



RFP #041123
REQUEST FOR PROPOSALS
for
Sports Lighting Solutions with Related Technology, Equipment, and Services

Proposal Due Date: April 11, 2023, 4:30 p.m., Central Time

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Sports Lighting Solutions with Related Technology, Equipment, and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 11, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

SOLICITATION SCHEDULE

Public Notice of RFP Published:	February 21, 2023
Pre-proposal Conference:	March 20, 2023, 10:00 a.m., Central Time
Question Submission Deadline:	April 3, 2023, 4:30 p.m., Central Time
Proposal Due Date:	April 11, 2023, 4:30 p.m., Central Time Late responses will not be considered.
Opening:	April 11, 2023, 6:30 p.m., Central Time See RFP Section V.G. "Opening"

I. ABOUT SOURCEWELL

A. SOURCEWELL

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that facilitates a competitive public solicitation and contract award process for the benefit of its 50,000+ participating entities across the United States and Canada. Sourcewell's solicitation process complies with State of Minnesota law and policies, conforms to Canadian trade agreements (including Canadian Free Trade Agreement, Ontario-Quebec Trade and Cooperation Agreement, and Canada-European Union Comprehensive Economic and Trade Agreement, as applicable), and results in cooperative purchasing solutions from which Sourcewell's Participating Entities procure equipment, products, and services.

Cooperative purchasing provides participating entities and suppliers increased administrative efficiencies and the power of combined purchasing volume that result in overall cost savings. At times, Sourcewell also partners with other purchasing cooperatives to combine the purchasing volume of their membership into a single solicitation and contract expanding the reach of contracted suppliers' potential pool of end users.

Sourcewell uses a website-based platform, the Sourcewell Procurement Portal, through which all proposals to this RFP must be submitted.

B. USE OF RESULTING CONTRACTS

In the United States, Sourcewell's contracts are available for use by:

- Federal and state government entities¹;
- Cities, towns, and counties/parishes;
- Education service cooperatives;
- K-12 and higher education entities;
- Tribal government entities;
- Some nonprofit entities; and
- Other public entities.

In Canada, Sourcewell's contracts are available for use by:

¹ Pursuant to HAR §3-128-2, the State of Hawaii, Department of Accounting and General Services, State Procurement Office, on behalf of the State of Hawaii and participating jurisdictions, has provided notice of its Intent to Participate in the solicitation as a participating entity.

- Provincial and territorial government departments, ministries, agencies, boards, councils, committees, commissions, and similar agencies;
- Indigenous self-governing bodies;
- Regional, local, district, and other forms of municipal government, municipal organizations, school boards, and publicly funded academic, health, and social service entities referred to as MASH sector (this should be construed to include but not be limited to the Cities of Calgary, Edmonton, Toronto, Ottawa, and Winnipeg), as well as any corporation or entity owned or controlled by one or more of the preceding entities;
- Crown corporations, government enterprises, and other entities that are owned or controlled by these entities through ownership interest; and
- Members of the Canoe procurement group of Canada, and their partner associations: Canoe members are regional, local, district or other forms of municipal government, school boards, publicly-funded academic, health and social service entities in Alberta and across Canada, as well as any corporation or entity owned or controlled by one or more of the preceding entities – as well as partner associations, including Saskatchewan Association of Rural Municipalities, Association of Manitoba Municipalities, Local Authorities Services/Association of Municipalities Ontario, Nova Scotia Federation of Municipalities, Federation of Prince Edward Island Municipalities, Municipalities Newfoundland Labrador, Union of New Brunswick Municipalities, North West Territories Association of Communities, CivicInfo BC, and their members.

For a listing of current United States and Canadian Participating Entities visit Sourcewell’s website (note: there is a tab for each country): <https://www.sourcewell-mn.gov/sourcewell-for-vendors/agency-locator>.

Participating Entities typically access contracted equipment, products, or services through a purchase order issued directly to the contracted supplier. A Participating Entity may request additional terms or conditions related to a purchase. Use of Sourcewell contracts is voluntary and Participating Entities retain the right to obtain similar equipment, products, or services from other sources.

To meet Participating Entities’ needs, Sourcewell broadly publishes public notice of all solicitation opportunities, including this RFP. In addition, where applicable, other purchasing cooperatives and procurement officials receive notice and are encouraged to re-post the solicitation opportunity.

Proof of publication will be available at the conclusion of the solicitation process.

II. SOLICITATION DETAILS

A. SOLUTIONS-BASED SOLICITATION

This RFP and contract award process is a solutions-based solicitation; meaning that Sourcewell is seeking equipment, products, or services that meet the general requirements of the scope of this RFP and that are commonly desired or are required by law or industry standards.

B. REQUESTED EQUIPMENT, PRODUCTS, OR SERVICES

It is expected that proposers will offer a wide array of equipment, products, or services at lower prices and with better value than what they would ordinarily offer to a single government entity, a school district, or a regional cooperative.

1. Sourcewell is seeking proposals for Sports Lighting with Related Technology, Equipment, and Services. Sourcewell seeks solutions that include, but are not to be limited to:
 - a. Indoor and outdoor, fixed, or portable, sports related lighting solutions;
 - b. Technology integration, retrofit solutions, software, design, project management, installation services, and maintenance related to the purchase of equipment and products described in 1.a. above.

Proposers may include transportation lighting and smart solutions to the extent that these solutions are ancillary or complementary to the equipment, products, or services being proposed in 1. a. and b. above.

2. The focus of this solicitation is on Sports Lighting with Related Technology, Equipment, and Services. The Proposer's primary offerings must be indoor and outdoor sports lighting equipment and products. This solicitation should NOT be construed to include services-only solutions.

3. This solicitation does not include those equipment, products, or services covered under categories included in pending or planned Sourcewell solicitations, or in contracts currently maintained by Sourcewell, identified below:

- a. Electrical Energy Power Generation Equipment with Related Parts, Supplies, and Services (RFP #092222); and
- b. Portable Construction Equipment with Related Accessories and Attachments (RFP #020923).

Generally, the solutions for Participating Entities are turn-key solutions, providing a combination of equipment, products and services, delivery, and installation to a properly operating status. However, equipment-only or products-only solutions may be appropriate for situations where Participating Entities possess the ability, either in-house or through local third-party contractors, to properly install and bring to operation the equipment or products being proposed.

Sourcewell prefers suppliers that provide a sole source of responsibility for the equipment, products, and services provided under a resulting contract. If proposer is including the equipment, products, and services of its subsidiary entities, the proposer must also identify all included subsidiaries in its proposal. If proposer requires the use of distributors, dealers, resellers, or subcontractors to provide the equipment, products, or services, the proposal must address how the equipment, products or services will be provided to Participating Entities, and describe the network of distributors, dealers, resellers, and/or subcontractors that will be available to serve Participating Entities under a resulting contract.

Sourcewell encourages suppliers to offer the broadest possible selection of equipment, products, and services being proposed over the largest possible geographic area and to the largest possible cross-section of Sourcewell current and future Participating Entities.

C. REQUIREMENTS

It is expected that proposers have knowledge of all applicable industry standards, laws, and regulations and possess an ability to market and distribute the equipment, products, or services to Participating Entities.

