratio: 0.77 Gear 6 ratio: 0.63 Peak engine torque: 800 ft.lbs.

Engine Power: 360 hp @ 2,800 rpm

Governed RPM: 3,200 rpm
Frontal Area: 43.9 Sq.Ft.
Cruising RPM 2,880 rpm
Worst road surface Typical Highway

Final Drive Ratio: 0.63
Rear axle ratio: 4.44

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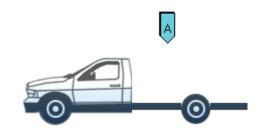
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JOB RATING Continued

Weight Tests

Variables	Front Axle	Rear Axle	Totals
Chassis	4,513 lbs	3,133 lbs	7,646 lbs
Body	0 lbs	0 lbs	0 lbs
Payload	2,496 lbs	9,358 lbs	11,854 lbs
TOTAL	7,009 lbs	12,491 lbs	19,500 lbs

Weights



Ratings			GVWR
GAWR	7,250 lbs	13,500 lbs	19,500 lbs
Wheels/Tires	7,940 lbs	15,000 lbs	
Suspension	7,250 lbs	13,500 lbs	
Axle	7,250 lbs	13,500 lbs	
Legal Limit	0 lbs	0 lbs	

Weight Summary	Calculated	GAWR	Legal Limits
Front axle load is	7,009 lbs	7,250 lbs	0 lbs
Rear axle load is	12,491 lbs	13,500 lbs	0 lbs

Weight Point Load Legend

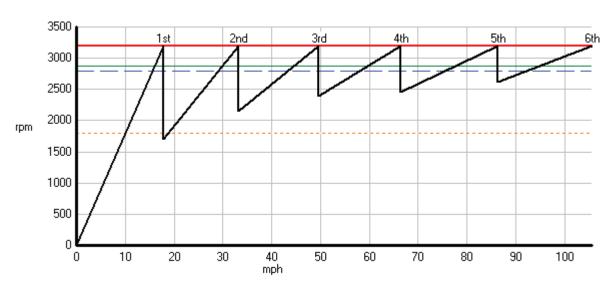
Point A 11,404 lbs

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JOB RATING Continued

Shift Chart



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Prepared for: Mr. Sheldon Seward, Buyer, Terex

3140 15th Ave Se Watertown, SD 57201 Office: 605-882-5515

Email: sheldon.seward@terex.com

2022 F-550 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F5H)

Price Level: 215



Client Proposal

Prepared by: Mike Johnson

Office: 605-886-5844

Email: mike@watertownfordchrysler.com

Quote ID: Spec32

Date: 03/27/2021



Prepared for: Mr. Sheldon Seward

Buyer, Terex

Prepared by: Mike Johnson

03/27/2021



Watertown Ford | 1600 9th Avenue SE Watertown South Dakota | 572015305

2022 F-550 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F5H)

Price Level: 215 | Quote ID: Spec32

Mr. Sheldon Seward, Buyer, Terex

3140 15th Ave Se Watertown, SD 57201 Office: 605-882-5515

Email: sheldon.seward@terex.com

Re: Quote ID Spec32 03/27/2021

Dear Mr. Seward,

Thank you very much for your interest in acquiring a vehicle from our dealership. We concur that your interest is well deserved. We hope that an outstanding product lineup and our dedication to customer service will enhance your ownership experience should you decide to buy a vehicle from us.

Attached, please find additional information that I hope will assist you in making a more informed decision. Please feel free to contact me at any time as I would truly appreciate the opportunity to be of service to you.

Sincerely,

Mike Johnson

Fleet Sales 605-886-5844 mike@watertownfordchrysler.com

Prepared for: Mr. Sheldon Seward

Buyer, Terex

Prepared by: Mike Johnson

03/27/2021



Watertown Ford | 1600 9th Avenue SE Watertown South Dakota | 572015305

2022 F-550 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F5H)

Price Level: 215 | Quote ID: Spec32

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Prepared for: Mr. Sheldon Seward

Buyer, Terex

Prepared by: Mike Johnson

03/27/2021



Watertown Ford | 1600 9th Avenue SE Watertown South Dakota | 572015305

2022 F-550 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F5H)

Price Level: 215 | Quote ID: Spec32

Selected Equip & Specs

Dimensions

* Exterior length: 272.9" • Cab to axle: 60.0" • Exterior width: 80.0" • Exterior height: 81.5" • Wheelbase: 145.0" • Front track: 74.8" • Rear track: 74.0" • Turning radius: 21.2' • Rear tire outside width: 93.9" • Min ground clearance: 8.2" • Front legroom: 43.9" • Front headroom: 40.8" • Front hiproom: 62.5" • Front shoulder room: 66.7" • Passenger volume: 64.6cu.ft. • Cargo volume: 11.6cu.ft. • Maximum cargo volume: 11.6cu.ft.

