

## **City of Crest Hill**

Market Update Plan of Finance Scenarios Comparative Rating Statistics



**CITY OF NEIGHBORS** 

Bob Lewis SVP, Managing Director PMA Securities, LLC

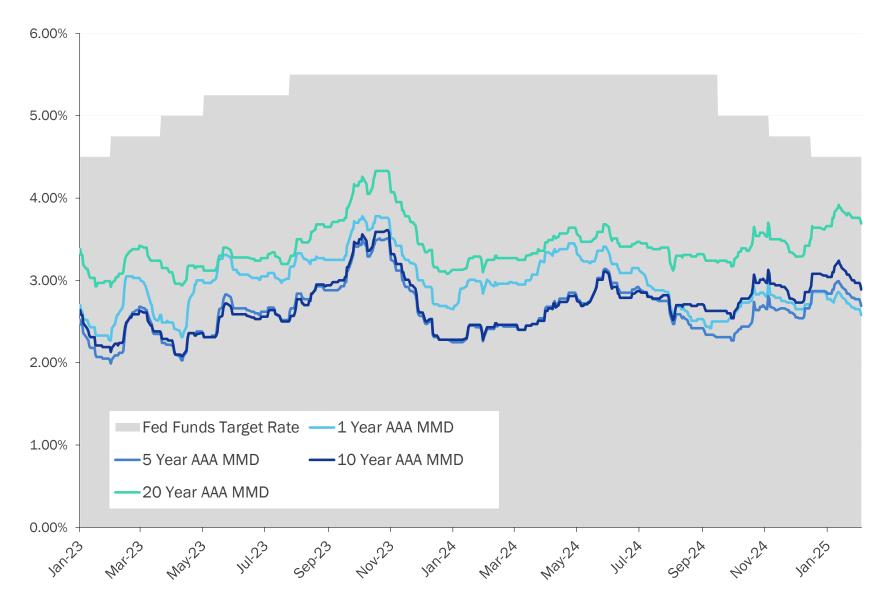
**Andrew Kim** 

Director, Public Finance PMA Securities, LLC

February 10, 2025

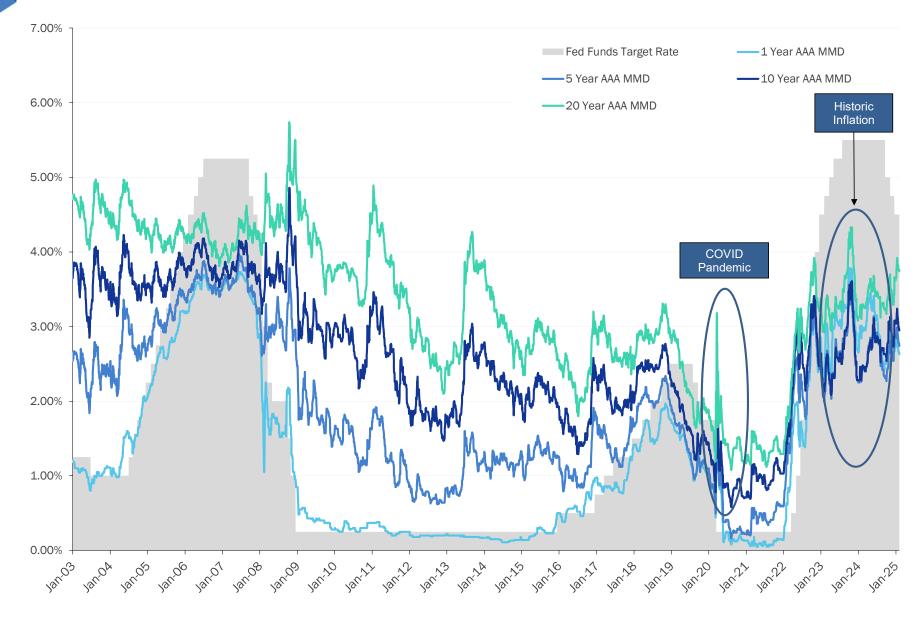
# Market Update

#### Interest Rates\* Since Jan. 2023



\*The Municipal Market Data "MMD" is a AAA municipal bond market index produced by TM3. As of February 4, 2025.

### Historical Interest Rates\* (Jan. 2003 – Current)



\*The Municipal Market Data "MMD" is a AAA municipal bond market index produced by TM3. As of February 4, 2025.