1. Safety Requirements. All items proposed must comply with current applicable safety or regulatory standards or codes.
2. Deviation from Industry Standard. Deviations from industry standards must be identified with an explanation of how the equipment, products, and services will provide equivalent function, coverage, performance, and/or related services.
3. New Equipment and Products. Proposed equipment and products must be for new, current model; however, proposer may offer certain close-out equipment or products if it is specifically noted in the Pricing proposal.
4. Delivered and operational. Unless clearly noted in the proposal, equipment and products must be delivered to the Participating Entity as operational.
5. Warranty. All equipment, products, supplies, and services must be covered by a warranty that is the industry standard or better.

D. PROSPECTIVE CONTRACT TERM

The term of any resulting contract(s) awarded by Sourcewell under this solicitation will be four years. Sourcewell and supplier may agree to up to three additional one-year extensions based on the best interests of Sourcewell and its Participating Entities. Sourcewell retains the right to consider additional extensions beyond seven years as required under exceptional circumstances.

E. ESTIMATED CONTRACT VALUE AND USAGE

Based on past volume of similar contracts, the estimated annual value of all transactions from contracts resulting from this RFP are anticipated to be USD \$125 Million; therefore, proposers

are expected to propose volume pricing. Sourcewell anticipates considerable activity under the contract(s) awarded from this RFP; however, sales and sales volume from any resulting contract are not guaranteed.

F. MARKETING PLAN

Proposer's sales force will be the primary source of communication with Participating Entities. The proposer's Marketing Plan should demonstrate proposer's ability to deploy a sales force or dealer network to Participating Entities, as well as proposer's sales and service capabilities. It is expected that proposer will promote and market any contract award.

G. ADDITIONAL CONSIDERATIONS

1. Contracts will be awarded to proposers able to best meet the need of Participating Entities. Proposers should submit their complete line of equipment, products, or services that are applicable to the scope of this RFP.
2. A proposer may submit only one proposal. If related, affiliated, or subsidiary entities elect to submit separate proposals, rather than a single parent-entity proposal, each such proposal must be prepared independently and without cooperation, collaboration, or collusion.
3. If a proposer works with a consultant on its proposal, the consultant (an individual or company) may not assist any other entity with a proposal for this solicitation.
4. Proposers should include all relevant information in its proposal, since Sourcewell cannot consider information that is not included in the proposal. Sourcewell reserves the right to verify proposer's information and may request clarification from a proposer, including samples of the proposed equipment or products.
5. Depending upon the responses received in a given category, Sourcewell may need to organize responses into subcategories in order to provide the broadest coverage of the requested equipment, products, or services to Participating Entities. Awards may be based on a subcategory.
6. A proposer's documented negative past performance with Sourcewell or its Participating Entities occurring under a previously awarded Sourcewell contract may be considered in the evaluation of a proposal.

III. PRICING

A. REQUIREMENTS

All proposed pricing must be:

1. Either Line-Item Pricing or Percentage Discount from Catalog Pricing, or a combination of these:
 - a. **Line-item Pricing** is pricing based on each individual product or services. Each line must indicate the proposer's published "List Price," as well as the "Contract Price."

- b. **Percentage Discount from Catalog or Category** is based on a percentage discount from a catalog or list price, defined as a published Manufacturer's Suggested Retail Price (MSRP) for the products or services. Individualized percentage discounts can be applied to any number of defined product groupings. Proposers will be responsible for providing and maintaining current published MSRP with Sourcewell, and this pricing must be included in its proposal and provided throughout the term of any contract resulting from this RFP.
2. The proposer's not to exceed price. A not to exceed price is the highest price for which equipment, products, or services may be billed to a Participating Entity. However, it is permissible for suppliers to sell at a price that is lower than the contracted price.
3. Stated in U.S. and Canadian dollars (as applicable).
4. Clearly understandable, complete, and fully describe the total cost of acquisition (e.g., the cost of the proposed equipment, products, and services delivered and operational for its intended purpose in the Participating Entity's location).

Proposers should clearly identify any costs that are NOT included in the proposed product or service pricing. This may include items such as installation, set up, mandatory training, or initial inspection. Include identification of any parties that impose such costs and their relationship to the proposer. Additionally, proposers should clearly describe any unique distribution and/or delivery methods or options offered in the proposal.

B. ADMINISTRATIVE FEES

Proposers awarded a contract are expected to pay to Sourcewell an administrative fee in exchange for Sourcewell facilitating the resulting contracts. The administrative fee is normally calculated as a percentage of the total sales to Participating Entities for all contracted equipment, products, or services made during a calendar quarter, and is typically one percent (1%) to two percent (2%). In some categories, a flat fee may be an acceptable alternative.

IV. CONTRACT

Proposers awarded a contract will be required to execute a contract with Sourcewell (see attached template). Only those modifications the proposer indicates in its proposal will be available for discussion. Much of the language in the Contract reflects Minnesota legal requirements and cannot be altered. Numerous and/or onerous exceptions that contradict Minnesota law may result in the proposal being disqualified from further review and evaluation.

To request a modification to the template Contract, a proposer must submit the Exceptions to Terms, Conditions, or Specifications table with its proposal. Only those exceptions noted at the time of the proposal submission will be considered.

Exceptions must:

1. Clearly identify the affected article and section.

2. Clearly note the requested modification; and as applicable, provide requested alternative language.

Unclear requests will be automatically denied.

Only those exceptions that have been accepted by Sourcewell will be included in the contract document provided to the awarded supplier for signature.

If a proposer receives a contract award resulting from this solicitation it will have up to 30 days to sign and return the contract. After that time, at Sourcewell's sole discretion, the contract award may be revoked.

V. RFP PROCESS

A. PRE-PROPOSAL CONFERENCE

Sourcewell will hold an optional, non-mandatory pre-proposal conference via webcast on the date and time noted in the Solicitation Schedule for this RFP and on the Sourcewell Procurement Portal. The purpose of this conference is to allow potential proposers to ask questions regarding this RFP and Sourcewell's competitive contracting process. Information about the webcast will be sent to all entities that have registered for this solicitation opportunity through their Sourcewell Procurement Portal Vendor Account. Pre-proposal conference attendance is optional.

B. QUESTIONS REGARDING THIS RFP AND ORAL COMMUNICATION

All questions regarding this RFP must be submitted through the Sourcewell Procurement Portal. The deadline for submission of questions is found in the Solicitation Schedule and on the Sourcewell Procurement Portal. Answers to questions will be issued through an addendum to this RFP. Repetitive questions will be summarized into a single answer and identifying information will be removed from the submitted questions.

All questions, whether specific to a proposer or generally related to the RFP, must be submitted using this process. Do not contact individual Sourcewell staff to ask questions or request information as this may disqualify the proposer from responding to this RFP. Sourcewell will not respond to questions submitted after the deadline.

C. ADDENDA

Sourcewell may modify this RFP at any time prior to the proposal due date by issuing an addendum. Addenda issued by Sourcewell become a part of the RFP and will be delivered to potential proposers through the Sourcewell Procurement Portal. Sourcewell accepts no liability in connection with the delivery of any addenda.

Before a proposal will be accepted through the Sourcewell Procurement Portal, all addenda, if any, must be acknowledged by the proposer by checking the box for each addendum. It is the responsibility of the proposer to check for any addenda that may have been issued up to the solicitation due date and time.

