



MEMORANDUM

TO: Governmental Units
FROM: Jack Eck
DATE: July 28, 2026
SUBJECT: JPMC Rock Salt, Bulk 2026/2027 – NO BID RECEIVED

As part of the 2026/2027 rock salt procurement, your jurisdiction was included in the procurement but did not receive any bids. As a result, we are providing participating entities with the following options for securing rock salt for the upcoming winter season.

Option 1 – Source Rock Salt Independently

You may choose to withdraw your commitment to the State of Illinois rock salt procurement for the 2026/2027 season only and procure rock salt through your own purchasing process.

Option 2 – Remain in the State of Illinois Procurement for Emergency Sourcing

You may elect to remain in the State's procurement while we continue efforts to identify possible sources of rock salt through an emergency purchase. If you should choose this option, please be mindful of the following:

- There is no guarantee that we will be able to source your location through this emergency, as there are limited amounts of rock salt available in the market.
- If a supplier(s) is identified, pricing may be higher than anticipated due to the current market conditions and the nature of this emergency.
- By electing to remain in the emergency procurement, your unit of government agrees to accept the pricing of the emergency award.

Please carefully consider these options based on your operational needs and winter preparedness plans.

To ensure we can proceed accordingly, please notify Jack Eck (Jack.Eck2@illinois.gov) of your decision by end of day on August 6, 2026.

We appreciate your cooperation and understanding as we work to address these challenging market conditions. We remain committed to pursuing all available options to secure rock salt for participating agencies.
