



March 25, 2026

Town of Cottage City
3820 40th Ave
Cottage City, MD 20722

Attention: Chief David Martini | chief@cottagecitymd.gov

Blueline Security Enterprises, LLC (Blueline) is the premier provider of elite security services in the Washington, D.C. Metropolitan region. The ownership of our company has a combined 80+ years of experience as law enforcement officers and each owner has been involved in the private security field for more than 20 years. Blueline is an acclaimed firm of security agents with a reputation for both effective security solutions and the use of innovative technology in the protection of life and property. We have a portfolio of completed and on-going projects, and we are certain that your project is well suited to our strengths and aspirations.

Why choose our security services over others? As noted above, we have extensive experience in the private security field and dozens of satisfied clients who will tell you why. Please see the included Testimonials listed on the References page to read a few of their opinions.

We are pleased to submit this proposal for your review and final approval. We will be the primary point of contact in setting up your account. For additional information or questions please contact me at the number or email address listed below.

“We believe that we can positively change the communities we work in by improving the quality of life. We are there to instill a sense of security in those that live, shop, work and play in those communities; to give them one less thing to worry about in their daily lives.”

Thank you for your consideration and for putting your trust in Blueline Security Enterprises.

Sincerely,

Troy Harding

Troy Harding
CEO/Owner
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Executive Summary

Formed in 2008 by four active-duty Prince George's County Police Officers, Blueline Security Enterprises, LLC (Blueline) has become a regional leader in providing quality security services to a variety of clients. Our officers protect shopping centers, commercial office parks, retail stores, residential apartment communities, single-family home communities, car dealerships, industrial warehouse properties, as well as a long list of special events and dignitary protection clients.

We offer our clients the choice of uniformed or business attire unarmed, armed or off duty law enforcement officers to protect their communities, property, customers or events. Blueline deploys technology, such as Belfry guard tour tracking system to most of our sites. This tool has become an invaluable resource to not only our company but to our clients. As of today, we are the only company in the Washington, D.C. region utilizing this system.

The purpose of this proposal is to provide **one (1) unarmed security guard w/ cruiser**. Specific duties and responsibilities are to be determined upon further consultation with the client, this proposal is for the purpose of providing a price quote. Security officers will be provided to enhance the safety and well-being of the employees as well as protect the property and assets of the client. Below is a list of the goals and services that Blueline is proposing for your property:

Goals...

To provide security guards:

- Requested by the client:
 - **one (1) unarmed security guard w/ cruiser**
- to provide continuous and roving patrols of all assigned areas;
- to prevent vandalism, disorderly conduct and trespassing to ensure protection of the client's property;
- maintain daily guard logs, incident reports and weekly/monthly reports as requested by the client;
- report all unusual incidents and conditions to the client daily and notify local police as needed;
- testify in court hearings on behalf of the client and acting as a witness as warranted;
- assist in eliminating loss and reducing insurance cost;
- ensure constant communication and interaction with the clients, managers and property owners to build a secure environment for the client and its customers;
- provide information and material as needed for marketing purposes for the property owners;
- interacting with the client, employees and visitors to foster an atmosphere of security and wellbeing;
- identify patterns of criminal activity and formulate plans to prevent and deter these activities in conjunction with the local police departments.

Services and Commitments...

Blueline will provide **one (1) unarmed security guard w/ cruiser**

- executives from Blueline (currently sworn police officers in Prince George's County, Maryland) will provide consultation to the client for any matters that are security related;
- Blueline is licensed by the States of Maryland, Virginia and the District of Columbia and fully insured (workers compensation and commercial liability \$1,000,000.00 per incident and up to \$3,000,000.00 aggregate);
- executives from Blueline are bi-lingual in both English and Spanish;
- executives from Blueline will host bi-annual meetings to address any concerns of the client;
- our account manager's time is not billed in any way to **client**;
- our account managers will be on site at unannounced times to check up on the assigned security officer and will also serve as a liaison to the client's representatives on all security initiatives and project maintenance;
- overtime will never be billed to **client**;
- Blueline recognizes nine (6) federal holidays which are billed at time and a half;
- uniforms, equipment or other expenses are never billed to, **client**;
- costs of pre-employment drug testing, random drug testing and criminal background checks are not billed to, **client**;
- training, in-service seminars and coursework are not billed to **client**.

Services Costs Summary

Service Costs Options (Security Personnel)	Price Quote
One (1) Unarmed Security Guard w/ Cruiser	\$ 35.75 per hour
○ Sunday – Saturday	
○ 11pm – 7am = 56 hrs	
Total Weekly Services (Security Personnel) Cost:	\$ 2,002.00
6% Sales Tax of Weekly Total Services Cost:	\$ 120.12
Total Weekly Services Cost:	\$ 2,122.12

Standard Disclaimer: *The numbers represented above are to be used as an estimate for the services discussed. Estimates are subject to change if project specifications are changed or costs for outsourced services change prior to being locked in by a binding contract.*



References

The following are some of our clients who are available to be called upon as references to the high-quality standards in hiring and customer service brought to you by Blueline Security Enterprises. For more details see our website, Testimonials page at:
<http://BluelineSecurityServices.com/Testimonials/>

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