



Agenda Memo

Crest Hill, IL

Meeting Date: 8/10/2026
Submitter: Gary Richardson, Director of Public Works
Department: Public Works
Agenda Item: 2026/2027 Rock Salt Procurement and Winter Preparedness – Information Only

Summary:

The State of Illinois recently notified the City of Crest Hill that in the State Joint Purchasing Program, we did not receive any bids to supply our City with rock salt for the upcoming 2026/2027 winter season, stemming from a shortage of rock salt. There were other smaller communities and State agencies across Illinois who did not receive any bids either and are facing the exact same situation.

Since the State procurement process failed for the City of Crest Hill, we must adjust our strategy. We will withdraw our commitment to the State of Illinois Rock Salt Procurement Program for the 2026/2027 winter season only. We will then need to solicit direct quotes from rock salt suppliers for the upcoming winter season. Since we will need to source rock salt independently outside of the State's program, there will be a significant cost differential.

We currently have a supply of rock salt. However, because winter weather patterns and total snowfall are unpredictable, this supply may not be sufficient to carry us through the entire season.

Further updates and more information regarding vendor quotes and final budget impacts will be shared as soon as we can solicit bids and evaluate.

Recommended Council Action: Informational Only.

Financial Impact: Financial impact information upcoming.

Attachments: JPMC Rock Salt, Bulk 2026/2027 Memo