## Possible New Money Scenarios Payable from Non-Home Rule (NHR) Sales Tax

### Debt Service Payable from NHR Sales Tax

ISSUE NAME: PURPOSE(S): ORIGINAL PAR: DATED DATE:	GO B	City	Tax Alt Rev Sour Hall and Police St \$11,640,000 December 3, 2019	ation	9B						
DUE*: EARLIEST CALL:			May 1	0			Total Annual	Payments			
EARLIEST CALL:	Principal	Coupon	May 1, 2027 @ 10 Interest	U Total	FY Total*	Principal	Interest	Total	FY Total*		
Payment											
Dates											
05/01/2025	\$515,000	5.000%	\$170,425	\$685,425	\$855,850	\$515,000	\$170,425	\$685,425	\$855,850		
11/01/2025			\$157,550	\$157,550			\$157,550	\$157,550			
05/01/2026	\$545,000	5.000%	\$157,550	\$702,550	\$860,100	\$545,000	\$157,550	\$702,550	\$860,100		
11/01/2026			\$143,925	\$143,925			\$143,925	\$143,925			
05/01/2027	\$570,000	5.000%	\$143,925	\$713,925	\$857,850	\$570,000	\$143,925	\$713,925	\$857,850		
11/01/2027			\$129,675	\$129,675			\$129,675	\$129,675			
05/01/2028	\$600,000	3.000%	\$129,675	\$729,675	\$859,350	\$600,000	\$129,675	\$729,675	\$859,350		
11/01/2028			\$120,675	\$120,675			\$120,675	\$120,675			
05/01/2029	\$615,000	3.000%	\$120,675	\$735,675	\$856,350	\$615,000	\$120,675	\$735,675	\$856,350		
11/01/2029			\$111,450	\$111,450			\$111,450	\$111,450			
05/01/2030	\$635,000	3.000%	\$111,450	\$746,450	\$857,900	\$635,000	\$111,450	\$746,450	\$857,900		
11/01/2030			\$101,925	\$101,925			\$101,925	\$101,925			
05/01/2031	\$655,000	3.000%	\$101,925	\$756,925	\$858,850	\$655,000	\$101,925	\$756,925	\$858,850		
11/01/2031			\$92,100	\$92,100			\$92,100	\$92,100			
05/01/2032	\$690,000	3.000%	\$92,100	\$782,100	\$874,200	\$690,000	\$92,100	\$782,100	\$874,200		
11/01/2032			\$81,750	\$81,750			\$81,750	\$81,750			
05/01/2033	\$710,000	3.000%	\$81,750	\$791,750	\$873,500	\$710,000	\$81,750	\$791,750	\$873,500		
11/01/2033			\$71,100	\$71,100			\$71,100	\$71,100			
05/01/2034	\$735,000	3.000%	\$71,100	\$806,100	\$877,200	\$735,000	\$71,100	\$806,100	\$877,200		
11/01/2034			\$60,075	\$60,075			\$60,075	\$60,075			
05/01/2035	\$755,000	3.000%	\$60,075	\$815,075	\$875,150	\$755,000	\$60,075	\$815,075	\$875,150		
11/01/2035			\$48,750	\$48,750			\$48,750	\$48,750			
05/01/2036	\$775,000	3.000%	\$48,750	\$823,750	\$872,500	\$775,000	\$48,750	\$823,750	\$872,500		
11/01/2036			\$37,125	\$37,125			\$37,125	\$37,125			
05/01/2037	\$800,000	3.000%	\$37,125	\$837,125	\$874,250	\$800,000	\$37,125	\$837,125	\$874,250		
11/01/2037			\$25,125	\$25,125			\$25,125	\$25,125			
05/01/2038	\$825,000	3.000%	\$25,125	\$850,125	\$875,250	\$825,000	\$25,125	\$850,125	\$875,250		
11/01/2038			\$12,750	\$12,750			\$12,750	\$12,750			
05/01/2039	\$850,000	3.000%	\$12,750	\$862,750	\$875,500	\$850,000	\$12,750	\$862,750	\$875,500		
11/01/2039						\$0	\$0	\$0			
OUTSTANDING:	\$10,275,000	-	\$2,558,375	\$12,833,375	\$13,003,800	\$10,275,000	\$2,558,375	\$12,833,375	\$13,003,800		
CALLABLE:	\$8,645,000	_				\$8,645,000					