If an addendum is issued after a proposer submitted its proposal, the Sourcewell Procurement Portal will WITHDRAW the submission and change the proposer's proposal status to INCOMPLETE. The proposer can view this status change in the "MY BIDS" section of the Sourcewell Procurement Portal Vendor Account. The proposer is solely responsible to check the "MY BIDS" section of the Sourcewell Procurement Portal Vendor Account periodically after submitting its proposal (and up to the Proposal Due Date). If the proposer's proposal status has changed to INCOMPLETE, the proposer is solely responsible to:

- i) make any required adjustments to its proposal;
- ii) acknowledge the addenda; and
- iii) ensure the re-submitted proposal is received through the Sourcewell Procurement Portal no later than the Proposal Due Date and time shown in the Solicitation Schedule above.

D. PROPOSAL SUBMISSION

Proposer's complete proposal must be submitted through the Sourcewell Procurement Portal no later than the date and time specified in the Solicitation Schedule. Any other form of proposal submission, whether electronic, paper, or otherwise, will not be considered by Sourcewell. **Late proposals will not be considered.** It is the proposer's sole responsibility to ensure that the proposal is received on time.

It is recommended that proposers allow sufficient time to upload the proposal and to resolve any issues that may arise. The time and date that a proposal is received by Sourcewell is solely determined by the Sourcewell Procurement Portal web clock.

In the event of problems with the Sourcewell Procurement Portal, follow the instructions for technical support posted in the portal. It may take up to 24 hours to respond to certain issues.

Upon successful submission of a proposal, the Sourcewell Procurement Portal will automatically generate a confirmation email to the proposer. If the proposer does not receive a confirmation email, contact Sourcewell's support provider at support@bidsandtenders.ca.

To ensure receipt of the latest information and updates via email regarding this solicitation, or if the proposer has obtained this solicitation document from a third party, the onus is on the proposer to create a Sourcewell Procurement Portal Vendor Account and register for this solicitation opportunity.

Within the Sourcewell Procurement Portal, all proposals must be digitally acknowledged by an authorized representative of the proposer attesting that the information contained in the proposal is true and accurate. By submitting a proposal, proposer warrants that the information

provided is true, correct, and reliable for purposes of evaluation for potential contract award. The submission of inaccurate, misleading, or false information is grounds for disqualification from a contract award and may subject the proposer to remedies available by law.

E. GENERAL PROPOSAL REQUIREMENTS

Proposals must be:

- In substantial compliance with the requirements of this RFP or it will be considered nonresponsive and be rejected.
- Complete. A proposal will be rejected if it is conditional or incomplete.
- Submitted in English.
- Valid and irrevocable for 90 days following the Proposal Due Date.

Any and all costs incurred in responding to this RFP will be borne by the proposer.

F. PROPOSAL WITHDRAWAL

Prior to the proposal deadline, a proposer may withdraw its proposal.

G. OPENING

The Opening of proposals will be conducted electronically through the Sourcewell Procurement Portal. A list of all proposers will be made publicly available in the Sourcewell Procurement Portal after the Proposal Due Date, but no later than the Opening time listed in the Solicitation Schedule.

To view the list of proposers, verify that the Sourcewell Procurement Portal opportunities list search is set to "All" or "Closed." The solicitation status will automatically change to "Closed" after the Proposal Due Date and Time.

VI. EVALUATION AND AWARD

A. EVALUATION

It is the intent of Sourcewell to award one or more contracts to responsive and responsible proposers offering the best overall quality, selection of equipment, products, and services, and price that meet the commonly requested specifications of Sourcewell and its Participating Entities. The award(s) will be limited to the number of proposers that Sourcewell determines is necessary to meet the needs of its Participating Entities.

Factors to be considered in determining the number of contracts to be awarded in any category may include the following:

- Total evaluation scores (giving consideration to natural breaks in the scoring of responsive proposals);
- The number and geographic location of highest-scoring proposers that offer:
 - A comprehensive selection of the requested equipment, products, or services;
 - A sales and service network ensuring availability and coverage for Participating Entities' use; and
 - Other attributes of the proposer or contents of its proposal that assist Participating Entities in achieving environmental and social requirements, and goals.

Information submitted as part of a proposal should be as specific as possible when responding to the RFP. Do not assume Sourcewell has any knowledge about a specific supplier or product.

B. AWARD(S)

Award(s) will be made to the highest-scoring proposer(s) whose proposal conforms to all conditions and requirements of the RFP, and consistent with the award criteria defined in this RFP.

Sourcewell may request written clarification of a proposal at any time during the evaluation process.

Proposal evaluation will be based on the following scoring criteria and the Sourcewell Evaluator Scoring Guide (a copy is available in the Sourcewell Procurement Portal):

Conformance to RFP Requirements	50
Financial Viability and Marketplace Success	75
Ability to Sell and Deliver Service	100
Marketing Plan	50
Value Added Attributes	75
Warranty	50
Depth and Breadth of Offered Equipment, Products, or Services	200
Pricing	400
TOTAL POINTS	1000

C. PROTESTS OF AWARDS

Any protest made under this RFP by a proposer must be in writing, addressed to Sourcewell's Executive Director, and delivered to the Sourcewell office located at 202 12th Street NE, P.O. Box 219, Staples, MN 56479. All documents that comprise the complete protest package must be received, and time stamped at the Sourcewell office by 4:30 p.m., Central Time, no later than 10 calendar days following Sourcewell's notice of contract award(s) or non-award. and must be time stamped by Sourcewell no later than 4:30 p.m., Central Time. A protest must allege a procedural, technical, or legal defect, with supporting documentation. A protest that merely requests a re-evaluation of a proposal's content will not be entertained

A protest must include the following items:

- The name, address, and telephone number of the protester;
- Identification of the solicitation by RFP number;
- A precise statement of the relevant facts;
- Identification of the alleged procedural, technical, or legal defect;
- Analysis of the basis for the protest;
- Any additional supporting documentation;
- The original signature of the protester or its representative; and
- Protest bond in the amount of \$20,000 (except where prohibited by law or treaty).

Protests that do not address these elements will not be reviewed.

D. RIGHTS RESERVED

This RFP does not commit Sourcewell to award any contract, and a proposal may be rejected if it is nonresponsive, conditional, incomplete, conflicting, or misleading. Proposals that contain false statements or do not support an attribute or condition stated by the proposer may be rejected.

Sourcewell reserves the right to:

- Modify or cancel this RFP at any time;
- Reject any and all proposals received;
- Reject proposals that do not comply with the provisions of this RFP;
- Select, for contracts or for discussion, a proposal other than that with the lowest cost;
- Independently verify any information provided in a proposal;
- Disqualify any proposer that does not meet the requirements of this RFP, is debarred or suspended by the United States or Canada, State of Minnesota, Participating Entity's state or province; has an officer, or other key personnel, who have been charged with a serious crime; or is bankrupt, insolvent, or where bankruptcy or insolvency are a reasonable prospect;
- Waive or modify any informalities, irregularities, or inconsistencies in the proposals received;
- Clarify any part of a proposal and discuss any aspect of the proposal with any proposer; and negotiate with more than one proposer;
- Award a contract if only one responsive proposal is received if it is in the best interest of Participating Entities; and
- Award a contract to one or more proposers if it is in the best interest of Participating Entities.

