



Axon Enterprise, Inc.
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Scottsdale, Arizona 85255
United States
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Domestic: (800) 978-2737
International: +1.800.978.2737

Q-443130-45198.646MM

Issued: 09/29/2023

Quote Expiration: 10/31/2023

Estimated Contract Start Date: 12/15/2023

Account Number: 326813

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Business;Delivery;Invoice-20590 City Center Blvd. 20590 City Center Boulevard Crest Hill, IL 60403 USA	Crest Hill Police Dept - IL 20590 City Center Boulevard Crest Hill IL 60403 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Matthew Moore Phone: (480) 905-2068 Email: mmoore@axon.com Fax: (480) 905-2068	Jason Opiola Phone: (815) 741-5115 Email: jopiola@cityofcresthill.com Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$145,452.90
ESTIMATED TOTAL W/ TAX	\$145,452.90

Discount Summary

Average Savings Per Year	\$2,279.20
TOTAL SAVINGS	\$11,396.00

Payment Summary

Date	Subtotal	Tax	Total
Nov 2023	\$29,090.58	\$0.00	\$29,090.58
Nov 2024	\$29,090.58	\$0.00	\$29,090.58
Nov 2025	\$29,090.58	\$0.00	\$29,090.58
Nov 2026	\$29,090.58	\$0.00	\$29,090.58
Nov 2027	\$29,090.58	\$0.00	\$29,090.58
Total	\$145,452.90	\$0.00	\$145,452.90

Quote Unbundled Price:	\$156,848.90
Quote List Price:	\$174,501.50
Quote Subtotal:	\$145,452.90

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
BWCamTAP	Body Worn Camera TAP Bundle	24	60	\$19.62	\$32.50	\$18.87	\$27,172.80	\$0.00	\$27,172.80
BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	60	\$39.63	\$34.66	\$19.68	\$3,542.40	\$0.00	\$3,542.40
A la Carte Hardware									
H00001	AB4 Camera Bundle	24			\$849.00	\$849.00	\$20,376.00	\$0.00	\$20,376.00
H00002	AB4 Multi Bay Dock Bundle	3			\$1,638.90	\$1,638.90	\$4,916.70	\$0.00	\$4,916.70
A la Carte Software									
73478	REDACTION ASSISTANT USER LICENSE	24	60		\$9.00	\$9.00	\$12,960.00	\$0.00	\$12,960.00
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	24	60		\$24.00	\$24.00	\$34,560.00	\$0.00	\$34,560.00
BasicLicense	Basic License Bundle	30	60		\$15.00	\$16.25	\$29,250.00	\$0.00	\$29,250.00
ProLicense	Pro License Bundle	5	60		\$39.00	\$42.25	\$12,675.00	\$0.00	\$12,675.00
A la Carte Services									
85144	AXON STARTER	1			\$9,950.00	\$0.00	\$0.00	\$0.00	\$0.00
Total							\$145,452.90	\$0.00	\$145,452.90

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - NA - US FIRST RESPONDER - BLK - RAPIDLOCK	24	11/15/2023
AB4 Camera Bundle	100466	USB-C to USB-C CABLE FOR AB4	27	11/15/2023
AB4 Camera Bundle	74028	WING CLIP MOUNT, AXON RAPIDLOCK	27	11/15/2023
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	3	11/15/2023
AB4 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	3	11/15/2023
AB4 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	3	11/15/2023
Body Worn Camera Multi-Bay Dock TAP Bundle	73689	MULTI-BAY BWC DOCK 1ST REFRESH	3	05/15/2026
Body Worn Camera TAP Bundle	73309	AXON CAMERA REFRESH ONE	24	05/15/2026

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	30	12/15/2023	12/14/2028
Basic License Bundle	73840	EVIDENCE.COM BASIC ACCESS LICENSE	30	12/15/2023	12/14/2028
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	15	12/15/2023	12/14/2028
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	5	12/15/2023	12/14/2028
A la Carte	73478	REDACTION ASSISTANT USER LICENSE	24	12/15/2023	12/14/2028
A la Carte	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	24	12/15/2023	12/14/2028

Services

Bundle	Item	Description	QTY
A la Carte	85144	AXON STARTER	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Body Worn Camera Multi-Bay Dock TAP Bundle	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	3	11/15/2024	12/14/2028
Body Worn Camera TAP Bundle	80464	EXT WARRANTY, CAMERA (TAP)	24	11/15/2024	12/14/2028

