



Axon Enterprise, Inc.
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Q-765258-45982NN

Issued: 11/21/2025

Quote Expiration: 11/30/2025

Estimated Contract Start Date: 11/15/2025

Account Number: 108898

Payment Terms: N30

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
COTTAGE CITY POLICE DEPT. - MD 3820 40th Ave Brentwood, MD 20722-1607 USA	Cottage City Police Dept. - MD 3820 40th Ave Brentwood MD 20722-1607 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Noah Nickerson Phone: Email: nnickerson@axon.com Fax:	David Thompson Phone: 301 741 2287 Email: dthompson@cottagecitymd.gov Fax:

Quote Summary

Program Length	63 Months
TOTAL COST	\$30,042.60
ESTIMATED TOTAL W/ TAX	\$30,042.60

Discount Summary

Average Savings Per Year	\$2,158.47
TOTAL SAVINGS	\$11,331.95

Payment Summary

Date	Subtotal	Tax	Total
Jan 2026	\$300.43	\$0.00	\$300.43
Jul 2026	\$5,708.09	\$0.00	\$5,708.09
Jul 2027	\$6,008.52	\$0.00	\$6,008.52
Jul 2028	\$6,008.52	\$0.00	\$6,008.52
Jul 2029	\$6,008.52	\$0.00	\$6,008.52
Jul 2030	\$6,008.52	\$0.00	\$6,008.52
Total	\$30,042.60	\$0.00	\$30,042.60

Quote Unbundled Price:	\$41,374.50
Quote List Price:	\$37,718.70
Quote Subtotal:	\$30,042.60

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	1	60	\$73.05	\$62.52	\$62.52	\$3,751.20	\$0.00	\$3,751.20
BWCamTAP	Body Worn Camera TAP Bundle	6	60	\$42.20	\$33.80	\$33.80	\$12,168.00	\$0.00	\$12,168.00
A la Carte Hardware									
H00001	AB4 Camera Bundle	6			\$899.00	\$0.00	\$0.00	\$0.00	\$0.00
H00002	AB4 Multi Bay Dock Bundle	1			\$1,638.90	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Software									
73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	70	3		\$0.75	\$0.75	\$157.50	\$0.00	\$157.50
73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	80	60		\$0.81	\$0.81	\$3,888.00	\$0.00	\$3,888.00
BasicLicense	Basic License Bundle	5	3		\$15.00	\$0.00	\$0.00	\$0.00	\$0.00
ProLicense	Pro License Bundle	3	3		\$45.00	\$0.00	\$0.00	\$0.00	\$0.00
BasicLicense	Basic License Bundle	4	60		\$16.27	\$16.25	\$3,900.00	\$0.00	\$3,900.00
ProLicense	Pro License Bundle	2	60		\$48.82	\$48.75	\$5,850.00	\$0.00	\$5,850.00
A la Carte Warranties									
80498	AXON BODY 3 - EXT WARRANTY - EIGHT BAY DOCK	1	3		\$21.70	\$21.70	\$65.10	\$0.00	\$65.10
80496	AXON BODY 3 - EXT WARRANTY - CAMERA	6	3		\$14.60	\$14.60	\$262.80	\$0.00	\$262.80
Total							\$30,042.60	\$0.00	\$30,042.60

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	6	1	01/15/2026
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	7	1	01/15/2026
AB4 Camera Bundle	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	7	1	01/15/2026
AB4 Camera Bundle	74028	AXON BODY - MOUNT - WING CLIP RAPIDLOCK	7	1	01/15/2026
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	1	1	01/15/2026
AB4 Multi Bay Dock Bundle	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	1	1	01/15/2026
AB4 Multi Bay Dock Bundle	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	1	1	01/15/2026
Body Worn Camera Multi-Bay Dock TAP Bundle	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	1	1	07/15/2028
Body Worn Camera TAP Bundle	73309	AXON BODY - TAP REFRESH 1 - CAMERA	6	1	07/15/2028
Body Worn Camera Multi-Bay Dock TAP Bundle	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	1	1	01/15/2031
Body Worn Camera TAP Bundle	73310	AXON BODY - TAP REFRESH 2 - CAMERA	6	1	01/15/2031

