



HARKEN SECURITY SERVICES

Security Services Proposal

Town of Cottage City

Contact Information

Tom Calmon, CEO (240) 695-4734

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Robbie Loveday, CEO (301) 758-3964

robbieloveday@harkensecurity.com

Company Overview

Established in 2018, Harken Security Services provides comprehensive unarmed and specialized security solutions across Maryland, Virginia, and Florida. Our primary focus is on residential communities, where visibility, professionalism, and reliability are essential. We currently serve several communities including a 610-acre property with 3000 plus residents in Laurel, MD, our largest residential client. Our success stems from a commitment to professionalism, ongoing communication, and security services that integrate seamlessly into the community.

Our Mission

At Harken Security, our mission is to ensure that residents feel safe without feeling policed. We maintain a strong, approachable presence while acting as the “eyes and ears” of the community. By proactively identifying and reporting potential issues.

Leadership Team

Tom Calmon – Owner

Tom brings over 25 years of law enforcement experience, retiring as a Lieutenant from the Prince George’s County Police Department in 2020. His roles included Command of the Special Assignment Team (SAT) and the Community Oriented Police Services (COPS) unit. He holds a Master’s Degree in Management from Johns Hopkins University’s Police Executive Leadership Program.

Robbie Loveday – Owner

Robbie joined the Prince George's County Police Department in 1998 and served in various specialized units, including the Narcotic Enforcement Division and Street Narcotics Division, which he commanded. His background in investigations and covert surveillance directly enhances Harken's community-oriented security approach.

Our Team

We pride ourselves on recruiting experienced, reliable, and community-focused security agents. All team members undergo:

- Rigorous background checks
- Maryland State Police guard certification
- In-house hands-on training and annual continuing education

To ensure continuity and trust within the community, we prioritize agent retention with competitive pay and internal incentive programs.

Services Provided

Harken Security provides high-visibility patrols and proactive security measures to deter and report:

- Breaking and Entering
- Theft & Vandalism
- Suspicious Persons or Vehicles
- Loitering & Trespassing

- Noise Complaints
- Drug Use & Illegal Dumping

Our services include:

- *Marked vehicle patrols*
- *Uniformed agents with visible community presence*
- *Daily "Watch My Home" vacation checks*
- *Traffic and event management support*

Communication & Accountability

- Frequent on-site checks
- Transparent client communication
- Agent supervision and field oversight (supervisors visit sites multiple times per week)

Reporting Includes:

- Daily shift reports with notes on activity and observations
- Incident reports for notable events or law enforcement response
- Maintenance logs for property issues (e.g., broken signs, towing needs)

Pricing

Service Rate (Hourly)

Uniformed Security Guard (56 hours/week) **\$34.00 per hour** + MD sales tax

Holiday Coverage: A 1.5x overtime rate applies on core holidays (if scheduled by management).

Vehicle & Technology: Rates include use of a marked security vehicle with an integrated technology package (in car camera, GPS tracking).

Insurance & Licensing

Harken Security is fully insured and licensed in all states of operation:

Insurance Coverage:

- General Liability: \$1,000,000 per occurrence / \$3,000,000 aggregate
- Workers' Compensation
- Vehicle Insurance
- COI available upon request

Licenses:

- Maryland: License #106-5368
- Virginia: License #11-18666
- Florida: License #B3100189

References

1. Russett Community Association, Inc.

Contact: Anna McCauley

Email: Anna.Mccauley@fsresidential.com

Phone: 301-498-3897

Scope: Security for 600-acre community (3,000+ homes, townhouses, apartments, condos)

Service Dates: June 2022 – Present

2. Enterprise Residential

Contact: Rob Mazzuca

Email: Mazzuca@ecdcommunities.org

Phone: 240-888-4576

Scope: Security for apartment complex and four surrounding condominiums

Service Dates: June 2022 – Present

3. Extended Stay Hotels

Contact: Sherry Foster

Email: sfoster@extendedstay.com

Phone: 678-490-1627

Scope: Security guards and off-duty police for 15 hotel locations

Service Dates: October 2018 – Present

Conclusion

Harken Security Services is uniquely positioned to provide the Town of Cottage City with a tailored, professional security solution that balances visibility, safety, and a strong community presence. Our leadership, team training, communication approach, and service offerings make us a trusted and proven partner in residential security.

We welcome the opportunity to serve Cottage City and look forward to discussing how we can meet your specific needs.