Agenda Memo



Crest Hill, IL

Meeting Date: October 27, 2025

Submitter: Blaine Wing, City Administrator

Department: Administration

Agenda Item: Request to Purchase Fortinet Firewall Licenses

Summary: The City IT vendor (AIS) has advised that our firewall licenses will expire in December and new licenses are needed. I asked them to look at procuring the licenses for 1-year and 3-years. While the City has budgeted for 1-year, there are significant costs savings if the City purchases the licenses for 3-years.

1-year: \$28,800 or **3-years: \$70,100.82** saving is \$16,299.18 by purchasing the 3-year.

Fortinet firewalls provide essential functions like packet filtering, routing, and VPN connectivity. However, security features such as antivirus, intrusion prevention (IPS), web filtering, and real-time threat intelligence are powered by FortiGuard Security Services, which require an active license.

The licensing quotes provided ensure that both firewalls receive the latest malware signatures, vulnerability patches, and threat intelligence updates directly from Fortinet. Without a license, these critical updates and protections stop. Additionally, FortiCare support contracts included with licensing provide 24x7 technical support, firmware updates, and advanced hardware replacement; without this, you lose access to Fortinet's support and cannot update your device's firmware.

Recommended Council Action: Approve the purchase of Fortinet Firewall Licenses for either a 1-year term for \$28,800 or 3-year term for \$70,100.82.

Financial Impact:

Funding Source: General Fund Budgeted Amount: \$30,000

Cost: No

Attachments:

Quotes are attached.