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
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Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	5	11/15/2025	02/14/2026
Basic License Bundle	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	5	11/15/2025	02/14/2026
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	9	11/15/2025	02/14/2026
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	3	11/15/2025	02/14/2026
A la Carte	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	70	11/15/2025	02/14/2026
Basic License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	4	02/15/2026	02/14/2031
Basic License Bundle	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	4	02/15/2026	02/14/2031
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	6	02/15/2026	02/14/2031
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	2	02/15/2026	02/14/2031
A la Carte	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	80	02/15/2026	02/14/2031

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	80496	AXON BODY 3 - EXT WARRANTY - CAMERA	6	11/15/2025	02/14/2026
A la Carte	80498	AXON BODY 3 - EXT WARRANTY - EIGHT BAY DOCK	1	11/15/2025	02/14/2026
Body Worn Camera Multi-Bay Dock TAP Bundle	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	1	01/15/2027	02/14/2031
Body Worn Camera TAP Bundle	80464	AXON BODY - TAP WARRANTY - CAMERA	6	01/15/2027	02/14/2031

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	3820 40th Ave	Brentwood	MD	20722-1607	USA

Payment Details

Jan 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	BasicLicense	Basic License Bundle	5	\$0.00	\$0.00	\$0.00
Annual Payment 1	ProLicense	Pro License Bundle	3	\$0.00	\$0.00	\$0.00
Year 1 A	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	70	\$1.58	\$0.00	\$1.58
Year 1 A	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	80	\$38.88	\$0.00	\$38.88
Year 1 A	80496	AXON BODY 3 - EXT WARRANTY - CAMERA	6	\$2.63	\$0.00	\$2.63
Year 1 A	80498	AXON BODY 3 - EXT WARRANTY - EIGHT BAY DOCK	1	\$0.65	\$0.00	\$0.65
Year 1 A	BasicLicense	Basic License Bundle	4	\$39.00	\$0.00	\$39.00
Year 1 A	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	1	\$37.51	\$0.00	\$37.51
Year 1 A	BWCamTAP	Body Worn Camera TAP Bundle	6	\$121.68	\$0.00	\$121.68
Year 1 A	H00001	AB4 Camera Bundle	6	\$0.00	\$0.00	\$0.00
Year 1 A	H00002	AB4 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Year 1 A	ProLicense	Pro License Bundle	2	\$58.50	\$0.00	\$58.50
Total				\$300.43	\$0.00	\$300.43

Feb 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	1	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	BWCamTAP	Body Worn Camera TAP Bundle	6	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

Jul 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1 B	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	80	\$738.72	\$0.00	\$738.72
Year 1 B	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	70	\$29.92	\$0.00	\$29.92
Year 1 B	80496	AXON BODY 3 - EXT WARRANTY - CAMERA	6	\$49.93	\$0.00	\$49.93
Year 1 B	80498	AXON BODY 3 - EXT WARRANTY - EIGHT BAY DOCK	1	\$12.37	\$0.00	\$12.37
Year 1 B	BasicLicense	Basic License Bundle	4	\$741.00	\$0.00	\$741.00
Year 1 B	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	1	\$712.73	\$0.00	\$712.73
Year 1 B	BWCamTAP	Body Worn Camera TAP Bundle	6	\$2,311.92	\$0.00	\$2,311.92
Year 1 B	H00001	AB4 Camera Bundle	6	\$0.00	\$0.00	\$0.00
Year 1 B	H00002	AB4 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Year 1 B	ProLicense	Pro License Bundle	2	\$1,111.50	\$0.00	\$1,111.50
Total				\$5,708.09	\$0.00	\$5,708.09

Jul 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	70	\$31.50	\$0.00	\$31.50
Year 2	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	80	\$777.60	\$0.00	\$777.60