E. DISPOSITION OF PROPOSALS

All materials submitted in response to this RFP will become property of Sourcewell and will become public record in accordance with Minnesota Statutes Section 13.591, after negotiations are complete. Sourcewell considers that negotiations are complete upon execution of a resulting contract. It is the proposer's responsibility to clearly identify any data submitted that it considers to be protected. Proposer must also include a justification for the classification citing the applicable Minnesota law. Sourcewell may reject proposals that are marked confidential or nonpublic, either substantially or in their entirety.

Sourcewell will not consider the prices submitted by the proposer to be confidential, proprietary, or trade secret materials. Financial information, including financial statements, provided by a proposer is not considered trade secret under the statutory definition.



04/03/2023

Addendum No. 1

Solicitation Number: RFP 041123

Solicitation Name: Sports Lighting Solutions with Related Technology, Equipment, and Services

Consider the following Question and Answer to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

Question 1:

Our US and Canada companies work together as one North American team, but each entity is legally a separate company. How is the best way to respond in regard to price lists and various documentation for each country?

Answer 1:

In the competitive process, Sourcewell will not advise a proposer on the methods for its proposal. Each proposer, in its discretion, will determine the approach that aligns with its business methods and satisfies all requirements of the RFP.

Pricing is to be submitted in U.S. and Canadian dollars, if applicable. Refer to RFP Section III. A. 3., Pricing – Requirements. Proposals are evaluated based on the criteria stated in the RFP.

End of Addendum

Acknowledgement of this Addendum to RFP 041123 posted to the Sourcewell Procurement Portal on 04/03/2023, is required at the time of proposal submittal.



Proposal Opening Record

Date of opening: April 11, 2023

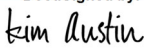
Sourcewell posted Request for Proposal #041123, for the procurement of Sports Lighting Solutions with Related Technology, Equipment, and Services, on the Sourcewell Procurement Portal [portal.sourcewell-mn.gov] on Tuesday, February 21, 2023, and the solicitation remained in an open status within the portal until April 11, 2023, at 4:30 pm CT. The RFP required that all proposals be submitted through the Sourcewell Procurement Portal no later than 4:30 pm CT on April 11, 2023, the date and time specified in the Solicitation Schedule.

The undersigned certify that all responses received on Request for Proposal #041123 were submitted through the Sourcewell Procurement Portal, and that each Proposer's response material was digitally sealed upon submission and remained inaccessible until the due date and time specified in the Solicitation Schedule.

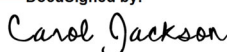
Responses were received from the following:

- Alpha Supply, LLC - Submitted 4/10/23 at 11:48:22 PM
- Cooper Lighting, LLC - Submitted 4/07/23 at 10:52:06 AM
- Daybreak LED, LLC - Submitted 4/11/23 at 1:52:28 PM
- Hellas Construction, Inc. - Submitted 4/11/23 at 11:33:06 AM
- LEDVANCE - Submitted 4/11/23 at 10:58:38 AM
- Musco Sports Lighting, LLC - Submitted 4/10/23 at 10:57:03 AM
- Schreder Lighting, LLC - Submitted 4/11/23 at 2:12:01 PM
- Shinetoo Lighting USA, LLC - Submitted 4/10/23 at 12:44:41 PM
- Techline Sports Lighting, LLC - Submitted 4/11/23 at 12:48:34 PM

The Proposals were opened electronically, and a list of all Proposers was made publicly available in the Sourcewell Procurement Portal, on April 11, 2023, at 4:31:34 PM CT. All responsive proposals were then submitted for review by the Sourcewell Evaluation Committee.

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Kim Austin, MBA, CPPB, Procurement Lead Analyst

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Carol Jackson, Procurement Analyst



Proposal Evaluation
Sports Lighting Solutions with Related Technology, Equipment, and Services RFP #041123

Possible Points		Alpha Supply, LLC	Cooper Lighting, LLC	Daybreak LED, LLC	Hellas Construction, Inc.	LEDVANCE	Musco Sports Lighting, LLC	Schreder Lighting, LLC	Shinetoo Lighting USA, LLC	Techline Sports Lighting, LLC
Conformance to RFP Requirements	50	37	41	40	42	40	42	39	36	42
Pricing	400	294	330	303	310	308	321	309	238	306
Financial Viability and Marketplace Success	75	52	63	53	61	54	63	60	46	57
Ability to Sell and Deliver Service	100	46	83	67	78	68	84	79	64	77
Marketing Plan	50	35	41	38	42	35	41	37	35	42
Value Added Attributes	75	57	63	63	59	54	63	62	57	62
Warranty	50	38	41	39	42	38	45	40	36	44
Depth and Breadth of Offered Equipment, Products, or Services	200	159	169	156	162	139	176	168	134	165
Total Points	1,000	718	831	759	796	736	835	794	646	795
Rank Order		8	2	6	3	7	1	5	9	4

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 Kim Austin, MBA, CPPB, NIGP-CPP, Procurement Lead Analyst

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 Brandon Town, NIGP-CPP, CPSM, CPSD, Procurement Analyst

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 Michael Muñoz, CPPB, Procurement Analyst

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 Bill Davison, CPPO, NIGP-CPP, Procurement Analyst



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #041123
Entitled

Sports Lighting Solutions with Related Technology, Equipment, and Services

The following advertisement was placed February 21, 2023 in *USA Today*, in South Carolina's *The State*, and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://portal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, The New York State Contract Reporter www.nyscr.ny.gov, February 22, 2023 in Oregon's *Daily Journal of Commerce*, and February 21 and February 28, 2023 in *The Oklahoman*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Sports Lighting Solutions with Related Technology, Equipment, and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://portal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 11, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

Afcomm, LLC	Musco Sports Lighting, LLC
Ainsworth, Inc.	Power-Flo Technologies
Alani Restoration Construction, LLC	Premier Sports Lighting, LLC
Alco Building Solutions	PWXPress
Alpha Supply, LLC	Qualite Sports Lighting, LLC
Ambor Structures, Inc.	Regina Construction Association
Apadana, LLC	Schreder Lighting, LLC
Atlas American Lighting	Sequel Electrical Supply, LLC
Conrad Lighting Solutions, Inc.	Shineto Lighting USA, LLC
Cooper Lighting, LLC	Simply Bright Ideas, Inc.
Daybreak LED, LLC	Skilled Services, LLC
Del Innovation Design, Inc.	Sled Consulting, LLC
DIAMOND POWER CONSULTANT GROUP, INC.	Source Atlantic, Ltd.

Environmental Energy, LLC	SX Energy Efficiency Solutions, Inc.
Hellas Construction, Inc.	Techline Sports Lighting, LLC
Houle Electric, Ltd.	Think Green Solutions, Inc.
Illumination Technology Group, LLC	Unique Lighting & Control Corp.
LEDVANCE	Victoria Communication Services, Inc.
Luna By The Moon, LLC	Wesco Distribution Canada
Mid Atlantic High Reach	Weston Solutions
Mled Tech, LLC	Zooks Welding, LLC
MONTIMBER DS, LLC	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on April 11, 2023 at 4:31:34 pm CT. Proposals were received from the following:

Alpha Supply, LLC
 Cooper Lighting, LLC
 Daybreak LED, LLC
 Hellas Construction, Inc.
 LEDVANCE
 Musco Sports Lighting, LLC
 Schreder Lighting, LLC
 Shinetoo Lighting USA, LLC
 Techline Sports Lighting, LLC

Proposals were reviewed by the Proposal Evaluation Committee:

Kim Austin, MBA, CPPB, Procurement Lead Analyst
 Brandon Town, NIGP-CPP, CPSM, CPSD, Procurement Analyst
 Michael Muñoz, CPPB, Procurement Analyst
 Bill Davison, NIGP-CPP, CPPO, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that all proposal responses met the scope and mandatory submittal requirements and were evaluated.