Powertrain

* Powerstroke 330hp 6.7L OHV 32 valve intercooled turbo V-8 engine with diesel direct injection * Recommended fuel: diesel • federal • TorqShift 10 speed automatic transmission with overdrive • Part-time * Limited slip differential • Fuel Economy Cty: N/A • Fuel Economy Highway: N/A * Transmission PTO provision

Suspension/Handling

• Front Mono-beam non-independent suspension with anti-roll bar, HD shocks * Rear DANA 130 rigid axle leaf spring suspension with anti-roll bar, HD shocks • Firm ride Suspension • Hydraulic power-assist re-circulating ball Steering • Front and rear 19.5 x 6 argent steel wheels * LT225/70SR19.5 GBSW AT front and rear tires • Dual rear wheels

Body Exterior

• 2 doors * Driver and passenger power remote heated, manual folding door mirrors with turn signal indicator * Turn signal indicator in mirrors • Black door mirrors * Chrome bumpers • Trailer harness • Clearcoat paint • Front and rear 19.5 x 6 wheels • 2 front tow hook(s)

Convenience

• Manual air conditioning with air filter * Cruise control with steering wheel controls * Power front windows * Driver and passenger 1-touch up * Driver and passenger 1-touch down * Remote power door locks with 2 stage unlock and illuminated entry • Manual tilt steering wheel • Manual telescopic steering wheel • Day-night rearview mirror • FordPass Connect 4G internet access • 911 Assist emergency SOS • Wireless phone connectivity • AppLink smart device integration • 2 1st row LCD monitors • Front cupholders • Passenger visor mirror * Driver and passenger door bins • Upfitter switches

Seats and Trim

• Seating capacity of 3 • Front 40-20-40 split-bench seat • 4-way driver seat adjustment • Manual driver lumbar support • 4-way passenger seat adjustment • Centre front armrest with storage

Entertainment Features

• AM/FM stereo radio • SYNC external memory control • Steering wheel mounted radio controls • 4 speakers • Streaming audio • Fixed antenna

Lighting, Visibility and Instrumentation

Halogen aero-composite headlights • Delay-off headlights • Fully automatic headlights • Variable intermittent front windshield wipers • Light tinted windows • Front reading lights • Tachometer • Compass • Outside temperature display * Camera(s) - rear • Trip computer • Trip odometer

Prepared for: Mr. Sheldon Seward

Buyer, Terex

Prepared by: Mike Johnson

03/27/2021



Watertown Ford | 1600 9th Avenue SE Watertown South Dakota | 572015305

2022 F-550 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F5H)

Price Level: 215 | Quote ID: Spec32

Selected Equip & Specs (cont'd)

Safety and Security

• 4-wheel ABS brakes • Brake assist • 4-wheel disc brakes • Driveline traction control • Dual front impact airbag supplemental restraint system with passenger cancel • Dual seat mounted side impact airbag supplemental restraint system • Safety Canopy System curtain 1st row overhead airbag supplemental restraint system * Remote activated perimeter/approach lighting * Power remote door locks with 2 stage unlock and panic alarm * Security system with SecuriLock immobilizer * MyKey restricted driving mode • Manually adjustable front head restraints

