

Opportunity Owner	Austin Brennan	Quote Number	00082120
Payment Terms	50% deposit, 50% Net 30 from Ship Date-contingent on credit approval	Quote Name	G7140-Cortland IL-Robinson Ave Intersections-RevA
Shipping Terms	Prices are FOB Origin	Quote Date	9/26/2023
		Quote Expiration Date	12/26/2023
		Est. Lead Time	12-14 Weeks
		Ship To Name	Town of Cortland
		Ship To	United States

Beware of Fraud: Any advance payment request will only be made on the basis of a proforma invoice sent by Fonroche Lighting America.

Shipping and Handling Not Included - Request estimate.

Fonroche Model Number	Fonroche Product Description	Price System	Quantity	Amount
[CK16B-4K-T4] [P310F-4P]HW-MC POLE: 20Ft. Round Tapered Pole-Anchor Base-1-4FT Arm Fixture Color - BK	SmartLight Assembly with 1248Wh-24V NiMH Battery , special extreme temperature (from -40°C to +70°C), 310W solar module with Top of Pole assembly and Intelligent management/control system. Provisioned for Single Fixture configuration. Single CK16B Fixture 4K Color Temp.-Type 4 - . Power Assembly color is black. High wind and enhanced marine coating. 20Ft. Round Tapered Pole-Anchor Base-1-4FT Arm 5 Year Warranty All Night Lighting 365 Days a Year - Full Battery Replacement Assumes No Shading   Tilt optimized for snow conditions  45 Degrees Tilt 100% =30 Watts worst case conditions.All Night at 100%	USD 5,159	2.00	USD 10,318
Total Line Items				USD 10,318
Shipping & Handling Est.				USD 2,043
Quote Total				USD 12,361

#### This quotation is subject to the following terms and conditions

Seller's Terms and Conditions of Sale in effect on the date of this order shall apply to this quote and are hereby incorporated by reference. Seller's Terms and Conditions of Sale may be viewed at <https://www.fonrochesolarlighting.com/about-us/terms/>.

Pricing is based on Fonroche Lighting America's Standard Terms & Conditions and any additional terms stipulated herein. It is the Representative's responsibility to convey these terms to the customer. Without prior written approval from Fonroche Lighting America's Sales Director, any deviation from these terms may constitute a change in this pricing at the time of order. In the event that Fonroche Lighting America is unable recuparate difference in pricing from end customer, it may deduct the difference from representative's commission.