Cooper Lighting, LLC is offering a broad array of indoor and outdoor sports lighting products for small applications to large stadiums and for new construction and retrofit projects. A standard five or ten year warranty applies to material purchases with the option to add labor warranties and service contract options. They are providing participating entities in the United States and Canada a solid discount off MSRP.

Hellas Construction, Inc. is offering turn-key solutions from retrofits to new sports light projects. They provide sports lighting solutions, installation, warranty service, and training. They have a large sales and service force that can accommodate many projects concurrently in the United States. Hellas Construction, Inc. is providing Sourcewell participating entities a competitive discount off list pricing.

Musco Sports Lighting is a manufacturer of sports lighting solutions, technology, software, project management, installation services, and maintenance services. These products and services are supported by a 25-year or 10-year warranty. Their product offering is available to Sourcewell participating entities across the USA and Canada through their dedicated sales, operation, maintenance, and customer service team. All products and services proposed are being provided at competitive, discounted rates off MSRP, with competitive financing solutions through Musco Finance.

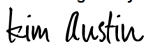
Schreder Lighting, LLC is offering sports light solutions, lighting photometry design, engineering of poles and brackets, controls and electrical engineering support, project management and installation through electrical contractor partners. Their direct sales team and agent representatives are available to Sourcewell participating entities throughout the United States and Canada. Schreder Lighting, LLC is providing a solid discount off list pricing.

Techline Sports Lighting is a manufacturer of sports lighting solutions and provides new and retrofit lighting design, installation, and support. These products and services are being provided throughout the United States by a direct sales team and agency representatives. Sourcewell’s participating entities will have access to a competitive discount off MSRP pricing.


For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #041123 to:

Cooper Lighting, LLC	#041123-CPL
Hellas Construction, Inc.	#041123-HLC
Musco Sports Lighting, LLC	#041123-MSL
Schreder Lighting, LLC	#041123-SRD
Techline Sports Lighting, LLC	#041123-TCE

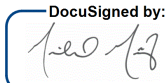
The preceding recommendations were approved on June 14, 2023.

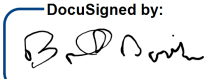
DocuSigned by:

 6830543C58384D1...

 Kim Austin, MBA, CPPB, Procurement Lead Analyst

DocuSigned by:

 7BCA93CD6377421...

 Brandon Town, NIGP-CPP, CPSM, CPSD, Procurement Analyst

DocuSigned by:

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Michael Muñoz, CPPB, Procurement Analyst

DocuSigned by:

679614F597034BA...
Bill Davison, NIGP-CPP, CPPO, Procurement Analyst

STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #041123 for Sports Lighting Solutions with Related Technology, Equipment, and Services**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell’s bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell’s Procurement Policy.

DocuSigned by:

C0FD2A139D06489...
Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Procurement Officer

**SOURCEWELL
STATE OF MINNESOTA**



Member Nage1 moved the adoption of the following Resolution:

RESOLUTION TO APPROVE SOLICITATION AND/OR RE-SOLICITATION OF CATEGORIES

1/17/2023

Resolution No. 2023_01

WHEREAS, Sourcewell desires to issue a solicitation, and is seeking permission from the Board to issue a solicitation, for the categories listed on Appendix A, which is attached and incorporated.

WHEREAS, through the Sourcewell Procurement Policy, the Board designated the Chief Procurement Officer to administer Sourcewell’s cooperative purchasing and contracting program; and

WHEREAS, the Chief Procurement Officer recommends approval of categories detailed above.

NOW THEREFORE BE IT RESOLVED that the Board of Directors hereby approves the solicitation of categories.

The motion for the adoption of the foregoing resolution was duly seconded by Member Thiel and the following voted in favor: (list names here)

Zylka, Veronen, Nagel, Thiel, Thomas, Barrows, Arts

and the following voted against: (list names here or “NONE”)

None

whereupon said resolution was declared duly passed and adopted.

ATTEST:

DocuSigned by:
 Sara Nagel
9BEF5D6F88D140B...
Clerk to the Board of Directors

APPENDIX A

SOURCEWELL PROCUREMENT DEPARTMENT
BOARD ITEMS - January 2023

CONSENT AGENDA ITEMS	Requesting Board permission to Solicit the following categories:		
	Critical Care and Emergency Medical Services Equipment and Supplies		
	Requesting Board permission to Re-Solicit the following categories:		
	Sports Lighting with Related Supplies and Services		
	CONSENT AGENDA ITEMS	NEW CONTRACTS	
Supplier Name		Contract Number	Solicitation Title
Trail King Industries		092922-TKI	"Trailers with Related Equipment, Accessories and Services"
Etnyre International		092922-ETN	"Trailers with Related Equipment, Accessories and Services"
JHB Group, Inc.		092922-JHB	"Trailers with Related Equipment, Accessories and Services"
Pitts Enterprises, Inc.		092922-PTT	"Trailers with Related Equipment, Accessories and Services"
American Cargo Group Trailers, LLC		092922-AGO	"Trailers with Related Equipment, Accessories and Services"
MAC Trailer Enterprises, Inc.		092922-MCT	"Trailers with Related Equipment, Accessories and Services"
Certified Stainless dba West-Mark		092922-CER	"Trailers with Related Equipment, Accessories and Services"
Felling Trailers, Inc.		092922-FTS	"Trailers with Related Equipment, Accessories and Services"
Globe Trailer Manufacturing, Inc.		092922-GLB	"Trailers with Related Equipment, Accessories and Services"
Talbert Manufacturing, Inc.		092922-TBT	"Trailers with Related Equipment, Accessories and Services"
Monroe Towmaster, LLC		092922-MNR	"Trailers with Related Equipment, Accessories and Services"
			"Pre-Engineered Buildings with Related Materials and Services"
BlueScope Construction, Inc.		110822-BSC	"Pre-Engineered Buildings with Related Materials and Services"
Clearspan Fabric Structures International		110822-CSS	"Pre-Engineered Buildings with Related Materials and Services"
CONTRACT EXTENSIONS			
Supplier Name		Contract Number	Solicitation Title
Felling Trailers		121918-FTS	"Trailers with Related Equipment, Accessories and Services"
Trail King Industries		121918-TKI	"Trailers with Related Equipment, Accessories and Services"
			"Heavy Construction Equipment with Related Accessories, Attachments and Supplies"
John Deere Construction		032119-JDC	"Medium Duty and Compact Construction Equipment with Related Attachments, Accessories and Supplies"
Gradall Industries		040319-GRD	"Medium Duty and Compact Construction Equipment with Related Attachments, Accessories and Supplies"
JCB, Inc.		040319-JCB	"Medium Duty and Compact Construction Equipment with Related Attachments, Accessories and Supplies"
Kubota Tractor Corporation		040319-KBA	"Medium Duty and Compact Construction Equipment with Related Attachments, Accessories and Supplies"
NEW IDIQ CONTRACTS			
IDIQ Contract Extensions			
Company Name	Contract Number		
Lanzo Construction Co., Florida	FL-R10-CC02-111821-LCC		
Lanzo Construction Co., Florida	FL-R10-PAC02-111821-LCC		
Mechanical Services of Central Florida, Inc.	FL-R1-HVAC03-111821-MSF		
Nichols Contracting, Inc.	FL-R5-E02-111821-NIC		
Ovation Construction Company	FL-R6-GC08-111821-OCC		
Place Services, Inc.	FL-R1-GC03-111821-PLA		
Place Services, Inc.	FL-R3-GC03-111821-PLA		
Place Services, Inc.	FL-R5-GC03-111821-PLA		
Place Services, Inc.	FL-R7-GC06-111821-PLA		
Salomon Construction & Roofing	FL-R9-RW02-111821-SCR		
Shiff Construction & Development, Inc.	FL-R10-GC02-111821-SCD		
Team Contracting, Inc.	FL-R10-GC03-111821-TCI		
Millers Plumbing & Mechanical, Inc.	FL-R3-HVAC01-111821-MPM		
Nichols Contracting, Inc.	FL-R4-GC06-111821-NIC		

