



Quotation

Date: February 22, 2022
City/Village of: Cresthill
Attn: Mark Siefert

Subject: Cresthill 2022 Quotation for Sensus FlexNet AMI System

Product Infrastructure	Qty.	UNIT PRICE	EXTENSION
M400B Tower Gateway Basestation includes installation.	2	\$55,000.00	ea \$110,000.00
Section Total:			\$110,000.00
Sensus Analytics SaaS Integration and Hosting Fees			
Sensus Analytics SA/RNI Set up Fee	1	\$15,750.00	one time \$15,750.00
Sensus Analytics Billing Integration Fee	1	\$5,000.00	one time \$5,000.00
Annual Sensus Analytics SA/RNI Hosting Fee 6.5K Services Year 1	1	\$24,420.00	annual \$24,420.00
Annual Sensus Analytics SA/RNI Hosting Fee 6.5K Services Year 2	0	\$25,151.00	annual \$0.00
Annual Sensus Analytics SA/RNI Hosting Fee 6.5K Services Year 3	0	\$25,906.00	annual \$0.00
Annual Sensus Analytics SA/RNI Hosting Fee 6.5K Services Year 4	0	\$26,683.00	annual \$0.00
Annual Sensus Analytics SA/RNI Hosting Fee 6.5K Services Year 5	0	\$27,483.00	annual \$0.00
Section Total:			\$45,170.00
Extended Warranties, Training, Management Fee			
Annual Infrastructure Maintenance Agreement Year 2	2	\$2,000.00	per M400 \$4,000.00
RNI Training (two days)	1	\$6,350.00	one time \$6,350.00
Project Management Fee	1	\$3,000.00	one time \$3,000.00
Section Total:			\$13,350.00
Overall Total:			\$168,520.00

NOTE:

- * Propagation study needed to determine Basestation required outside smartpoint installation.
- * Basestation Pricing includes installation and startup.
- * Basestation Pricing subject to change pending job site survey.
- * Pricing and installation does not include communication link between Basestation to (RNI).
- * Utility responsible to provide electric at Basestation.
- * Pricing does not include software interface to billing system.
- * Final project pricing shall be determined by actual quantities supplied and installed.
- * Final project pricing subject to change due to volatile market conditions.
- * Pricing does not include Payment/Performance Bond.

Prices are good until **August 31, 2022**. Delivery can be made from stock to within sixteen (16) weeks from receipt of your purchase order. Our terms of payment are net thirty (30) days.

Sincerely,

Chad Capps
Territory Manager