

 TOWN OF CAPE CHARLES	Amendment to purchase a Tanked Temporary Trailer		DATE January 15, 2025
	SUBJECT/PROPOSAL/REQUEST:		ITEM NUMBER: 8A
	ATTACHMENTS: Model Comparison		FOR COUNCIL: Decision
	STAFF CONTACT (s): Rick Keuroglan, Town Manager	REVIEWED BY: Rick Keuroglan, Town Manager	

Background history:

Following last Thursday night’s Council meeting, the Town Manager contacted the sales representative of Portable Restroom Trailers, LLC, to clarify whether the restroom trailer currently being built would allow both a direct sewer connection and a holding tank. He confirmed that the unit is designed for **direct sewer connection only**. His units are manufactured for either direct connection *or* holding tank use, but not both.

The vendor confirmed that they can replace it with a **holding-tank unit**. Two such units are currently available for immediate shipment.

I spoke with Public Works Director Ralph Bowen regarding operational preference. Ralph indicated that a **holding-tank unit** would be more beneficial, as it allows the trailer to be relocated for events and seasonal use. At present, there is only one location in Town with a direct sewer connection, which is where the Silver Bullet trailer is currently located.

I provided information on two holding-tank options from the vendor’s existing inventory:

- **Option 1:** Very similar to the originally selected unit, but approximately two feet shorter.
<https://www.portablerestroomtrailers.com/ada-restroom-trailer-2-station-oahu-series-hc-17-4-season.html>
- **Option 2:** Includes additional upgrades, such as a baby changing station and a built-in stereo system.
<https://www.portablerestroomtrailers.com/ada-restroom-trailer-2-station-oahu-plus-series-hc-17-4-season-package.html>

Both units include a four-season package for year-round use and are discounted to **\$67,512**. A spreadsheet is attached comparing the originally selected unit with these two alternatives.

Ralph also confirmed that tank servicing can be handled on an as-needed basis without a long-term contract. Pump-out options include VAW, KOA, or the campground.

The vendor has confirmed that once Council has officially approved the unit, they will send the Town Manager a new Bill of Sale, which will indicate the credit of \$34,582 and with the final payment of roughly \$35,000.

Staff Recommendation:

Staff recommends to approve the purchase of the ADA+2 Oahu Plus Series CHA101525 tanked trailer.

ADA (+2 Singles) ADA (+2 Singles) ADA (+2 Singles)

Price	\$65,725	\$67,512	\$67,512
Company	Portable Restroom Trailers LLC	Portable Restroom Trailers LLC	Portable Restroom Trailers LLC
Model	Oahu Series CHA030422	Oahu Series CHA117572	Oahu Plus Series CHA101525
ADA?	ADA + 2	ADA + 2	ADA+2
Unisex?	3 Unisex toilets	3 Unisex toilets	3 Unisex toilets
Urinals?	2	No	No
City Sewer?	Yes	No	No
Freshwater tank (gal)	225	105	145
Waste Tank (gal)	No	300	300
Water Heater	Yes	Yes	Yes
Trailer size	20' x 6'-5"	17' x 6'-3"	17' x 6'-3"
AC Unit	Yes	Yes	Yes
4 Season	Yes	Yes	Yes
Baby Changer	No	No	Yes (in ADA)
Entertainment package	No	No	Yes
Backlit Mirror	No	No	Yes
Porch Lighting	Yes	Yes	Yes
Hydraulic lift System	Yes	Yes	Yes
Shipping	\$3,000	\$1,500	\$1,500
Notes:	Currently being constructed	Discounted from \$73,980	Discounted from \$72,980
Availability	Available at the end of January	Available Now	Available Now