APPENDIX A Continued

Shiff Construction & Development, Inc.	FL-R7-GC03-111821-SCD	
RAM Construction & Development	FL-R3-GC07-111821-RAM	
Shiff Construction & Development, Inc.	FL-R6-GC03-111821-SCD	
Mechanical Services of Central Florida, Inc.	FL-R6-HVAC03-111821-MSF	
Place Services, Inc.	FL-R9-GC06-111821-PLA	
Place Services, Inc.	FL-R10-GC08-111821-PLA	
Mechanical Services of Central Florida, Inc.	FL-R4-HVAC03-111821-MSF	
RAM Construction & Development	FL-R2-GC07-111821-RAM	
Nichols Contracting, Inc.	FL-R7-GC07-111821-NIC	
Nichols Contracting, Inc.	FL-R10-E02-111821-NIC	
Place Services, Inc.	FL-R4-GC03-111821-PLA	
Mechanical Services of Central Florida, Inc.	FL-R3-HVAC03-111821-MSF	
Mechanical Services of Central Florida, Inc.	FL-R9-HVAC03-111821-MSF	
Mechanical Services of Central Florida, Inc.	FL-R5-HVAC03-111821-MSF	
Nichols Contracting, Inc.	FL-R1-GC05-111821-NIC	
Nichols Contracting, Inc.	FL-R1-E01-111821-NIC	
Nichols Contracting, Inc.	FL-R4-E02-111821-NIC	
Nichols Contracting, Inc.	FL-R9-E02-111821-NIC	
Nichols Contracting, Inc.	FL-R10-GC09-111821-NIC	
Place Services, Inc.	FL-R6-GC06-111821-PLA	
Place Services, Inc.	FL-R8-GC09-111821-PLA	
Shiff Construction & Development, Inc.	FL-R9-GC01-111821-SCD	
Solares Electrical Services, Inc.	FL-R10-E03-111821-SES	
Johnson-Laux Construction, LLC	FL-R5-GC07-111821-JLC	
Johnson-Laux Construction, LLC	FL-R10-GC11-111821-JLC	
RAM Construction & Development	FL-R1-GC08-111821-RAM	
Salomon Construction & Roofing	FL-R10-RW02-111821-SCR	
Nichols Contracting, Inc.	FL-R5-GC06-111821-NIC	
Nichols Contracting, Inc.	FL-R8-GC10-111821-NIC	
Shiff Construction & Development, Inc.	FL-R8-GC04-111821-SCD	
Mechanical Services of Central Florida, Inc.	FL-R7-HVAC03-111821-MSF	
Mechanical Services of Central Florida, Inc.	FL-R8-HVAC03-111821-MSF	
Mechanical Services of Central Florida, Inc.	FL-R10-HVAC03-111821-MSF	
Mechanical Services of Central Florida, Inc.	FL-R2-HVAC03-111821-MSF	
Millers Plumbing & Mechanical, Inc.	FL-R2-HVAC01-111821-MPM	
Nichols Contracting, Inc.	FL-R7-E02-111821-NIC	
Nichols Contracting, Inc.	FL-R8-E02-111821-NIC	
Place Services, Inc.	FL-R2-GC03-111821-PLA	
Millers Plumbing & Mechanical, Inc.	FL-R1-HVAC01-111821-MPM	
Millers Plumbing & Mechanical, Inc.	FL-R4-HVAC01-111821-MPM	
Millers Plumbing & Mechanical, Inc.	FL-R5-HVAC01-111821-MPM	
Nichols Contracting, Inc.	FL-R6-E02-111821-NIC	
McKenzie Contracting, LLC	FL-R8-CC03-111821-MCL	
Advanced Roofing, Inc.	FL-R10-RW01-111821-ADR	
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R2-GC02-111821-FHP	
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R7-GC02-111821-FHP	
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R8-GC03-111821-FHP	
Advanced Roofing, Inc.	FL-R1-GC07-111821-ADR	
Jewel of the South	FL-R10-GC06-111821-JOS	
JOC Construction	FL-R5-GC04-111821-LRI	
Advanced Roofing, Inc.	FL-R5-GC05-111821-ADR	
Advanced Roofing, Inc.	FL-R6-GC04-111821-ADR	
David Mancini & Sons, Inc.	FL-R9-CC01-111821-DMS	
David Mancini & Sons, Inc.	FL-R10-GC04-111821-DMS	
David Mancini & Sons, Inc.	FL-R10-PAC01-111821-DMS	
David Mancini & Sons, Inc.	FL-R10-CC01-111821-DMS	
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R3-GC02-111821-FHP	
Advanced Roofing, Inc.	FL-R3-RW01-111821-ADR	
Advanced Roofing, Inc.	FL-R4-GC05-111821-ADR	
Advanced Roofing, Inc.	FL-R5-RW01-111821-ADR	
Advanced Roofing, Inc.	FL-R7-E01-111821-ADR	
HCR Construction, Inc.	FL-R3-GC08-111821-HCR	
Integrated Fire & Security Solutions, Inc.	FL-R7-E03-111821-IFS	
Integrated Fire & Security Solutions, Inc.	FL-R9-E03-111821-IFS	
David Mancini & Sons, Inc.	FL-R6-PAC01-111821-DMS	
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R1-GC02-111821-FHP	

