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www.scps.us

October 4, 2021

Sent Via Email:
mgeorge@rmservicesolutions.com

Michael George
R&M Service Solutions, LLC.
7256 Westport Place, Suite A
West Palm Beach, FL 33413

SUBJECT: Bid Award - # 21220012B-LL – Fire Hydrant Maintenance and Repair

Dear Michael:

Congratulations, we are pleased to notify you that the School Board at its meeting of September 28, 2021 confirmed the recommendation of the Evaluation Committee and awarded the above-mentioned bid to your company as outlined on the attached tabulation sheet. The term of the agreement is from September 29, 2021 through September 28, 2024, with a two-year renewal contingent upon written agreement by both parties and approval by the Director of Purchasing and Distribution Services. Purchase orders will be issued under the terms of the bid for individual products and/or services as needed during the term of this agreement.

Pursuant to the general terms and conditions section regarding Contractor's Employee's Background Check, your employees and contractors must be cleared prior to commencement of work. The District has created a Steps to Become a Vendor packet (attached) that includes the Vendor application and instructions for the fingerprinting process. This information can also be found on the Purchasing Department website at the following link:

<https://www.scps.k12.fl.us/core/fileparse.php/1410/urlt/Fingerprinting-Procedures-for-New-Vendors-Contractors-and-Sub-Contractors.pdf>.

You are also required to maintain insurance as specified in the agreement. **Please forward a current certificate of insurance prior to commencement of work.**

We look forward to doing business together. Kim Dove, Director Facilities Services will be your point of contact and can be reached at 407.320.7495 or kim_dove@scps.k12.fl.us.

Sincerely,

A handwritten signature in blue ink that reads 'Cheryl Olson'.

Cheryl L. Olson, MBA, C.P.M., CPPO
Director, Purchasing & Distribution Services

Enclosure: Award Recommendation, Tabulation, Interactive Vendor Forms and Procedures for Contractors Background Checks

cc: Luangel Lowder, Procurement Agent II
Kim Dove, Director of Facilities Services
Kristian Swenson, Assistant Director of Facilities Services
Chris Breese, Facilities Maintenance Contract Manager



ACTION ITEM -- **INVITATION TO BID AWARD: 21220012B-LL - FIRE HYDRANT MAINTENANCE AND REPAIR SERVICES**

1. Superintendent's Recommendation:

That the School Board of Seminole County award Invitation to Bid #21220012B-LL for Fire Hydrant Maintenance and Repair Services to the firms listed and grant authority to the Superintendent and the Assistant Superintendent of Operations, or their respective designee, to add and remove locations as needed via a written amendment during the term of the agreement.

2. Background/Analysis:

This Invitation to Bid #21220012B-LL is to establish an agreement for Fire Hydrant Maintenance and Repair Services for the Facilities Services Department, on an as needed basis. Two submittals were received, and the Evaluation Committee recommends awarding the bid to R&M Service Solutions, LLC as the primary awardee and Hydromax USA LLC as the secondary awardee. The attached award summary provides details regarding this recommendation.

Term: September 29, 2021 through September 28, 2024, with one two-year renewal option contingent upon written agreement by both parties and approval by the Director of Purchasing and Distribution Services.

Suppliers:

R&M Service Solutions, LLC, West Palm Beach, FL (Primary)
Hydromax USA LLC, Evansville, IN (Secondary)

Evaluation Committee: Kim Dove, Kristian Swenson, Phu Trinh, Chris Breese

Reference: F.A.C. 6A-1.012(9)

Cost Center Contact: Director of Facilities Services, Kim Dove, 407-320-7495

Posted: August 30, 2021 - Notice of Intended Decision

3. Fiscal Impact:

General Fund-Maintenance of Plant Fund: \$85,000.00 Year / Estimate

4. Prepared by:

Cheryl Olson, Director of Purchasing & Distribution

Chief Financial Officer Todd Seis
Chief Financial Officer Carrie Chambers

5. Board Meeting Date 09/28/2021

ATTACHMENTS:

- 21220012B-LL - Award Summary (PDF)

RESULT:	APPROVED BY CONSENT VOTE [UNANIMOUS]
MOVER:	Kristine Kraus, Board Member
SECONDER:	Tina Calderone, Board Member
AYES:	Almond, Pennock, Calderone, Kraus, Sanchez



TABSHEET
ITB #21220012B-LL
Fire Hydrant Maintenance and Repair
 Opened By: Luangel Lowder
 Witnessed By: Kent Rossi
This is the tabsheet showing award recommendation pending Board Approval September 28, 2021

Hydromax USA LLC
 2501 S. Kentucky Avenue
 Evansville, IN 47714
 Jon Smith
 andrew.appgar@hydromaxusa.com
 877-925-3911

R&M Service Solutions, LLC.
 7256 Westport Place, Suite A
 West Palm Beach, FL 33413
 Michael George
 mgeorge@rmservicesolutions.com
 352-398-9127

BID ITEM #	DESCRIPTION	UNIT	RECOMMENDED TO AWARD SECONDARY		RECOMMENDED TO AWARD PRIMARY	
			Price	Notes	Price	Notes
FIRE HYDRANT GENERAL SERVICES						
1	FIRE HYDRANT INSPECTION & PREVENTATIVE MAINTENANCE SERVICE	EA	\$ 72.00		\$ 50.00	
2	FIRE HYDRANT PAINTING	EA	\$ 20.00		\$ 50.00	
3	FLOW TESTING	EA	\$ 72.00		\$ 50.00	
FIRE HYDRANT REPAIR SERVICES - LABOR ONLY						
4	MOBILIZATION FOR REPAIRS (ONE PER LOCATION PER ESTIMATE)	EA	\$ 190.00		\$ 300.00	
5	INSTALL NEW DRAIN VALVE	EA	\$ 485.00		\$ 125.00	
6	INSTALL NEW MAIN VALVE RUBBER SEAL	EA	\$ 739.00		\$ 150.00	
7	INSTALL NEW ROD COUPLING	EA	\$ 472.00		\$ 150.00	
8	INSTALL NEW SEAT RING	EA	\$ 1,020.00		\$ 150.00	
9	INSTALL TAMPER-PROOF OPERATING NUT	EA	\$ 390.00		\$ 150.00	
10	INSTALL TAMPER-RESISTANT HOLD-DOWN NUT	EA	\$ 217.00		\$ 100.00	
11	PERFORM BONNET REPAIR TO INCLUDE INSTALL OF BONNET REPAIR KIT	EA	\$ 437.00		\$ 400.00	
12	PERFORM MAIN VALVE REPAIR TO INCLUDE INSTALL OF MAIN VALVE REPAIR KIT	EA	\$ 1,662.00		\$ 700.00	
13	PERFORM SAFETY FLANGE REPAIR TO INCLUDE INSTALL OF SAFETY FLANGE REPAIR KIT	EA	\$ 390.00		\$ 500.00	
14	PERFORM SHOE REPAIR TO INCLUDE INSTALL OF SHOE REPAIR KIT	EA	\$ 1,257.00		\$ 700.00	
15	INSTALL HYDRANT EXTENSION KIT	EA	\$ 1,250.00		\$ 700.00	
16	REPLACE BOTTOM OPERATING ROD	EA	\$ 710.00		\$ 700.00	
17	REPLACE GASKET BETWEEN UPPER & LOWER STANDPIPE SECTIONS	EA	\$ 230.00		\$ 250.00	
18	REPLACE HOSE NOZZLES	EA	\$ 356.00		\$ 125.00	
19	REPLACE NOZZLE SECTION BUSHING	EA	\$ 210.00		\$ 75.00	
20	REPLACE O-RING SEALS IN CONJUNCTION WITH OTHER HYDRANT REPAIR	EA	\$ 50.00		\$ 100.00	