Payment Details

Nov 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	73478	REDACTION ASSISTANT USER LICENSE	24	\$2,592.00	\$0.00	\$2,592.00
Year 1	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	24	\$6,912.00	\$0.00	\$6,912.00
Year 1	85144	AXON STARTER	1	\$0.00	\$0.00	\$0.00
Year 1	BasicLicense	Basic License Bundle	30	\$5,850.00	\$0.00	\$5,850.00
Year 1	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$708.48	\$0.00	\$708.48
Year 1	BWCamTAP	Body Worn Camera TAP Bundle	24	\$5,434.56	\$0.00	\$5,434.56
Year 1	H00001	AB4 Camera Bundle	24	\$4,075.20	\$0.00	\$4,075.20
Year 1	H00002	AB4 Multi Bay Dock Bundle	3	\$983.34	\$0.00	\$983.34
Year 1	ProLicense	Pro License Bundle	5	\$2,535.00	\$0.00	\$2,535.00
Total				\$29,090.58	\$0.00	\$29,090.58

Nov 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	73478	REDACTION ASSISTANT USER LICENSE	24	\$2,592.00	\$0.00	\$2,592.00
Year 2	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	24	\$6,912.00	\$0.00	\$6,912.00
Year 2	85144	AXON STARTER	1	\$0.00	\$0.00	\$0.00
Year 2	BasicLicense	Basic License Bundle	30	\$5,850.00	\$0.00	\$5,850.00
Year 2	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$708.48	\$0.00	\$708.48
Year 2	BWCamTAP	Body Worn Camera TAP Bundle	24	\$5,434.56	\$0.00	\$5,434.56
Year 2	H00001	AB4 Camera Bundle	24	\$4,075.20	\$0.00	\$4,075.20
Year 2	H00002	AB4 Multi Bay Dock Bundle	3	\$983.34	\$0.00	\$983.34
Year 2	ProLicense	Pro License Bundle	5	\$2,535.00	\$0.00	\$2,535.00
Total				\$29,090.58	\$0.00	\$29,090.58

Nov 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73478	REDACTION ASSISTANT USER LICENSE	24	\$2,592.00	\$0.00	\$2,592.00
Year 3	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	24	\$6,912.00	\$0.00	\$6,912.00
Year 3	85144	AXON STARTER	1	\$0.00	\$0.00	\$0.00
Year 3	BasicLicense	Basic License Bundle	30	\$5,850.00	\$0.00	\$5,850.00
Year 3	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$708.48	\$0.00	\$708.48
Year 3	BWCamTAP	Body Worn Camera TAP Bundle	24	\$5,434.56	\$0.00	\$5,434.56
Year 3	H00001	AB4 Camera Bundle	24	\$4,075.20	\$0.00	\$4,075.20
Year 3	H00002	AB4 Multi Bay Dock Bundle	3	\$983.34	\$0.00	\$983.34
Year 3	ProLicense	Pro License Bundle	5	\$2,535.00	\$0.00	\$2,535.00
Total				\$29,090.58	\$0.00	\$29,090.58

Nov 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	73478	REDACTION ASSISTANT USER LICENSE	24	\$2,592.00	\$0.00	\$2,592.00
Year 4	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	24	\$6,912.00	\$0.00	\$6,912.00

Nov 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	85144	AXON STARTER	1	\$0.00	\$0.00	\$0.00
Year 4	BasicLicense	Basic License Bundle	30	\$5,850.00	\$0.00	\$5,850.00
Year 4	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$708.48	\$0.00	\$708.48
Year 4	BWCamTAP	Body Worn Camera TAP Bundle	24	\$5,434.56	\$0.00	\$5,434.56
Year 4	H00001	AB4 Camera Bundle	24	\$4,075.20	\$0.00	\$4,075.20
Year 4	H00002	AB4 Multi Bay Dock Bundle	3	\$983.34	\$0.00	\$983.34
Year 4	ProLicense	Pro License Bundle	5	\$2,535.00	\$0.00	\$2,535.00
Total				\$29,090.58	\$0.00	\$29,090.58

Nov 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	73478	REDACTION ASSISTANT USER LICENSE	24	\$2,592.00	\$0.00	\$2,592.00
Year 5	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	24	\$6,912.00	\$0.00	\$6,912.00
Year 5	85144	AXON STARTER	1	\$0.00	\$0.00	\$0.00
Year 5	BasicLicense	Basic License Bundle	30	\$5,850.00	\$0.00	\$5,850.00
Year 5	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$708.48	\$0.00	\$708.48
Year 5	BWCamTAP	Body Worn Camera TAP Bundle	24	\$5,434.56	\$0.00	\$5,434.56
Year 5	H00001	AB4 Camera Bundle	24	\$4,075.20	\$0.00	\$4,075.20
Year 5	H00002	AB4 Multi Bay Dock Bundle	3	\$983.34	\$0.00	\$983.34
Year 5	ProLicense	Pro License Bundle	5	\$2,535.00	\$0.00	\$2,535.00
Total				\$29,090.58	\$0.00	\$29,090.58

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

9/29/2023