\*Payments made on 5/1 are included with the prior fiscal year

#### Scenario 1: 10-Year Final Term Capacity

	Total Available		Series 2019B	PROPOSED	Excess		Γ
Fiscal	Sales Tax		Annual	Series 2025	Revenue Over	Coverage	
Year	Revenue <sup>(1)</sup>	Prologis Fee	Debt Service	Debt Service (2)	Debt Service	Ratio	
2025	\$ 1,375,000	\$-	\$ 855,850	\$-	\$ 519,150	1.61x	
2026	1,375,000	250,000	860,100	762,000	2,900	1.00x	
2027	1,375,000	250,000	857,850	765,750	1,400	1.00x	
2028	1,375,000	250,000	859,350	763,125	2,525	1.00x	
2029	1,375,000	250,000	856,350	764,125	4,525	1.00x	-
2030	1,375,000	250,000	857,900	763,625	3,475	1.00x	Ļ
2031	1,375,000	250,000	858,850	761,625	4,525	1.00x	
2032	1,375,000	-	874,200	499,750	1,050	1.00x	
2033	1,375,000	-	873,500	498,250	3,250	1.00x	
2034	1,375,000	-	877,200	495,750	2,050	1.00x	
2035	1,375,000	-	875,150	497,125	2,725	1.00x	
2036	1,375,000	-	872,500	-	502,500	1.58x	
2037	1,375,000	-	874,250	-	500,750	1.57x	
2038	1,375,000	-	875,250	-	499,750	1.57x	
2039	1,375,000	-	875,500	-	499,500	1.57x	
2040	1,375,000	-	-	-	1,375,000	N/A	
2041	1,375,000	-	-	-	1,375,000	N/A	
2042	1,375,000	-	-	-	1,375,000	N/A	
2043	1,375,000	-	-	-	1,375,000	N/A	
2044	1,375,000	-	-	-	1,375,000	N/A	
2045	1,375,000	-			1,375,000	N/A	
			\$ 13,003,800	\$ 6,571,125	\$ 10,800,075		
		Estimate	d Net Proceeds:	\$ 5,530,000			
			Estimated TIC <sup>(2)</sup> :	3.55%			

- Alternate Revenue Source (ARS) Bonds require a revenue pledge that provides 1.25x coverage over annual debt service payments. Therefore, an additional revenue stream would be needed to provide sufficient coverage for this structure.
- □ This 10-Year structure would require pledging approximately \$405,000 of additional revenue in FY 2026-2031 and approximately \$350,000 of additional revenue in FY 2032-2035.

The additional dedicated revenue can be used for other purposes and will only be utilized if the non-home rule sales tax is insufficient to repay the Bonds

Payments made on 5/1 are included with prior fiscal year.

(1) Available revenues reflect approximate Non-Home Rule Sales Tax revenue after payments for property tax rebate (\$250,000) and PAYGO expenditures.

(2) Rates based upon market conditions as of February 4, 2025 and recent bond sales which PMA believes to be accurate and reliable plus 0.25%.

NOTE: Scenarios where a greater portion of the overall debt is issued in advance of the expenditures of the proceeds will likely result in higher fees earned by the investment manager of the debt proceeds.

#### Scenario 2: 20-Year Final Term Capacity

	Total Available		Series 2019B	PROPOSED	Excess	
Fiscal	Sales Tax		Annual	Series 2025	Revenue Over	Coverage
Year	Revenue <sup>(1)</sup>	Prologis Fee	Debt Service	Debt Service <sup>(2)</sup>	Debt Service	Ratio
2025	\$ 1,375,000	\$ -	\$ 855,850	\$ -	\$ 519,150	1.61x
2026	1,375,000	250,000	860,100	762,688	2,213	1.00x
2027	1,375,000	250,000	857,850	764,063	3,088	1.00x
2028	1,375,000	250,000	859,350	764,688	963	1.00x
2029	1,375,000	250,000	856,350	764,563	4,088	1.00x
2030	1,375,000	250,000	857,900	763,688	3,413	1.00x
2031	1,375,000	250,000	858,850	762,063	4,088	1.00x
2032	1,375,000	-	874,200	496,438	4,363	1.00x
2033	1,375,000	-	873,500	497,063	4,438	1.00x
2034	1,375,000	-	877,200	497,438	363	1.00x
2035	1,375,000	-	875,150	497,563	2,288	1.00x
2036	1,375,000	-	872,500	502,175	325	1.00x
2037	1,375,000	-	874,250	496,400	4,350	1.00x
2038	1,375,000	-	875,250	495,494	4,256	1.00x
2039	1,375,000	-	875,500	499,194	306	1.00x
2040	1,375,000	-	-	1,373,875	1,125	1.00x
2041	1,375,000	-	-	1,373,356	1,644	1.00x
2042	1,375,000	-	-	1,369,950	5,050	1.00x
2043	1,375,000	-	-	1,373,394	1,606	1.00x
2044	1,375,000	-	-	1,373,425	1,575	1.00x
2045	1,375,000	-		1,370,044	4,956	1.00x
			\$ 13,003,800	\$ 16,797,556	\$ 573,644	
		Estimate	d Net Proceeds:	\$ 10,230,000		
			Estimated TIC <sup>(2)</sup> :	4.51%		