Dimensions

General Weights	7 000 Us -	40 F00 Ib a
* Curb	•	* GVWR 19,500 lbs.
* Payload	11,750 IDS.	
Front Weights		
* Front GAWR	7,000 lbs.	* Front curb weight 4,604 lbs.
Front axle capacity	7,000 lbs.	* Front spring rating 7,000 lbs.
Front tire/wheel capacity	7,500 lbs.	
Rear Weights		
* Rear GAWR	14,706 lbs.	* Rear curb weight 3,205 lbs.
* Rear axle capacity	14,706 lbs.	* Rear spring rating 15,000 lbs.
Rear tire/wheel capacity	15,000 lbs.	
Trailering Type		
Harness	Yes	* Brake controller Yes
Trailer sway control	Yes	
General Trailering		
* 5th-wheel towing capacity	23800 lbs.	* Gooseneck towing capacity 23800 lbs.
Towing capacity	18500 lbs.	* GCWR 32500 lbs.
Fuel Tank type		
Capacity	40 gal.	
Off Road		
Min ground clearance	8 "	
Interior cargo		
Cargo volume	11.6 cu.ft.	Maximum cargo volume 11.6 cu.ft.
Rear Frame		
Height loaded	29 "	* Height unloaded

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Mr. Sheldon Seward

Buyer, Terex

Prepared by: Mike Johnson

03/27/2021

Watertown Ford | 1600 9th Avenue SE Watertown South Dakota | 572015305

2022 F-550 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F5H)

Price Level: 215 | Quote ID: Spec32

Selected Equip & Specs (cont'd)

Powertrain

Engine Type * Brand	Powerstroke	Block material Iron
Cylinders		Head material Aluminum
* Ignition	Compression	*Injection Diesel direct injection
* Liters	6.7L	Orientation Longitudinal
* Recommended fuel	Diesel	* Valves per cylinder 4
Valvetrain	OHV	* Forced induction Intercooled turbo
Engine Spec		
* Bore	3.90"	* Compression ratio 15.8:1
* Displacement	406 cu.in.	* Stroke 4.25"
Engine Power		
SAEJ1349 AUG2004 compliant	Yes	* Output 330 HP @ 2,600 RPM
* Torque 825 ft	lb @ 2,000 RPM	
Alternator		
* Type	Dual	* Amps
Battery		
Amp hours		Cold cranking amps 750
Run down protection	Yes	* Type Dual
Engine Extras		
* Block heater	Yes	
Transmission		
Electronic control		Lock-up Yes
Overdrive		Speed
Type	Automatic	
Transmission Gear Ratios	4.000	0.005
1st		2nd 2.985 4th 1.769
5th		6th 1.275
7th		8th 0.854
9th		10th 0.616
Reverse Gear ratios	4.866	
- · · ·		

Transmission Extras

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Prepared for: Mr. Sheldon Seward

Buyer, Terex

Prepared by: Mike Johnson

03/27/2021



Watertown Ford | 1600 9th Avenue SE Watertown South Dakota | 572015305

2022 F-550 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F5H)

Price Level: 215 | Quote ID: Spec32

Selected Equip & Sp			
Driver selectable mode Oil cooler		Sequential shift control * PTO provision	
Drive Type			
4wd type	Part-time	Туре	Four-wheel
Drive Feature			
* Limited slip differential	Mechanical	Traction control	Driveline
* Power take-off provision	Yes	Locking hub control	Auto
Transfer case shift	Electronic		
Drive Axle			
Ratio	4.88		
Exhaust			
Material	Stainless steel	System type	Single
Emissions			
CARB	Federal		
fuel Economy			
* Fuel type	Diesel		
Engine Retarder			
* Type	Yes		
Driveability			
Brakes			
ABSType		ABS channels Vented discs	
Brake Assistance			
Brake assist	Yes		
Suspension Control			
Ride	Firm		
Front Suspension			
Independence Mono-bea	m non-independent	Anti-roll bar	Regular
Front Spring			
Туре	Coil	* Grade	HD
Front Shocks			
Type	HD		

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Price Level: 215 | Quote ID: Spec32

Selected Equip & Specs (cont'd)

Selected Equip & Specs (conta)	
Rear Suspension	
*Independence DANA 130 rigid axle	Type Leaf
Anti-roll bar Regular	
Rear Spring	
Type Leaf	Grade HD
Rear Shocks	
Type HD	
Steering	
Activation Hydraulic power-assist	Type Re-circulating ball
Steering Specs	
# of wheels 2	
Exterior	
Exterior	
Front Wheels	
Diameter 19.5"	Width 6.00"
Rear Wheels	
Diameter 19.5"	Width 6.00"
Dual Yes	
Front and Rear Wheels	
Appearance Argent	Material Steel
Front Tires	
Aspect 70	Diameter 19.5"
Sidewalls BSW *Tread AT	Speed S
	Type LT
Width 225mm ∗RPM 645	LT load rating G
Rear Tires	40.5%
Aspect 70 Sidewalls BSW	Diameter 19.5" Speed S
*Tread AT	Type LT
Width 225mm	LT load rating G
*RPM 645	21 1000 100119
Wheels	
Front track 74.8"	Rear track 74.0"
Turning radius 21.2'	Wheelbase 145.0"

