

**City of Cooper City**  
**Evaluation Committee Ranking**  
**IT Managed Services**  
**RFQ 2023-1-IT**

Evaluation Criteria	Max Points	Konica Minolta Business Solutions, U.S.A., Inc				United Data Technologies, Inc				VC3, Inc.			
		JL	RE	CN	AVG	JL	RE	CN	AVG	JL	RE	CN	AVG
<b>Firm Qualifications</b>	25	25.00	20.00	24.00	23.00	25.00	21.00	23.00	23.00	25.00	25.00	25.00	25.00
<b>Project Experience</b>	25	25.00	20.00	23.00	22.67	25.00	22.00	23.00	23.33	25.00	24.00	25.00	24.67
<b>Project Approach</b> <i>Including methodology, schedule, and systems security, Qualifications, staffing, reputation, Understanding of the scope of services/work, Demonstrated ability to meet requirements, Quality Assurance Control Program/Policy</i>	25	24.00	20.00	24.00	22.67	25.00	22.00	22.00	23.00	25.00	23.00	24.00	24.00
<b>Past Performance</b> <i>Including client references and years in business. (City reserves the right to contact any customer of a proposer regardless of whether or not the customer is included by proposer as a reference)</i>	25	24.00	22.00	24.00	23.33	24.00	23.00	23.00	23.33	25.00	24.00	25.00	24.67
<b>Total Points</b>	<b>100</b>	<b>98</b>	<b>82</b>	<b>95</b>	<b>92</b>	<b>99</b>	<b>88</b>	<b>91</b>	<b>93</b>	<b>100</b>	<b>96</b>	<b>99</b>	<b>98</b>

**Short-listed firms Presentation + Q&A:**

*Konica Minolta Business Solutions, USA Inc*  
*United Data Technologies, Inc.*  
*VC3, Inc.*

Evaluation Committee Members:	Initials
Jonathan Lopez - Senior IT Technician	JL
Ryan Eggleston - City Manager	RE
Christopher Neves - BSO Sergeant	CN

Prepared by: Purchasing Division  
Date: 1/17/2024

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**IT Managed Services**  
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Evaluation Criteria	Max Points	Advizex Technologies, LLC				EssentialNet Solutions				Konica Minolta Business Solutions, U.S.A., Inc			
		JL	RE	CN	AVG	JL	RE	CN	AVG	JL	RE	CN	AVG
<b>Firm Qualifications</b>	25	20.00	18.00	25.00	21.00	25.00	18.00	23.00	22.00	25.00	18.00	25.00	22.67
<b>Project Experience</b>	25	20.00	19.00	23.00	20.67	25.00	20.00	22.00	22.33	25.00	18.00	25.00	22.67
<b>Project Approach</b> <i>Including methodology, schedule, and systems security, Qualifications, staffing, reputation, Understanding of the scope of services/work, Demonstrated ability to meet requirements, Quality Assurance Control Program/Policy</i>	25	25.00	20.00	24.00	23.00	25.00	19.00	25.00	23.00	25.00	21.00	24.00	23.33
<b>Past Performance</b> <i>Including client references and years in business. (City reserves the right to contact any customer of a proposer regardless of whether or not the customer is included by proposer as a reference)</i>	25	25.00	17.00	24.00	22.00	25.00	18.00	23.00	22.00	25.00	19.00	24.00	22.67
<b>Total Points</b>	<b>100</b>	<b>90</b>	<b>74</b>	<b>96</b>	<b>87</b>	<b>100</b>	<b>75</b>	<b>93</b>	<b>89</b>	<b>100</b>	<b>76</b>	<b>98</b>	<b>91</b>

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*United Data Technologies, Inc.*  
*VC3, Inc.*

Evaluation Committee Members:	Initials
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Ryan Eggleston - City Manager	RE
Christopher Neves - BSO Sergeant	CN

