



Fleet/Government Sales

8800 Stanford Blvd. Columbia, MD 21045

Town Of Cottage City
Chief@Cottagecitymd.gov
 301-927-9225 Work

Quote: 2027 Explorer Police PIU 4X4 Riding the Baltimore County Contract

5/4/26

Vehicle K8A	2027 Explorer Police Interceptor Utility 4X4	\$51,985
EQ 500A	Police Interceptor Trim Pkg. Bluetooth, Back-up Camera, FM Stereo	Inc
99W	3.3L Hybrid	Inc
44B	10-Speed Mod Hybrid Auto	Inc
18D	Gbl Lock/Unlock	Inc
18X	100 Watt Siren	Inc
51T	Spot Lamp Driver's Side (Whelen)	Inc
67V	Wire Harness Kit	Inc
Dvlry	Delivery to Town of Cottage City	Inc
	Contract Discount	-\$2,002
	Ford Loyalty Concession	-\$1,700
Color (UM)	Exterior: YZ Oxford White Interior: Ebony (9W) Ebony Cloth Front/Vinyl	Inc
Delivery Days	Fleet Order 100-130 Day from PO Received	
	Price Per Unit: \$48,283	\$
Quantity: 1	Total Price for Units: \$	\$48,283

Please contact me with any questions, changes, or to finalize your order. I look forward to hearing from you. You can reach me at 301-653-5325 or by e-mail at: Dwilson@AppleFord.com.

Thank you, ☺
 Desmond Wilson

Preview Order 9998 K8A - Police Inter Utility AWD:

Order Summary Time of Preview: 05/29/2026

Receipt: NA

Dealership Name: Lindsay Ford, LLC

Sales Code : 27016

Dealer Rep.	ROBERT TIBBS	Type	Fleet	Vehicle Line	Explorer	Order Code	9998
Customer Name	Cottage	Priority Code	H3	Model Year	2027	Price Level	715

DESCRIPTION	MSRP	DESCRIPTION	MSRP
K8AO POLICE INTER UTILITY AWD	\$49050	DRIVER AND PASS LED SPOT LAMP	\$890
,119 INCH WHEELBASE	\$0	SIDE MARKER LIGHTS SKULL CAPS	\$490
TOTAL BASE VEHICLE	\$49050	POL WIRE HARNESS CONNECTOR KIT	\$200
OXFORD WHITE	\$0	POLICE WIRING KIT REAR	\$0
CLOTH BUCKETS/CLOTH REAR SEATS	\$90	POLICE WIRING KIT FRONT	\$0
ONYX INTERIOR	\$0	50 STATE EMISSIONS	\$0
EQUIPMENT GROUP SOOA	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
FM STEREO	\$0	FUEL CHARGE	\$0
.3.3L HYBRID ENGINE	\$0	PRICED DORA	\$0
.10-SP MODULR HYBRD AUTO TRN	\$0	ADVERTISING ASSESSMENT	\$0
ULTIMATE WIRING KIT	\$640	DESTINATION & DELIVERY	\$1795
.REAR CONSOLE MOUNTING PLATE	\$0		

TOTAL BASE AND OPTIONS

DISCOUNTS

TOTAL\$53155

ORDERING FIN: QA047 END USER FIN: QA047

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\$53155

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Customer Name:

Customer Email: Customer Address:

Customer Phone:



5701 Crain Highway
Upper Marlboro, MD 20772

STOCK NO.