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2022 F-550 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F5H)

Price Level: 215 | Quote ID: Spec32

File Level. 210 Quote ID. Speco2	
Selected Equip & Specs (cont'd) Rear tire outside width 93.9"	
Body Features	
Front splash guards Yes	Body material Aluminum
Side impact beams Yes	Front tow hook(s) 2
Body Doors	
Door count 2	
Exterior Dimensions	
* Length	Body width 80.0"
Body height 81.5" * Axle to end of frame 89.4"	Cab to axle 60.0" Frame section modulus 12.7cu.in.
Frame yield strength (psi) 50000.0	Frame rail width 34.2"
Front bumper to Front axle 38.3"	* Cab to end of frame 149.4"
Front bumper to back of cab 123.7"	
Safety	
Airbags	
Driver front-impact Yes Overhead Safety Canopy System curtain 1st row	Driver side-impact Seat mounted Passenger front-impact Cancellable
Passenger side-impact Seat mounted	
Seatbelt	
Height adjustable Front	
Security	
* Immobilizer SecuriLock	* Panic alarm Yes
* Restricted driving mode MyKey	
Seating	
Passenger Capacity	
Capacity 3	
Front Seats	
Split 40-20-40	Type Split-bench
Driver Seat	
Fore/aft Manual Way direction control 4	Reclining Manual Lumbar support Manual
Passenger seat	
Fore/aft Manual	Reclining Manual
i Siorait	Recuiring Warruar

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2022 F-550 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F5H)

Price Level: 215 | Quote ID: Spec32

1 Hoo Level: 210 Quoto IB: epocol	
Selected Equip & Specs (cont'd) Way direction control	
Front Head Restraint	
Control Manual	Type Adjustable
Front Armrest	
Centre Yes	Storage Yes
Front Seat Trim	
Material Vinyl	Back material Vinyl
Convenience	
AC And Heat Type	
Air conditioning Manual	Air filter Yes
Audio System	
Radio AM/FM stereo	Radio grade Regular
Seek-scan Yes	External memory control SYNC
Audio Speakers	
Speaker type Regular	Speakers 4
Audio Controls	
Steering wheel controls Yes Streaming audio Bluetooth yes	Voice activation Yes
Audio Antenna	
Type Fixed	
LCD Monitors	
1st row	Primary monitor size (inches) 4.2
Cruise Control	
* Cruise control. With steering wheel controls	
Convenience Features	
* Retained accessory power Yes	12V DC power outlet 3
Emergency SOS 911 Assist Smart device integration App link	Wireless phone connectivity Bluetooth Upfitter switches Yes
Door Lock Activation	
*Type Power with 2 stage unlock	*Remote Keyfob (all doors)
* Integrated key/remote Yes	
Door Locks Extra FOB Controls	
Remote engine start Smart device only	

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2022 F-550 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F5H)

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Instrumentation Type			
Display	Analog		
Instrumentation Gau	_		
	Yes		Yes Yes
	boost Yes	I ransmission fluid	temp Yes
-	Yes		
Instrumentation War	_		Vaa
	Yes Yes		Yes Yes
-	Yes	_	Yes
Door ajar	Yes	Service interval	Yes
Brake fluid	Yes		
Instrumentation Disp	-		
	In-radio display		Yes
•	Yes Yes	Systems monitor	Yes
Instrumentation Feat	Yes	Trip adameter	Yes
		mp odometer	103
Steering Wheel Type	Urethane	Tilting	Manual
	Manual	riiding	Iviaituai
Front Side Windows			
* Window 1st row act	ivation Power		
Window Features			
	Driver and passenger	* 1-touch up	Driver and passenger
	Light	•	1 0
Front Windshield	Ŭ		
	Variable intermittent		
Rear Windshield			
	Fixed		
terior			
Passanger Vicer			
Passenger Visor	Yes		
Rear View Mirror			
incai view willioi			

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Price Level: 215 | Quote ID: Spec32