- ARS Bonds require a revenue pledge that provides 1.25x coverage over annual debt service payments. Therefore, an additional revenue stream would be needed to provide sufficient coverage for this structure.
- □ This 20-Year structure would require pledging approximately \$405,000 of additional revenue in FY 2026-2031 and approximately \$350,000 of additional revenue in FY 2032-2045.
- The additional dedicated revenue can be used for other purposes and will only be utilized if the non-home rule sales tax is insufficient to repay the Bonds

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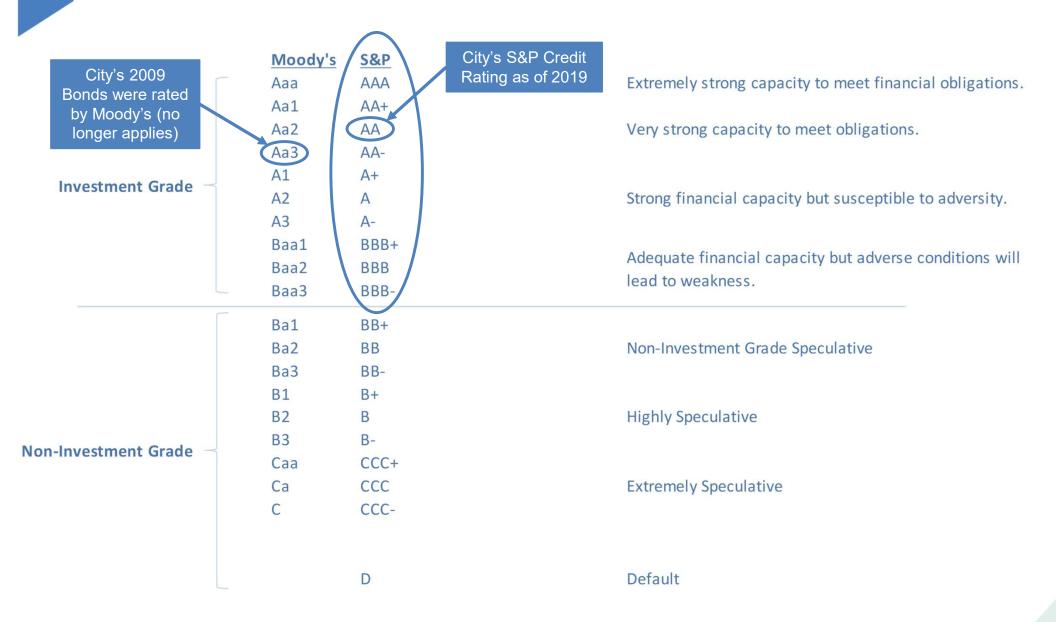
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NOTE: Scenarios where a greater portion of the overall debt is issued in advance of the expenditures of the proceeds will likely result in higher fees earned by the investment manager of the debt proceeds.