PURCHASER'S FULL NAME _____
FIRST MIDDLE LAST
CO-PURCHASER'S FULL NAME Cottage City PD
ADDRESS 3820 40th Ave
ADDRESS Cottage City MD 20722

Tommy SALESPERSON DATE 05/27/26
EMAIL chief@cottagecitymd.gov
RES. PHONE _____
BUS. PHONE _____
CELL PHONE (443) 404-7831

PLEASE ENTER MY ORDER FOR THE FOLLOWING VEHICLE:

YEAR 26	MAKE Ford	MODEL Explorer Police Inter	COLOR Silver	NEW <input checked="" type="checkbox"/>	USED <input type="checkbox"/>	DEMO <input type="checkbox"/>	PREVIOUS RENTAL <input type="checkbox"/>
MVI OR SERIAL NO.				MILEAGE	TO BE DELIVERED ON OR ABOUT		
PRICE OF VEHICLE				PRICE OF VEHICLE			
				msrp		\$57,695.00	
				Invoice		\$54,276.00	
SUB TOTAL				DEALER PROCESSING CHARGE (NOT REQUIRED BY LAW)		\$799.00	
				APPLICABLE TAXES			
TITLE FEE	CVR FEE	TAG FEE	LICENSE FEE	TIRE TAX	TOTAL FEES		\$50.00
TOTAL VEHICLE PRICE							\$55,125.00

DEPOSIT SUBMITTED WITH ORDER THIS BUYER'S ORDER IS NOT A CASH RECEIPT
ALLOWANCE FOR USED CAR TRADE IN
LESS BALANCE OWING TO -

DESCRIPTION OF TRADE-IN					NET EQUITY TRADE	
MAKE ford	MODEL escape	TYPE	YEAR	LICENSE NO.	REBATES	
SERIAL NO. 1FTFW7L85TFB08490	DRIVERS LICENSE NO.			D.O.B.	GUARANTEED ASSET PROTECTION	
TRADE MILES	TITLE NO.	DRIVERS LICENSE NO.		D.O.B.	EXTENDED SERVICE PLAN	
INSURANCE COMPANY					SERVICE/MAINTENANCE CONTRACT	
POLICY NO.					BALANCE DUE ON DELIVERY \$55,125.00	

As to used vehicles, information on the window forms part of this agreement and the information on the window form makes any contrary provisions in this agreement void. La informacion que aparece en la ventanilla de este vehiculo forma parte de este contrato. La informacion contenida en el formulario de la ventanilla anula cualquier prevision que establezca lo contrario y que aparezca en el contrato de venta.

NOTICE TO PURCHASERS

- 1. The Maryland Automotive Warranty Enforcement Act gives you certain additional rights against the manufacturer or factory branch in the event your new car does not conform to all applicable manufacturer's warranties during the first 24 months of ownership or 18,000 miles of the car's operation, whichever comes first. To preserve your rights under this law, you must report the non-conformity, defect, or condition by giving written notice to manufacturer or factory branch by certified mail, return receipt requested.
- 2. Purchasers warrant that the balance owed on trade vehicle is accurate and agree to pay the dealer any difference between the amount shown above and the actual amount due, and agree that the total cash due may be increased by the amount of the difference.
- 3. The other terms on the back of this Agreement constitute a part hereof.
- 4. Any modification of this Agreement must be in writing and signed by an authorized manager/representative of the dealer.
- 5. Purchasers certify that they are over 18 years of age.
- 6. New Car Purchasers certify that they have been given the opportunity to read the owners manual including the manufacturer's express warranty and rustproofing information.

Purchasers' Signature: We have read the matter printed on the back hereof and agree to it as a part of this order the same as if it was printed above our signatures. We authorize the dealer to make whatever credit inquiries it deems necessary in connection with this contract. Purchasers understand that the annual percentage rate (APR) for any installment sale of the vehicle may be negotiated with Dealer and that Dealer may receive some portion of the finance charge or receive other compensation for providing financing, service contracts and other products. We specifically acknowledge that Paragraph 23 on the reverse side hereof requiring arbitration of any disputes has been reviewed with us and we understand those terms and conditions.

SALESPERSON'S SIGNATURE

SALESPERSON
BY AUTHORIZED MANAGER

THIS ORDER IS NOT VALID UNLESS SIGNED AND ACCEPTED BY DEALER OR HIS AUTHORIZED REPRESENTATIVE

Purchaser _____ Date _____ Co-Purchaser _____ Date _____