Selected Equip & Specs (cont'd) Day-night Yes	
Headliner	
Coverage Full	Material Cloth
Floor Trim	
Coverage Full	Covering Vinyl/rubber
Trim Feature	
Gear shifter material Urethane	Interior accents Chrome
Lighting	
Dome light type Fade	Front reading Yes
* Illuminated entry Yes	Variable IP lighting Yes
Storage	
* Driver door bin Yes	Front Beverage holder(s) Yes
Glove box Locking	* Passenger door bin Yes
Glove box Locking Illuminated Yes	* Passenger door bin Yes Instrument panel Covered bin
S	• • • • • • • • • • • • • • • • • • • •
Illuminated Yes	• • • • • • • • • • • • • • • • • • • •
Illuminated Yes Dashboard Yes	• • • • • • • • • • • • • • • • • • • •
Illuminated Yes Dashboard Yes Legroom	• • • • • • • • • • • • • • • • • • • •
Illuminated Yes Dashboard Yes Legroom Front 43.9"	• • • • • • • • • • • • • • • • • • • •
Illuminated Yes Dashboard Yes Legroom Front 43.9" Headroom	• • • • • • • • • • • • • • • • • • • •
Illuminated Yes Dashboard Yes Legroom Front 43.9" Headroom Front 40.8"	• • • • • • • • • • • • • • • • • • • •
Illuminated Yes Dashboard Yes Legroom Front 43.9" Headroom Front 40.8" Hip Room	• • • • • • • • • • • • • • • • • • • •
Illuminated Yes Dashboard Yes Legroom Front 43.9" Headroom Front 40.8" Hip Room Front 62.5"	• • • • • • • • • • • • • • • • • • • •
Illuminated	• • • • • • • • • • • • • • • • • • • •

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Watertown Ford | 1600 9th Avenue SE Watertown South Dakota | 572015305

2022 F-550 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F5H)

Price Level: 215 | Quote ID: Spec32

As Configured Vehicle

Code **Description**

Base Vehicle

F5H Base Vehicle Price (F5H)

Packages

660A Order Code 660A

Includes:

Optioned Chassis

- Transmission: TorqShift 10-Speed Automatic Includes neutral idle and selectable drive modes: normal, tow/haul, eco,

deep sand/snow and slippery.
- Wheels: 19.5" x 6" Argent Painted Steel Hub covers/center ornaments not included. - HD Vinyl 40/20/40 Split Bench Seat

Includes center armrest, cupholder, storage and driver's side manual lumbar.

- Radio: AM/FM Stereo w/MP3 Player

Includes 4 speakers.

- SYNC Communications & Entertainment System

Includes enhanced voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB port and steering wheel audio

Powertrain

99T Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20

> Includes Diesel Exhaust Fluid (DEF) tank, intelligent oil-life monitor and manual push-button engine-exhaust braking

Includes.

- Dual 78-AH 750 CCA Batteries

44G Transmission: TorqShift 10-Speed Automatic

Includes neutral idle and selectable drive modes: normal, tow/haul, eco,

deep sand/snow and slippery.

X8L Limited Slip w/4.88 Axle Ratio

68M GVWR: 19,500 lb Payload Plus Upgrade Package

Includes upgraded frame, rear-axle and low deflection/high capacity springs. Increases max RGAWR to 14, 706. Note: See Order Guide Supplemental Reference for further details on GVWR.

Wheels & Tires

TGK Tires: 225/70Rx19.5G BSW Traction (TGK)

> Includes 4 traction tires on the rear and 2 traction tires on the front. Not recommended for over the road applications; could incur irregular front

tire wear and/or NVH.

64Z Wheels: 19.5" x 6" Argent Painted Steel

Hub covers/center ornaments not included

Seats & Seat Trim

Α HD Vinyl 40/20/40 Split Bench Seat

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2022 F-550 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F5H)

Price Level: 215 | Quote ID: Spec32

As Configured Vehicle (cont'd)

Code Description

> Includes center armrest, cupholder, storage and driver's side manual lumbar

Other Options

96V

90L

63C

41H

PAINT Monotone Paint Application

145" Wheelbase 145WB

STDRD Radio: AM/FM Stereo w/MP3 Player

Includes 4 speakers.