21	REPLACE PUMPER NOZZLES	EA	\$ 724.00		\$ 250.00	
22	REPLACE SEAL/GASKET BETWEEN BONNET & NOZZLE SECTION	EA	\$ 150.00		\$ 200.00	
23	REPLACE TOP OPERATING ROD	EA	\$ 615.00		\$ 300.00	
24	STRAIGHTEN FIRE HYDRANT TO PLUMB	EA	\$ 380.00		\$ 100.00	
FIRE HYDRANT REPLACEMENT/INSTALLATION SERVICES - LABOR ONLY						
25	REPLACE EXISTING FIRE HYDRANT WITH NEW FIRE HYDRANT ASSEMBLY ON EXISTING MJ VALVE	EA	\$ 6,756.00		\$ 5,500.00	
26	NEW FIRE HYDRANT INSTALLATION COMPLETE WITH WET TAP, VALVE & (TAPPING SLEEVES) CONNECTION ON EXISTING 6"	EA	\$ 11,947.00		\$ 7,000.00	
27	NEW FIRE HYDRANT INSTALLATION COMPLETE WITH WET TAP, VALVE & (TAPPING SLEEVES) CONNECTION ON EXISTING 8"	EA	\$ 12,756.00		\$ 7,000.00	
28	NEW FIRE HYDRANT INSTALLATION COMPLETE WITH WET TAP, VALVE & (TAPPING SLEEVES) CONNECTION ON EXISTING 10"	EA	\$ 13,630.00		\$ 7,300.00	
29	NEW FIRE HYDRANT INSTALLATION COMPLETE WITH WET TAP, VALVE & (TAPPING SLEEVES) CONNECTION ON EXISTING 12"	EA	\$ 14,500.00		\$ 7,900.00	
30	NEW FIRE HYDRANT INSTALLATION COMPLETE WITH WET TAP, VALVE & (TAPPING SLEEVES) CONNECTION ON EXISTING 14"	EA	\$ 15,768.00		\$ 8,400.00	
31	NEW FIRE HYDRANT INSTALLATION COMPLETE WITH WET TAP, VALVE & (TAPPING SLEEVES) CONNECTION ON EXISTING 16"	EA	\$ 17,250.00		\$ 8,700.00	
32	NEW FIRE HYDRANT INSTALLATION COMPLETE WITH WET TAP, VALVE & (TAPPING SLEEVES) CONNECTION ON EXISTING 20"	EA	\$ 18,900.00		\$ 9,500.00	
33	NEW FIRE HYDRANT INSTALLATION COMPLETE WITH WET TAP, VALVE & (TAPPING SLEEVES) CONNECTION ON EXISTING 24"	EA	\$ 20,433.00		\$ 9,900.00	
MISC ITEMS/REPAIRS						
34	TRAFFIC CONTROL PER MUTCD & FDOT STANDARDS	EA	\$ 250.00		\$ 200.00	
35	REPAIR/REPLACEMENT OF CURB & GUTTER (ALL LABOR, EQUIPMENT, & MATERIALS)	LF	\$ 25.00		\$ 65.00	
36	REPAIR/REPLACEMENT OF SIDEWALK (ALL LABOR, EQUIPMENT, & MATERIALS)	SF	\$ 22.00		\$ 65.00	
37	REPAIR OF ROAD CUT (ALL LABOR, EQUIPMENT, & MATERIALS)	SF	\$ 35.00		\$ 70.00	
38	SAW CUTTING (ALL LABOR, EQUIPMENT, & MATERIALS)	LF	\$ 5.00		\$ 25.00	
39	REPLACEMENT OF SOD TO MATCH EXISTING TYPE (ALL LABOR, EQUIPMENT, & MATERIALS)	SF	\$ 5.00		\$ 10.00	



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Hydromax USA LLC
 2501 S. Kentucky Avenue
 Evansville, IN 47714
 Jon Smith
 andrew.appar@hydromaxusa.com
 877-925-3911