APPENDIX A Continued

Hall Mechanical and Air Conditioning LLC	FL-R6-HVAC01-111821-HMA	
Amici Engineering Contractors	FL-R7-CC03-111821-AME	
Amici Engineering Contractors	FL-R10-GC10-111821-AME	
Hall Mechanical and Air Conditioning LLC	FL-R7-HVAC01-111821-HMA	
Johnson-Laux Construction, LLC	FL-R4-GC07-111821-JLC	
Advanced Roofing, Inc.	FL-R5-HVAC02-111821-ADR	
Advanced Roofing, Inc.	FL-R10-HVAC02-111821-ADR	
JOC Construction	FL-R3-GC04-111821-LRI	
Advanced Roofing, Inc.	FL-R4-RW01-111821-ADR	
Amici Engineering Contractors	FL-R7-GC08-111821-AME	
Hall Mechanical and Air Conditioning, LLC	FL-R10-HVAC01-111821-HMA	
Amici Engineering Contractors	FL-R3-CC03-111821-AME	
Amici Engineering Contractors	FL-R4-CC01-111821-AME	
Amici Engineering Contractors	FL-R5-CC03-111821-AME	
David Mancini & Sons, Inc.	FL-R4-CC02-111821-DMS	
Advanced Roofing, Inc.	FL-R7-RW01-111821-ADR	
David Mancini & Sons, Inc.	FL-R5-CC01-111821-DMS	
Jewel of the South	FL-R5-GC01-111821-JOS	
Jewel of the South	FL-R9-GC02-111821-JOS	
Centennial Contractors Enterprises, Inc.	FL-R9-GC08-111821-CCE	
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R4-GC02-111821-FHP	
JOC Construction	FL-R4-GC04-111821-LRI	
David Mancini & Sons, Inc.	FL-R3-PAC02-111821-DMS	
HCR Construction, Inc.	FL-R4-GC09-111821-HCR	
JOC Construction	FL-R6-GC05-111821-LRI	
JOC Construction	FL-R9-GC07-111821-LRI	
Advanced Roofing, Inc.	FL-R1-E02-111821-ADR	
David Mancini & Sons, Inc.	FL-R1-CC01-111821-DMS	
Integrated Fire & Security Solutions Inc	FL-R6-E03-111821-IFS	
David Mancini & Sons, Inc.	FL-R8-GC05-111821-DMS	
Harbour Construction, Inc.	FL-R8-GC01-111821-HBC	
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R5-GC02-111821-FHP	
Integrated Fire & Security Solutions, Inc.	FL-R8-E03-111821-IFS	
Jewel of the South	FL-R3-GC01-111821-JOS	
JOC Construction	FL-R1-GC04-111821-LRI	
Advanced Roofing, Inc.	FL-R6-RW01-111821-ADR	
Advanced Roofing, Inc.	FL-R8-HVAC02-111821-ADR	
Advanced Roofing, Inc.	FL-R1-RW01-111821-ADR	
Amici Engineering Contractors	FL-R8-PAC04-111821-AME	
David Mancini & Sons, Inc.	FL-R4-PAC03-111821-DMS	
David Mancini & Sons, Inc.	FL-R7-PAC01-111821-DMS	
David Mancini & Sons, Inc.	FL-R9-GC04-111821-DMS	
David Mancini & Sons, Inc.	FL-R9-PAC01-111821-DMS	
Jewel of the South	FL-R4-GC01-111821-JOS	
Jewel of the South	FL-R7-GC01-111821-JOS	
Advanced Roofing, Inc.	FL-R8-E01-111821-ADR	
Amici Engineering Contractors	FL-R1-CC03-111821-AME	
Amici Engineering Contractors	FL-R4-PAC01-111821-AME	
JOC Construction	FL-R7-GC05-111821-LRI	
Advanced Roofing, Inc.	FL-R4-HVAC02-111821-ADR	
Centennial Contractors Enterprises, Inc.	FL-R6-GC07-111821-CCE	
Johnson-Laux Construction, LLC	FL-R2-GC06-111821-JLC	
Amici Engineering Contractors	FL-R9-PAC03-111821-AME	
Amici Engineering Contractors	FL-R9-CC03-111821-AME	
Amici Engineering Contractors	FL-R10-PAC04-111821-AME	
David Mancini & Sons, Inc.	FL-R6-CC01-111821-DMS	
David Mancini & Sons, Inc.	FL-R7-CC01-111821-DMS	
Advanced Roofing, Inc.	FL-R9-GC05-111821-ADR	
Advanced Roofing, Inc.	FL-R9-RW01-111821-ADR	
Advanced Roofing, Inc.	FL-R10-GC05-111821-ADR	
Centennial Contractors Enterprises, Inc.	FL-R8-GC07-111821-CCE	
Centennial Contractors Enterprises, Inc.	FL-R10-GC12-111821-CCE	
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R10-GC07-111821-FHP	
Integrated Fire & Security Solutions, Inc.	FL-R2-E02-111821-IFS	
Amici Engineering Contractors	FL-R6-PAC03-111821-AME	
Amici Engineering Contractors	FL-R7-PAC03-111821-AME	

APPENDIX A Continued

Amici Engineering Contractors	FL-R10-CC04-111821-AME	
Advanced Roofing, Inc.	FL-R2-HVAC02-111821-ADR	
David Mancini & Sons, Inc.	FL-R1-PAC02-111821-DMS	
Advanced Roofing, Inc.	FL-R7-GC04-111821-ADR	
Advanced Roofing, Inc.	FL-R9-HVAC02-111821-ADR	
Advanced Roofing, Inc.	FL-R8-RW01-111821-ADR	
Advanced Roofing, Inc.	FL-R10-E01-111821-ADR	
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R6-GC02-111821-FHP	
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R9-GC03-111821-FHP	
Jewel of the South	FL-R2-GC01-111821-JOS	
Jewel of the South	FL-R6-GC01-111821-JOS	
Jewel of the South	FL-R8-GC02-111821-JOS	
Advanced Roofing, Inc.	FL-R7-HVAC02-111821-ADR	
JOC Construction	FL-R8-GC08-111821-LRI	
Amici Engineering Contractors	FL-R2-PAC03-111821-AME	
Advanced Roofing, Inc.	FL-R2-GC05-111821-ADR	
Harbour Construction, Inc.	FL-R10-GC01-111821-HBC	
HCR Construction, Inc.	FL-R2-GC08-111821-HCR	
Jewel of the South	FL-R1-GC01-111821-JOS	
JOC Construction	FL-R2-GC04-111821-LRI	
Amici Engineering Contractors	FL-R3-PAC03-111821-AME	
Advanced Roofing, Inc.	FL-R2-RW01-111821-ADR	
Advanced Roofing, Inc.	FL-R3-HVAC02-111821-ADR	
Amici Engineering Contractors	FL-R5-PAC03-111821-AME	
Amici Engineering Contractors	FL-R6-CC03-111821-AME	
Amici Engineering Contractors	FL-R8-CC04-111821-AME	
Hall Mechanical and Air Conditioning LLC	FL-R8-HVAC01-111821-HMA	
Hall Mechanical and Air Conditioning LLC	FL-R9-HVAC01-111821-HMA	
Advanced Roofing, Inc.	FL-R3-GC05-111821-ADR	
Advanced Roofing, Inc.	FL-R3-E01-111821-ADR	
Johnson-Laux Construction, LLC	FL-R1-GC06-111821-JLC	
Amici Engineering Contractors	FL-R2-CC03-111821-AME	
David Mancini & Sons, Inc.	FL-R2-PAC03-111821-DMS	
Advanced Roofing, Inc.	FL-R5-E01-111821-ADR	
Advanced Roofing, Inc.	FL-R1-HVAC02-111821-ADR	
Johnson-Laux Construction, LLC	FL-R3-GC06-111821-JLC	
Advanced Roofing, Inc.	FL-R4-E01-111821-ADR	
Advanced Roofing, Inc.	FL-R6-HVAC02-111821-ADR	
Advanced Roofing, Inc.	FL-R8-GC06-111821-ADR	
David Mancini & Sons, Inc.	FL-R2-CC01-111821-DMS	
David Mancini & Sons, Inc.	FL-R3-CC01-111821-DMS	
David Mancini & Sons, Inc.	FL-R4-GC08-111821-DMS	
David Mancini & Sons, Inc.	FL-R5-GC08-111821-DMS	
David Mancini & Sons, Inc.	FL-R5-PAC01-111821-DMS	
David Mancini & Sons, Inc.	FL-R8-PAC01-111821-DMS	
David Mancini & Sons, Inc.	FL-R8-CC01-111821-DMS	
Advanced Roofing, Inc.	FL-R2-E01-111821-ADR	
Advanced Roofing, Inc.	FL-R6-E01-111821-ADR	
Advanced Roofing, Inc.	FL-R9-E01-111821-ADR	