Includes

- SYNC Communications & Entertainment System
Includes enhanced voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB port and steering wheel audio

XL Value Package

Includes:

- XL Decor Group

- Chrome Front Bumper

- Steering Wheel-Mounted Cruise Control

Power Equipment Group

Deletes passenger side lock cylinder. Includes upgraded door-trim panel. Includes:

- Accessory Delay - Advanced Security Pack

Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors.

- Folding Trailer Tow Mirrors w/Power Heated Glass Includes manual telescoping, heated convex spotter mirror and

integrated clearance lamps/turn signals.

- MyKey Includes owner controls feature.

- Power Front Side Windows

Includes 1-touch up/down driver/passenger window.

Power Locks

- Remote Keyless Entry

473 Snow Plow Prep Package

Highly recommended for max power output. Includes pre-selected springs (see order guide supplemental reference for springs/FGAWR of specific vehicle configurations). Note 1: Restrictions apply; see supplemental reference or body builders layout book for details. Note 2: Also allows for the attachment of a winch. Note 3: Highly recommended to add (86M)

dual battery on 7.3L gas engines.

- 332 Amp Alternator

Aft-Axle Frame Extension

42.4" aft-of-axle frame extension increases AF dimension to 89.4"

Engine Block Heater

62R Transmission Power Take-Off Provision

Includes transmission mounted live drive and stationary mode PTO.

18A Upfitter Interface Module

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Price Level: 215 | Quote ID: Spec32

As Configured Vehicle (cont'd)	
Code	Description
67A	332 Amp Alternator
52B	Trailer Brake Controller
	Includes smart trailer tow connector. Verified to be compatible with electronic actuated drum brakes only.
872	Rear View Camera & Prep Kit
	Pre-installed content includes cab wiring and frame wiring to the rear most cross member. Upfitters kit includes camera with mounting bracket, 20' jumper wire and camera mounting/aiming instructions.
Fleet Options	
525_	Steering Wheel-Mounted Cruise Control
Emissions	
425	50-State Emissions System
Interior Color	
AS_01	Medium Earth Gray
Exterior Color	

Oxford White

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2022 F-550 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F5H)

Price Level: 215 | Quote ID: Spec32

Warranty

Standard Warranty

Basic			
Distance	36,000 miles	Months	36 months
Powertrain			
Distance	60,000 miles	Months	60 months
Corrosion Perforation			
Distance	Unlimited miles	Months	60 months
Roadside Assistance			
Distance	60,000 miles	Months	60 months

Additional Warranty

Diesel	' Engine

Distance 100,000 miles Months 60 months

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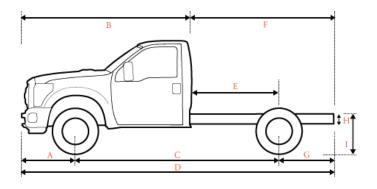
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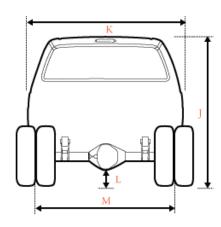
2022 F-550 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F5H)

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Vehicle Dimension and Performance Summary

Performance predictions in this report represent an estimate of vehicle performance based on standard operating conditions. Variations in customer equipment, load configuration, ambient conditions, and/or operator driving techniques can cause significant variations in vehicle performance. These values are not representative of results that may be shown in actual dynamometer tests. This report should therefore be used as a guide for comparative vehicle performance.





Dimensions

A	Front of Bumper to Front Axle	38.30 in.
В	Front Bumper to Back of Cab (BBC)	123.70 in.
C	Wheelbase (WB)	
D	Overall Length (OAL)	272.90 in.
E	Back of Cab to Rear Axle (CA)	
F	Back of Cab to End of Frame	
G	Rear Axle to End of Frame (AF)	
Н	Frame Section Height	
1	Rear Frame Height Unloaded	
1	Rear Frame Height Loaded	28.60 in.
J	Cab Height	04.50:
Κ	Body Width	22.22
L	Maximum Ground Clearance	N/A
L	Minimum Ground Clearance	8.20 in.
M	Front Tread	74.00:
M	Rear Tread	

