

Side-by-Side Comparison of RFQ Respondents

Criteria	McKinstry	Ameresco	Schneider Electric	Pugh Constructors	Frontline Holdings
Texas-Based Team	Yes – Regional HQ in Dallas	Yes – Tomball Office	Yes – Carrollton Office	Yes – San Antonio HQ	Yes – Coppell Office
Municipal Experience	Extensive; 2,200+ public projects	300+ governments; \$600M in TX	270 TX municipal projects	Moderate; civic & historical	Emerging – limited gov references
Design-Build Experience	High – progressive DB leader	High – \$2B+ in DB projects	High – #1-ranked ESCO nationally	Moderate – local DB projects	Moderate – via IMEG partner
Architectural Partner	Yes – integrated team model	Yes – WestEast Design Group	Yes – internal and collaborative	Ford, Powell & Carson (FPC)	m2 Architecture (est. 2024)
Energy/Sustainability	Advanced performance modeling & O&M	Lifecycle optimization & analytics	Energy funding & performance guarantees	Basic LEED experience	Claims integration, limited detail
Funding Support	Grants, SECO, rebate search	Utility rebates, cost modeling	ESCO savings model + rebates	Basic cost estimating	IMEG supports; lacks detail
Training & Support	Full post-occupancy O&M support	AssetPlanner platform	Long-term savings tracking	General training plan	Mentions support; unclear scope
Historic Sensitivity	Emphasized in approach	Not explicitly addressed	Flexible to design direction	Extensive preservation record	Limited credentials
Risk Mitigation	Clear, phased project controls	Multiple safeguards cited	Detailed mitigation strategy	Standard controls noted	Limited mention
Team Depth	Robust, multidisciplinary staff	Experienced and scalable	Large national support team	Smaller team; local focus	Small core team