



Agenda Memo

Crest Hill, IL

Meeting Date:	November 3, 2025
Submitter:	Blaine Wing, City Administrator
Department:	Administration
Agenda Item:	Request to Purchase Fortinet Firewall Licenses in the amount of \$70,100.82

Summary: The City IT vendor (AIS) has advised that our firewall licenses will expire in December, and new licenses are needed. I asked them to look at procuring the licenses for 1-year and 3-years. While the City has budgeted for 1-year, there are significant costs savings if the City purchases the licenses for 3-years.

During the October 27th work session, Council selected the **3-years at \$70,100.82** option, saving is \$16,299.18 by purchasing the 3-year vs. the annual option.

Fortinet firewalls provide essential functions like packet filtering, routing, and VPN connectivity. However, security features such as antivirus, intrusion prevention (IPS), web filtering, and real-time threat intelligence are powered by FortiGuard Security Services, which require an active license.

The licensing quotes provided ensure that both firewalls receive the latest malware signatures, vulnerability patches, and threat intelligence updates directly from Fortinet. Without a license, these critical updates and protections stop. Additionally, FortiCare support contracts included with licensing provide 24x7 technical support, firmware updates, and advanced hardware replacement; without this, you lose access to Fortinet's support and cannot update your device's firmware.

Recommended Council Action: Approve the purchase of Fortinet Firewall Licenses for 3-year term for \$70,100.82.

Financial Impact: \$70,100.82 (\$30K budgeted, \$40,100.82 from reserves.)

Funding Source: General Fund

Budgeted Amount: \$30,000

Cost: \$70,100.82

Attachments: Quotes are attached.