## **Comparative Rating Statistics**

## **Credit Rating Scales and Definitions**



PMA

### Rating Statistics Relative to Other AA and AA+ Communities

Comparative Rating Statistics										
	City of Crest Hill <sup>(2)</sup>	City of Yorkville <sup>(2)</sup>	Village of Minooka <sup>(2)</sup>	Village of Bensenville <sup>(2)</sup>	Village of Villa Park <sup>(2)</sup>	City of Lockport <sup>(2)</sup>	Village of Shorewood <sup>(2)</sup>	Village of Homer Glen <sup>(2)</sup>	Village of New Lenox <sup>(2)</sup>	Village of Mokena <sup>(2)</sup>
General Obligation Credit Metrics										
S&P Rating	AA	AA	AA	AA	AA	AA+	AA+	AA+	AA+	AA+
GF Available Fund Balance	\$19,852,305	\$11,317,511	\$8,742,468	\$26,176,408	\$21,813,869	\$17,403,924	\$9,427,835	\$14,142,348	\$29,295,028	\$11,492,853
General Fund Revenue	\$17,683,343	\$24,249,567	\$12,838,338	\$26,637,854	\$32,404,563	\$24,412,977	\$19,282,848	\$19,574,731	\$38,560,808	\$18,703,205
Available General Fund Balance (% of revenue)	112.27%	46.67%	68.10%	98.27%	67.32%	71.29%	48.89%	72.25%	75.97%	61.45%
GF Cash & Investments Balance	\$12,665,695	\$8,690,503	\$8,127,290	\$23,557,215	\$17,940,121	\$19,107,790	\$8,935,070	\$12,865,525	\$21,860,361	\$11,359,576
GF Expenses	\$13,198,491	\$17,749,575	\$9,278,557	\$21,095,673	\$25,280,225	\$17,907,310	\$18,144,663	\$11,771,153	\$25,373,943	\$15,469,204
GF Cash as % of Expenses	95.96%	48.96%	87.59%	111.67%	70.97%	106.70%	49.24%	109.30%	86.15%	73.43%
Gen Fund Local Tax Revenue	\$5,764,037	\$15,541,954	\$2,340,652	\$8,042,126	\$7,120,654	\$12,369,748	\$10,350,834	\$1,494,832	\$17,319,168	\$13,712,395
Gen Fund Intergovernmental Revenue	\$8,537,292	\$4,679,896	\$8,708,507	\$12,360,690	\$14,945,931	\$5,576,024	\$4,176,090	\$15,434,546	\$13,809,403	\$14,615,196
Tax & Intergov Revenue as a % of Total Revenue	80.87%	83.39%	86.06%	76.59%	68.10%	73.51%	75.34%	86.49%	80.73%	151.46%
Total Pension Liability (all pensions)	\$52,675,569	\$49,171,139	\$22,177,218	\$96,487,434	\$158,145,554	\$70,545,158	\$44,238,851	\$4,421,497	\$97,050,072	\$66,373,526
Plan Fiduciary Net Position (all pensions)	\$41,146,326	\$35,751,079	\$19,524,563	\$79,467,047	\$111,088,965	\$56,646,404	\$36,901,520	\$3,521,591	\$72,288,027	\$54,487,202
Pension Funding Level %	78.11%	72.71%	88.04%	82.36%	70.24%	80.30%	83.41%	79.65%	74.49%	82.09%
Per Capita Earnings (full-time year-round workers) <sup>(1)</sup>	\$53,740	\$72,328	\$72,218	\$49,947	\$66,374	\$76,496	\$77,365	\$77,929	\$83,571	\$79,434
Population <sup>(1)</sup>	19,754	22,350	12,632	18,576	22,456	26,228	18,218	24,516	27,456	19,906
Market Value	\$1,416,640,881	\$2,385,253,965	\$1,492,474,092	\$2,221,715,895	\$2,268,844,647	\$3,060,542,739	\$2,293,408,494	\$3,565,286,550	\$3,558,901,683	\$3,007,057,932
MV per capita	\$71,714	\$106,723	\$118,150	\$119,601	\$101,035	\$116,690	\$125,887	\$145,427	\$129,622	\$151,063

Enterprise Credit Metrics										
Current Cash & Investments (C&I)	\$5,807,904	\$10,444,218	\$8,736,765	\$11,994,856	\$6,160,424	\$17,665,524	\$48,603,365	\$183,853	\$36,473,544	\$10,387,982
Total Current Assets	\$8,492,869	\$16,013,217	\$10,291,742	\$13,359,766	\$7,183,871	\$20,066,331	\$52,568,296	\$232,163	\$39,707,257	\$10,387,982
C&I as % of Total Current Assets	68.39%	65.22%	84.89%	89.78%	85.75%	88.04%	92.46%	79.19%	91.86%	100.00%

(1) Per Capita Income and Population are sourced from the American Community Survey 2019-2023 Estimates
(2) Source: Most recent Annual Comprehensive Financial Report or Annual Financial Report of respective municipality

## **Takeaways from Rating Metrics**

- Credit Strengths
  - Available Fund Balance as % of GF Revenue is highest among all peers at 112%
    - **GF** Revenue is second lowest, and Available Fund Balance is third highest
  - GF Cash as % of GF Expenses also strong relative to most peers
- Credit Challenges
  - Market Value per Capita and Per Capita Earnings lower than most peers
  - Very little, if anything, the City can do from a management perspective to impact both of these metrics
- The City's finances have been managed well, which will allow the City to access the bond market from a position of strength



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