**SOURCEWELL
STATE OF MINNESOTA**



Member Kircher moved the adoption of the following Resolution:

RESOLUTION TO APPROVE SOLICITATION AND/OR RE-SOLICITATION OF CATEGORIES

7/18/2023

Resolution No. 2023_16

WHEREAS, Sourcewell desires to issue a solicitation, and is seeking permission from the Board to issue a solicitation, for the categories listed on Appendix A, which is attached and incorporated.

WHEREAS, through the Sourcewell Procurement Policy, the Board designated the Chief Procurement Officer to administer Sourcewell's cooperative purchasing and contracting program; and

WHEREAS, the Chief Procurement Officer recommends approval of categories detailed above.

NOW THEREFORE BE IT RESOLVED that the Board of Directors hereby approves the solicitation of categories.

The motion for the adoption of the foregoing resolution was duly seconded by Member Barrows and the following voted in favor: (list names here)

Zylka, Nagel, Thiel, Barrows, Arts, Kircher, Kicker

and the following voted against: (list names here or "NONE")

NONE

whereupon said resolution was declared duly passed and adopted.

ATTEST:

DocuSigned by:

Linda Arts

DEF5785E1EAD4CF...
Clerk to the Board of Directors

APPENDIX A

SOURCEWELL PROCUREMENT DEPARTMENT
BOARD ITEMS - July 2023

CONSENT AGENDA ITEMS	Requesting Board permission to Solicit the following categories:		
	Dental Equipment, Supplies, and Related Solutions		
CONSENT AGENDA ITEMS	Requesting Board permission to Re-Solicit the following categories:		
	Public Safety Video Surveillance Solutions with Related Equipment, Software, and Accessories		
NEW CONTRACTS			
	Supplier Name	Contract Number	Solicitation Title
	Cooper Lighting	041123-CPL	"Sports Lighting Solutions with Related Technology, Equipment and Services"
	Hellas Construcion	041123-HLC	"Sports Lighting Solutions with Related Technology, Equipment and Services"
	Musco Sports Lighting	041123-MSL	"Sports Lighting Solutions with Related Technology, Equipment and Services"
	Schreder Lighting	041123-SRD	"Sports Lighting Solutions with Related Technology, Equipment and Services"
	Techline Sports Lighting	041123-TCE	"Sports Lighting Solutions with Related Technology, Equipment and Services"
	FERNO Washington	041823-FNO	"Critical Care and EMS Equipment"
	McKesson Medial-Surgical Government Solutions	041823-MML	"Critical Care and EMS Equipment"
	School Health Corporation	041823-SHC	"Critical Care and EMS Equipment"
	Stryker Canada	041823-STK	"Critical Care and EMS Equipment"
	Stryker Sales	041823-STY	"Critical Care and EMS Equipment"
	ZOLL Medical Corporation	041823-ZLL	"Critical Care and EMS Equipment"
CONTRACT EXTENSIONS			
	Supplier Name	Contract Number	Solicitation Title
	Shaw Industries	080819-SII	"Flooring Materials with Related Supplies and Services"
NEW IDIQ CONTRACTS			
	Company Name	Contract Number	Region - Type of Work
	Vazquez Commercial Contracting	KS-R1-GC-061323-VCC	Region 1 - Western Kansas - General Construction
	The Wilson Group, Inc.	KS-R1-GC-061323-TWG	Region 1 - Western Kansas - General Construction
	BKM Construction, LLC	KS-R1-GC-061323-BKM	Region 1 - Western Kansas - General Construction
	CORE Construction	KS-R1-GC-061323-CCT	Region 1 - Western Kansas - General Construction
	Julius Kaaz Construction Company	KS-R1-GC-061323-JKC	Region 1 - Western Kansas - General Construction
	Haren Companies	KS-R1-GC-061323-HAC	Region 1 - Western Kansas - General Construction
	Henderson Building Solutions, LLC	KS-R1-GC-061323-HBS	Region 1 - Western Kansas - General Construction
	Vazquez Commercial Contracting	KS-R1-HVAC-061323-VCC	Region 1 - Western Kansas - Mechanical/HVAC
	Vazquez Commercial Contracting	KS-R1-E-061323-VCC	Region 1 - Western Kansas - Electrical
	BKM Construction, LLC	KS-R1-PAC-061323-BKM	Region 1 - Western Kansas - Pavement/Asphalt/Concrete
	Julius Kaaz Construction Company	KS-R1-PAC-061323-JKC	Region 1 - Western Kansas - Pavement/Asphalt/Concrete
	Vazquez Commercial Contracting	KS-R2-GC-061323-VCC	Region 2 - Eastern Kansas - General Construction
	The Wilson Group, Inc.	KS-R2-GC-061323-TWG	Region 2 - Eastern Kansas - General Construction
	MTS Contracting, Inc.	KS-R2-GC-061323-MTS	Region 2 - Eastern Kansas - General Construction
	BKM Construction, LLC	KS-R2-GC-061323-BKM	Region 2 - Eastern Kansas - General Construction
	CORE Construction	KS-R2-GC-061323-CCT	Region 2 - Eastern Kansas - General Construction
	Julius Kaaz Construction Company	KS-R2-GC-061323-JKC	Region 2 - Eastern Kansas - General Construction
	Haren Companies	KS-R2-GC-061323-HAC	Region 2 - Eastern Kansas - General Construction
	Henderson Building Solutions, LLC	KS-R2-GC-061323-HBS	Region 2 - Eastern Kansas - General Construction
	Vazquez Commercial Contracting	KS-R2-HVAC-061323-VCC	Region 2 - Eastern Kansas - Mechanical/HVAC
	Vazquez Commercial Contracting	KS-R2-E-061323-VCC	Region 2 - Eastern Kansas - Electrical
	BKM Construction, LLC	KS-R2-PAC-061323-BKM	Region 2 - Eastern Kansas - Pavement/Asphalt/Concrete
	Julius Kaaz Construction Company	KS-R2-PAC-061323-JKC	Region 2 - Eastern Kansas - Pavement/Asphalt/Concrete
IDIQ Contract Extensions			
	Company Name	Contract Number	
	None		

Musco Sports Lighting, LLC #041123-MSL

Pricing for contract #041123-MSL is provided at 5% off list price for materials to Sourcewell participating agencies. Musco Sports Lighting, LLC is a custom designed, engineered to order lighting system. Any pricing obtained from Musco Sports Lighting, LLC already has the 5% discount for the materials applied.