Jul 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	80496	AXON BODY 3 - EXT WARRANTY - CAMERA	6	\$52.56	\$0.00	\$52.56
Year 2	80498	AXON BODY 3 - EXT WARRANTY - EIGHT BAY DOCK	1	\$13.02	\$0.00	\$13.02
Year 2	BasicLicense	Basic License Bundle	4	\$780.00	\$0.00	\$780.00
Year 2	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	1	\$750.25	\$0.00	\$750.25
Year 2	BWCamTAP	Body Worn Camera TAP Bundle	6	\$2,433.60	\$0.00	\$2,433.60
Year 2	H00001	AB4 Camera Bundle	6	\$0.00	\$0.00	\$0.00
Year 2	H00002	AB4 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Year 2	ProLicense	Pro License Bundle	2	\$1,169.99	\$0.00	\$1,169.99
Total				\$6,008.52	\$0.00	\$6,008.52

Jul 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	80	\$777.60	\$0.00	\$777.60
Year 3	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	70	\$31.50	\$0.00	\$31.50
Year 3	80496	AXON BODY 3 - EXT WARRANTY - CAMERA	6	\$52.56	\$0.00	\$52.56
Year 3	80498	AXON BODY 3 - EXT WARRANTY - EIGHT BAY DOCK	1	\$13.02	\$0.00	\$13.02
Year 3	BasicLicense	Basic License Bundle	4	\$780.00	\$0.00	\$780.00
Year 3	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	1	\$750.25	\$0.00	\$750.25
Year 3	BWCamTAP	Body Worn Camera TAP Bundle	6	\$2,433.60	\$0.00	\$2,433.60
Year 3	H00001	AB4 Camera Bundle	6	\$0.00	\$0.00	\$0.00
Year 3	H00002	AB4 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Year 3	ProLicense	Pro License Bundle	2	\$1,169.99	\$0.00	\$1,169.99
Total				\$6,008.52	\$0.00	\$6,008.52

Jul 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	70	\$31.50	\$0.00	\$31.50
Year 4	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	80	\$777.60	\$0.00	\$777.60
Year 4	80496	AXON BODY 3 - EXT WARRANTY - CAMERA	6	\$52.56	\$0.00	\$52.56
Year 4	80498	AXON BODY 3 - EXT WARRANTY - EIGHT BAY DOCK	1	\$13.02	\$0.00	\$13.02
Year 4	BasicLicense	Basic License Bundle	4	\$780.00	\$0.00	\$780.00
Year 4	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	1	\$750.25	\$0.00	\$750.25
Year 4	BWCamTAP	Body Worn Camera TAP Bundle	6	\$2,433.60	\$0.00	\$2,433.60
Year 4	H00001	AB4 Camera Bundle	6	\$0.00	\$0.00	\$0.00
Year 4	H00002	AB4 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Year 4	ProLicense	Pro License Bundle	2	\$1,169.99	\$0.00	\$1,169.99
Total				\$6,008.52	\$0.00	\$6,008.52

Jul 2030

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	80	\$777.60	\$0.00	\$777.60
Year 5	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	70	\$31.50	\$0.00	\$31.50
Year 5	80496	AXON BODY 3 - EXT WARRANTY - CAMERA	6	\$52.56	\$0.00	\$52.56
Year 5	80498	AXON BODY 3 - EXT WARRANTY - EIGHT BAY DOCK	1	\$13.02	\$0.00	\$13.02
Year 5	BasicLicense	Basic License Bundle	4	\$780.00	\$0.00	\$780.00
Year 5	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	1	\$750.25	\$0.00	\$750.25
Year 5	BWCamTAP	Body Worn Camera TAP Bundle	6	\$2,433.60	\$0.00	\$2,433.60
Year 5	H00001	AB4 Camera Bundle	6	\$0.00	\$0.00	\$0.00
Year 5	H00002	AB4 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Year 5	ProLicense	Pro License Bundle	2	\$1,169.99	\$0.00	\$1,169.99

Jul 2030

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Total				\$6,008.52	\$0.00	\$6,008.52

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Agency has existing contract(s) originated via Quote(s):

Q-380423, Q-438741, Q-439225, Q-490653,

Agency is terminating those contracts effective 11/15/2025. Any changes in this date will result in modification of the program value which may result in additional fees or credits due to or from Axon.

100% discounted body-worn camera and docking station hardware contained in this quote reflects a TAP replacement for hardware purchased under existing quotes aforementioned above. All TAP obligations from this contract will be considered fulfilled upon execution of this quote.

Signature

Date Signed

11/21/2025

