

MOTOR VEHICLES (25100000-23-STC)

Exhibit B: Cost Sheet - Group 6: Medium Duty Trucks

Commodity Codes: 25101600 (PRODUCT AND MATERIAL TRANSPORT VEHICLES)

Sub-Group	Brand	Line Number	Model	Lowest Cost Plus %	Contractor	2nd Lowest Cost Plus %	Contractor	3rd Lowest Cost Plus %	Contractor
Sub-Group A: Pickup Trucks	Chevrolet	1	Silverado 3500 HD	3.00%	Alan Jay Automotive Management, Inc.	5.74%	Starke Motorcars LLC		
	Ford	2	Super Duty F-350	3.00%	Alan Jay Automotive Management, Inc.	3.03%	Tropical Ford, Inc	3.20%	Step One Automotive dba Ford Crestview
	Ford	3	Super Duty F-450	2.57%	Tropical Ford, Inc	3.00%	Alan Jay Automotive Management, Inc.	3.50%	Step One Automotive dba Ford Crestview
	GMC	4	Sierra 3500 HD	3.00%	Alan Jay Automotive Management, Inc.				
	Ram	5	3500	3.00%	Alan Jay Automotive Management, Inc.	3.00%	Step One Automotive dba CDJR Ft Walton Beach		
Sub-Group B: Chassis Cabs	Chevrolet	6	Silverado 3500 HD	3.00%	Alan Jay Automotive Management, Inc.	5.74%	Starke Motorcars LLC		
		7	Silverado 4500 HD	3.00%	Alan Jay Automotive Management, Inc.	5.74%	Starke Motorcars LLC		
		8	Silverado 5500 HD	3.00%	Alan Jay Automotive Management, Inc.	5.74%	Starke Motorcars LLC		
		9	Silverado 6500 HD	3.00%	Alan Jay Automotive Management, Inc.	5.74%	Starke Motorcars LLC		
		10	Chassis Cab F-350	2.66%	Tropical Ford, Inc	2.90%	Step One Automotive dba Ford Crestview	3.00%	Alan Jay Automotive Management, Inc.
	Ford	11	Chassis Cab F-450	2.58%	Tropical Ford, Inc	2.90%	Step One Automotive dba Ford Crestview	3.00%	Alan Jay Automotive Management, Inc.
		12	Chassis Cab F-550	2.55%	Tropical Ford, Inc	2.90%	Step One Automotive dba Ford Crestview	3.00%	Alan Jay Automotive Management, Inc.
		13	Chassis Cab F-600	2.46%	Tropical Ford, Inc	3.00%	Alan Jay Automotive Management, Inc.	3.00%	Step One Automotive dba Ford Crestview
	GMC	14	Sierra 3500 HD Chassis Cab	3.00%	Alan Jay Automotive Management, Inc.				
	Ram	15	Chassis Cab 3500	2.90%	Step One Automotive dba CDJR Ft Walton Beach	3.00%	Alan Jay Automotive Management, Inc.		
		16	Chassis Cab 4500	2.90%	Step One Automotive dba CDJR Ft Walton Beach	3.00%	Alan Jay Automotive Management, Inc.		
		17	Chassis Cab 5500	2.90%	Step One Automotive dba CDJR Ft Walton Beach	3.00%	Alan Jay Automotive Management, Inc.		