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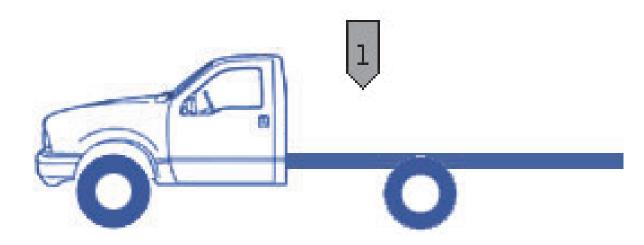


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Vehicle Dimension and Performance Summary (cont'd)



Weight

GVW	Front Axle	Rear Axle	Totals
Chassis	4,604 lbs	3,205 lbs	7,809 lbs
Body	0 lbs	0 lbs	0 lbs
Occupants Weight	300 lbs	150 lbs	450 lbs
1 Max Payload - (Max Payload)	2,096 lbs	9,145 lbs	11,241 lbs
TOTAL	7,000 lbs	12,500 lbs	19,500 lbs
Ratings	Front Axle	Rear Axle	GVWR
		1 (001 / 1/(10	OVVII
GAWR	- 000 H	14,706 lbs	19,500 lbs
GAWR Wheels/Tires	7,000 lbs	14,706 lbs	
	7,000 lbs 7,500 lbs	14,706 lbs	
Wheels/Tires	7,000 lbs 7,500 lbs 7,000 lbs	14,706 lbs 15,000 lbs 15,000 lbs	

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Vehicle Dimension and Performance Summary (cont'd)

Start, Grade and Speed

Start	Ratio	Desired	Calculated
Start grade capability in 1st gear	4.70	15.00 %	58.37 %
Start grade capability in reverse	4.87	15.00 %	60.49 %
Grade	Ratio	Desired	Calculated
Maximum grade in 8th gear	0.85	3.00 %	10.63 %
Maximum grade in 9th gear	0.69	3.00 %	8.58 %
Maximum grade in 10th gear	0.62	3.00 %	7.67 %
Speed		Desired	Calculated
Speed Top Speed (level grade)			
Top Speed (level grade) To meet your requirement you need a maximum ax		75 mph	
Top Speed (level grade) To meet your requirement you need a maximum ax	kle ratio of 6.28	75 mph	
Top Speed (level grade) To meet your requirement you need a maximum ax Top Speed on 3.0% grade To meet your requirement you need a maximum of	kle ratio of 6.28	75 mph 55 mph	97 mph

Variables in Use

Rear axle ratio: Tire size: Gross Vehicle Weight (GVW): Clutch engagement torque: Torque conversion ratio: Peak engine torque:	225/70R19.5 (645 rev/mile) 19,500 lbs 412 ft.lbs. 2.00	Governed RPM: Frontal Area: Cruising RPM Worst road surface Final Drive Ratio: Drag Coefficient	40.28 Sq.Ft. 2,300 rpm Typical Highway 0.62
Engine Power:	330 hp @ 2,600 rpm		

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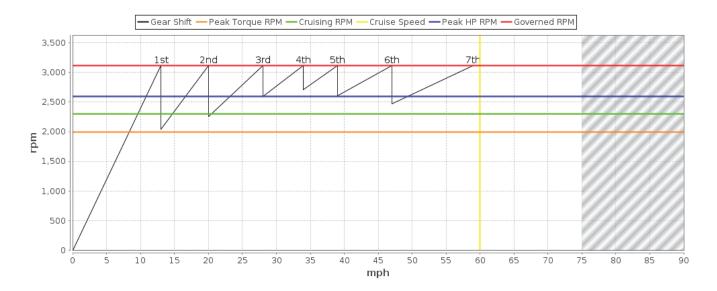
Vehicle Dimension and Performance Summary (cont'd)

Shift Chart

Shift Chart displays mathematical geared speed.

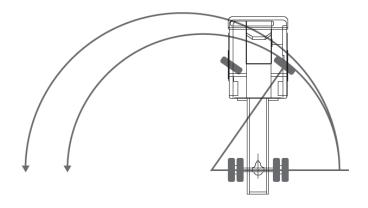
Diesel engines use Governed RPM for shift points.

Gas engines use Peak Torque RPM for shift points.



Turning Radius

Turning Radius 21.25 ft

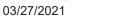


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Pricing Summary - Single Vehicle

/ehicle Pricing	
Base Vehicle Price	
Options	
Colors	
Upfitting	
Fleet Discount	
Fuel Charge	
Destination Charge	
Total	
Customer Signature	Acceptance Date

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