Prepared by: Purchasing Division  
Date: 1/10/2024

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Evaluation Criteria	Max Points	Rolle IT				Sentinel Technologies, Inc.				Telefonica Tech, Inc			
		JL	RE	CN	AVG	JL	RE	CN	AVG	JL	RE	CN	AVG
<b>Firm Qualifications</b>	25	15.00	13.00	22.00	16.67	25.00	20.00	21.00	22.00	15.00	18.00	25.00	19.33
<b>Project Experience</b>	25	25.00	12.00	21.00	19.33	20.00	21.00	23.00	21.33	25.00	17.00	25.00	22.33
<b>Project Approach</b> <i>Including methodology, schedule, and systems security, Qualifications, staffing, reputation, Understanding of the scope of services/work, Demonstrated ability to meet requirements, Quality Assurance Control Program/Policy</i>	25	20.00	16.00	23.00	19.67	20.00	19.00	23.00	20.67	20.00	16.00	18.00	18.00
<b>Past Performance</b> <i>Including client references and years in business. (City reserves the right to contact any customer of a proposer regardless of whether or not the customer is included by proposer as a reference)</i>	25	10.00	15.00	22.00	15.67	25.00	20.00	21.00	22.00	10.00	17.00	18.00	15.00
<b>Total Points</b>	<b>100</b>	<b>70</b>	<b>56</b>	<b>88</b>	<b>71</b>	<b>90</b>	<b>80</b>	<b>88</b>	<b>86</b>	<b>70</b>	<b>68</b>	<b>86</b>	<b>75</b>

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Evaluation Criteria	Max Points	TSACACH LLC dba Tech Friendly				United Data Technologies, Inc				VC3, Inc.			
		JL	RE	CN	AVG	JL	RE	CN	AVG	JL	RE	CN	AVG
<b>Firm Qualifications</b>	25	10.00	12.00	19.00	13.67	25.00	20.00	24.00	23.00	25.00	24.00	25.00	24.67
<b>Project Experience</b>	25	10.00	12.00	19.00	13.67	25.00	21.00	24.00	23.33	25.00	22.00	25.00	24.00
<b>Project Approach</b> <i>Including methodology, schedule, and systems security, Qualifications, staffing, reputation, Understanding of the scope of services/work, Demonstrated ability to meet requirements, Quality Assurance Control Program/Policy</i>	25	10.00	10.00	23.00	14.33	25.00	21.00	25.00	23.67	25.00	22.00	24.00	23.67
<b>Past Performance</b> <i>Including client references and years in business. (City reserves the right to contact any customer of a proposer regardless of whether or not the customer is included by proposer as a reference)</i>	25	10.00	10.00	20.00	13.33	25.00	19.00	24.00	22.67	25.00	24.00	25.00	24.67
<b>Total Points</b>	<b>100</b>	<b>40</b>	<b>44</b>	<b>81</b>	<b>55</b>	<b>100</b>	<b>81</b>	<b>97</b>	<b>93</b>	<b>100</b>	<b>92</b>	<b>99</b>	<b>97</b>

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Evaluation Criteria	Max Points	World Wide Technology, LLC			
		JL	RE	CN	AVG
<b>Firm Qualifications</b>	25	20.00	20.00	24.00	21.33
<b>Project Experience</b>	25	20.00	18.00	23.00	20.33
<b>Project Approach</b> <i>Including methodology, schedule, and systems security, Qualifications, staffing, reputation, Understanding of the scope of services/work, Demonstrated ability to meet requirements, Quality Assurance Control Program/Policy</i>	25	25.00	17.00	22.00	21.33
<b>Past Performance</b> <i>Including client references and years in business. (City reserves the right to contact any customer of a proposer regardless of whether or not the customer is included by proposer as a reference)</i>	25	15.00	18.00	24.00	19.00
<b>Total Points</b>	<b>100</b>	<b>80</b>	<b>73</b>	<b>93</b>	<b>82</b>

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