R&M Service Solutions, LLC.
 7256 Westport Place, Suite A
 West Palm Beach, FL 33413
 Michael George
 mgeorge@rmservicesolutions.com
 352-398-9127

BID ITEM #	DESCRIPTION	UNIT	RECOMMENDED TO AWARD SECONDARY		RECOMMENDED TO AWARD PRIMARY	
			Percentage Off	Notes	Percentage Off	Notes
FIRE HYDRANT MATERIALS/PARTS						
40	MATERIALS - PERCENTAGE OFF OF MANUFACTURER LIST PRICE (AMERICAN AVK COMPANY)	%	0%		15%	
41	MATERIALS - PERCENTAGE OFF OF MANUFACTURER LIST PRICE (AMERICAN DARLING VALVE)	%	0%		15%	
42	MATERIALS - PERCENTAGE OFF OF MANUFACTURER LIST PRICE (AMERICAN FOUNDRY & MFG. COMPANY)	%	0%		15%	
43	MATERIALS - PERCENTAGE OFF OF MANUFACTURER LIST PRICE (CLOW VALVE CORPORATION)	%	0%		15%	
44	MATERIALS - PERCENTAGE OFF OF MANUFACTURER LIST PRICE (EAST JORDAN IRON WORKS)	%	0%		15%	
45	MATERIALS - PERCENTAGE OFF OF MANUFACTURER LIST PRICE (JAMES JONES COMPANY)	%	0%		15%	
46	MATERIALS - PERCENTAGE OFF OF MANUFACTURER LIST PRICE (KENNEDY VALVE)	%	0%		15%	
47	MATERIALS - PERCENTAGE OFF OF MANUFACTURER LIST PRICE (M & H VALVE COMPANY)	%	0%		15%	
48	MATERIALS - PERCENTAGE OFF OF MANUFACTURER LIST PRICE (MUELLER COMPANY)	%	0%		15%	
49	MATERIALS - PERCENTAGE OFF OF MANUFACTURER LIST PRICE (TRUMBULL INDUSTRIES)	%	0%		15%	
50	MATERIALS - PERCENTAGE OFF OF MANUFACTURER LIST PRICE (WATEROUS COMPANY)	%	0%		15%	
51	MATERIALS - PERCENTAGE OFF OF MANUFACTURER LIST PRICE (TERMINAL CITY IRON WORKS ACS INC.) **CANADA**	%	0%		15%	
52	MATERIALS - PERCENTAGE OFF OF MANUFACTURER LIST PRICE (ALL OTHERS THAN THOSE LISTED ABOVE)	%	0%		15%	
LABOR RATES FOR ITEMS NOT LISTED ABOVE						
			Price	Notes	Price	Notes
53	STANDARD LABOR HOURLY RATE (MONDAY TO FRIDAY, 7AM TO 3:30PM)	PER PERSON	\$ 120.00		\$ 75.00	
54	AFTER HOURS LABOR HOURLY RATE	PER PERSON	\$ 150.00		\$ 150.00	
55	EMERGENCY LABOR HOURLY RATE	PER PERSON	\$ 225.00		\$ 200.00	
Overall Grand Total			\$ 144,875.00		\$ 78,436.95	

Bid Tabulation, Recommendation and Protest: Bid tabulations with award recommendations are posted to the SCPS Purchasing & Distribution Services website at "https://www.scps.k12.fl.us/district/departments/purchasing/comp-solicitations-contracts/." Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes will constitute a waiver of proceedings under Chapter 120 Florida Statutes and School Board Rules. Bid tabulations or recommendations will be distributed through established bid distribution services and posted to the district's Purchasing website. Notices will not be automatically mailed.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Seminole County School Board Rules and Florida Law.

Cheryl Olson, MBA, C.P.M., CPM, CPPO, FCCN
 Director of Purchasing and Distribution Services